



AUBURN HILLS MEETING SCHEDULE

248-370-9402 | WWW.AUBURNHILLS.ORG

JUNE 2025

DAY	TITLE	TIME	LOCATION
2	City Council Meeting	7:00 PM	Council Chamber 1827 N. Squirrel Road
4	Planning Commission	7:00 PM	CANCELLED
9	Library Board	7:00 PM	Auburn Hills Public Library 3400 Seyburn Drive
10	Tax Increment Finance Authority	4:00 PM	Administrative Conference Room 1827 N. Squirrel Road
11	Pension Board	3:00 PM	Administrative Conference Room 1827 N. Squirrel Road
11	Retiree Health Care	Immediately following the Pension Board meeting	Administrative Conference Room 1827 N. Squirrel Road
12	Zoning Board of Appeals	7:00 PM	CANCELLED
16	City Council Meeting	7:00 PM	Council Chamber 1827 N. Squirrel Road
17	Brownfield Redevelopment Authority	6:00 PM	Administrative Conference Room 1827 N. Squirrel Road

NOTE: Anyone planning to attend the meeting who has need of special assistance under the Americans with Disabilities Act (ADA) is asked to contact the City Clerk's Office at 248.370.9402 48 hours prior to the meeting. Staff will be pleased to make the necessary arrangements. PLEASE BE ADVISED, DUE TO A LACK OF AGENDA ITEMS, SOME MEETINGS MAY BE CANCELED.



AUBURN HILLS MEETING SCHEDULE

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JULY 2025

DAY	TITLE	TIME	LOCATION
7	City Council Meeting	7:00 PM	Council Chamber 1827 N. Squirrel Road
8	Tax Increment Finance Authority	4:00 PM	Council Conference Room 1827 N. Squirrel Road
9	Planning Commission	7:00 PM	Council Chamber 1827 N. Squirrel Road
10	Zoning Board of Appeals	7:00 PM	Council Chamber 1827 N. Squirrel Road
14	Downtown Development Authority	5:30 PM	Administrative Conference Room 1827 N. Squirrel Road
14	Library Board	7:00 PM	Auburn Hills Public Library 3400 Seyburn Drive
15	Brownfield Redevelopment Authority	6:00 PM	Administrative Conference Room 1827 N. Squirrel Road
21	City Council Meeting	7:00 PM	Council Chamber 1827 N. Squirrel Road
22	Board of Review	11:00 AM	Administrative Conference Room 1827 N. Squirrel Road

NOTE: Anyone planning to attend the meeting who has need of special assistance under the Americans with Disabilities Act (ADA) is asked to contact the City Clerk's Office at 248.370.9402 48 hours prior to the meeting. Staff will be pleased to make the necessary arrangements. PLEASE BE ADVISED, DUE TO A LACK OF AGENDA ITEMS, SOME MEETINGS MAY BE CANCELED.



CITY OF AUBURN HILLS

MONDAY, JUNE 2, 2025

Regular City Council Meeting ♦ 7:00 PM

Council Chamber, 1827 N. Squirrel Road, Auburn Hills MI

248-370-9402 ♦ www.auburnhills.org

1. MEETING CALLED TO ORDER

2. PLEDGE OF ALLEGIANCE

3. ROLL CALL OF COUNCIL

4. APPROVAL OF MINUTES

4a. City Council Regular Meeting Minutes, May 19, 2025

5. APPOINTMENTS AND PRESENTATIONS

5a. Presentation from Yeo and Yeo

Motion – To receive the 2024 Financial Statements, the Governance Letter, and the Compliance Report letter For Coronavirus State and Local Fiscal Recovery Funds.

6. PUBLIC COMMENT

7. CONSENT AGENDA

All items listed are considered to be routine by the City Council and will be enacted by one motion. There will be no separate discussion of these items unless a Council Member so requests, in which event the item will be removed from the Consent Agenda and considered in its normal sequence on the agenda.

7a. Board and Commission Minutes

7a1. Tax Increment Finance Authority, May 13, 2025

7b. Motion – To approve the purchase of a 2026 Wheeled Coach Ambulance.

7c. Motion – To approve the purchase of a Speed Radar/Changeable Message Sign Trailer.

7d. Motion – To approve the purchase of Motorola Radio Microphones.

7e. Motion – To approve the purchase of two truck upfits.

7f. Motion – To approve the cost participation agreement with the County of Oakland Board of Commissioners associated with Butler Road improvements.

7g. Motion – To approve the purchase of new hydrants and accessories needed for the Executive Hills Road Project.

7h. Motion – To approve the purchase of two 10" water meters for the new GM Facility Fire Main Loop.

8. UNFINISHED BUSINESS

9. NEW BUSINESS

9a. Motion – To approve a cost participation agreement for Brown Road pathway connections.

9b. Motion – To execute a contract and approve a budget amendment for the relocation of power conduits associated with the Parking Deck Extension.

10. COMMENTS AND MOTIONS FROM COUNCIL

11. CITY ATTORNEY REPORT

12. CITY MANAGER REPORT

13. CLOSED SESSION

13a. Motion - To meet in closed session to discuss a confidential legal update regarding pending litigation pursuant to MCL 15.268(1)(e) of the Open Meetings Act.

13b. Motion - To meet in closed session to discuss a confidential legal opinion regarding the acquisition of property under MCL 15.268(1)(h) of the Open Meetings Act.

14. ADJOURNMENT

City Council meeting minutes are on file in the City Clerk's Office. NOTE: Anyone planning to attend the meeting who has need of special assistance under the Americans with Disabilities Act (ADA) is asked to contact the City Clerk's Office at 248.370.9402 or the City Manager's Office at 248.370.9440 48 hours prior to the meeting. Staff will be pleased to make the necessary arrangements.



CITY OF AUBURN HILLS CITY COUNCIL AGENDA

MEETING DATE: JUNE 2, 2025

AGENDA ITEM NO 4A

CITY COUNCIL



CITY OF AUBURN HILLS REGULAR CITY COUNCIL MEETING **DRAFT** MINUTES

MAY 19, 2025

CALL TO ORDER & Mayor Marzolf at 7:00 PM.

PLEDGE OF ALLEGIANCE:

LOCATION: Council Chamber, 1827 N. Squirrel Road, Auburn Hills MI

ROLL CALL: Present: Council Members Ferguson, Fletcher, Hawkins, Knight, Marzolf, McDaniel, and Verbeke

Absent: None

Also Present: City Manager Tanghe, City Attorney Kelly, Deputy Clerk Klassen, Lieutenant Hesse, Fire Chief Massingill, Community Development Director Cohen, DPW Director Baldante, Mgr of Fleet & Roads Hefner, Asst to the Mgr Hagge, Engineer Driesenga

11 Guests

4. APPROVAL OF MINUTES

4a. City Council Regular Meeting Minutes, May 5, 2025

Moved by Knight, Seconded by Ferguson.

RESOLVED: To approve the City Council Regular Meeting Minutes of May 5, 2025.

VOTE: Yes: Ferguson, Fletcher, Hawkins, Knight, Marzolf, McDaniel, Verbeke

No: None

Resolution No. 25.05.088

Motion Carried (7 - 0)

4b. City Council Goals & Objectives Workshop Minutes, May 12, 2025

Moved by Knight, Seconded by Hawkins.

RESOLVED: To approve the City Council Regular Meeting Minutes of May 5, 2025.

VOTE: Yes: Ferguson, Fletcher, Hawkins, Knight, Marzolf, McDaniel, Verbeke

No: None

Resolution No. 25.05.089

Motion Carried (7 - 0)

5. APPOINTMENTS AND PRESENTATIONS

6. PUBLIC COMMENT

Karen Johnson shared her suggestions to improve Taylor Rd, such as a zero tolerance for speeding and adding a permanent radar monitoring sign, speed bumps and roundabouts.

7. CONSENT AGENDA

7a. Board and Commission Minutes

7a1. Tax Increment Finance Authority, April 8, 2025

7a2. Planning Commission, May 7, 2025

RESOLVED: To receive and file the Board and Commission Minutes.

7b. Motion – To approve the purchase of a 2025 Jeep Wagoneer SSV.

RESOLVED: To approve the purchase of a 2025 Jeep Wagoneer SSV for \$66,330.00 from LaFontaine Chrysler Dodge Jeep Ram FIAT of Lansing, MI under the MiDEAL contract.

7c. Motion – To adopt a Proclamation designating the week of May 18 – May 24, 2025, as National Public Works Week in Auburn Hills.

RESOLVED: To adopt the proposed Proclamation designating the week of May 18th through May 24th 2025, National Public Works Week. (Attachment A)

Moved by Fletcher, Seconded by Verbeke.

RESOLVED: To approve the Consent Agenda.

VOTE: Yes: Ferguson, Fletcher, Hawkins, Knight, Marzolf, McDaniel, Verbeke

No: None

Resolution No. 25.05.090

Motion Carried (7 - 0)

8. UNFINISHED BUSINESS

9. NEW BUSINESS

9a. Motion – To approve the Special Land Use Permit and Revised Site Plan Approval / Chillbox Corporate Headquarters – 3378 E. Walton Boulevard.

Mr. Cohen explained the request for a Special Land Use Permit and revised site plan to renovate the former YMCA facility into an office building with an ancillary café and outdoor seating. He noted that the applicant intends to complete the exterior renovations this year and complete the project by this time next year.

Aly Bazzi, representing Bazco Holdings, LLC, explained that they employ 400 people and are looking to move 75-100 people to the headquarters. Their foundation, The Chillbox for Kids Foundation, will utilize the first floor of the building. Mr. Bazzi confirmed for Mr. McDaniel that the parking lot will be improved and there will be landscaping improvements as well.

Moved by Fletcher, Seconded by Ferguson.

RESOLVED: To accept the Planning Commission's recommendation and approve the Special Land Use Permit and Revised Site Plan for Chillbox Corporate Headquarters at 3378 E. Walton Boulevard subject to the conditions of the City's Administrative Review Team.

VOTE: Yes: Ferguson, Fletcher, Hawkins, Knight, Marzolf, McDaniel, Verbeke

No: None

Resolution No. 25.05.091

Motion Carried (7 - 0)

9b. Motion – To accept the Third Quarter 2024, Fourth Quarter 2024, and First Quarter 2025 Monitoring Network Review Summaries, along with the 2024 Annual Monitoring Network Review Summary for the Oakland Heights Development Landfill.

Mr. Foerg explained that reports show an on-going issue with too much water in the secondary collection system, mostly in Cell F and occasionally in Cell C. The secondary collection system is the early warning system.

Mr. McDaniel expressed concern with this going into the ground water. An individual representing Republic Services, explained that the secondary collection system is taking on more than its action flow rate. It is reported to EGLE on a quarterly basis and is tested regularly. All tests have indicated that it is just rainwater that is infiltrating into the secondary collection system. They have done multiple things to abate this such as sealing the liners. He noted that they are actively pursuing a resolution to this situation. Mr. Foerg pointed out that EGLE is aware of this and will be keeping an eye on it.

Mr. Tanghe requested that the correspondence with EGLE be shared with him. He noted that it is a private landfill and EGLE is responsible for the monitoring, however he would like to stay informed on the situation.

Moved by Verbeke, Seconded by Ferguson.

RESOLVED: To accept the Third Quarter 2024, Fourth Quarter 2024, and First Quarter 2025 Monitoring Network Review Summaries, along with the 2024 Annual Monitoring Network Review Summary for the Oakland Heights Development Landfill.

VOTE: Yes: Ferguson, Fletcher, Hawkins, Knight, Marzolf, McDaniel, Verbeke

No: None

Resolution No. 25.05.092

Motion Carried (7 - 0)

9c. Motion – To award the 2025 Butler Road Improvements Bid Award, Construction Engineering/Observation and Contract Administration Services to OHM Advisors, and Material Testing Services to G2 Consulting.

Mr. Hefner explained the reconstruction of Butler Rd will include grading and tree removal, installation of new storm sewer and underdrain, 8 inches of new base material, new concrete curb and gutter, and five inches of new asphalt road. He noted that the new roadway will be 27 feet wide. Due to the narrowness of the current road, the Auburn Hills portion of the road will be closed during the entire construction project.

Moved by Fletcher, Seconded by Knight.

RESOLVED: To award the 2025 Butler Road Improvements construction contract to Main Street Contracting Inc., Construction Engineering/ Observation and Contract Administration Services to OHM Advisors, Material Testing Services to G2 Consulting Group for an estimated total cost of \$1,808,500.00.

VOTE: Yes: Ferguson, Fletcher, Hawkins, Knight, Marzolf, McDaniel, Verbeke

No: None

Resolution No. 25.05.093

Motion Carried (7 - 0)

10. COMMENTS AND MOTIONS FROM COUNCIL

Mr. Knight invited the community to the Memorial Day event and to participate in the Car Show at the SummerFest event.

Ms. Verbeke noted that City Hall will begin its summer hours after Memorial Day.

Mr. Hawkins congratulated the Police Officers that received awards at their banquet and thanked the Police Department for their outstanding work.

Mayor Marzolf recognized and thanked the DPW for their work throughout the City. He requested an update on the empty lot on Adams Rd. Mr. Cohen explained that development is not expected within the next year.

11. CITY ATTORNEY REPORT

12. CITY MANAGER REPORT

Mr. Tanghe noted that last week City Council held its 2026 Goals and Objectives workshop.

13. ADJOURNMENT

Moved by Verbeke, Seconded by Hawkins.

RESOLVED: To adjourn the meeting.

VOTE: Yes: Ferguson, Fletcher, Hawkins, Knight, Marzolf, McDaniel, Verbeke

No: None

Resolution No. 25.05.094

Motion Carried (7 - 0)

The meeting was adjourned at 7:39 PM.



ATTACHMENT A

PROCLAMATION

PROCLAMATION IN RECOGNITION OF NATIONAL PUBLIC WORKS WEEK MAY 18, 2025 – MAY 24, 2025

WHEREAS, public works professionals support the infrastructure, facilities, and services that are of vital importance to sustainable and resilient communities and to the public health, high quality of life, and well-being of the people within the communities they serve; and

WHEREAS, in Auburn Hills, these infrastructure, facilities, and services could not be provided without the dedicated efforts of public works professionals, who are engineers, managers, technicians, and employees at all levels of government and the private sector, who are responsible for building, improving, and protecting our nation's transportation, water supply, water treatment and solid waste systems, public buildings, and other structures and facilities essential for our citizens; and

WHEREAS, it is in the public interest for our citizens, adults and children alike, and civic leaders in the City of Auburn Hills to gain knowledge of and to maintain a progressive interest and understanding of the importance of public works and its many responsibilities; and

WHEREAS, 2025 marks the 65th annual National Public Works Week sponsored by the American Public Works Association.

THEREFORE, BE IT RESOLVED that I, Brian Marzolf, Mayor of the City of Auburn Hills, do hereby designate the week of May 18 – 24, 2025 as National Public Works Week and urge all citizens to join with representatives of the American Public Works Association and government agencies in activities, events, and ceremonies designed to honor our public works professionals, engineers, managers, and employees, and to recognize the substantial contributions they make to protecting our health, safety, and quality of life.

Hereby presented on this 19th day of May, 2025, on
behalf of the Auburn Hills City Council.

Brian W. Marzolf, Mayor



CITY OF AUBURN HILLS

CITY COUNCIL AGENDA

MEETING DATE: JUNE 2, 2025

AGENDA ITEM NO 5A

FINANCE/TREASURER

To: Mayor and City Council
From: Thomas A. Tanghe, City Manager; Michelle Schulz, Finance Director
Submitted: 5/20/2025
Subject: Motion – Receive and accept the 2024 Financial Statements with Supplemental Information, the Governance Letter, and the Compliance Report letter For Coronavirus State and Local Fiscal Recovery Funds (CSLFRF)

INTRODUCTION AND HISTORY

The City of Auburn Hills financial audit for calendar year ending December 31, 2024, has been completed by Yeo and Yeo. Yeo and Yeo representative, Michael Rolka, will be present to provide an overview of the financial statements and their audit reports.

Yeo and Yeo's independent audit opinion is Section 1 of the City's 2024 Financial Statements. The independent opinion states that the City's financial statements present fairly the financial position of all the City's financial activities and funds, and the financial statements are presented in conformity with generally accepted accounting principles (GAAP).

Mr. Rolka will also present a graphical Power Point report on major funds and summary data. Further, he will provide for a general discussion related to the governance letter and brief remarks regarding the compliance audit.

The City's Financial Report will be filed with appropriate agencies to satisfy the annual fiscal year reporting regulations.

STAFF RECOMMENDATION

The staff recommend the acceptance of the City's 2024 Financial Statements, compliance report letter and the governance letter as presented to the City Council by Yeo and Yeo.

MOTION

Move to receive and accept the City's audited Financial Statements with supplemental information for the year ending December 31, 2024, and the related governance letter and compliance report letter as presented by the City's independent auditors, Yeo and Yeo.

I CONCUR:

THOMAS A. TANGHE, CITY MANAGER

May 23, 2025

Honorable Mayor and Members of the City Council
City of Auburn Hills
Auburn Hills, Michigan

We have audited the financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the City of Auburn Hills (the City) as of and for the year ended December 31, 2024. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter to you dated January 29, 2025. Professional standards also require that we communicate to you the following information related to our audit.

We discussed these matters with various personnel in the City during the audit including management. We would also be pleased to meet with you to discuss these matters at your convenience.

Significant Audit Matters

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the City are described in the footnotes of the financial statements. The City has adopted the following Governmental Accounting Standards Board Statements effective January 1, 2024:

- Statement No. 100, *Accounting Changes and Error Corrections*, improves the clarity of the accounting and financial reporting requirements for accounting changes and error corrections, which will result in greater consistency in application in practice. More understandable, reliable, relevant, consistent and comparable information will be provided to financial statement users for making decisions or assessing accountability. Additionally, the display and note disclosure requirements will result in more consistent, decision useful, understandable and comprehensive information for users about accounting changes and error corrections.
- Statement No. 101, *Compensated Absences*, updates the recognition and measurement guidance for compensated absences. That objective is achieved by aligning the recognition and measurement guidance under a unified model and by amending certain previously required disclosures.

We noted no transactions entered into by the City during the year for which there is lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the City's financial statements were:

- The useful lives of its capital assets. Useful lives are estimated based on the expected length of time during which the asset is able to deliver a given level of service.
- Leases receivable and the related deferred inflows of resources. The estimate is based on management's assessment of the likelihood of exercising renewal options and utilizing interest and discount rates.

- Net pension liability, and related deferred outflows of resources and deferred inflows of resources. The estimate is based on an actuarial report.
- Net other postemployment benefits (OPEB) liability, and related deferred outflows of resources and deferred inflows of resources. The estimate is based on an actuarial report.
- Compensated Absences. Management's estimate of accrued compensated absences is based on current hourly rates and policies regarding payment of sick and vacation banks.

We evaluated the key factors and assumptions used to develop these estimates in determining that they are reasonable in relation to the financial statements taken as a whole.

Disclosures in the financial statements are neutral, consistent and clear.

We have identified the following significant risks of material misstatement as part of our audit planning:

- Management override of controls
- Improper revenue recognition

Accounting Standards and Regulatory Updates

The Governmental Accounting Standards Board has released additional Statements. Details regarding these Statements are described in the footnotes of the financial statements.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. There were no known misstatements detected as a result of audit procedures that were more than trivial.

There were no known uncorrected misstatements that were more than trivial.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors' report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated as of the date of the audit report.

Management's Consultations with Other Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the City's financial statements or a determination of the type of auditors' opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the City's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Emphasis of Matters in Independent Auditors' Report

Our report will include the following emphasis of matters paragraph:

As discussed in Note 1 to the financial statements, during the year ended December 31, 2024 the City of Auburn Hills adopted new accounting guidance, GASB Statement No. 100, *Accounting Changes and Error Corrections*. Our opinions are not modified with respect to this matter.

As discussed in Note 1 to the financial statements, during the year ended December 31, 2024 the City of Auburn Hills adopted new accounting guidance, GASB Statement No. 101, *Compensated Absences*. Our opinions are not modified with respect to this matter.

Other Reports

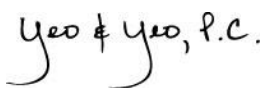
Other information that is required to be reported to you is included in the: Independent Auditors' Report on Compliance for the U.S. Department of Treasury Coronavirus State and Local Fiscal Recovery Funds Program (CSLFRF) Requirements for an Alternative CSLFRF Compliance Examination Engagement. Please read all information included in that report to ensure you are aware of relevant information.

Report on Required Supplementary Information

We applied certain limited procedures to management's discussion and analysis and the remaining required supplementary information (RSI) as described in the table of contents of the financial statements that supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

Report on Other Supplementary Information

We were engaged to report on other supplementary information as described in the table of contents of the financial statements, which accompany the financial statements but are not RSI. With respect to this supplementary information, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.



Troy, Michigan

City of Auburn Hills

Alternative Compliance Examination for CSLFRF

December 31, 2024



YEO & YEO

**BUSINESS SUCCESS
PARTNERS**

**Report on Compliance for the U.S. Department of Treasury Coronavirus State
and Local Fiscal Recovery Funds Program (CSLFRF) Requirements for an
Alternative CSLFRF Compliance Examination Engagement**

Independent Accountants' Report

Honorable Mayor and City Council
City of Auburn Hills
Auburn Hills, MI

We have examined City of Auburn Hills' compliance with the compliance requirements "activities allowed or unallowed" and "allowable cost/cost principles" (the specified requirements) as described in Part IV "Requirements for an Alternative Compliance Examination Engagement for Recipients That Would Otherwise be Required to Undergo a Single Audit or Program-Specific Audit as a Result of Receiving Coronavirus State and Local Fiscal Recovery Funds" of the CSLFRF section of the 2024 OMB *Compliance Supplement* (referred to herein as "Requirements for an Alternative CSLFRF Compliance Examination Engagement") during the year ended December 31, 2024. Management of City of Auburn Hills is responsible for City of Auburn Hills' compliance with the specified requirements. Our responsibility is to express an opinion on City of Auburn Hills' compliance with the specified requirements based on our examination.

Our examination was conducted in accordance with attestation standards established by the AICPA; the standards applicable to attestation engagements contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and in the "Requirements for an Alternative CSLFRF Compliance Examination Engagement." Those standards and requirements require that we plan and perform the examination to obtain reasonable assurance about whether City of Auburn Hills complied, in all material respects, with the specified requirements referenced above. An examination involves performing procedures to obtain evidence about whether City of Auburn Hills complied with the specified requirements. The nature, timing, and extent of the procedures selected depend on our judgment, including an assessment of the risks of material noncompliance, whether due to fraud or error. We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for our opinion.

We are required to be independent and meet our other ethical responsibilities in accordance with relevant ethical requirements relating to the engagement.

Our examination does not provide a legal determination on City of Auburn Hills' compliance with specified requirements.

In our opinion, City of Auburn Hills complied, in all material respects, with the specified requirements referenced above during the year ended December 31, 2024.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we are required to report all deficiencies that are considered to be significant deficiencies or material weaknesses in internal control; fraud, and noncompliance with provisions of laws, regulations, contracts or grant agreements that have a material effect on City of Auburn Hills' compliance with the specified requirements and any other instances that warrant the attention of those charged with governance. We are also required to obtain and report the views of responsible officials concerning the findings, conclusions, and recommendations, as well as any planned corrective actions. We performed our examination

to express an opinion on City of Auburn Hills' compliance with the specified requirements and not for the purpose of expressing an opinion on the internal control over the specified requirements or on compliance and other matters; accordingly, we express no such opinions. The results of our tests disclosed no matters that are required to be reported under *Government Auditing Standards*.

Intended Purpose

The purpose of this examination report is solely to express an opinion on whether City of Auburn Hills complied, in all material respects with the specified requirements referenced above during the year ended December 31, 2024. Accordingly, this report is not suitable for any other purpose.

Yeo & Yeo, P.C.

Troy, MI
May 23, 2025

City of Auburn Hills

Financial Statements

December 31, 2024



YEO & YEO

**BUSINESS SUCCESS
PARTNERS**

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Independent Auditors' Report

Honorable Mayor and Members of the City Council
City of Auburn Hills
Auburn Hills, Michigan

Report on the Audit of the Financial Statements

Opinions

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the City of Auburn Hills (the City), as of and for the year ended December 31, 2024, and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

In our opinion, based on our audit, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the City as of December 31, 2024, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinions

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the City, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Emphasis of Matters

As discussed in Note 1 to the financial statements, during the year ended December 31, 2024, the City of Auburn Hills adopted new accounting guidance, GASB Statement No. 100, *Accounting Changes and Error Corrections*. Our opinions are not modified with respect to this matter.

As discussed in Note 1 to the financial statements, during the year ended December 31, 2024, the City of Auburn Hills adopted new accounting guidance, GASB Statement No. 101, *Compensated Absences*. Our opinions are not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the City's ability to continue as a going

concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the City's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, budgetary comparison schedules, and the pension and OPEB schedules, as identified in the table of contents, be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City's basic financial statements. The other supplementary information, as identified in the table of contents, is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and, other than the prior year information, was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America by us. In our opinion, based on our audit, the other supplementary information, as identified in the table of contents, is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Yeo & Yeo, P.C.

Troy, Michigan
May 23, 2025

City of Auburn Hills, Michigan

Management's Discussion and Analysis

December 31, 2024

As management of the City of Auburn Hills, Michigan (the "City"), we offer readers this narrative overview and analysis of the financial activities for the year ended December 31, 2024.

Financial Highlights

- 2023 property tax values saw a net increase of 5.89% from the year prior. 2023 property tax values drive the 2024 property tax revenues. General fund property tax revenues totaled \$23.8 million and reflected an increase over 2023 property tax revenues of approximately \$1.2 million.
- GASB Statement No. 101 Compensated Absences updated the recognition and measurement guidance for compensated absence liabilities. It created a more robust estimate of the amount of compensated absences that the government will pay or settle improving both reliability of the liability and its comparison to other communities. Additional information about this new reporting requirement and the impact on the financial statements can be found in the notes of the financial statements on pages 3-25, 3-38.
- The City received \$2.6 Million in American Rescue Plan money during 2022. The remaining amount at the end of 2023 was \$2,318,875 and was used in 2024 to primarily fund various local road projects supporting the City's infrastructure as opposed to further depleting general fund reserves for roads.
- The City prepaid \$553,714 in 2024 for its assigned share of work related to the Oakland Macomb Interceptor Drainage District (OMIDD) for work related to odor and corrosion control forgoing additional costs of approximately \$277,000. The City also incurred new debt related to the Clinton River Water Resource Recovery Facility Drainage District for additions and refurbishments to improve the facility's treatment capacity and secondary processes. The estimate cost of the total project is not to exceed \$65,200,000. Bond will be issued at 2.5% and the City was apportioned \$3,327,564 of that debt.
- The City received an MDOT award of up to \$2,007,820 to support extensive road work along M24. Some preliminary costs were expended in 2024, but much of the work is anticipated to take place in 2025.
- The City received \$450,000 toward support of the Public Square in the City's downtown district. The Public Square is anticipated to be open Summer of 2025 for the use and enjoyment of all residents and visitors.
- The City completed about 50% of the construction work on the South Boulevard water main in 2024. The project which is approximately \$5 million dollars is anticipated to be complete in 2025.
- Road work continues through the City. The city completed over \$6 million in road related projects and maintenance in 2024. In 2025, the completion of 2024 projects continued and new work for roads and road maintenance budgeted at \$16 million began.

Overview of the Financial Statements

The discussion and analysis provided here are intended to serve as an introduction to the City's basic financial statements. The City's basic financial statements consist of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to the financial statements. This report also includes supplemental information intended to furnish additional detail to support the basic financial statements themselves.

Government-wide Statements

The government-wide financial statements are designed to provide readers with a broad overview of the City's finances in a manner similar to a private-sector business. The statement of net position presents financial information on all the City's assets, liabilities, and deferred inflows/outflows of resources, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the City is improving or deteriorating. The statement of activities presents information showing how the City's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported for some items that will only result in cash flows in future fiscal periods (e.g., the cost of pensions and other post-employment benefits).

City of Auburn Hills, Michigan
Management's Discussion and Analysis
December 31, 2024

Both government-wide financial statements distinguish functions of the City that are principally supported by taxes and intergovernmental revenue (governmental activities) from other functions, that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities of the City include general government, public safety, public works, community and economic development, and culture and recreation. The business-type activities of the City include providing water and sewage disposal, as well as the City's golf course operations.

The government-wide financial statements include not only the City itself (known as the primary government), but also eight discretely presented component units. There are three separate Tax Increment Finance Authority (TIFA) Districts, the Brownfield Redevelopment Authority (BRA), the Economic Development Corporation (EDC), the Downtown Development Authority (DDA), the Pension Trust Fund, and the Retiree Health Care Trust Fund.

The Building Authority, although also legally separate, functions for all practical purposes as a department of the City and, therefore, has been included as part of the primary government.

Fund Financial Statements

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All the City's funds can be divided into the following three categories:

- Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in assessing a government's near-term financing requirements. The City adopts an annual appropriated budget for its General Fund and special revenue funds. A budgetary comparison statement has been provided for the General Fund and major special revenue funds to demonstrate compliance with this budget.
- Proprietary funds - The City maintains two different types of proprietary funds. Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements. The City uses enterprise funds to account for its water and sewage disposal activities and the City's golf course operations. Internal service funds are an accounting device used to accumulate and allocate costs internally among the City's various functions. The City uses internal service funds to account for the management of the fleet (supporting the needs of the City's vehicle and equipment needs) and the retiree health care program (supporting the funding of retiree health care for those employees eligible for OPEB). Because both services predominantly benefit governmental rather than business-type functions, they have been included within governmental activities in the government-wide financial statements.
- Fiduciary funds are used to account for resources held for the benefit of parties outside of the government. Fiduciary funds are not reported in the government-wide financial statements because the resources of those funds are not available to support the City's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds. The City's fiduciary funds include both the pension and other postemployment benefit trust funds, and custodial funds.

Notes and Other Information

The notes provide additional information that is necessary to acquire a full understanding of the data provided in the government-wide and fund financial statements. In addition to the basic financial statements and accompanying notes, this report also presents the required supplemental information concerning the City's progress in funding its obligation to provide pension and OPEB benefits to its employees. The combining statements referred to earlier in connection with non-major governmental funds and internal service funds are presented immediately following the required supplemental information on pensions and OPEB.

City of Auburn Hills, Michigan
Management's Discussion and Analysis
December 31, 2024

Government-wide Overall Financial Analysis

As noted earlier, net position over time may serve as a useful indicator of a government's financial position. In the case of the City, assets and deferred outflows of resources exceeded liabilities and deferred inflows by \$268,164,274 at the close of the most recent fiscal year. This is an increase of \$21.6 million from that of the prior year. The increase is due primarily to the addition of \$10.2 million in current and other assets partly due to \$11.7 million more in cash and investments. Deferred outflows of resources decreased \$2.5 million due to a decrease in deferred outflows in retiree health care and pension costs. Deferred inflows of resources increased approximately \$2 million primarily due to a \$2.7 million in deferred property tax revenue.

City's Net Position

	<u>Governmental Activities</u>		<u>Business-type Activities</u>		<u>Total</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Assets						
Current and other assets	\$109,881,075	\$ 98,567,502	\$ 46,153,669	\$ 47,312,363	\$156,034,744	\$145,879,865
Capital assets	<u>98,316,247</u>	<u>91,290,995</u>	<u>91,198,085</u>	<u>85,007,439</u>	<u>189,514,332</u>	<u>176,298,434</u>
Total assets	208,197,322	189,858,497	137,351,754	132,319,802	345,549,076	322,178,299
Deferred Outflows of Resources	782,074	3,029,220	62,555	327,889	844,629	3,357,109
Liabilities						
Current liabilities	8,578,604	8,027,015	3,659,003	2,500,273	12,237,607	10,527,288
Noncurrent liabilities	<u>27,406,982</u>	<u>27,399,849</u>	<u>5,513,150</u>	<u>6,656,663</u>	<u>32,920,132</u>	<u>34,056,512</u>
Total liabilities	35,985,586	38,678,313	9,172,153	9,156,936	45,157,739	47,835,249
Deferred Inflows of Resources	<u>32,960,217</u>	<u>30,984,218</u>	<u>111,475</u>	<u>129,372</u>	<u>33,071,692</u>	<u>31,113,590</u>
Net Position	<u>\$140,033,593</u>	<u>\$123,225,186</u>	<u>\$128,130,681</u>	<u>\$123,361,383</u>	<u>\$268,164,274</u>	<u>\$246,586,569</u>

City of Auburn Hills, Michigan
Management's Discussion and Analysis
December 31, 2024

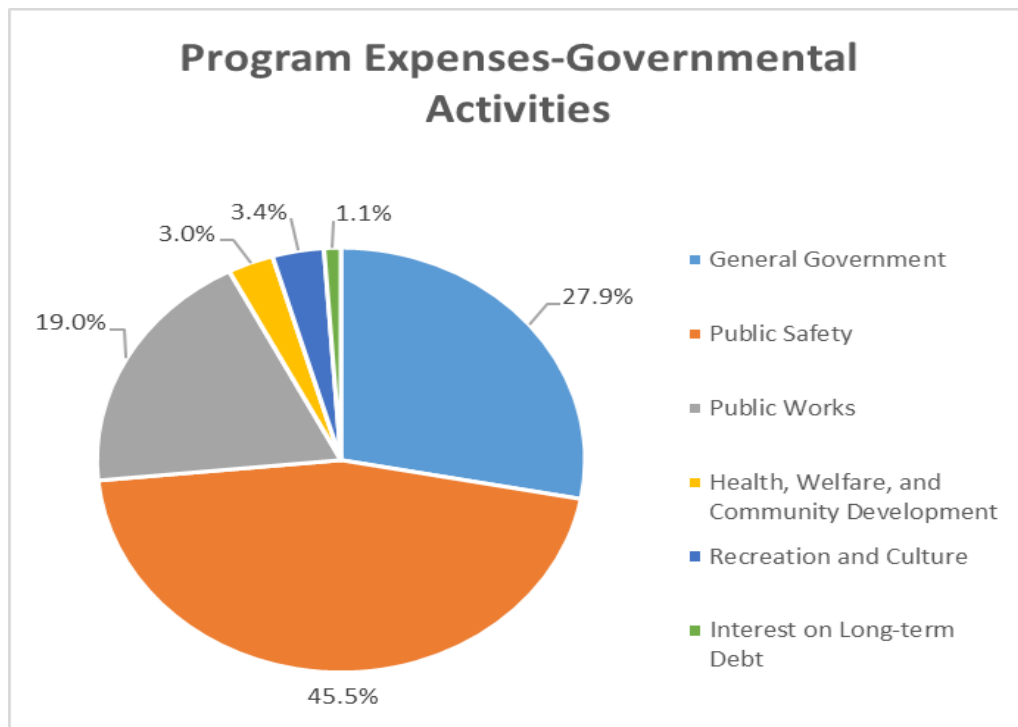
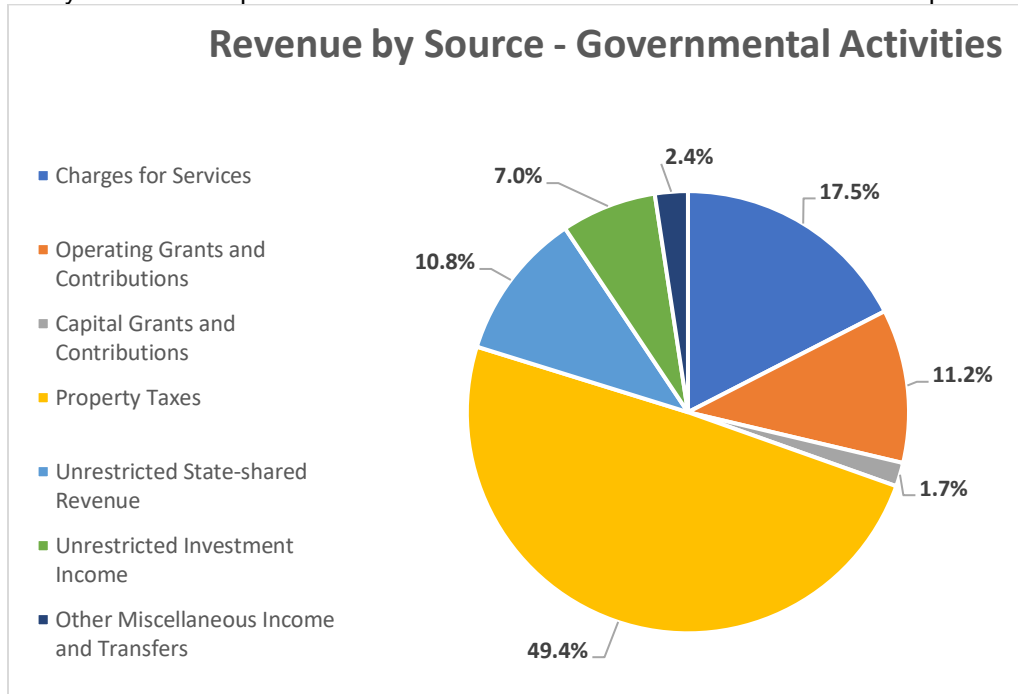
City's Changes in Net Position

	<u>Governmental Activities</u>		<u>Business-type Activities</u>		<u>Total</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Revenue						
Program revenue:						
Charges for services	\$ 8,831,268	\$ 7,911,093	\$ 18,476,368	\$ 18,692,525	\$ 27,307,636	\$ 26,603,618
Operating grants	8,470,267	5,145,705	34,189	-	8,504,456	5,145,705
Capital grants	194,167	795,742	1,625,998	2,353,456	1,820,165	3,149,198
General revenue:						
Taxes	24,014,736	22,597,283	-	-	24,014,736	22,597,283
Intergovernmental	5,180,836	4,958,915	-	-	5,180,836	4,958,915
Investment earnings	3,565,306	3,192,248	1,674,658	1,490,721	5,239,964	4,682,969
Gain on sale of capital assets	330,469					
Other revenue	88,792	1,101,563	23,000	-	111,792	1,101,563
Total revenue	50,675,841	45,702,549	21,834,213	22,536,702	72,510,054	68,239,251
Expenses						
General government	8,519,676	8,199,042	-	-	8,519,676	8,199,042
Public safety	19,468,098	13,367,623	-	-	19,468,098	13,367,623
Public works	4,098,710	5,567,036	-	-	4,098,710	5,567,036
Health, welfare and						
Community development	680,968	891,815	-	-	680,968	891,815
Recreation and culture	1,017,118	1,001,451	-	-	1,017,118	1,001,451
Debt Service	300,724	328,293	-	-	300,724	328,293
Water & Sewer	-	-	15,119,854	15,361,161	15,119,854	15,361,161
Fieldstone Golf Club	-	-	2,005,192	1,913,956	2,005,192	1,913,956
Total expenses	34,085,294	29,355,260	17,125,046	17,275,117	51,210,340	46,630,377
Transfers	-	50,000	-	(50,000)	-	-
Change in net position	<u>\$ 16,590,547</u>	<u>\$ 16,397,289</u>	<u>\$ 4,709,167</u>	<u>\$ 5,211,585</u>	<u>\$ 21,299,714</u>	<u>\$ 21,608,874</u>

City of Auburn Hills, Michigan
Management's Discussion and Analysis
December 31, 2024

Governmental Activities

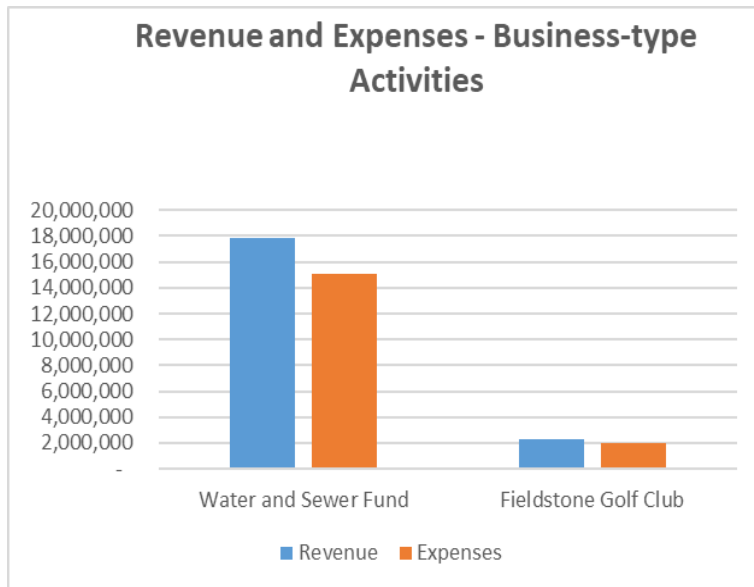
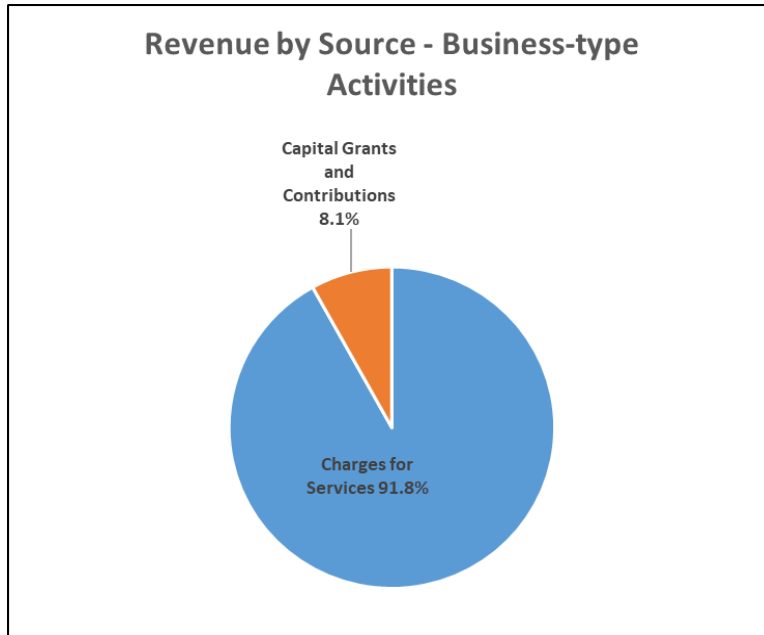
The City experienced an increase in net position of approximately \$16.6 million in its governmental activities during 2024. In 2023, the City experienced a similar increase in net position of \$16.5 million. In 2024, revenues increased \$4.9 million while expenditures, including transfers, increased \$4.7 million from that of the prior year. While most areas of revenues increased, the increase in property tax and operating grant revenue were primarily responsible for the overall increase in revenues. Expenditures were lower or stable in most categories, however, the public safety expenditures increased \$6.1 million in 2024 primarily due to the impact of the amortization of actuarial calculations related to pension and OPEB funds.



City of Auburn Hills, Michigan
Management's Discussion and Analysis
December 31, 2024

Business-Type Activities

The City experienced an increase in net position of approximately \$4.7 million in its business-type activities during 2024. In 2023, the City had a larger increase in net position of \$5.2 million. The decrease was due to a decrease in water and sewer developer contributions compared to 2023 while expenditures were similar to the prior year.



City of Auburn Hills, Michigan
Management's Discussion and Analysis
December 31, 2024

Governmental Funds

On December 31, 2024, the City's governmental funds reported a combined fund balance of \$63.6 million, an increase of approximately \$8.8 million from December 31, 2023, fund balance of 54.8 million. This change is primarily a result of an increase in the General Fund balance of \$9.5 million and the \$725,000 reduction in the 2023 Capital Projects Fund balance.

The unassigned portion of the General fund balance represents 87% of total General Fund expenditures (excluding other financing sources) for the 2024 fiscal year as compared to 133.4% for fiscal year ending 2023. In 2024, the City is assigning \$30.1 million of its fund balance for expected use for 2025 and beyond. Some of the larger assignments include \$10 million for a new parking structure, \$5 million for a DPW satellite, and \$5.7 million for 2026 road work. These assignments beyond the 2025 expected use of fund balance per the current 2025 budget plan provide additional assurance that sufficient funds are recognized as budget planning resumes for 2026.

Revenue increased \$5.2 million across governmental funds in 2024 over the prior year. The largest factors in this increase were due to the recognizing as revenue the remaining \$2.3 million in ARPA federal funding that was used primarily on road projects as well as the \$1.2 million increase in revenue over the 2023 property tax revenues. Expenditures (not including transfers and other financing uses) in the governmental funds increased by \$1.9 million. The change was primarily due to an increase in public safety expenses due to a capital lease/subscription-based IT agreement for police body cameras as required by GASB 87 and 96 which require the expense of multi-year agreements to be recognized up front and amortized over the life of the agreement.

Enterprise Funds

The City's enterprise funds provide the same type of information found in the business-type activities portion of the government-wide financial statements. The enterprise funds include the Water and Sewer fund and the Fieldstone Golf Club fund. The net position in the Water and Sewer fund is \$113.1 million as of December 31, 2024, an increase of \$4.3 million from 2023. The unrestricted net position decreased approximately \$700,000 from \$36.5 million in 2023 to \$35.8 million in 2024.

The City has been a member of the North Oakland County Water Authority (NOCWA) since 2015, which provides joint management of the four communities that are members of the water system. NOCWA began operations with the goal of optimizing operational efficiency and containing water service costs by which GLWA (Great Lakes Water Authority) wholesale water rates are driven with the maximum day and peak hour values agreed upon in the contract. NOCWA members demonstrated it could achieve a more favorable reduced peak hour demand than the original contract value and, therefore, amended the original contract minimizing water service cost increases. The City's participation in NOCWA has allowed it to minimize the impact of increases passed on from GLWA. The collaboration also resulted in an increase in water pressure during peak hours. Despite increases in utility service fees for some years, these efficiencies enabled the City to pass on lower increases, averaging about 1.3% per year since 2017. A net increase of 2.91 percent was necessary as of January 2025 due to a 6.5% increase passed on through NOCWA during 2024 (the last increase of this size was in 2016) compounded by continual additional costs passed from a county level for the City's share large infrastructure repairs as well as the City's own infrastructure repair plans.

City of Auburn Hills, Michigan
Management's Discussion and Analysis
December 31, 2024

Water and sewer utility charges consider that the City needs to cover not only water and sewer treatment costs and unanticipated emergency repairs, but also operational departmental costs and improvements in infrastructure. Capital improvements performed by the Oakland County Water Resources Commissioner (OCWRC) with respect to the Clinton-Oakland Sanitary Disposal System (COSDS), the Evergreen-Farmington Sanitary Disposal System (EFSDS), the Oakland-Macomb Interceptor Drain (OMID), and the Clinton River Water Resources Recovery (CRWRR) sewage treatment facility, are allocated to the City. Therefore, increases in service costs assist in meeting the ongoing shared infrastructure costs passed on by these entities. The City has prepaid for the costs of several projects in the past (approximately \$6.5 million in the last ten years providing savings to the community by minimizing debt related interest expense. The City has added debt, however, when the interest costs were lower and financing was advantageous to the City. Debt related to the City's share of these larger projects now totals just over \$5 million with interest rates from 1.5% to 2.5%. The City will continue to evaluate the benefit of financing and prepaying for future costs passed on to us. We expect debt to continue to be added into the future, including the potential of \$7 million in the next two years.

The Water and Sewer fund experienced an operational gain in 2024 of \$1 million. Non-operating revenues, including capital contributions, decreased about \$800,000 from the prior year. This was primarily due to a decrease in developer contributions.

The water and sewer departments have remained diligent in controlling costs to maintain adequate reserves for both regular maintenance of infrastructure and any emergency, while minimizing, when possible, annual rate increases to maintain sufficient reserves for capital repairs, reconstructions, and emergency situations. The Water and Sewer fund operating expenses in 2024 were \$15.1 million. This decreased \$235,746 from the prior year.

The unrestricted net position of Fieldstone Golf Club at year-end is \$1.5 million. The Fieldstone Golf Club fund experienced an operating income of \$309,062 up from \$105,761 from 2023.

General Fund Budgetary Highlights

The General Fund actual revenue exceeded budgeted revenues by \$4.1 million. This additional revenue is primarily related to the recognition of all remaining ARPA funds, a conservative interest income budget, and higher than expected results in charge service revenue. Details can be found on the budgetary comparison schedule on page 4-1. The expenses of the General fund were under budget approximately \$5.7 million primarily due to delayed projects related to the fire stations and other facilities.

Capital Assets - The City's investment in capital assets for its governmental and business-type activities as of December 31, 2024, is \$189.5 million (net of accumulated depreciation and related debt), an increase of approximately \$13.2 million from 2024. This increase is primarily due to the City's attention to roads, water and sewer infrastructure and fleet upgrades and replacements.

Long-Term Debt- The City has total debt outstanding of \$21.4 million (excluding compensated absences, subscriptions, and leases) on December 31, 2024. The debt schedule includes an addition to Business-type Activity debt related to Lease as required by the new Governmental Accounting Standard Board 87. This lease is related to the City's golf cart agreement. In 2024, the City added new debt related City prepaid debt related to Clinton River Water Resource Recovery Facility Drainage District. The City prepaid \$553,714 in 2024 for assigned debt related to the Oakland Macomb Interceptor Drainage District (OMIDD). While the City will pay upfront for assessments passed on by different authorities when it is able, debt is incurred when analysis proves it is financially advantageous to do so.

City of Auburn Hills, Michigan

Management's Discussion and Analysis

December 31, 2024

Economic Factors and Next Year's Budgets and Rates

The economic outlook for the City of Auburn Hills and suburban Oakland County is cautiously steady. Unemployment remains low, but job growth in Michigan slowed from 2023 and is expected to be even less in 2025. Overall, the tariff situation and the high levels of policy uncertainty will impact the entire country's overall growth, one way or another. Federal funding may be stalled while the current administration evaluates spending. The Auburn Hills business community along with other communities may be impacted especially in the areas of transportation-related manufacturing. Many of the potential benefits of tariffs will take longer than a couple years to realize so it is difficult to forecast the real impact at this time. While it could lead to new investment in the City, American manufacturing will require new factories, new training, and an adequate supply of available workers. With new developments slowing in Auburn Hills due to availability of space, the City continues to encourage and pursue repurpose opportunities to maintain and/or grow its tax base. Fortunately, the City of Auburn Hills' financial health and dedicated team allows it to adapt to fiscal disruptions quickly and the City will be able to continue core services that most benefit the lives of our residents as well as retain the interest of the investment of businesses. Outside of federal policy and the impact of the global economy on supplies and costs, other challenges include an aging workforce, lack of specialized trade workers, and adequately trained personnel with local government specific exposure. Police and Fire personnel, as well as other professionals needed for city operations, are in high demand and short supply.

The City is optimistic about the stability of its tax base. Based on development projects currently underway or proposed to be underway, the City expects as much as \$335 million in private investment in the community over the next 24 months. An estimated \$90 million is expected to be invested in housing development and \$245 million in mixed-use and non-residential developments. Annual tax revenue is expected to steadily increase. The actual CPI for 2023 and 2024 was 4.1% and 3.0% respectively. 2023 CPI drives taxable values of 2024 which then impacts the 2025 budget. Thus, the 2024 CPI will impact the 2026 budget. Taxable values (which consider inflation, growth, and uncappings from new sales) for 2024 increased 7.8% over that of the prior year per the Oakland County Equalization report and those values drive our 2025 tax revenues. Of course, calculations are held to the limits of the Headlee Amendment and Proposal A. Further, certain exemptions and tax appeals can lower initial revenue calculations. Inflation levels (depending on the source) are expected to be approximately 2.8% in 2025 and 2.3% in 2026 thus the city can expect increases in tax revenues to moderate over the next four years.

There has been no change, other than reductions as required by the Headlee Amendment, in the City's general operating millage (since 2005), police millage (since 2003), fire millage (since 2016), or road millage (since 2020). While modest revenue growth is expected from property taxes, personal property tax reimbursement is expected to expire as of 2029, and uncertainty of federal and state governmental support will challenge revenue growth to support rising costs.

The current year's budget is amended as necessary throughout the year. The next year budget is approved each October and at that time, the 2026 - 2029 projections will be updated as well. Below is a chart populated with information from the City's current approved amended 2025 budget.

City of Auburn Hills, Michigan
Management's Discussion and Analysis
December 31, 2024

CITY OF AUBURN HILLS GENERAL FUND		
	2024	2025
	ACTUALS	AMENDED BUDGET
Description		(as of 5.13.2025)
PROPERTY TAXES	23,782,474	24,667,679
STATE SHARED REVENUE & REFUNDS	5,219,690	4,081,859
LICENSES AND PERMITS	1,874,122	929,200
GRANTS	2,932,224	860,216
CHARGES FOR SERVICES	3,041,623	1,554,050
INTEREST REVENUE	3,099,538	2,876,329
OTHER REVENUE	3,935,386	1,141,696
INTERFUND CHARGES	2,456,497	2,568,602.00
TRANSFERS FROM FUNDS	987,033	363,307
TOTAL REVENUES	47,328,587	39,042,938
ANNUAL EXPENDITURES LESS TRANSF	30,864,773	33,294,672
TRANSFER TO RETIREE HEALTH	250,000	0
TRANSFER TO MAJOR STREETS	0	2,173,000
TRANSFER TO LOCAL STREETS	4,853,585	6,285,000
TRANSFER TO CI DEBT SERVICE	1,858,525	1,864,900
TOTAL EXPENDITURES	37,826,883	43,617,572
Net Revenue Under Expenditures	9,501,704	(4,574,634)

Requests for Further Information

This financial report is intended to provide a general overview of the City's finances and demonstrate the City's accountability for the money it receives. If you have questions about this report or need additional information, please contact the Treasurer/Finance Department at 1827 N. Squirrel Road, Auburn Hills, Michigan 48326. This report, City budgets, and other financial information are available on the City's website at www.auburnhills.org.

City of Auburn Hills
Statement of Net Position
December 31, 2024

	Primary Government			Component Units
	Governmental Activities	Business-type Activities	Total	
Assets				
Cash and investments	\$ 80,597,426	\$ 38,645,655	\$ 119,243,081	\$ 29,563,582
Receivables				
General accounts receivable	1,250,643	-	1,250,643	1,796
Property taxes	19,018,310	-	19,018,310	3,910,872
Utility bills	-	2,483,862	2,483,862	-
Special assessments	1,057,874	-	1,057,874	-
Accrued interest	61,596	-	61,596	-
Loans receivable	-	-	-	2,083
Leases receivable	6,121,620	-	6,121,620	85,269
Due from other units of government	3,459,461	65,409	3,524,870	730
Internal balances	(2,450,975)	2,450,975	-	-
Inventories	-	292,251	292,251	-
Prepaid items	277,816	80,453	358,269	468
Assets held for sale	126,172	-	126,172	-
Restricted assets				
Cash and cash equivalents	-	2,135,064	2,135,064	-
Investments	361,132	-	361,132	-
Capital assets not being depreciated	13,390,368	21,343,205	34,733,573	8,422,294
Capital assets, net of accumulated depreciation	84,925,879	69,854,880	154,780,759	40,203,023
Total assets	<u>208,197,322</u>	<u>137,351,754</u>	<u>345,549,076</u>	<u>82,190,117</u>
Deferred outflows of resources				
OPEB related	<u>782,074</u>	<u>62,555</u>	<u>844,629</u>	<u>-</u>

See Accompanying Notes to the Financial Statements

City of Auburn Hills
Statement of Net Position
December 31, 2024

	Primary Government			Component Units
	Governmental Activities	Business-type Activities	Total	
Liabilities				
Accounts payable	\$ 1,885,446	\$ 1,639,324	\$ 3,524,770	\$ 24,593
Contracts payable - retainage	325,048	337,219	662,267	-
Due to other units of government	3,782	812,120	815,902	-
Provision for property tax refunds	82,484	-	82,484	20,368
Payroll and other liabilities	1,398,210	76,979	1,475,189	3,639
Interest payable	36,443	-	36,443	-
Refundable deposits	2,947,078	756,888	3,703,966	-
Unearned revenue	1,900,113	36,473	1,936,586	-
Noncurrent liabilities				
Debt due within one year	2,683,735	595,227	3,278,962	50,130
Debt due in more than one year	16,841,981	4,912,767	21,754,748	262,157
Net pension liability	7,808,022	-	7,808,022	-
Net OPEB liability	73,244	5,156	78,400	-
Total liabilities	<u>35,985,586</u>	<u>9,172,153</u>	<u>45,157,739</u>	<u>360,887</u>
Deferred inflows of resources				
Unavailable revenue - property taxes	25,389,867	-	25,389,867	4,120,891
Lease related	5,966,630	-	5,966,630	85,269
Pension related	216,333	-	216,333	-
OPEB related	1,387,387	111,475	1,498,862	-
Total deferred inflows of resources	<u>32,960,217</u>	<u>111,475</u>	<u>33,071,692</u>	<u>4,206,160</u>
Net position				
Net investment in capital assets	79,898,396	87,575,258	167,473,654	48,625,317
Restricted for				
Donations	361,132	-	361,132	-
Debt service	536,142	-	536,142	-
Streets	2,306,569	-	2,306,569	-
Construction code activity	130,238	-	130,238	-
Public works	889,034	-	889,034	-
Public safety	94,678	-	94,678	-
Health and welfare	429,191	-	429,191	-
Community and economic development	22,329	-	22,329	-
North Oakland County Water Authority	-	776,610	776,610	-
Unrestricted	<u>55,365,884</u>	<u>39,778,813</u>	<u>95,144,697</u>	<u>28,997,753</u>
Total net position	<u>\$ 140,033,593</u>	<u>\$ 128,130,681</u>	<u>\$ 268,164,274</u>	<u>\$ 77,623,070</u>

See Accompanying Notes to the Financial Statements

City of Auburn Hills
Statement of Activities
For the Year Ended December 31, 2024

	Program Revenues				Net (Expense) Revenue and Changes in Net Position			
	Expenses	Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions	Primary Government			Component Units
					Governmental Activities	Business-type Activities	Total	
Functions/programs								
Primary government								
Governmental activities								
General government	\$ 8,519,676	\$ 3,212,295	\$ 57,002	\$ -	\$ (5,250,379)	\$ -	\$ (5,250,379)	\$ -
Public safety	19,468,098	5,140,048	1,648,973	-	(12,679,077)	-	(12,679,077)	-
Public works	4,098,710	265,769	6,253,453	194,167	2,614,679	-	2,614,679	-
Health and welfare	680,968	44,853	-	-	(636,115)	-	(636,115)	-
Community and economic development	-	-	492,922	-	492,922	-	492,922	-
Recreation and culture	1,017,118	168,303	17,917	-	(830,898)	-	(830,898)	-
Interest	300,724	-	-	-	(300,724)	-	(300,724)	-
Total governmental activities	34,085,294	8,831,268	8,470,267	194,167	(16,589,592)	-	(16,589,592)	-
Business-type activities								
Golf Course	2,005,192	2,302,403	-	-	-	297,211	297,211	-
Water & Sewer	15,119,854	16,173,965	34,189	1,625,998	-	2,714,298	2,714,298	-
Total business-type activities	17,125,046	18,476,368	34,189	1,625,998	-	3,011,509	3,011,509	-
Total primary government	\$ 51,210,340	\$ 27,307,636	\$ 8,504,456	\$ 1,820,165	(16,589,592)	3,011,509	(13,578,083)	-
Component units								
TIFA A	\$ 1,967,158	\$ 59,825	\$ -	\$ -	-	-	-	(1,907,333)
TIFA B	771,607	-	-	-	-	-	-	(771,607)
TIFA D	1,106,249	1,409	-	-	-	-	-	(1,104,840)
Brownfield Redevelopment Authority	381,916	-	-	-	-	-	-	(381,916)
Downtown Development Authority	177,191	-	-	11,460	-	-	-	(165,731)
Total component units	\$ 4,404,121	\$ 61,234	\$ -	\$ 11,460				(4,331,427)
General revenues								
Property taxes					24,014,736	-	24,014,736	4,052,636
Unrestricted state-shared revenue					5,180,836	-	5,180,836	1,338,336
Unrestricted investment earnings (losses)					3,565,306	1,674,658	5,239,964	1,104,122
Gain on sale of capital assets					330,469	-	330,469	-
Miscellaneous					88,792	23,000	111,792	9,229
Total general revenues					33,180,139	1,697,658	34,877,797	6,504,323
Change in net position					16,590,547	4,709,167	21,299,714	2,172,896
Net position - beginning of year, as previously reported					123,225,186	123,361,383	246,586,569	75,450,174
Adjustments					217,860	60,131	277,991	-
Net position - beginning of year, as adjusted					123,443,046	123,421,514	246,864,560	75,450,174
Net position - end of year					\$ 140,033,593	\$ 128,130,681	\$ 268,164,274	\$ 77,623,070

See Accompanying Notes to the Financial Statements

City of Auburn Hills
Governmental Funds
Balance Sheet
December 31, 2024

	General	Special Revenue Fund Major and Local Streets	Nonmajor Governmental Funds	Total Governmental Funds
Assets				
Cash and investments	\$ 65,227,481	\$ 5,439,320	\$ 3,196,392	\$ 73,863,193
Receivables				
General accounts receivable	1,220,675	29,508	-	1,250,183
Property taxes	19,018,310	-	-	19,018,310
Special assessments	782,384	-	275,490	1,057,874
Accrued interest	61,596	-	-	61,596
Leases receivable	6,121,620	-	-	6,121,620
Due from other units of government	2,512,996	621,596	324,869	3,459,461
Prepaid items	265,526	1,990	-	267,516
Assets held for sale	126,172	-	-	126,172
Total assets	<u>\$ 95,336,760</u>	<u>\$ 6,092,414</u>	<u>\$ 3,796,751</u>	<u>\$ 105,225,925</u>
Liabilities				
Accounts payable	\$ 788,782	\$ 963,933	\$ 17,209	\$ 1,769,924
Contracts payable - retainage	58,064	256,327	-	314,391
Due to other units of government	2,757	1,025	-	3,782
Payroll and other liabilities	1,349,156	36,986	-	1,386,142
Provision for property tax refunds	82,484	-	-	82,484
Refundable deposits and bonds	1,928,427	627,461	391,190	2,947,078
Unearned revenue	-	1,900,113	-	1,900,113
Total liabilities	<u>4,209,670</u>	<u>3,785,845</u>	<u>408,399</u>	<u>8,403,914</u>

See Accompanying Notes to the Financial Statements

City of Auburn Hills
Governmental Funds
Balance Sheet
December 31, 2024

	General	Special Revenue Fund Major and Local Streets	Nonmajor Governmental Funds	Total Governmental Funds
Deferred inflows of resources				
Unavailable revenue				
Property taxes	\$ 25,389,867	\$ -	\$ -	\$ 25,389,867
Lease related	5,966,630	-	-	5,966,630
Other receivables	168,979	-	314,019	482,998
Special assessments	1,119,254	-	213,365	1,332,619
	<u>32,644,730</u>	<u>-</u>	<u>527,384</u>	<u>33,172,114</u>
Fund balances				
Non-spendable				
Prepaid items	265,526	1,990	-	267,516
Land held for sale	126,172	-	-	126,172
Restricted for				
Streets	-	2,304,579	-	2,304,579
Construction code activity	130,238	-	-	130,238
Public works	-	-	889,034	889,034
Public safety	-	-	94,678	94,678
Health and welfare	-	-	115,172	115,172
Community and economic development	-	-	22,329	22,329
Debt service	-	-	359,220	359,220
Committed				
Storm management	66,629	-	-	66,629
Wayne disposal	-	-	1,380,535	1,380,535
Assigned				
Subsequent year's budget	4,377,767	-	-	4,377,767
Roads contribution	5,650,000	-	-	5,650,000
Land purchases	1,000,000	-	-	1,000,000
DPW satellite facility	5,000,000	-	-	5,000,000
Bus structure	500,000	-	-	500,000
Pension contributions	1,000,000	-	-	1,000,000
Parking structure	10,000,000	-	-	10,000,000
All access playground	750,000	-	-	750,000
Debt service	1,865,375	-	-	1,865,375
Unassigned	27,750,653	-	-	27,750,653
	<u>58,482,360</u>	<u>2,306,569</u>	<u>2,860,968</u>	<u>63,649,897</u>
Total fund balances	<u>58,482,360</u>	<u>2,306,569</u>	<u>2,860,968</u>	<u>63,649,897</u>
Total liabilities, deferred inflows of resources, and fund balances	<u>\$ 95,336,760</u>	<u>\$ 6,092,414</u>	<u>\$ 3,796,751</u>	<u>\$ 105,225,925</u>

See Accompanying Notes to the Financial Statements

City of Auburn Hills
Governmental Funds
Reconciliation of Fund Balances of Governmental Funds
to Net Position of Governmental Activities
December 31, 2024

Total fund balances for governmental funds	\$ 63,649,897
Total net position for governmental activities in the statement of net position is different because:	
Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds.	
Capital assets not being depreciated	13,173,848
Capital assets, net of accumulated depreciation	79,827,843
Certain receivables are not available to pay for current period expenditures and, therefore are deferred in the funds.	
	1,815,617
Restricted assets held by outside entities are not financial resources and are not reported in the funds.	
	361,132
Deferred outflows (inflows) of resources.	
Deferred outflows of resources resulting from net OPEB liability	773,207
Deferred inflows of resources resulting from net pension liability	(216,333)
Deferred inflows of resources resulting from net OPEB liability	(1,371,590)
Long-term liabilities that are not due and payable in the current period, and therefore, are not reported in the funds.	
Accrued interest	(36,443)
Compensated absences	(1,400,205)
Bonds, notes, premiums and discounts	(16,332,191)
Lease liabilities	(1,188,272)
Subscription arrangements	(572,340)
Net pension liability	(7,808,022)
Net OPEB liability	(72,509)
Internal service funds are included as part of governmental activities.	<u>9,429,954</u>
Net position of governmental activities	<u><u>\$ 140,033,593</u></u>

City of Auburn Hills
Governmental Funds
Statement of Revenues, Expenditures and Changes in Fund Balances
For the Year Ended December 31, 2024

	General	Special Revenue Fund Major and Local Streets	Capital Projects Fund	Nonmajor Governmental Funds	Total Governmental Funds
Revenues					
Property taxes	\$ 23,782,474	\$ -		\$ -	\$ 23,782,474
Special assessments	263,471	-		117,106	380,577
Licenses and permits	2,309,323	-		-	2,309,323
Federal grants	2,515,883	-		118,233	2,634,116
State-shared revenue	5,441,229	-		-	5,441,229
Other state grants	184,803	3,200,278		95,439	3,480,520
Local contributions	1,432,991	181,853		-	1,614,844
Charges for services	5,464,045	-		259,388	5,723,433
Fines and forfeitures	233,210	-		51,695	284,905
Rental income	354,339	-		-	354,339
Investment income	3,099,538	130,798		140,693	3,371,029
Other revenue	496,751	492,695		77,999	1,067,445
Total revenues	45,578,057	4,005,624		860,553	50,444,234
Expenditures					
Current					
General government	8,650,169	-		201,698	8,851,867
Public safety	19,945,160	-		27,851	19,973,011
Streets	-	8,946,814		-	8,946,814
Public works	790,149	-		45,129	835,278
Health, welfare and community development	1,104,297	-		89,561	1,193,858
Recreation and culture	1,062,770	-		-	1,062,770
Capital outlay	-	-		212,864	212,864
Debt service		-			
Principal retirement	165,290	-		1,610,000	1,775,290
Interest and fiscal charges	15,398	-		431,048	446,446
Total expenditures	31,733,233	8,946,814		2,618,151	43,298,198
Excess (deficiency) of revenues over expenditures	13,844,824	(4,941,190)		(1,757,598)	7,146,036
Other financing sources (uses)					
Transfers in	605,382	4,913,585		1,858,525	7,377,492
Transfers out	(6,712,110)	-		(676,039)	(7,388,149)
Lease liabilities issued	1,255,406	-		-	1,255,406
Subscription liabilities issued	508,765	-		-	508,765
Total other financing sources (uses)	(4,342,557)	4,913,585		1,182,486	1,753,514
Net change in fund balances	9,502,267	(27,605)		(575,112)	8,899,550
Fund balances - beginning of year, as previously reported	48,980,093	-	724,367	5,045,887	54,750,347
Adjustments	-	2,334,174	(724,367)	(1,609,807)	-
Fund balances - beginning of year, as adjusted	48,980,093	2,334,174		3,436,080	54,750,347
Fund balances - end of year	\$ 58,482,360	\$ 2,306,569		\$ 2,860,968	\$ 63,649,897

See Accompanying Notes to the Financial Statements

City of Auburn Hills
Governmental Funds
Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances
of Governmental Funds to the Statement of Activities
For the Year Ended December 31, 2024

Net change in fund balances - total governmental funds	\$ 8,899,550
Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation and amortization expense.	
Depreciation and amortization expense	(4,450,279)
Capital outlay	11,248,476
Revenues in the statement of activities that do not provide current financial resources are not reported as revenue in the funds.	(308,851)
Expenses are recorded when incurred in the statement of activities.	
Accrued interest	3,138
Compensated absences	22,347
Arbitrage	177,405
The statement of net position reports the net pension liability and deferred outflows of resources and deferred inflows related to the net pension liability and pension expense. However, the amount recorded on the governmental funds equals actual pension contributions.	
Net change in the net pension liability	(690,325)
Net change in the deferred outflow of resources related to the net pension liability	(1,157,370)
Net change in the deferred inflow of resources related to the net pension liability	(216,333)
The statement of net position reports the net OPEB liability and deferred outflows of resources and deferred inflows related to the net OPEB liability and pension expense. However, the amount recorded on the governmental funds equals actual OPEB contributions.	
Net change in the net OPEB liability	3,330,108
Net change in the deferred outflow of resources related to the net OPEB liability	(1,078,133)
Net change in the deferred inflow of resources related to the net OPEB liability	(472,175)
Long-term liabilities and related transactions applicable to governmental activities are not due and payable in the current period and, accordingly, are not reported as fund liabilities.	
Debt issued	(1,764,171)
Repayments of long-term debt	1,775,290
Amortization of premiums, discounts and similar items	142,584
Internal service funds are also included as governmental activities	<u>1,129,286</u>
Change in net position of governmental activities	\$ <u>16,590,547</u>

City of Auburn Hills
Proprietary Funds
Statement of Net Position
December 31, 2024

	Enterprise Funds			Internal Service Fund
	Water & Sewer Fund	Nonmajor Fieldstone Golf Club Fund	Total	
Assets				
Current assets				
Cash and investments	\$ 37,170,859	\$ 1,474,796	\$ 38,645,655	\$ 6,734,233
Receivables				
General accounts receivable	-	-	-	460
Utility bills	2,483,862	-	2,483,862	-
Due from other units of government	65,409	-	65,409	-
Inventories	226,885	65,366	292,251	-
Prepaid items	-	80,453	80,453	10,300
Total current assets	<u>39,947,015</u>	<u>1,620,615</u>	<u>41,567,630</u>	<u>6,744,993</u>
Noncurrent assets				
Restricted assets				
Cash and cash equivalents	2,135,064	-	2,135,064	-
Capital assets not being depreciated	12,971,180	8,372,025	21,343,205	216,520
Capital assets, net of accumulated depreciation	<u>66,833,929</u>	<u>3,020,951</u>	<u>69,854,880</u>	<u>5,098,036</u>
Total noncurrent assets	<u>81,940,173</u>	<u>11,392,976</u>	<u>93,333,149</u>	<u>5,314,556</u>
Total assets	<u>121,887,188</u>	<u>13,013,591</u>	<u>134,900,779</u>	<u>12,059,549</u>
Deferred outflows of resources				
OPEB related	<u>56,474</u>	<u>6,081</u>	<u>62,555</u>	<u>8,867</u>

See Accompanying Notes to the Financial Statements

City of Auburn Hills
Proprietary Funds
Statement of Net Position
December 31, 2024

	Enterprise Funds			
	Water & Sewer	Nonmajor Fieldstone Golf		Internal Service
	Fund	Club Fund	Total	Fund
Liabilities				
Current liabilities				
Accounts payable	\$ 1,607,268	\$ 32,056	\$ 1,639,324	\$ 115,522
Contracts payable - retainage	337,219	-	337,219	10,657
Due to other units of government	805,858	6,262	812,120	-
Payroll and other liabilities	71,370	5,609	76,979	12,068
Refundable deposits	756,888	-	756,888	-
Unearned revenue	-	36,473	36,473	-
Compensated absences	49,185	2,441	51,626	-
Current portion of long-term liabilities	454,946	88,655	543,601	-
	<u>4,082,734</u>	<u>171,496</u>	<u>4,254,230</u>	<u>138,247</u>
Total current liabilities				
Noncurrent liabilities				
Current liabilities payable from restricted assets				
Compensated absences	25,095	10,601	35,696	32,708
Long-term liabilities	4,601,872	275,199	4,877,071	-
Net OPEB liability	4,656	500	5,156	735
	<u>4,631,623</u>	<u>286,300</u>	<u>4,917,923</u>	<u>33,443</u>
Total noncurrent liabilities				
Total liabilities	<u>8,714,357</u>	<u>457,796</u>	<u>9,172,153</u>	<u>171,690</u>
Deferred inflows of resources				
OPEB related	<u>100,638</u>	<u>10,837</u>	<u>111,475</u>	<u>15,797</u>
Net position				
Net investment in capital assets	76,546,136	11,029,122	87,575,258	5,314,556
Restricted for				
North Oakland County Water Authority	776,610	-	776,610	-
Unrestricted	<u>35,805,921</u>	<u>1,521,917</u>	<u>37,327,838</u>	<u>6,566,373</u>
Total net position	<u>\$ 113,128,667</u>	<u>\$ 12,551,039</u>	125,679,706	<u>\$ 11,880,929</u>
Some amounts reported for business-type activities in the statement of net position are different because certain internal service funds assets and liabilities are reported with business-type activities			<u>2,450,975</u>	
Net position of business-type activities			<u>\$ 128,130,681</u>	

See Accompanying Notes to the Financial Statements

City of Auburn Hills
Proprietary Funds
Statement of Revenues, Expenses and Changes in Fund Net Position
For the Year Ended December 31, 2024

	Enterprise Funds			
	Water & Sewer	Nonmajor Fieldstone Golf		Internal Service
	Fund	Club Fund	Total	Fund
Operating revenue				
Customer fees	\$ 15,939,655	\$ 1,629,052	\$ 17,568,707	\$ -
Billings to other funds	-	-	-	3,602,860
Rental income	-	473,031	473,031	-
Other revenue	291,499	200,320	491,819	1,639
	<u>16,231,154</u>	<u>2,302,403</u>	<u>18,533,557</u>	<u>3,604,499</u>
Total operating revenue				
Operating expenses				
Personnel services	193,863	421,053	614,916	294,063
Supplies	292,201	123,657	415,858	481,636
Contractual services	139,315	722,355	861,670	3,362
Utilities	9,830,475	75,849	9,906,324	-
Repairs and maintenance	84,913	51,835	136,748	296,635
Other expenses	2,188,071	155,480	2,343,551	306,445
Depreciation	2,423,088	443,112	2,866,200	1,549,283
	<u>15,151,926</u>	<u>1,993,341</u>	<u>17,145,267</u>	<u>2,931,424</u>
Total operating expenses				
Operating income (loss)	<u>1,079,228</u>	<u>309,062</u>	<u>1,388,290</u>	<u>673,075</u>
Nonoperating revenue (expenses)				
Investment income	1,617,906	56,752	1,674,658	209,989
Gain on sale of capital assets	-	-	-	330,469
Interest expense	(62,832)	(11,851)	(74,683)	-
	<u>1,555,074</u>	<u>44,901</u>	<u>1,599,975</u>	<u>540,458</u>
Total nonoperating revenues (expenses)				
Income (loss) before contributions and transfers	<u>2,634,302</u>	<u>353,963</u>	<u>2,988,265</u>	<u>1,213,533</u>
Capital contributions	1,625,998	-	1,625,998	-
Transfers in	-	-	-	10,657
	<u>4,260,300</u>	<u>353,963</u>	<u>4,614,263</u>	<u>1,224,190</u>
Change in net position				
Net position - beginning of year, as previously reported	108,807,458	12,197,854		10,657,043
Adjustments	<u>60,909</u>	<u>(778)</u>		<u>(304)</u>
Net position - beginning of year, as adjusted	<u>108,868,367</u>	<u>12,197,076</u>		<u>10,656,739</u>
Net position - end of year	<u>\$ 113,128,667</u>	<u>\$ 12,551,039</u>		<u>\$ 11,880,929</u>
Some amounts reported for business-type activities in the statement of activities are different because the net revenue (expense) of certain internal service funds is reported with business-type activities			94,904	
Change in net position of business-type activities			<u>\$ 4,709,167</u>	

See Accompanying Notes to the Financial Statements

City of Auburn Hills
Proprietary Funds
Statement of Cash Flows
For the Year Ended December 31, 2024

	Enterprise Funds			Internal Service Fund
	Water & Sewer Fund	Nonmajor Fieldstone Golf Club Fund	Total	
Cash flows from operating activities				
Receipts from customers	\$ 16,966,171	\$ 2,306,319	\$ 19,272,490	\$ 1,639
Receipts from interfund users	-	-	-	3,648,128
Payments to suppliers	(11,829,178)	(1,256,012)	(13,085,190)	-
Payments to employees	(236,640)	(420,278)	(656,918)	-
Payments for interfund services used	(508,334)	-	(508,334)	(1,690,600)
Net cash provided (used) by operating activities	<u>4,392,019</u>	<u>630,029</u>	<u>5,022,048</u>	<u>1,959,167</u>
Cash flows from capital and related financing activities				
Proceeds from capital debt	443,128	-	443,128	-
Capital contributions	1,625,998	-	1,625,998	-
Purchases/construction of capital assets	(8,026,263)	(582,528)	(8,608,791)	(1,776,338)
Principal and interest paid on long-term debt	(564,476)	(96,830)	(661,306)	-
Proceeds from sale of capital assets	-	-	-	330,469
Net cash provided (used) by capital and related financing activities	<u>(6,521,613)</u>	<u>(679,358)</u>	<u>(7,200,971)</u>	<u>(1,445,869)</u>
Cash flows from investing activities				
Interest received	<u>1,617,906</u>	<u>56,752</u>	<u>1,674,658</u>	<u>209,989</u>
Net change in cash and cash equivalents	(511,688)	7,423	(504,265)	733,944
Cash and cash equivalents - beginning of year	<u>39,817,611</u>	<u>1,467,373</u>	<u>41,284,984</u>	<u>6,000,289</u>
Cash and cash equivalents - end of year	<u>\$ 39,305,923</u>	<u>\$ 1,474,796</u>	<u>\$ 40,780,719</u>	<u>\$ 6,734,233</u>
Reconciliation to statement of net position				
Cash and cash equivalents	\$ 37,170,859	\$ 1,474,796	\$ 38,645,655	\$ 6,734,233
Restricted cash and cash equivalents	<u>2,135,064</u>	<u>-</u>	<u>2,135,064</u>	<u>-</u>
Cash and cash equivalents - end of year	<u>\$ 39,305,923</u>	<u>\$ 1,474,796</u>	<u>\$ 40,780,719</u>	<u>\$ 6,734,233</u>

See Accompanying Notes to the Financial Statements

City of Auburn Hills
Proprietary Funds
Statement of Cash Flows
For the Year Ended December 31, 2024

	Enterprise Funds			
	Water & Sewer	Nonmajor Fieldstone Golf	Total	Internal Service
	Fund	Club Fund		Fund
Reconciliation of operating income (loss) to net cash provided (used) by operating activities				
Operating income (loss)	\$ 1,079,228	\$ 309,062	\$ 1,388,290	\$ 673,075
Adjustments to reconcile operating income to net cash from operating activities				
Depreciation and amortization expense	2,423,088	443,112	2,866,200	1,549,283
Changes in assets and liabilities				
Receivables (net)	655,168	54,467	709,635	45,268
Due from other units of government	133,154	-	133,154	-
Inventories	(16,489)	3,486	(13,003)	-
Prepaid items	-	(80,453)	(80,453)	(813)
Pension related deferred outflows of resources	173,675	-	173,675	-
OPEB related deferred outflows of resources	82,155	9,504	91,659	11,643
Accounts payable	223,638	(1,693)	221,945	(305,634)
Accrued and other liabilities	342,444	(39,048)	303,396	13,730
Due to other units of government	676,534	6,244	682,778	-
Unearned revenue	-	3,916	3,916	-
Refundable deposits payable	(53,305)	-	(53,305)	-
Compensated absences	(42,777)	775	(42,002)	3,739
Net pension liability	(1,067,663)	-	(1,067,663)	-
Net OPEB liability	(250,134)	(28,143)	(278,277)	(36,957)
Lease related deferred inflows of resources	-	(54,467)	(54,467)	-
OPEB related deferred inflows of resources	33,303	3,267	36,570	5,833
Net cash provided (used) by operating activities	<u>\$ 4,392,019</u>	<u>\$ 630,029</u>	<u>\$ 5,022,048</u>	<u>\$ 1,959,167</u>

During 2024, developers contributed \$1,042,539 of water mains and \$176,954 of sewer mains to the Water & Sewer Fund.

City of Auburn Hills
Fiduciary Funds
Statement of Fiduciary Net Position
December 31, 2024

		Custodial Funds		
	Pension and Other Employee Benefit Trust Funds	Tax Collection Fund	Auburn Hills Public Library Investment Pool	Total Fiduciary Funds
Assets				
Cash and cash equivalents	\$ 1,723,295	\$ 6,048,435	\$ 913,040	\$ 8,684,770
Investments				
Mutual funds	61,018,232	-	1,366,969	62,385,201
Hedge funds	7,979,614	-	-	7,979,614
Commingled funds	15,918,793	-	-	15,918,793
Real estate	5,173,298	-	-	5,173,298
Accrued interest and other	8,008	-	-	8,008
Total assets	91,821,240	6,048,435	2,280,009	100,149,684
Liabilities				
Due to other units of government	-	6,048,435	-	6,048,435
Net position				
Restricted for:				
Pensions	59,664,699	-	-	59,664,699
Postemployment benefits other than pension	32,156,541	-	-	32,156,541
Pool participants	-	-	2,280,009	2,280,009
Total net position	\$ 91,821,240	\$ -	\$ 2,280,009	\$ 94,101,249

See Accompanying Notes to the Financial Statements

City of Auburn Hills
Fiduciary Funds
Statement of Changes in Fiduciary Net Position
For the Year Ended December 31, 2024

		Custodial Funds		
	Pension and Other Employee Benefit Trust Funds	Tax Collection Fund	Auburn Hills Public Library Investment Pool	Total Fiduciary Funds
Additions				
Contributions				
Employer	\$ 1,540,017	\$ -	\$ -	\$ 1,540,017
Members	19,424	-	-	19,424
Total contributions	<u>1,559,441</u>	<u>-</u>	<u>-</u>	<u>1,559,441</u>
Investment earnings				
Interest, dividends and other	1,861,397	-	-	1,861,397
Net increase in fair value of investments	6,849,660	-	56,569	6,906,229
Total investment earnings	<u>8,711,057</u>	<u>-</u>	<u>56,569</u>	<u>8,767,626</u>
Less investment costs				
Investment activity costs	<u>431,973</u>	<u>-</u>	<u>-</u>	<u>431,973</u>
Net investment earnings	<u>8,279,084</u>	<u>-</u>	<u>56,569</u>	<u>8,335,653</u>
Property tax collections for other governments	-	64,377,877	-	64,377,877
Additions by Auburn Hills Public Library	-	-	2,470,540	2,470,540
Miscellaneous	<u>15,341</u>	<u>-</u>	<u>-</u>	<u>15,341</u>
Total additions	<u>9,853,866</u>	<u>64,377,877</u>	<u>2,527,109</u>	<u>76,758,852</u>
Deductions				
Benefits paid to participants or beneficiaries	6,332,072	-	-	6,332,072
Deductions by Auburn Hills Public Library	-	-	2,121,424	2,121,424
Administrative expense	174,802	-	-	174,802
Payments of property tax to other governments	<u>-</u>	<u>64,377,877</u>	<u>-</u>	<u>64,377,877</u>
Total deductions	<u>6,506,874</u>	<u>64,377,877</u>	<u>2,121,424</u>	<u>73,006,175</u>
Change in net position	3,346,992	-	405,685	3,752,677
Net position - beginning of year	<u>88,474,248</u>	<u>-</u>	<u>1,874,324</u>	<u>90,348,572</u>
Net position - end of year	<u>\$ 91,821,240</u>	<u>\$ -</u>	<u>\$ 2,280,009</u>	<u>\$ 94,101,249</u>

See Accompanying Notes to the Financial Statements

City of Auburn Hills
Component Units
Statement of Net Position
December 31, 2024

	TIFA A	TIFA B	TIFA D	Brownfield Redevelopment Authority	Economic Development Corporation	Downtown Development Authority	Total
Assets							
Current assets							
Cash and cash equivalents	\$ 3,484,914	\$ 16,615,392	\$ 5,085,671	\$ 3,155,123	\$ 9,344	\$ 1,213,138	\$ 29,563,582
Receivables							
General accounts receivable	1,796	-	-	-	-	-	1,796
Property taxes	1,063,163	1,603,970	291,185	373,009	-	579,545	3,910,872
Loans receivable	-	-	-	-	-	2,083	2,083
Leases receivable, current	85,269	-	-	-	-	-	85,269
Due from other units of government	-	-	730	-	-	-	730
Prepaid items	-	-	-	-	-	468	468
Total current assets	<u>4,635,142</u>	<u>18,219,362</u>	<u>5,377,586</u>	<u>3,528,132</u>	<u>9,344</u>	<u>1,795,234</u>	<u>33,564,800</u>
Noncurrent assets							
Capital assets not being depreciated	6,336,254	-	2,086,040	-	-	-	8,422,294
Capital assets, net of accumulated depreciation	<u>15,037,506</u>	<u>6,488,055</u>	<u>18,649,462</u>	<u>-</u>	<u>-</u>	<u>28,000</u>	<u>40,203,023</u>
Total noncurrent assets	<u>21,373,760</u>	<u>6,488,055</u>	<u>20,735,502</u>	<u>-</u>	<u>-</u>	<u>28,000</u>	<u>48,625,317</u>
Total assets	<u>26,008,902</u>	<u>24,707,417</u>	<u>26,113,088</u>	<u>3,528,132</u>	<u>9,344</u>	<u>1,823,234</u>	<u>82,190,117</u>
Liabilities							
Current liabilities							
Accounts payable	10,237	1,994	11,318	382	-	662	24,593
Provision for property tax refunds	666	15	18,993	2	-	692	20,368
Payroll and other liabilities	-	-	-	3,318	-	321	3,639
Current portion of long-term liabilities	<u>-</u>	<u>-</u>	<u>-</u>	<u>50,130</u>	<u>-</u>	<u>-</u>	<u>50,130</u>
Total current liabilities	<u>10,903</u>	<u>2,009</u>	<u>30,311</u>	<u>53,832</u>	<u>-</u>	<u>1,675</u>	<u>98,730</u>
Noncurrent liabilities							
Long-term liabilities	<u>-</u>	<u>-</u>	<u>-</u>	<u>262,157</u>	<u>-</u>	<u>-</u>	<u>262,157</u>
Total liabilities	<u>10,903</u>	<u>2,009</u>	<u>30,311</u>	<u>315,989</u>	<u>-</u>	<u>1,675</u>	<u>360,887</u>
Deferred inflows of resources							
Unavailable revenue - taxes	1,077,219	1,747,563	291,185	406,692	-	598,232	4,120,891
Lease related	<u>85,269</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>85,269</u>
Total deferred inflows of resources	<u>1,162,488</u>	<u>1,747,563</u>	<u>291,185</u>	<u>406,692</u>	<u>-</u>	<u>598,232</u>	<u>4,206,160</u>
Net position							
Net investment in capital assets	21,373,760	6,488,055	20,735,502	-	-	28,000	48,625,317
Unrestricted	<u>3,461,751</u>	<u>16,469,790</u>	<u>5,056,090</u>	<u>2,805,451</u>	<u>9,344</u>	<u>1,195,327</u>	<u>28,997,753</u>
Total net position	<u>\$ 24,835,511</u>	<u>\$ 22,957,845</u>	<u>\$ 25,791,592</u>	<u>\$ 2,805,451</u>	<u>\$ 9,344</u>	<u>\$ 1,223,327</u>	<u>\$ 77,623,070</u>

See Accompanying Notes to the Financial Statements

City of Auburn Hills
Component Units
Statement of Activities
For the Year Ended December 31, 2024

	TIFA A	TIFA B	TIFA D	Brownfield Redevelopment Authority	Economic Development Authority	Downtown Development Department	Total
Expenses							
Community and economic development	\$ 1,967,158	\$ 771,607	\$ 1,106,249	\$ 377,016	\$ -	\$ 177,191	\$ 4,399,221
Interest	-	-	-	4,900	-	-	4,900
Total expenses	<u>1,967,158</u>	<u>771,607</u>	<u>1,106,249</u>	<u>381,916</u>	<u>-</u>	<u>177,191</u>	<u>4,404,121</u>
Program revenues							
Charges for services	59,825	-	1,409	-	-	-	61,234
Capital grants and contributions	-	-	-	-	-	11,460	11,460
Total program revenues	<u>59,825</u>	<u>-</u>	<u>1,409</u>	<u>-</u>	<u>-</u>	<u>11,460</u>	<u>72,694</u>
Net program expense	<u>1,907,333</u>	<u>771,607</u>	<u>1,104,840</u>	<u>381,916</u>	<u>-</u>	<u>165,731</u>	<u>4,331,427</u>
General revenues							
Property taxes	1,104,079	1,701,880	330,073	377,161	-	539,443	4,052,636
State-shared revenue	288,682	115,487	917,488	16,679	-	-	1,338,336
Unrestricted investment earnings	143,489	643,011	152,789	126,629	-	38,204	1,104,122
Miscellaneous	-	-	-	9,229	-	-	9,229
Total general revenues	<u>1,536,250</u>	<u>2,460,378</u>	<u>1,400,350</u>	<u>529,698</u>	<u>-</u>	<u>577,647</u>	<u>6,504,323</u>
Change in net position	(371,083)	1,688,771	295,510	147,782	-	411,916	2,172,896
Net position - beginning of year	<u>25,206,594</u>	<u>21,269,074</u>	<u>25,496,082</u>	<u>2,657,669</u>	<u>9,344</u>	<u>811,411</u>	<u>75,450,174</u>
Net position - end of year	<u>\$ 24,835,511</u>	<u>\$ 22,957,845</u>	<u>\$ 25,791,592</u>	<u>\$ 2,805,451</u>	<u>\$ 9,344</u>	<u>\$ 1,223,327</u>	<u>\$ 77,623,070</u>

City of Auburn Hills
Notes to the Financial Statements
December 31, 2024

Note 1 - Summary of Significant Accounting Policies

The following is a summary of the significant accounting policies used by the City of Auburn Hills (the City):

Reporting Entity

The City of Auburn Hills, Michigan is governed by an elected seven-member council. The accompanying financial statements present the City and its component units, entities for which the City is considered to be financially accountable. Blended component units are, in substance, part of the City's operations, even though they are separate legal entities. Thus, blended component units are appropriately presented as funds of the City. Discretely presented component units are reported in a separate column in the government-wide financial statements to emphasize that they are legally separate from the City (see discussion below for description).

Blended Component Unit

The Building Authority is governed by a five-member board appointed by the City Council. Although it is legally separate from the City, the Building Authority is reported as if it were part of the primary government because its sole purpose is to finance and construct the City's public buildings.

Discretely Presented Component Units

The following component units are reported within the component unit column in the government-wide financial statements. They are reported in a separate column to emphasize that they are legally separate from the City.

Tax Increment Finance Authorities (TIFA) - The TIFAs are governed by a nine-member board. The board is appointed by the mayor and confirmed by the City Council. The City can significantly influence the operations of the TIFA board, as the City Council approves the TIFA budgets. The TIFAs were created to finance infrastructure improvements within certain boundaries of the City.

Brownfield Redevelopment Authority - The Brownfield Redevelopment Authority is governed by a five-member board. The board is appointed by the mayor and confirmed by the City Council. The City can significantly influence the operations of the Brownfield Redevelopment Authority board, as the City Council approves the Brownfield Redevelopment Authority budget. The five-member board is composed of one member of the City Council and four citizens at large. The Brownfield Redevelopment Authority was created to provide a means for financing remediation of brownfield (environmentally contaminated) sites within the City.

Economic Development Corporation (EDC) - The EDC is governed by a nine-member board. This board is appointed by the mayor and confirmed by the City Council. The City can significantly influence the operations of the EDC, as the City Council approves the EDC budget. The EDC was created to provide a means and method for the encouragement and assistance of industrial and commercial enterprises in relocating, purchasing, constructing, improving, or expanding within the City. The EDC may issue industrial revenue bonds as a means of providing financing for certain enterprises.

Downtown Development Authority (DDA) - The Downtown Development Authority is governed by a nine-member board. This board is appointed by the mayor and confirmed by the City Council. The City can significantly influence the operations of the DDA, as the City Council approves the DDA budget. The DDA was created to provide a means and method for the encouragement of development in the downtown district of the City.

Although no separate financial statements are prepared for the component units, all financial information can be obtained from the City's finance department.

Pension Trust Fund

The City of Auburn Hills Employee Pension Plan is governed by a seven-member pension board that includes the mayor, city manager, city clerk, finance director, and three union members. Although it is legally separate

City of Auburn Hills
Notes to the Financial Statements
December 31, 2024

from the City, it is reported as a fiduciary component unit because the City appoints the voting majority to the pension board and the plan imposes a financial burden on the City.

Retiree Health Care Trust Fund

The Auburn Hills Retiree Health Care Plan is governed by a seven-member retiree health care board that includes the mayor, city manager, city clerk, finance director, and three union members. Although it is legally separate from the City, it is reported as a fiduciary component unit because the City appoints the voting majority to the retiree health care board and the plan imposes a financial burden on the City.

Accounting and Reporting Principles

The City follows accounting principles generally accepted in the United States of America (GAAP), as applicable to governmental units. Accounting and financial reporting pronouncements are promulgated by the Governmental Accounting Standards Board (GASB).

Report Presentation

Governmental accounting principles require that financial reports include two different perspectives - the government-wide perspective and the fund-based perspective. The government-wide financial statements (i.e., the statement of net position and the statement of activities) report information on all of the nonfiduciary activities of the primary government and its component units, as applicable. The government-wide financial statements are presented on the economic resources measurement focus and the full accrual basis of accounting. On the full accrual basis of accounting, revenue is recorded when earned, and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenue in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. The statements also present a schedule reconciling these amounts to the modified accrual-based presentation found in the fund-based statements.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenue. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenue includes: (1) charges to customers or applicants for goods, services, or privileges provided; (2) operating grants and contributions; and (3) capital grants and contributions, including special assessments. Taxes, unrestricted intergovernmental receipts, and other items not properly included among program revenue are reported instead as general revenue.

As a general rule, the effect of interfund activity has been removed from the government-wide financial statements. Exceptions to this general rule occur when there are charges between the City's water and sewer function and various other functions. Eliminations of these charges would distort the direct costs and program revenue reported for the various functions concerned.

Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds, if any, are reported as separate columns in the fund financial statements.

City of Auburn Hills
Notes to the Financial Statements
December 31, 2024

Fund Accounting

The City accounts for its various activities in several different funds in order to demonstrate accountability for how we have spent certain resources; separate funds allow us to show the particular expenditures for which specific revenue was used. The various funds are aggregated into three broad fund types:

Governmental Funds

Governmental funds include all activities that provide general governmental services that are not business-type activities. This includes the General Fund, special revenue funds, capital project funds, and debt service funds. The City reports the following funds as major governmental funds:

- The General Fund is the primary operating fund because it accounts for all financial resources used to provide government services other than those specifically assigned to another fund.
- The Major and Local Streets Fund accounts for the maintenance and improvement activities for streets within the City. Funding is primarily state-shared gas and weight tax.

Additionally, the City reports the following nonmajor governmental fund types:

- Special revenue funds are used to account for the proceeds of specific revenue sources that are restricted or committed to expenditure for specified purposes.
- The Capital Projects Fund is used to account for bond proceeds and funds spent on road and traffic improvements.
- Debt service funds are used to record special assessment revenue and other revenue for payment of interest, principal, and other expenditures on long-term debt.

Proprietary Funds

Proprietary funds include enterprise funds (which provide goods or services to users in exchange for charges or fees) and internal service funds (which provide goods or services to other funds of the City). The City reports the following fund as a major enterprise fund:

- The Water & Sewer Fund provides water to customers and disposes of sanitary sewage for residents and commercial enterprises of the City on a user-charge basis.

Additionally, the City reports the following nonmajor enterprise fund:

- The Fieldstone Golf Club Fund is used for the operation and maintenance of the City golf course for use of residential and nonresidential customers.

The City's internal service fund is used to record the financing of services provided by the City to other departments and funds on a cost-reimbursement basis. The internal service fund is accounted for on a full accrual basis, so that the full costs are recognized and allocated to the various funds in the year that the costs are incurred.

Fiduciary Funds

Fiduciary funds include amounts held in a fiduciary capacity for others. These amounts will not be used to operate our government's programs. Activities that are reported as fiduciary include the following:

- The Pension Trust Fund accumulates resources for pension benefit payments to retirees.

City of Auburn Hills
Notes to the Financial Statements
December 31, 2024

- The Retiree Health Care Trust Fund accumulates resources for future retiree health care payments to retirees.
- The Tax Collection Fund collects taxes on behalf of all the taxing authorities (state, county, school district, and the various smaller authorities).
- The Auburn Hills Public Library Investment Pool accumulates cash and investments on behalf of the Auburn Hills Public Library. The Auburn Hills Public Library deposits are invested with city funds. Income, gains, and losses are allocated based upon the average monthly balance. The Auburn Hills Public Library Investment Pool is not subject to regulatory oversight, is not registered with the Securities and Exchange Commission (SEC), and does not issue a separate report. Investments are valued monthly at fair value.

Interfund Activity

During the course of operations, the City has activity between funds for various purposes. Any residual balances outstanding at year end are reported as due from/to other funds and advances to/from other funds. While these balances are reported in fund financial statements, certain eliminations are made in the preparation of the government-wide financial statements. Balances between the funds included in governmental activities (i.e., the governmental and internal service funds) are eliminated so that only the net amount is included as internal balances in the governmental activities column. Similarly, balances between the funds included in business-type activities (i.e., the enterprise funds) are eliminated so that only the net amount is included as internal balances in the business-type activities column.

Furthermore, certain activity occurs during the year involving transfers of resources between funds. In fund financial statements, these amounts are reported at gross amounts as transfers in/out. While reported in fund financial statements, certain eliminations are made in the preparation of the governmentwide financial statements. Transfers between the funds included in governmental activities are eliminated so that only the net amount is included as transfers in the governmental activities column. Similarly, balances between the funds included in business-type activities are eliminated so that only the net amount is included as transfers in the business-type activities column.

Basis of Accounting

The governmental funds use the current financial resources measurement focus and the modified accrual basis of accounting. This basis of accounting is intended to better demonstrate accountability for how the government has spent its resources.

Expenditures are reported when the goods are received, or the services are rendered. Capital outlays are reported as expenditures (rather than as capital assets) because they reduce the ability to spend resources in the future; conversely, employee benefit costs that will be funded in the future (such as pension and retiree health care-related costs or sick and vacation pay) are not counted until they come due for payment. In addition, debt service expenditures, claims, and judgments are recorded only when payment is due.

Revenue is not recognized until it is collected or collected soon enough after the end of the year that it is available to pay for obligations outstanding at the end of the year. For this purpose, the City considers amounts collected within 60 days of year end to be available for recognition. The following major revenue sources meet the availability criterion: state-shared revenue, state gas and weight tax revenue, and interest associated with the current fiscal period. Conversely, special assessments and federal grant reimbursements will be collected after the period of availability; receivables have been recorded for these, along with a deferred inflow. In addition, property taxes collected in December of the current year are available; however, those taxes were levied for the following year's budget; therefore, this revenue has also been shown as a deferred inflow.

City of Auburn Hills
Notes to the Financial Statements
December 31, 2024

Proprietary funds and fiduciary funds use the economic resources measurement focus and the full accrual basis of accounting. Revenue is recorded when earned, and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

Specific Balances and Transactions

Cash and Investments - Cash and cash equivalents include cash on hand and short-term investments with a maturity of three months or less when acquired. Pooled investment income is generally allocated to each fund using a weighted average. Investments are reported at fair value or estimated fair value. Short-term investments are reported at cost, which approximates fair value. Securities traded on a national or international exchange are valued at the last reported sale price at current exchange rates. Investments that do not have an established market value are reported at estimated fair value, as determined based on the City's share of the audited net asset value (NAV) of the investment.

The pension and OPEB trusts include investments valued at approximately \$25.6 million (approximately 43 percent of pension assets) and approximately \$3.5 million (approximately 11 percent of OPEB assets), respectively, whose fair values are not publicly traded and, therefore, do not always have a readily determinable market value at year end. Management's estimates of these values are based on the City's share of NAV of the related investment company.

Inventories and Prepaid Items - Inventories are valued at cost on a first-in, first-out basis. Inventories of governmental funds are recorded as expenditures when consumed rather than when purchased. Certain payments to vendors reflect costs applicable to future fiscal years and are recorded as prepaid items in both government-wide and fund financial statements.

Restricted Assets - Assets have been restricted in the primary government, as they represent assets held by the Auburn Hills Community Foundation; Oakland County, Michigan; and North Oakland County Water Authority to be applied against future payment obligations of the City. See Note 4 for additional discussion.

Capital Assets - Capital assets, which include property, plant, equipment, intangible assets, and infrastructure assets (e.g., roads, bridges, sidewalks, and similar items), are reported in the applicable governmental or business-type activities column in the government-wide financial statements. The City adopted a dollar cost threshold of \$25,000 for capital asset classes pertaining to water/sewer infrastructure/mains, buildings, and roads. The threshold for all other capital asset classes is \$5,000. All capital asset classes must have an estimated useful life in excess of one year. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. The City uses a full year of depreciation in the first year of service. Donated capital assets are recorded at estimated acquisition cost at the date of donation.

Infrastructure, buildings, equipment, vehicles, and other capital assets are depreciated using the straight-line method over the following useful lives:

Buildings	40 to 60 years
Building improvements	15 to 30 years
Water and sewer lines	50 to 75 years
Vehicles	3 to 10 years
Office equipment computer equipment	5 to 7 years
Computer equipment	3 to 7 years

Long-term Obligations - In the government-wide financial statements and the proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund-type statement of net position. Bond premiums and discounts are deferred and amortized over the life of the bonds using the effective interest method.

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Bonds payable are reported net of the applicable bond premium or discount. Bond issuance costs are expensed at the time they are incurred. In the fund financial statements, governmental fund types recognize bond issuances as other financing sources, as well as bond premiums and discounts. The General Fund and debt service funds are generally used to liquidate governmental long-term debt.

Deferred outflows of resources – A deferred outflow of resources represents a consumption of net assets by the City that applies to future periods. The City may report deferred outflows of resources as a result of the following:

- Pension and OPEB earnings which are the result of a difference between what the plan expected to earn from plan investments and what is actually earned. This amount will be amortized over the next four years and included in pension and OPEB expense.
- Changes in assumptions and experience differences relating to the net pension and net OPEB liability are deferred and amortized over the expected remaining service lives of the employees and retirees in the plan.
- Pension and OPEB contributions made after the measurement date. This amount will reduce the net pension liability and net OPEB liability in the following year.

Deferred inflows of resources – A deferred inflow of resources represents an acquisition of net assets by the City that applies to future periods. The City may report deferred inflows of resources as a result of the following:

- Unavailable revenue in connection with receivables for revenues that are not considered available to liquidate liabilities of the current period.
- Lease revenue related to leases receivable which is being amortized to recognize lease revenue in a systematic and rational manner over the term of the lease.
- Pension and OPEB earnings which are the result of a difference between what the plan expected to earn from plan investments and what is actually earned. This amount will be amortized over the next four years and included in pension and OPEB expense.
- Changes in assumptions and experience differences relating to the net pension and net OPEB liability are deferred and amortized over the expected remaining service lives of the employees and retirees in the plan.
- Deferred amounts for property taxes levied for the next fiscal year's budget.

Net Position - Net position of the City is classified in three components. Net investment in capital assets - net of related debt consists of capital assets net of accumulated depreciation and is reduced by the current balances of any outstanding borrowings used to finance the purchase or construction of those assets. Restricted net position is further classified as expendable and nonexpendable, where applicable. Unrestricted net position is the remaining net position that does not meet the definition of invested in capital or restricted.

Net Position Flow Assumption - The City will sometimes fund outlays for a particular purpose from both restricted (e.g., restricted bond or grant proceeds) and unrestricted resources. In order to calculate the amounts to report as restricted net position and unrestricted net position in the government-wide and proprietary fund financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. It is the City's policy to consider unrestricted net position to have been depleted before restricted net position is applied.

Fund Balance Flow Assumptions - The City will sometimes fund outlays for a particular purpose from both restricted and unrestricted resources (the total of committed, assigned, and unassigned fund balance). In order to calculate the amounts to report as restricted, committed, assigned, and unassigned fund balance in the governmental fund financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. In all previous years, it has been the City's policy to consider unrestricted fund balance to have been depleted before using any of the components of restricted fund balance. During December

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2020, the City's policy was amended on a forward-looking basis to consider restricted fund balance to have been depleted before using any components of unrestricted fund balance. Furthermore, when the components of unrestricted fund balance can be used for the same purpose, committed fund balance is depleted first, followed by assigned fund balance. Unassigned fund balance is applied last.

Fund Balance Policies - Fund balance of governmental funds is reported in various categories based on the nature of any limitations requiring the use of resources for specific purposes. The City itself can establish limitations on the use of resources through either a commitment (committed fund balance) or an assignment (assigned fund balance).

The committed fund balance classification includes amounts that can be used only for the specific purposes determined by a formal action of the City's highest level of decision-making authority. The City Council is the highest level of decision-making authority for the City that can, by adoption of an ordinance prior to the end of the fiscal year, commit fund balance. Once adopted, the limitation imposed by the ordinance remains in place until a similar action is taken (the adoption of another resolution) to remove or revise the limitation.

Amounts in the assigned fund balance classification are intended to be used by the City for specific purposes but do not meet the criteria to be classified as committed. The City has, by resolution, authorized the finance director, city manager, assistant city manager, and deputy finance director to assign fund balance. The City Council may also assign fund balance as it does when appropriating fund balance to cover a gap between estimated revenue and appropriations in the subsequent year's appropriated budget, one time capital projects in the General Fund or for transfers from the General Fund to other funds such as roads to support infrastructure projects and related costs. Unlike commitments, assignments generally only exist temporarily. In other words, an additional action does not normally have to be taken for the removal of an assignment. Conversely, as discussed above, an additional action is essential to either remove or revise a commitment.

The City's fund balance policy proscribes the minimum unrestricted fund balance as 20 percent of operating expenditures in the General Fund. This is deemed to be the prudent amount to maintain the City's ability to meet obligations as they come due throughout the year.

Property Tax Revenue - Property taxes are levied on each December 1 and become an enforceable lien at that time; the tax is based on the taxable valuation of property as of the preceding December 31. Taxes are considered delinquent on March 1 of the following year, at which time penalties and interest are assessed.

The City's 2024 property tax revenue was levied and collectible on December 1, 2024 and is recognized as revenue in the year ending December 31, 2025 when the proceeds of the levy are budgeted and available for the financing of operations.

The 2023 taxable valuation of the City totaled \$2.043 billion (ad valorem only). A portion of the City's taxable value is abated, and a portion is captured by the TIFAs, Brownfield Redevelopment Authority, and DDA. These authorities have tax levies both on the December and July property tax bills.

<u>Purpose</u>	<u>Millage Rate</u>	<u>Revenue</u>
General Operating	2.1049	\$ 4,300,960
Roads	1.5000	3,064,963
Fire Department	2.4940	5,096,011
Police Department	5.9713	12,201,208
Total		<u>\$ 24,663,142</u>

Pension - The City offers a defined benefit pension plan to its employees. The City records a net pension liability for the difference between the total pension liability calculated by the actuary and the pension plan's fiduciary

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net position. For the purpose of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the pension plan and additions to/deductions from the pension plan's fiduciary net position have been determined on the same basis as they are reported by the pension plan. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value. The net pension liability has historically been liquidated from the funds from which the individual salaries are paid, which are the General Fund and Water & Sewer Fund.

Other Postemployment Benefit Costs - The City offers retiree health care benefits to retirees. The City records a net OPEB liability for the difference between the total OPEB liability calculated by the actuary and the OPEB plan's fiduciary net position. For the purpose of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the OPEB plan and additions to/deductions from the OPEB plan's fiduciary net position have been determined on the same basis as they are reported by the OPEB plan. For this purpose, benefit payments are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value, except for money market investments and participating interest-earning investment contracts that have a maturity at the time of purchase of one year or less, which are reported at cost. The net OPEB liability has generally been liquidated from the funds from which the individual salaries are paid, which are the General Fund, Water & Sewer Fund, Fieldstone Golf Club Fund, and Fleet Management Fund.

Compensated Absences (Leave Time) - City employees are granted leave time in varying amounts based on length of service. Leave time is accrued and fully vested when earned; upon termination, employees are paid accumulated vacation at full rates to a limit of their maximum accrual, which varies by bargaining unit. All leave time is accrued when incurred in the government-wide and proprietary financial statements. A liability for these amounts is reported in governmental funds only for employee terminations as of year end. All other accrued compensated absences are reported in the government-wide financial statements.

Proprietary Funds Operating Classification - Proprietary funds distinguish operating revenue and expenses from nonoperating items. Operating revenue and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenue of the Water & Sewer Fund and internal service funds is charges to customers for sales and services. The Water & Sewer Fund also recognizes as operating revenue the portion of tap fees intended to recover the cost of connecting new customers to the system. Operating expenses for enterprise funds and internal service funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenue and expenses not meeting this definition are reported as nonoperating revenue and expenses.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

Adoption of New Accounting Standards

Statement No. 100, *Accounting Changes and Error Corrections*, improves the clarity of the accounting and financial reporting requirements for accounting changes and error corrections, which will result in greater consistency in application in practice. More understandable, reliable, relevant, consistent and comparable information will be provided to financial statement users for making decisions or assessing accountability. Additionally, the display and note disclosure requirements will result in more consistent, decision useful, understandable and comprehensive information for users about accounting changes and error corrections.

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Statement No. 101, *Compensated Absences*, updates the recognition and measurement guidance for compensated absences. That objective is achieved by aligning the recognition and measurement guidance under a unified model and by amending certain previously required disclosures.

Upcoming Accounting and Reporting Changes

Statement No. 102, *Certain Risk Disclosures*, requires organizations to provide users of the financial statements with essential information about risks related to the organization's vulnerabilities due to certain concentrations or constraints. This statement is effective for the year ending December 31, 2025.

Statement No. 103, *Financial Reporting Model Improvements*, improves key components of the financial reporting model to enhance its effectiveness in providing information that is essential for decision making and assessing an organization's accountability while also addressing certain application issues. This statement includes changes to management's discussion and analysis, unusual or infrequent items, presentation of the proprietary fund statements of revenues, expenses, and changes in fund net position, major component unit information, and budgetary comparison information. This statement is effective for the year ending December 31, 2026.

Statement No. 104, *Disclosure of Certain Capital Assets*, requires certain types of capital assets to be disclosed separately in the capital assets note disclosures required by Statement 34. Lease assets recognized in accordance with Statement No. 87, *Leases*, and intangible right-to-use assets recognized in accordance with Statement No. 94, *Public-Private and Public-Public Partnerships and Availability Payment Arrangements*, should be disclosed separately by major class of underlying asset in the capital as-sets note disclosures. Subscription assets recognized in accordance with Statement No. 96, *Subscription-Based Information Technology Arrangements*, also should be separately disclosed. In addition, this Statement requires intangible assets other than those three types to be disclosed separately by major class. This Statement also requires additional disclosures for capital assets held for sale. This statement is effective for the year ending December 31, 2026.

The City is evaluating the impact that the above GASB statements will have on its financial reporting.

Note 2 - Stewardship, Compliance, and Accountability

Construction Code Fees

The City oversees building construction in accordance with the State's Construction Code Act, including inspection of building construction and renovation, to ensure compliance with the building codes. The City charges fees for these services. The law requires that collection of these fees be used only for construction code costs, including an allocation of estimated overhead costs. A summary of the current year activity and the cumulative surplus or shortfall generated since January 1, 2000 is as follows:

Cumulative shortfall at January 1, 2024		\$	(358,957)
Building permit revenue			2,050,158
Related expenses:			
Direct expenses	\$	1,342,646	
Estimated indirect costs		<u>218,318</u>	
Total related expenses			<u>1,560,964</u>
Current year surplus (deficit)			489,195
Cumulative surplus at December 31, 2024		\$	<u><u>130,238</u></u>

City of Auburn Hills
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Budget Deficit

The Major and Local Streets Fund adopted a final budget which projected a deficit of \$224,219. Actual expenditures were within budget and the fund is not in a deficit position.

Note 3 - Deposits and Investments

Deposits and Investments are reported in the financial statements as follows:

	Governmental Activities	Business-type Activities	Fiduciary Funds	Component Units
Cash and investments	\$ 80,597,426	\$ 38,645,655	\$ 100,141,676	\$ 29,563,582
Restricted cash and cash equivalents	-	2,135,064	-	-
Restricted investments	361,132	-	-	-
Total	<u>\$ 80,958,558</u>	<u>\$ 40,780,719</u>	<u>\$ 100,141,676</u>	<u>\$ 29,563,582</u>

These amounts are classified into the following deposits and investment categories:

	Governmental Activities	Business-type Activities	Fiduciary Funds	Component Units
Deposits	\$ 23,096,064	\$ 10,627,414	\$ 8,684,570	\$ 12,498,516
Petty cash	2,650	1,800	200	-
Restricted assets	361,132	2,135,064	-	-
Investments:				
Michigan CLASS	1,522,509	564,661	-	598,953
Michigan CLASS EDGE	14,031,574	8,766,839	528,025	3,792,761
Investment managers	<u>41,944,629</u>	<u>18,684,941</u>	<u>90,928,881</u>	<u>12,673,352</u>
Total	<u>\$ 80,958,558</u>	<u>\$ 40,780,719</u>	<u>\$ 100,141,676</u>	<u>\$ 29,563,582</u>

Michigan Compiled Laws Section 129.91 (Public Act (PA) 20 of 1943, as amended) authorizes local governmental units to make deposits and invest in the accounts of federally insured banks, credit unions, and savings and loan associations that have offices in Michigan. The law also allows investments outside the state of Michigan when fully insured. The local unit is allowed to invest in bonds, securities, and other direct obligations of the United States or any agency or instrumentality of the United States; repurchase agreements; bankers' acceptances of United States banks; commercial paper rated within the two highest classifications that matures no more than 270 days after the date of purchase; obligations of the State of Michigan or its political subdivisions that are rated as investment grade; and mutual funds composed of investment vehicles that are legal for direct investment by local units of government in Michigan.

The pension trust fund is also authorized by Michigan Public Act 314 of 1965, as amended, to invest in certain reverse repurchase agreements, stocks, diversified investment companies, annuity investment contracts, real estate leased to public entities, mortgages, real estate (if the trust fund's assets exceed \$250 million), debt or equity of certain small businesses, certain state and local government obligations, and certain other specified investment vehicles.

The City adopted Public Act 149 of 1999, which allows the City to invest retiree health care funds in more diversified investment asset classes, as allowed under Michigan Public Act 314 of 1965, as amended.

The City has designated three banks for the deposit of its funds. The investment policy adopted by the board in accordance with Public Act 196 of 1997 has authorized investment in bonds and securities of the United States

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government, bank accounts, CDs, commercial paper, and municipal bonds. The City's deposits and investment policies are in accordance with statutory authority. The City's treasurer periodically submits recommendations for approved depository banks and credit unions to the City Council. The recommendations are based on external rating services and recommendations by the City's external cash fund managers. Additionally, the City participates in the Oakland County Local Government Investment Pool (LGIP) and the Michigan CLASS investment pool. The investment pools are not subject to regulatory oversight, are not registered with the SEC, and do not issue a separate financial report. The fair value of the position in the pools is the same as the value of the pool shares.

The City's cash and investments are subject to several types of risk, which are examined in more detail below:

Custodial Credit Risk of Bank Deposits - Custodial credit risk is the risk that, in the event of a bank failure, the City's deposits may not be returned to it. The City's investment policy restricts depository accounts to federally insured institutions located within the state of Michigan (consistent with state law). At year end, the City had \$55,824,799 of bank deposits (certificates of deposit and checking and savings accounts) that were uninsured and uncollateralized. The uninsured and uncollateralized amount includes \$10,943,134 of a fiduciary trust fund and \$9,450 of component unit deposits. The City believes that, due to the dollar amounts of cash deposits and the limits of Federal Deposit Insurance Corporation (FDIC) insurance, it is impractical to insure all deposits. As a result, the City evaluates each financial institution with which it deposits funds and assesses the level of risk of each institution; only those institutions with an acceptable estimated risk level are used as depositories.

The City contracts one investment manager to manage a portion of the City's surplus operating cash. The funds placed under the investment manager represent commingled funds of the primary government, component unit funds, an internal service fund, and a custodial external investment pool fund. Investments held by the investment manager at December 31, 2024 by the custodial bank include U.S. Treasuries of \$43,824,868 and U.S. agency securities of \$29,478,053. The investments held by the investment managers include \$12,673,352 and \$838,944 of component unit and Auburn Hills Public Library Investment Pool investments, respectively.

As noted above, the City participates in the Michigan CLASS investment pool, and the Michigan CLASS EDGE investment pool. As of December 31, 2024, the City's investment in the Michigan CLASS investment pool was \$2,686,123, which includes \$598,953 of component unit investments. As of December 31, 2024, the City's investment in the Michigan CLASS EDGE investment pool was \$27,119,199, which includes \$3,792,761 of component unit investments.

In addition to the governmental fund bank deposits noted above, the City had cash and investments held in trust by a custodial bank as a part of the City's Pension Trust Fund and Retiree Health Care Trust Fund program. The funds' cash and investments stated at market value were \$59,659,845 and \$32,153,387 in the Pension Trust Fund and Retiree Health Care Trust Fund, respectively, as of December 31, 2024.

Interest Rate Risk - Interest rate risk is the risk that the value of investments will decrease as a result of a rise in interest rates. The City's investment policy restricts the average maturity of investments to two years, with the exception of long-term debt or capital fund investments, which may be invested in securities matched to cash flow requirements with a maximum of five years. The City's pension and retiree health care investment policies restrict cash equivalents to a dollar-weighted average maturity of 90 days or less.

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As of year end, the City had the following investments and maturities:

Primary Government (Includes Component Unit Investments)	Carrying Value	Less Than One Year	One to Five Years
U.S. government agencies	\$ 29,478,053	\$ 3,782,195	\$ 25,695,858
U.S. Treasuries	43,824,868	15,961,735	27,863,133
Michigan CLASS - investment pool	2,686,123	2,686,123	-
Michigan CLASS EDGE - investment pool	26,591,174	26,591,174	-
Total	<u>\$ 102,580,218</u>	<u>\$ 49,021,227</u>	<u>\$ 53,558,991</u>

Fiduciary Funds	Carrying Value	Less Than One Year	One to Five Years
Mutual funds - fixed Income	\$ 8,058,723	\$ -	\$ 8,058,723
Commingled funds - fixed income	15,918,793	-	15,918,793
Michigan CLASS EDGE - investment pool	528,025	-	528,025
Investment pool	838,944	-	838,944
Total	<u>\$ 25,344,485</u>	<u>\$ -</u>	<u>\$ 25,344,485</u>

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Credit Risk - State law limits investments in commercial paper to the top two ratings issued by nationally recognized statistical rating organizations. The City's general investment policy also limits investments to commercial paper to the highest rating (A-I/P-I), bankers' acceptances whose long-term debt rating is at least an A, obligations of the State or its political subdivisions to the highest rating (A-I/P-I), or pooled funds with a rating of at least an A. As of year end, the credit quality ratings of debt securities (other than the U.S government) are as follows:

<u>Investment</u>	<u>Fair Value</u>	<u>Rating</u>	<u>Rating Organization</u>
<u>Primary Government (Includes Component Unit Investments)</u>			
U.S. government agencies	\$ 29,478,053	AA+	S&P
U.S. Treasuries	43,824,868	AA+	S&P
Michigan CLASS - investment pool	2,686,123	AAAm	S&P
Michigan CLASS EDGE - investment pool	<u>26,591,174</u>	AAAf/S1	Fitch Ratings
Total	<u>\$ 102,580,218</u>		
<u>Investment</u>	<u>Fair Value</u>	<u>Rating</u>	<u>Rating Organization</u>
<u>Fiduciary Funds</u>			
Mutual funds - fixed income	\$ 8,058,723	A1	Moody's
Commingled funds - fixed income	15,918,793	Aa3	Moody's
Michigan CLASS - investment pool	1,312	AAAm	S&P
Michigan CLASS EDGE - investment pool	528,025	AAAf/S1	Fitch Ratings
Investment pool	<u>838,944</u>	AA+	S&P
Total	<u>\$ 25,345,797</u>		

Fair Value Measurements

The City categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets, Level 2 inputs are significant other observable inputs, and Level 3 inputs are significant unobservable inputs. Investments that are measured at fair value using net asset value per share (or its equivalent) as a practical expedient are not classified in the fair value hierarchy below.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The City's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

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The City has the following recurring fair value measurements as of December 31, 2024:

	Assets and Liabilities Measured at Carrying Value on a Recurring Basis at December 31, 2024			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at December 31, 2024
Debt Securities				
U.S. Treasuries	\$ -	\$ 43,824,869	\$ -	\$ 43,824,869
U.S. government agencies	-	30,316,997	-	30,316,997
Mutual funds and fixed income	8,058,723	-	-	8,058,723
Total debt securities	8,058,723	74,141,866	-	82,200,589
Equity securities				
Mutual funds - equity	52,959,509	-	-	52,959,509
Total investments by fair value level	<u>\$ 61,018,232</u>	<u>\$ 74,141,866</u>	<u>\$ -</u>	<u>135,160,098</u>
Investments measured at net asset value (NAV):				
Michigan CLASS investment pool				2,686,123
Michigan CLASS EDGE investment pool				27,119,199
Commingled funds				15,918,793
Multistrategy hedge funds				4,528,826
Private equity funds				3,450,788
Private real estate funds				5,173,298
Total investments measured at NAV				<u>58,877,027</u>
Total assets				<u>\$ 194,037,125</u>

Debt and equity securities classified in Level 1 are valued using prices quoted in active markets for those securities.

The fair values of U.S. government agency securities at December 31, 2024 were determined primarily based on Level 2 inputs. The City estimates the fair value of these investments using interactive data, which uses other inputs, such as interest rates and yield curves, that are observable at commonly quoted

Investments in Entities that Calculate Net Asset Value per Share

The City holds shares or interests in investment companies whereby the fair value of the investments is measured on a recurring basis using net asset value per share (or its equivalent) of the investment companies as a practical expedient.

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At December 31, 2024, the fair value, unfunded commitments, and redemption rules of those investments are as follows:

	Net Asset Value	Unfunded Commitments	Redemption Frequency, if Eligible	Redemption Notice Period
Michigan CLASS investment pool	\$ 2,686,123	\$ -	None	None
Michigan CLASS EDGE investment pool	26,591,174	-	None	None
Commingled funds	15,918,793	-	Daily	Daily
Multistrategy hedge funds	4,528,826	-	Quarterly	95 days
Private equity funds	3,450,788	1,537,500	None	None
Private real estate funds	5,173,298	-	None - quarterly	None - 10 days
Total	<u>\$ 58,349,002</u>	<u>\$ 1,537,500</u>		

Michigan Class Investment Pool - The Michigan CLASS investment pool invests in U.S. Treasury obligations, federal agency obligations of the U.S. government, high-grade commercial paper (rated A-1 or better), collateralized bank deposits, repurchase agreements (collateralized at 102 percent by treasuries and agencies), and approved money market funds. The program is designed to meet the needs of Michigan public sector investors. It purchases securities that are legally permissible under state statutes and are available for investment by Michigan counties, cities, townships, school districts, authorities, and other public agencies.

Michigan Class Edge Investment Pool - The Michigan CLASS EDGE investment pool invests in U.S. treasury obligations, federal agency obligations of the U.S. government, high-grade commercial paper (rated 'A-1' or better) collateralized bank deposits, repurchase agreements (collateralized at 102 percent by Treasuries and agencies), and approved money-market funds. The program seeks to provide safety, liquidity, convenience, and competitive rates of return, and is designed to meet the needs of Michigan public sector investors. It purchases securities that are legally permissible under state statutes and are available for investment by Michigan counties, cities, townships, school districts, authorities and other public agencies. It has a rating of AAAf/S1 from FitchRatings.

Commingled Funds - This type includes one commingled fund that invest in publicly traded domestic equity, international equity, or fixed income. 100 percent of the assets can be redeemed on a daily basis. All of the underlying securities within the commingled funds carry a Level 1 or Level 2 valuation.

Multistrategy Hedge Funds - This type invests in two hedge funds that pursues multiple strategies to diversify risks and reduce volatility. The hedge funds' portfolio for this type includes investments in approximately 47 percent global stocks, 26 percent global fixed income, and 27 percent balanced/global macro in the Pension Trust Fund and approximately 83 percent in private equity and real estate, 14 percent hedged investments, and 3 percent cash in the Retiree Health Care Trust Fund . The fair values of the investments in this type have been determined using NAV per share (or its equivalent) of the investments.

Private Equity Funds - This type includes two private equity fund that invest primarily in debt securities. The investments do not offer a stated redemption window. Instead, the nature of the investments in this type is that the distributions are received through the liquidation of the underlying assets of the funds. If these investments were held, it is expected that the underlying assets of the fund would be liquidated over one to eight years. However, as of December 31, 2024, it is probable that all of the investments in this type will be sold at an amount different from the net asset value per share (or its equivalent) of the Plan's ownership interest in partners' capital.

Private Real Estate Funds - This type includes four real estate funds that invest primarily in U.S. commercial real estate. The fair values of the investments in this type have been determined using the NAV per share (or its equivalent) of the Plan's ownership interest in partners' capital. Distributions from each fund will be received as the underlying investments of the funds are liquidated. It is expected that the underlying assets of the funds will be liquidated over the next 1 to 8 years. 100 percent of the total investment in this type is expected to be sold.

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However, the individual investments that will be sold have not yet been determined. Because it is not probable that any individual investment will be sold, the fair value of each individual investment has been determined using the NAV per share (or its equivalent) of the Plan's ownership interest in partners' capital. Once it has been determined which investments will be sold and whether those investments will be sold individually or in a group, the investments will be sold in an auction process. The assets are able to be liquidated via a quarterly redemption queue of approximately 62 percent in the Pension Trust Fund and approximately 38 percent in the Retiree Health Care Trust Fund. The balance of the assets will be liquidated as underlying properties are sold or the investee fund's management approves of the buyer before the sale of the investments can be completed.

Note 4 - Restricted Assets

Restricted assets in the governmental activities represent cash held by the Auburn Hills Community Foundation (the Foundation) in the amount of \$361,132 that is reflective of donations made to the Foundation for the benefit of the City that are restricted for city capital projects. Restricted assets in the business-type activities are composed of the City's unspent bond proceeds held by Oakland County, Michigan (the County) for the improvement of the water and sewer system in the amount of \$2,135,064. The County holds these moneys to apply against future water and sewer system construction for the City. Additionally, restricted assets include a deposit held by North Oakland County Water Authority (NOCWA) in the amount of \$776,610. NOCWA is holding the deposit to cover future water expenses.

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Note 5 - Capital Assets

Capital assets activity of the primary government for the current year is as follows:

	Beginning Balance	Increases	Decreases	Ending Balance
Governmental activities				
Capital assets not being depreciated				
Land	\$ 5,648,991	\$ -	\$ -	\$ 5,648,991
Construction-in-progress	4,048,206	6,873,263	3,180,092	7,741,377
Total capital assets not being depreciated	<u>9,697,197</u>	<u>6,873,263</u>	<u>3,180,092</u>	<u>13,390,368</u>
Capital assets being depreciated				
Land improvements	3,380,955	538,429	-	3,919,384
Roads	109,668,678	5,058,392	-	114,727,070
Storm drains	7,713,816	-	-	7,713,816
Buildings, additions and improvements	24,307,454	32,084	-	24,339,538
Machinery and equipment	8,040,636	653,904	69,469	8,625,071
Vehicles	10,306,940	1,284,663	1,086,780	10,504,823
Office furnishings and equipment	437,192	-	-	437,192
Right to use asset - subscription arrangements	130,223	508,765	23,491	615,497
Total capital assets being depreciated	<u>163,985,894</u>	<u>9,331,643</u>	<u>1,179,740</u>	<u>172,137,797</u>
Less accumulated depreciation for				
Land improvements	187,163	115,723	-	302,886
Roads	49,217,472	3,071,586	-	52,289,058
Storm drains	3,118,389	153,892	-	3,272,281
Buildings, additions and improvements	16,511,369	719,499	-	17,230,868
Machinery and equipment	5,998,351	683,868	69,469	6,612,750
Vehicles	6,921,852	1,119,918	1,086,780	6,954,990
Office furnishings and equipment	433,883	-	-	433,883
Right to use asset - machinery and equipment	-	83,694	-	83,694
Right to use asset - subscription arrangements	3,617	51,382	23,491	31,508
Total accumulated depreciation	<u>82,392,096</u>	<u>5,999,562</u>	<u>1,179,740</u>	<u>87,211,918</u>
Net capital assets being depreciated	<u>81,593,798</u>	<u>3,332,081</u>	<u>-</u>	<u>84,925,879</u>
Governmental activities net capital assets	<u>\$ 91,290,995</u>	<u>\$ 10,205,344</u>	<u>\$ 3,180,092</u>	<u>\$ 98,316,247</u>

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	Beginning Balance	Increases	Decreases	Ending Balance
Business-type activities				
Capital assets not being depreciated				
Land	\$ 8,325,776	\$ -	\$ -	\$ 8,325,776
Construction-in-progress	6,345,781	6,671,648	-	13,017,429
Total capital assets not being depreciated	14,671,557	6,671,648	-	21,343,205
Capital assets being depreciated				
Buildings, additions and improvements	11,512,973	525,133	-	12,038,106
Machinery and equipment	2,744,782	4,925	-	2,749,707
Water and sewer mains	108,366,503	1,407,085	-	109,773,588
Right to use asset - machinery and equipment	-	448,055	-	448,055
Total capital assets being depreciated	122,624,258	2,385,198	-	125,009,456
Less accumulated depreciation for				
Buildings, additions and improvements	8,514,380	474,742	-	8,989,122
Machinery and equipment	2,664,734	49,471	-	2,714,205
Water and sewer mains	41,109,262	2,276,815	-	43,386,077
Right to use asset - machinery and equipment	-	65,172	-	65,172
Total accumulated depreciation	52,288,376	2,866,200	-	55,154,576
Net capital assets being depreciated	70,335,882	(481,002)	-	69,854,880
Business-type capital assets, net	\$ 85,007,439	\$ 6,190,646	\$ -	\$ 91,198,085

Capital assets activity of the component units for the current year is as follows:

	Beginning Balance	Increases	Decreases	Ending Balance
Component Units				
Capital assets not being depreciated				
Land	\$ 8,353,465	\$ -	\$ -	\$ 8,353,465
Construction-in-progress	317,853	-	249,024	68,829
Total capital assets not being depreciated	8,671,318	-	249,024	8,422,294
Capital assets being depreciated				
Roads	36,470,409	-	-	36,470,409
Buildings, additions and improvements	26,875,311	474,427	-	27,349,738
Machinery and equipment	435,544	-	-	435,544
Land improvements	10,341,285	354,394	-	10,695,679
Total capital assets being depreciated	74,122,549	828,821	-	74,951,370
Less accumulated depreciation for				
Roads	15,722,539	956,190	-	16,678,729
Buildings, additions and improvements	11,579,910	725,587	-	12,305,497
Machinery and equipment	328,196	27,433	-	355,629
Land improvements	4,966,344	442,148	-	5,408,492
Total accumulated depreciation	32,596,989	2,151,358	-	34,748,347
Net capital assets being depreciated	41,525,560	(1,322,537)	-	40,203,023
Component units capital assets, net	\$ 50,196,878	\$ (1,322,537)	\$ 249,024	\$ 48,625,317

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Depreciation and amortization of right to use assets expenses were charged to programs of the primary government as follows:

Governmental activities	
General government	\$ 388,507
Public safety	327,452
Public works	3,583,700
Health, welfare and community development	150,620
Capital assets held by the government's internal service funds are charged to the various functions based on their usage of the assets	<u>1,549,283</u>
Total governmental activities	<u>5,999,562</u>
Business-type activities	
Golf Course Fund	443,112
Water and Sewer Fund	<u>2,423,088</u>
Total business-type activities	<u>2,866,200</u>
Total primary government	<u>\$ 8,865,762</u>

Construction Commitments

The City had \$9,208,925 remaining construction commitments as of December 31, 2024.

Note 6 - Interfund Receivables, Payables, and Transfers

Interfund transfers reported in the fund financial statements are composed of the following:

	Transfers Out		
	General Fund	Nonmajor governmental funds	Total
<u>Transfers In</u>			
General Fund	\$ -	\$ 605,382	\$ 605,382
Major and Local Streets Fund	4,853,585	60,000	4,913,585
Nonmajor governmental funds	1,858,525	-	1,858,525
Internal service funds	<u>-</u>	<u>10,657</u>	<u>10,657</u>
	<u>\$ 6,712,110</u>	<u>\$ 676,039</u>	<u>\$ 7,388,149</u>

The transfers from General Fund to the Major and Local Streets Fund were of unrestricted resources necessary to supplement Act 51 funds provided by the State of Michigan for road maintenance. The transfer from the Capital Projects Fund to the General Fund and Internal Service Fund was due to the close out of the Capital improvements fund.

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Note 7 - Leases

Lease Receivable

The City and its component units have ten significant agreements leasing ground and airspace for billboards, ground space for cell phone towers, buildings, office space, and parking spaces. The terms of these arrangements are as follows:

Description	Agreement Date	Lease Terms	Renewal Options	Payment Frequency	Amount	Interest Rate
Outfront Media - ground/air space	10/17/2016	20 years	None	Annual	\$ 45,000	1.80%
AT&T - ground space	8/18/1995	10 years	2 10-year terms	Annual	16,277	1.80%
Omnipoint - ground space	4/1/2004	5 years	5 5-year terms	Monthly	6,000	1.80%
Nextel - ground space	10/8/1997	10 years	2 10-year terms	Annual	15,017	1.80%
GTP - ground space	9/11/1997	30 years	6 5-year terms	Annual	21,130	1.80%
Verizon - ground space	8/18/1995	30 years	3 10-year terms	Monthly	1,966	1.80%
Library building	1/1/2022	10 years	None	Monthly	24,765	1.80%
Chamber office space	7/25/2022	3 years	None	Monthly	1,660	1.80%
Parking spaces	1/1/2017	60 months	None	Bi-annual	17,487 / 17,852	1.80%
Cranks building	3/1/2016	58 months	4 years	May-September	11,000	1.80%

The leases have varying rent escalation terms:

- GTP and Verizon ground space leases increase annually equal to the increase in CPI up to a maximum of 5%.
- AT&T and Nextel ground space leases increase annually based on general price levels up to a maximum of 5%.
- Omnipoint ground space lease increases 10% at each renewal.
- Library building increases 4% annually and includes a service component that was not practical to allocate.
- Chamber office space lease increases to \$1,727 per month on August 1, 2023 and to \$1,796 per month on February 1, 2025.

Note 8 - Subscription-Based Information Technology Arrangements (SBITA)

The City has entered into subscription-based information technology arrangements (SBITAs) involving various desktop subscriptions, body camera software, and security software.

The future subscription payments under SBITA agreements are as follows:

Year Ending December 31,	Governmental Activities	
	Principal	Interest
2025	\$ 62,552	\$ 25,284
2026	65,488	22,349
2027	68,561	19,274
2028	71,779	16,056
2029	50,638	12,783
2030-2034	253,322	26,784
	<u>\$ 572,340</u>	<u>\$ 122,530</u>

City of Auburn Hills
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Note 9 - Long-Term Debt

The City issues bonds to provide for the acquisition and construction of major capital facilities. General obligation bonds are direct obligations and pledge the full faith and credit of the City. Compensated absences additions and reductions are reported net.

Long-term debt activity for the year ended December 31, 2024 can be summarized as follows:

	Interest Rate Ranges	Principal Maturity Ranges	Beginning Balance Restated	Additions	Reductions	Ending Balance	Due Within One Year
Governmental activities							
Bonds and notes payable							
General obligation bonds							
Capital Improvement Bonds, Series 2017 (LTGO) (2)	3.00%	\$450,000 - \$550,000	\$ 4,425,000	\$ -	\$ 435,000	\$ 3,990,000	\$ 450,000
Capital Improvement Bonds, Series 2021 (LTGO) (4)	2.0% - 3.0%	\$1,030,000-\$1,280,000	<u>11,285,000</u>	<u>-</u>	<u>1,005,000</u>	<u>10,280,000</u>	<u>1,030,000</u>
Total general obligation bonds			<u>15,710,000</u>	<u>-</u>	<u>1,440,000</u>	<u>14,270,000</u>	<u>1,480,000</u>
Special assessment obligations							
Special Assessment Bonds, Series 2017 (LTGO) (3)	2.0% - 2.25%	\$165,000 - \$170,000	<u>670,000</u>	<u>-</u>	<u>170,000</u>	<u>500,000</u>	<u>170,000</u>
Notes from direct borrowings and direct placements							
State Revolving Fund Loan -							
Storm Water Management Retrofit (1)	2.50%	\$7,658 - \$10,000	62,658	-	5,000	57,658	7,658
State Revolving Fund Loan -							
Storm Water Management Galloway Drain (1)	2.50%	\$50,000 - \$60,000	<u>380,000</u>	<u>-</u>	<u>50,000</u>	<u>330,000</u>	<u>50,000</u>
Total notes from direct borrowings and direct placements			<u>442,658</u>	<u>-</u>	<u>55,000</u>	<u>387,658</u>	<u>57,658</u>
Premiums and discounts							
Unamortized premiums			<u>1,317,117</u>	<u>-</u>	<u>142,584</u>	<u>1,174,533</u>	<u>142,584</u>
Total bonds and notes payable			18,139,775	-	1,807,584	16,332,191	1,850,242
Leases			-	1,255,406	67,134	1,188,272	104,590
Subscriptions			106,731	508,765	43,156	572,340	61,604
Compensated absences			<u>1,451,521</u>	<u>-</u>	<u>18,608</u>	<u>1,432,913</u>	<u>667,299</u>
Total governmental activities			<u>\$ 19,698,027</u>	<u>\$ 1,764,171</u>	<u>\$ 1,936,482</u>	<u>\$ 19,525,716</u>	<u>\$ 2,683,735</u>

- (1) The principal repayment amounts for the Storm Water Management Retrofit and Galloway Drain projects represent 60 percent of the project costs, while 40 percent of the project costs qualified for principal forgiveness from the American Recovery and Reinvestment Act of 2009. Principal payments on both projects began in April 2011, and the loan repayments are amortized over 20 years with an interest rate of 2.5 percent.
- (2) In October 2017, the City issued Capital Improvement Bonds to fund a portion of the City's costs of improvements in three Special Assessment Districts (Pacific Drive, N. Atlantic and Continental Drives, and Deepwood Drive) and to fund the construction costs of other identified road, building, and facility improvements completed in 2018. The original issue amount was \$6,865,000. The final loan payment related to issuance is expected to be fiscal year 2032.
- (3) In October 2017, the City issued Special Assessment Bonds to fund a portion of the City's upfront costs of improvements in three Special Assessment Districts (Pacific Drive, N. Atlantic and Continental Drives, and Deepwood Drive). The original issue amount was \$1,655,000. The final loan payment related to issuance is expected to be fiscal year 2027. Payments on this debt is expected to be made with special assessment revenue collected from benefiting property owners.
- (4) In August 2021, the City issued Capital Improvement Bonds at a purchase price of \$14,588,209 to assist in funding the cost of construction improvements to several roads including all or parts of Auburn, Shimmons, Five Points, Harmon, Taylor, Bald Mountain, Paramount Estates, and the Canadian Subdivision. Also, this issue supports HVAC and roof replacements across City properties. All activity is expected to be completed by 2023. The original issue par amount of the bonds is \$13,240,000. The final loan payment related to issuance is expected to be fiscal year 2033.

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	Interest Rate Ranges	Principal Maturity Ranges	Beginning Balance Restated	Additions	Reductions	Ending Balance	Due Within One Year
Business-type activities							
Bonds and notes payable							
Direct borrowings and direct placements:							
Oakland-Macomb Interceptor Drain Bonds, Series 2010A (5)	2.50%	\$46,613 - \$54,879	\$ 398,031	\$ -	\$ 45,456	\$ 352,575	\$ 46,613
Oakland-Macomb Interceptor Drain Bonds, Series 2011A Segment 2 (6)	1.85%	\$53,171 - \$63,818	573,607	-	51,953	521,654	53,171
Oakland-Macomb Interceptor Drain Bonds, Financing source not finalized by Oakland County for OMID 2013A Segment 3 (7)	2.00%	\$113,337 - \$132,950	1,350,697	-	111,254	1,239,443	113,337
Oakland-Macomb Interceptor Drain Bonds, Series 2019A Refunding Bonds (5)	1.85%	\$13,719 - \$16,530	103,640	-	13,224	90,416	13,719
Oakland-Macomb Interceptor Drain Bonds, Series 2019B (10)	1.55%	\$58,000	114,852	-	56,852	58,000	58,000
State Revolving Fund Loan - Sanitary Sewer Rehabilitation (8)	2.50%	\$65,000 - \$70,000	475,000	-	60,000	415,000	65,000
Clinton River Water Resource Recover Facility - Drainage District Drain Bond, Series 2017 (SRF) (9)	2.50%	\$101,106 - \$141,580	1,717,288	94,354	102,361	1,709,281	105,106
CR - Water Resource Recovery Facility #5835 - 01 (11)	1.88%	\$108,834 - \$250,824	215,064	144,595	-	359,659	-
Evergreen Farmington (12)	1.88%	\$21,966 - \$25,513	228,064	7,302	-	235,366	-
CR - Water Resource Recovery Facility #5994 - 01 (13)	2.50%	\$98,569 - \$229,191	-	75,424	-	75,424	-
Total notes from direct borrowings and direct placements			5,176,243	321,675	441,100	5,056,818	454,946
Leases			-	448,056	84,202	363,854	88,655
Compensated absences			69,193	18,129	-	87,322	51,626
Total business-type activities			\$ 5,245,436	\$ 787,860	\$ 525,302	\$ 5,507,994	\$ 595,227

- (5) During 2009, the counties of Macomb and Oakland, Michigan jointly established the Oakland-Macomb Interceptor Drain - Drainage District (OMID), an intercounty drainage district, under Chapter 21 of the Drain Code. The OMID was created to acquire, operate, and maintain the Oakland-Macomb Interceptor (OMI); title to the OMI was transferred from the City of Detroit, Michigan to the OMID as part of a settlement agreement with the City of Detroit, Michigan reached in May 2009. The OMID apportioned the responsibility to pay the debt required to finance this project to the participating cities, townships, and villages located in the two counties. The OMID bond debt will be amortized over a 20-year period with an interest rate of 2.5 percent. The OMID 2010B debt has a 45 percent federal interest subsidy, which is reimbursed to the City semiannually. The OMID 2010B bond was refunded during 2020.
- (6) During 2011, additional bonds (Series 2011A) were issued through the State's revolving fund loans for Segment 2 of the OMID project. The state revolving fund loan is for a 20-year period with a fixed interest rate of 2.5 percent. The City will have a level debt service payment of approximately \$66,400 for principal and interest for the loan duration. The final loan payment related to this issuance will be in fiscal year 2033.
- (7) Beginning in 2012 as part of Oakland-Macomb Interceptor Drain project, Oakland County, Michigan commenced with Segment 3 of the project. The tentative estimated cost of this segment is \$65,140,000. The City's pro rata share of the project is approximately 3.47 percent, which resulted in the City's share of the debt being approximately \$2.26 million. The City will have a level debt service payment of approximately \$138,300 for principal and interest for the loan duration. The final loan payment related to this issuance will be in fiscal year 2034.
- (8) The principal repayment amounts for the Sanitary Sewer Rehabilitation represent 60 percent of the total project costs, as 40 percent of the project cost qualified for principal forgiveness from the American Recovery and Reinvestment Act of 2009. The first principal payment on this project was paid in April 2011. The loan repayments are amortized over 20 years with an interest rate of 2.5 percent.
- (9) During 2017, the Clinton River Water Resource Recovery Facility Drainage District sold Drain Bonds Series 2017 for the Biosolids Handling and Septage Receiving Facility Project that spans the Oakland County community. This debt reflects the City's 6.124 percent share of this project. The project is in progress at December 31, 2020. The final payment related to this debt is expected in 2038.

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- (10) During 2020, as part of the Oakland-Macomb Interceptor Drain project, Oakland County, Michigan and the Great Lakes Water Authority (GLWA) commenced rehabilitation and construction of certain wastewater facilities. This debt reflects the City's 4.9750 percent share of the project. The first principal payment on this project was paid in September 2020. The final payment related to this debt is expected in 2025.
- (11) During 2023, the Clinton River Water Resource Recovery Facility Drainage District issued drain bonds through the State of Michigan CWSRF Program. The project intends to upgrade and replace aging electrical infrastructure at the CRWRRF. The debt issued spans the Oakland County community. This debt reflects the City's 5.257 percent share for this project. The first principal payment on this project will be paid in October 2027 at an interest rate of 1.875%. The final payment related to this debt is expected in 2046.
- (12) During 2023, the Evergreen Farmington Sanitary Drain Drainage District issued drain bonds with the Clean Water State Revolving Fund (CWSRF) which includes a 10% principal forgiveness of 10% of the amount financed. It is a draw based loan. The project is to increase the outlet capacity of the Evergreen Farmington Sewage Disposal System to the Great Lakes Water Authority. This debt reflects the City's 0.48457 percent share for this project. The first principal payment on this project will be paid in October 2027 at an interest rate of 1.875%. The final payment related to this debt is expected in 2046.
- (13) During 2024, the city was assigned a 5.2570% apportionment of debt for the Clinton River Water Resource Recovery Facility Drainage District for work on the Optimization Project which includes additions and refurbishments to improve the Facility's treatment capacity and secondary clarifier processes. The estimate cost of the total project is not to exceed \$65,200,000. Bonds will be issued at 2.5% and the City of Auburn Hills was apportioned \$3,427,564.

Component units

Notes from direct borrowings and direct placements

	Interest Rate Ranges	Principal Maturity Ranges	Beginning Balance	Additions	Reductions	Ending Balance	Due Within One Year
Michigan Department of Environmental Quality Loan (14)	1.5%	\$50,130 - \$54,004	\$ 361,676	\$ -	\$ 49,389	\$ 312,287	\$ 50,130

- (14) In 2016, the Brownfield Redevelopment Authority received a loan from the Michigan Department of Environmental Quality (MDEQ) to fund a redevelopment project. The redevelopment project will be completed by a developer. The Brownfield Redevelopment Authority entered into a loan agreement with the developer for the same amount of the MDEQ loan. The developer will draw down the funds from the Brownfield Redevelopment Authority in the future and will repay the loan through tax increment revenue. The final loan payment for this debt will be in fiscal year 2030.

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Annual debt service requirements to maturity for the above obligations are as follows:

Year Ending December 31,	Governmental Activities			
	Other Debt		Notes from Direct	
			Borrowings and Direct	
			Placements	
	Principal	Interest	Principal	Interest
2025	\$ 1,650,000	\$ 394,024	\$ 57,658	\$ 8,970
2026	1,680,000	355,943	65,000	7,438
2027	1,710,000	314,256	65,000	5,813
2028	1,590,000	268,050	65,000	4,188
2029	1,640,000	219,600	65,000	2,563
2030-2034	6,500,000	372,300	70,000	875
	<u>\$ 14,770,000</u>	<u>\$ 1,924,173</u>	<u>\$ 387,658</u>	<u>\$ 29,847</u>
Year Ending December 31,	Business-type Activities		Component Units	
	Notes from Direct		Notes from Direct	
			Borrowings and Direct	
			Placements	
	Principal	Interest	Principal	Interest
2025	\$ 454,946	\$ 116,842	\$ 50,130	\$ 4,684
2026	409,803	118,273	50,882	3,932
2027	548,678	118,517	51,645	3,169
2028	797,871	77,470	52,420	2,394
2029	558,885	64,578	53,206	2,418
2030-2034	2,375,849	103,166	54,004	-
2035-2039	1,195,610	-	-	-
2040-2044	697,078	-	-	-
2044-2049	379,278	-	-	-
	<u>7,417,998</u>	<u>\$ 598,846</u>	<u>\$ 312,287</u>	<u>\$ 16,597</u>
Less: undrawn maturities	<u>(2,361,180)</u>			
	<u>\$ 5,056,818</u>			

Component Units

Excluded from the component unit long-term debt are revenue bonds issued by the Economic Development Corporation to acquire and lease property to third parties. The revenue bonds issued are payable solely from the net revenue derived from the respective leases and are not a general obligation of the City. After these bonds are issued, all financial activity is taken over by the paying agent. The bonds and related lease contracts are not reflected in the City's financial statements. As of December 31, 2024, there were five series of Economic Development Corporation bonds outstanding. The aggregate principal amount outstanding could not be determined. However, the bonds' original issue amounts totaled \$16,850,000.

City of Auburn Hills
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Note 10 - Net Investment in Capital Assets

The composition of net investment in capital assets as of year end, was as follows:

	Governmental Activities	Business-type Activities	Component Units
Capital assets			
Capital assets not being depreciated	\$ 13,390,368	\$ 21,343,205	\$ 8,422,294
Capital assets, net of accumulated depreciation	<u>84,925,879</u>	<u>69,854,880</u>	<u>40,203,023</u>
Total capital assets	<u>98,316,247</u>	<u>91,198,085</u>	<u>48,625,317</u>
 Restricted assets	 -	 2,135,064	 -
Related debt			
General obligation bonds	(14,270,000)	-	-
Special assessment obligations	(500,000)	-	-
Notes from direct borrowing and direct placements	(387,658)	(5,056,818)	-
Retainage	(325,048)	(337,219)	-
Leases	(1,188,272)	(363,854)	-
Subscriptions	(572,340)	-	-
Unamortized bond premiums	(1,174,533)	-	-
Total related debt	<u>(18,417,851)</u>	<u>(5,757,891)</u>	<u>-</u>
 Net investment in capital assets	 <u>\$ 79,898,396</u>	 <u>\$ 87,575,258</u>	 <u>\$ 48,625,317</u>

Note 11 - Risk Management

The City is exposed to various risks of loss related to property loss, torts, errors and omissions, and employee injuries (workers' compensation), as well as medical benefits provided to employees. The City participates in the Michigan Municipal League (risk pool) for claims relating to workers' compensation. The City is self-insured for prescriptions. The City records prescription charges incurred through the end of the fiscal year. In 2004, the City became self-insured for property damage to city vehicles under \$75,000. Settled claims relating to the commercial insurance have not exceeded the amount of insurance coverage in any of the past 10 years.

The Michigan Municipal League risk pool program operates as a common risk-sharing management program for local units of government in Michigan; member premiums are used to purchase commercial excess insurance coverage and to pay member claims in excess of deductible amounts.

Note 12 - Pension Plans

Plan Description - The City of Auburn Hills Pension Board of Trustees (the Pension Board) administers the City of Auburn Hills Employee Pension Plan, a single-employer defined benefit pension plan that provides pensions to all full-time employees hired prior to 1998. The plan is closed to new employees. Benefit terms have been established by contractual agreements between the City and the various employee union representation; amendments are subject to the same process.

Management of the plan is vested in the Pension Board, which consists of seven members: the mayor, city manager, city clerk, finance director, and three union representatives.

City of Auburn Hills
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The City established a defined contribution plan as a complementary plan to the defined benefit pension plan. The City Council has authority over plan provisions and contribution requirements. Each union group negotiated a City match to their contribution. Currently, the City provides for a contribution up to 4% of regular wage to Police employees contributions up to 3%. No other groups have defined benefit members or are eligible by bargaining contract to receive a City match to their contribution. As the defined benefit plans closed to all groups, anyone hired after January 1, 2000 had only the defined contribution plan available to them. Those without a defined benefit plan receive a 9% contribution from the City. Additionally, the City contributes 3% more if the employee contributes at least 3%.

The City established a 457 plan as well. Employees may make voluntary contributions to this plan in addition to the 401K plan. The City does contribute to the 457 for employees for those group who have bargained such contribution in lieu of contributions to a RHS plan or for those groups who take advantage of nominal employer contribution the employee contributes the same amount.

For the year ended December 31, 2024, the City contributed \$1,816,081.

Benefits Provided - The City of Auburn Hills Employee Pension Plan provides retirement, disability, and death benefits to plan members and their beneficiaries. Benefit terms are established by contractual agreements between the City and the various employee union representation; amendments are subject to the same process. The benefits are defined as follows:

Unit	Multiplier	Max.	Final Avg. Comp	Member Contribution	Percent	Start	Max
Admin	2.65%	80%	Final 5	6%	2.5%	55	15 years
Police officers	2.80% up to 25 years; 1% Thereafter	80%	5 highest consecutive	7%	2.5%	50 (a)	15 years
Police command	2.80%	80%	5 highest consecutive	5%	2.5%	50	15 years
Detectives	2.80%	80%	5 highest consecutive	5%	2.5%	50	15 years
Dispatch	2.65%	YOS limited to 34 years	5 highest consecutive	6%	2.5%	55	15 years
IA fire	2.65%	80%	Highest 3 of final 5	5%	2.5%	55	15 years
PT fire	(b)	80%	N/A	N/A	N/A	55	15 years

(a) Normal retirement is either 25 years of service or age 50 with 15 years of service; an officer with 25 years of service could have normal retirement prior to age 50 and would begin receiving benefit increases each January 1 following one year of retirement.

(b) \$5 per month for each year of service prior to January 1, 1988; \$10 per month for each year of service after January 1, 1988.

City of Auburn Hills
Notes to the Financial Statements
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Deferred Retirement Annual Amount - Computed as service retirement but based upon service, average final compensation (AFC), and benefit multiplier in effect at termination. Benefits begin at the date retirement would have occurred had the member remained in employment.

Death after Retirement Annual Amount - Surviving spouse receives the excess of member contributions with interest over the total of benefits paid.

Death in Service Annual Amount - Surviving beneficiary receives 100 times the projected monthly benefit.

Disability Annual Amount - With long-term disability - the greater of a member's accrued benefit or 60 percent of the projected benefit, based on AFC at the date of disability and years of service until earliest retirement (payable at age 65). Without long-term disability - the accrued benefit is payable immediately with 10 years of service if age 40.

Employees Covered by Benefit Terms – At the December 31, 2023 valuation date, the following employees were covered by benefit terms:

Inactive employees or beneficiaries currently receiving benefits	130
Inactive employees entitled to, but not yet receiving benefits	5
Active employees	<u>4</u>
	<u>139</u>

Contributions - Article 9, Section 24 of the State of Michigan constitution requires that financial benefits arising on account of employee service rendered in each year be funded during that year. Accordingly, the Pension Board retains an independent actuary to determine the annual contribution. The actuarially determined rate is the estimated amount necessary to finance the costs of benefits earned by plan members during the year, with an additional amount to finance any unfunded accrued liability. Contribution requirements of plan members are established and may be amended by the Pension Board in accordance with the City's collective bargaining units. The system contribution from employees is detailed in the table below. For the year ended December 31, 2024, the City made the actuarially determined contribution of \$978,168 into a prefunded pension trust, which is reported in this financial statement as a pension and other postemployment benefit trust fund type.

Net Pension Liability - The City has chosen to use December 31, 2024 as its measurement date for the net pension liability. The December 31, 2024 fiscal year end reported net pension liability was determined using a measure of the total pension liability and the pension net position as of the December 31, 2024 measurement date. The December 31, 2024 measurement date total pension liability was determined by an actuarial valuation performed as of December 31, 2023 that has used procedures to roll the information forward to the measurement date.

Actuarial Assumptions - The total pension liability was determined using the following actuarial assumptions applied to all periods included in the measurement:

- Inflation: 2.25 percent
- Salary increases (including inflation): 3.5 percent
- Investment rate of return (net of investment expense): 6.25 percent
- Mortality rates: Pub-2010 Mortality Table with Generational Projection per MP-2021, with PubS-2010 tables for public safety groups and PubS-2010 tables for all others

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Investment Rate of Return - The long-term expected rate of return on pension plan investments was determined using a model method in which the best-estimate ranges of expected future real rates of return (expected returns, net of investment and administrative expenses and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates or arithmetic real rates of return for each major asset class are summarized in the following table:

<u>Asset Class</u>	<u>Target Allocation</u>	<u>Long-term Expected Real Rate of Return</u>
US Cash	1.00%	0.92%
US Core Fixed Income	22.00%	2.21%
Private Credit	7.00%	5.69%
US Large Cap Equity	22.00%	3.71%
US Small & Mid Cap Equity	14.00%	3.57%
Foreign Developed Equity	15.00%	5.12%
Priavate Real Estate Property	9.00%	4.51%
Hedge Funds	10.00%	1.85%

Rate of return - For the year ended December 31, 2024, the annual money-weighted rate of return on investments, net of investment expense, was 9.61 percent. The money-weighted rate of return expresses investment performance, net of investment expenses, adjusted for the changing amounts actually invested.

Discount rate - The discount rate used to measure the total pension liability was 6.25 percent in the December 31, 2024 roll forward valuation, which was an increase of zero percent from the prior year's discount rate which was 6.25 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current contribution rate and that city contributions will be made at rates equal to the difference between actuarially determined contribution rates and the employee rate.

Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees.

City of Auburn Hills
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Changes in the net pension liability were as follows:

	Increase (Decrease)		
	Total Pension Liability (a)	Plan Fiduciary Net Position (b)	Net Pension Liability (a) - (b)
Balances as of December 31, 2023	<u>\$ 66,393,386</u>	<u>\$ 58,208,026</u>	<u>\$ 8,185,360</u>
Changes for the year			
Service cost	81,765	-	81,765
Interest on total pension liability	4,004,068	-	4,004,068
Experience differences	1,887,789	-	1,887,789
Employer contributions	-	978,168	(978,168)
Employee contributions	-	19,424	(19,424)
Net investment income (loss)	-	5,388,451	(5,388,451)
Benefit payments and refunds	(4,894,287)	(4,894,287)	-
Administrative expense	<u>-</u>	<u>(35,083)</u>	<u>35,083</u>
Net changes	<u>1,079,335</u>	<u>1,456,673</u>	<u>(377,338)</u>
Balances as of December 31, 2024	<u>\$ 67,472,721</u>	<u>\$ 59,664,699</u>	<u>\$ 7,808,022</u>

Sensitivity of the net pension liability to changes in the discount rate -The following presents the net pension liability of the employer, calculated using the discount rate of 6.25%, as well as what the employer's net pension liability would be using a discount rate that is 1% point lower (5.25%) or 1% higher (7.25%) than the current rate.

	1% Decrease	Current Discount Rate	1% Increase
Net pension liability	<u>\$ 15,212,522</u>	<u>\$ 7,808,022</u>	<u>\$ 1,604,054</u>

Pension expense and deferred outflows of resources and deferred inflows of resources related to pensions - For the year ended December 31, 2024, the employer recognized pension expense of \$2,148,208. The employer reported deferred outflows and inflows of resources related to pensions from the following sources:

	Deferred Inflows of Resources	Total to Amortize
Net difference between projected and actual earning on plan investments	<u>\$ 216,333</u>	<u>\$ 216,333</u>

City of Auburn Hills
Notes to the Financial Statements
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Amounts reported as deferred outflows and inflows of resources related to pensions will be recognized in pension expense as follows:

<u>Year ended December 31,</u>	
2025	\$ 182,754
2026	946,704
2027	(971,187)
2028	(374,604)
	<u>\$ (216,333)</u>

Detailed information about the plan's fiduciary net position is not available in a separately issued financial report. For the purpose of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pension, and pension expense, information about the plan's fiduciary net position and additions to/deductions from fiduciary net position have been determined on the same basis as they are reported by the plan. The plan uses the economic resources measurement focus and full accrual basis of accounting. Investments are stated at fair value. Contribution revenue is recorded as contributions are due, pursuant to legal requirements. Benefit payments and refunds of employee contributions are recognized as expense when due and payable in accordance with benefit terms.

Note 13 - Other Postemployment Benefits

Plan Description - The Auburn Hills Retiree Healthcare Board provides postemployment benefits other than pensions (OPEB) to eligible former City Council members and retired employees and eligible dependents, as well as to certain retirees and eligible dependents of the Auburn Hills Public Library. The benefits are provided through the Auburn Hills Retiree Health Care Plan, a cost-sharing defined OPEB plan administered by the Auburn Hills Retiree Health Care Plan Board. There are two participating employers in the plan, the City of Auburn Hills, Michigan and the Auburn Hills Public Library (the "Library").

The financial statements of the OPEB plan are included in these financial statements as a pension and other postemployment benefit funds (a fiduciary fund).

Management of the plan is vested in the Retiree Healthcare Board, which consists of seven members: the mayor, city manager, city clerk, finance director, and three union representatives.

Benefits provided - The Auburn Hills Retiree Health Care Plan provides health care, dental, and vision benefits for retirees and their dependents. Benefits are provided through a third-party insurer, and generally the full cost of the benefits is covered by the plan. The City is self-insured for prescriptions, and the full cost of benefits is covered by the plan. As of January 1, 2012, the plan was closed to new entrants.

Employees covered by benefit terms - As of December 31, 2023, the most recent valuation date, the plan membership consisted of the following:

Inactive employees or beneficiaries currently receiving benefits	107
Inactive employees entitled to, but not yet receiving benefits	1
Active employees	<u>54</u>
	<u>162</u>

Contributions - The City Code grants the authority to establish and amend the contribution requirements of the City and employees to the board. The City has no obligation to make contributions in advance of when the insurance premiums are due for payment. For the year ended December 31, 2024, the City paid postemployment

City of Auburn Hills
Notes to the Financial Statements
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health care premiums of \$311,849, plus it contributed \$250,000 into a prefunded retiree health care fund, which is reported in these financial statements as a pension and other employee benefit trust fund type. Employees are not required to contribute to the plan.

Net OPEB Liability - The net OPEB liability of \$80,371 has been allocated separately to the City and to the Library. A special funding situation does not exist in accordance with Governmental Accounting Standards Board Statement No. 75, and, therefore, the City has not recorded the Library's proportionate share of the net OPEB liability. The City's proportionate share of the net OPEB liability is \$78,108 at December 31, 2024. At December 31, 2024, the City's proportionate share was 97.19 percent, based on the City's number of plan members as a percentage of the plan's total members. At December 31, 2023, the prior measurement date, the City's proportionate share was 96.77 percent, or a 0.41 percent change.

The City has chosen to use the December 31, 2024 measurement date as its measurement date for the net OPEB liability. The December 31, 2024 fiscal year end reported net OPEB liability was determined using a measure of the total OPEB liability and the OPEB net position as of the December 31, 2024 measurement date. The December 31, 2024 total OPEB liability was determined by an actuarial valuation performed as of December 31, 2023, which used update procedures to roll forward the liability to December 31, 2024.

Actuarial assumptions - The total OPEB liability in the December 31, 2023 actuarial valuation was determined using an investment rate of return (net of investment expenses) of 6.25 percent; a health care cost trend rate of 6.4 percent for 2024, decreasing to an ultimate rate of 3.9 percent over 49 years for pre-Medicare participants, and a health care cost trend rate of 7.3 percent for 2024, decreasing to an ultimate rate of 3.9 percent over 49 years for post-Medicare participants; and mortality rates based on the PubG-2010 with Generational Projection per MP-2021.

Discount rate - The discount rate used to measure the total OPEB liability was 6.25 percent. The projection of cash flows used to determine the discount rate assumed that City contributions will be made at rates equal to the actuarially determined contribution rates. Based on those assumptions, the OPEB plan's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on OPEB plan investments was applied to all periods of projected benefit payments to determine the total OPEB liability.

The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best-estimates of geometric real rates of return as of the December 31, 2024 measurement date for each major asset class included in the OPEB plan's target asset allocation, as disclosed in the investment footnote, are summarized in the following table:

Asset Class	Target Allocation	Long-term Expected Real Rate of Return
US Core Fixed Income	26.00%	2.13%
Private Credit	4.00%	6.19%
US Large Cap Equity	25.00%	4.09%
US Small & Mid Cap Equity	15.00%	4.10%
Foreign Developed Equity	16.00%	5.15%
Private Real Estate Property	9.00%	3.70%
Hedge Funds	5.00%	3.49%

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Rate of return - For the year ended December 31, 2024, the annual money-weighted rate of return on investments, net of investment expense, was 9.46%. The money-weighted rate of return expresses investment performance, net of investment expenses, adjusted for the changing amounts actually invested.

Changes in the net OPEB liability were as follows:

	Increase (Decrease)		
	Total OPEB Liability (a)	Plan Fiduciary Net Position (b)	Net OPEB Liability (a) - (b)
Balances as of December 31, 2023	<u>\$ 34,113,584</u>	<u>\$ 30,266,222</u>	<u>\$ 3,847,362</u>
Changes for the year			
Service cost	433,723	-	433,723
Interest on total OPEB liability	2,114,957	-	2,114,957
Experience differences	(594,608)	-	(594,608)
Changes in assumptions	(2,392,960)	-	
Employer contributions	-	561,849	(561,849)
Net investment income (loss)	-	2,806,319	(2,806,319)
Benefit payments and refunds	(1,437,784)	(1,437,784)	-
Administrative expense	-	(40,065)	40,065
Net changes	<u>(1,876,672)</u>	<u>1,890,319</u>	<u>(3,766,991)</u>
Balances as of December 31, 2024	<u>\$ 32,236,912</u>	<u>\$ 32,156,541</u>	<u>\$ 80,371</u>

Plan fiduciary net position as a percentage of the total OPEB liability is 99.8%.

Sensitivity of the net OPEB liability to changes in the discount rate - The following presents the net OPEB liability of the City, as well as what the City's net OPEB liability would be if it were calculated using a discount rate that is 1% lower (5.25%) or 1% higher (7.25%) than the current discount rate.

	1% Decrease	Current Discount Rate	1% Increase
Net OPEB liability	\$ 4,319,313	\$ 80,371	\$ (3,396,731)
City's proportionate share	4,197,697	78,400	(3,301,091)

Sensitivity of the net OPEB liability to changes in the healthcare cost trend rates - The following presents the net OPEB liability of the City, as well as what the City's net OPEB liability would be if were calculated using healthcare cost trend rates that are 1% lower or 1% higher than the current healthcare cost trend rates.

	1% Decrease	Healthcare Cost Trend Rates	1% Increase
Net OPEB liability	\$ (3,751,188)	\$ 80,371	\$ 4,761,024
City's proportionate share	(3,645,568)	78,400	4,626,971

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OPEB expense and deferred outflows of resources and deferred inflows of resources related to OPEB - For the year ended December 31, 2024, the City recognized OPEB expense of \$(1,414,526). The City reported deferred outflows and inflows of resources related to OPEB from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources	Total to Amortize
Differences in experience	\$ -	\$ (288,933)	\$ (288,933)
Differences in assumptions	-	(1,209,929)	(1,209,929)
Net difference between projected and actual earning on plan investments	844,629	-	844,629
Total	<u>\$ 844,629</u>	<u>\$ (1,498,862)</u>	<u>\$ (654,233)</u>
City's share	\$ 844,629	\$ (1,498,862)	\$ (654,233)
Library's share	24,552	(44,128)	(19,576)
	<u>\$ 869,181</u>	<u>\$ (1,542,990)</u>	<u>\$ (673,809)</u>

Amounts reported as deferred outflows and inflows of resources related to OPEB will be recognized in OPEB expense as follows:

Year ended December 31,	
2025	(1,135,493)
2026	808,277
2027	(144,448)
2028	(182,569)
	<u>\$ (654,233)</u>

Detailed information about the plan's fiduciary net position is not available in a separately issued financial report. For the purpose of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the plan's fiduciary net position and additions to/deductions from fiduciary net position have been determined on the same basis as they are reported by the plan. The plan uses the economic resources measurement focus and full accrual basis of accounting. Investments are stated at fair value. Contribution revenue is recorded as contributions are due, pursuant to legal requirements. Benefit payments and refunds of employee contributions are recognized as expense when due and payable in accordance with benefit terms.

The City also provides retiree health care benefits to employees ineligible for the defined benefit retiree health care plan through the Retiree Health Savings (RHS) Plan. All employee units are vested after 10 years, with the exception of the fire unit, which is vested after five years with the City. The City Council has authority over plan provisions and contribution requirements. For the non-bargaining administrative group, the City is required to contribute 3 percent of total salaries and the employees of this group must contribute 3 percent of their salaries. All bargaining units negotiated a 3 to 4 percent contribution into a 457 plan in lieu of the RHS. During the year ended December 31, 2024, the City made contributions of \$58,264.

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Notes to the Financial Statements
December 31, 2024

Note 14 - Pension and Other Employee Benefit Trust Funds

The following are condensed financial statements for the individual pension plans and postemployment health care plans:

	Pension Trust Fund	Retiree Health Care Trust Fund
Statement of Net Position		
Cash and cash equivalents	\$ 900,020	\$ 823,275
Investments	58,759,825	31,330,112
Other assets	4,854	3,154
	<u>59,664,699</u>	<u>32,156,541</u>
Net position	<u>\$ 59,664,699</u>	<u>\$ 32,156,541</u>

	Pension Trust Fund	Retiree Health Care Trust Fund
Statement of Changes in Net Position		
Investment income	\$ 5,425,040	\$ 2,854,044
Contributions	997,592	561,849
Miscellaneous	16,456	(1,115)
Benefit payments	(4,894,288)	(1,437,784)
Administrative expense	(88,127)	(86,675)
	<u>1,456,673</u>	<u>1,890,319</u>
Net change in net position	<u>\$ 1,456,673</u>	<u>\$ 1,890,319</u>

Note 15 - Tax Abatements

The City offers property tax incentives to promote economic activity, increase and retain employment, and provide incentives for investment in property that increase the tax base of the City. The more significant property tax abatements, as defined by GASB Statement No. 77, *Tax Abatement Disclosures*, that occurred during fiscal year 2024 are as follows:

The City uses the New Facility Industrial Facilities Exemption Certificate (IFEC) to enter into agreements with local businesses for industrial real property and land improvements, other than a replacement facility to be built or installed in a plant rehabilitation district or industrial development district by an existing business or new business, as provided in PA 198 of 1974. The minimum investment in a facility shall have an estimated construction value of \$2,000,000. Under the program, the City grants reductions of 50 percent of the property tax bill for real property for up to 12 years. As a condition of receiving the IFEC pursuant to city policy, the business agrees to operate the facility for which the certificate is granted for the term of the certificate plus an additional term after the date of expiration of the certificate equal to one year of business residency per abated year. If a business vacates or fails to operate the facility for which the certificate is granted, then it shall be liable for repayment of any property tax savings benefiting the business due to the existence of the certificate, beginning with the initial effective year of the certificate. For the fiscal year ended December 31, 2024, the City abated approximately \$291,192 of taxes under this program.

The City has a payment in lieu of taxes agreement with a business that provides housing for elderly citizens of low and moderate income, which is federally aided or statute authority aided in accordance with the State Housing Development Act of 1966, as provided in PA 346 of 1966. Under this program, the property pays 6 percent of rental income to the City in lieu of taxes. The tax-exempt status of the property shall be rescinded

City of Auburn Hills
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when the authority no longer has an interest in the property. For the fiscal year ended December 31, 2024, the City abated approximately \$40,192 of taxes under this program.

Finally, the Brownfield Redevelopment Authority, a discretely presented component unit, uses brownfield redevelopment agreements under PA 381 of 1996 to capture property taxes within the brownfield area and then uses those captures to reimburse taxpayers that remediate environmental contamination on their properties. As a result of these agreements, the City's tax revenue is reduced as this revenue is captured by the Brownfield Redevelopment Authority. For the fiscal year ended December 31, 2024, the Brownfield Redevelopment Authority captured approximately \$133,000 of city taxes, in addition to captures from other taxing jurisdictions. Additionally, this captured brownfield revenue must, by agreement, be used in part to reimburse developers.

Note 16 - Joint Venture

The City is a member of the North Oakland County Water Authority, which provides joint management of the four member communities' water systems. Each of the four member communities appoints one member to the governing body. During the year ended December 31, 2024, the City contributed \$4,879,623 to pay water obligations. Additionally, during 2015, the City deposited \$776,610 with NOCWA to cover two months' worth of expenses in the event the City fails to pay that has been recorded as a restricted asset. There are no financial statements available for the authority for the year ended December 31, 2024.

Note 17 - Change Within the Financing Reporting Entity and Adoption of New Accounting Standard

The City restated net position in the Water and Sewer Fund, Field stone Golf Club Fund, Fleet Management Fund, Governmental Activities, and Business-Type Activities as the result of adopting GASB Statement No. 101, *Compensated Absences*.

The Major and Local Streets Fund ("Streets Fund") was previously reported as a nonmajor fund within the governmental funds; however the Streets Fund now meets the quantitative threshold for presentation as a major fund.

The Capital Projects Fund ("the Fund") was previously reported as a major fund within the governmental funds; however the Fund no longer meets the quantitative threshold for presentation as a major fund.

	December 31, 2023, As Previously Reported	Change Within the Financial Reporting Entity	Adoption of New Accounting Standard	December 31, 2023, As Adjusted
Governmental Funds				
Major Funds:				
General Fund	\$ 48,980,093	\$ -	\$ -	\$ 48,980,093
Major and Local Streets Fund	-	2,334,174	-	2,334,174
Capital Projects Fund	724,367	(724,367)	-	-
Nonmajor Governmental Funds	5,045,887	(1,609,807)	-	3,436,080
Proprietary Funds				
Major Funds:				
Water and Sewer Fund	108,807,458	-	60,909	108,868,367
Nonmajor Enterprise Funds	12,197,854	-	(778)	12,197,076
Internal Service Fund	10,657,043	-	(304)	10,656,739
Governmental Activities	123,225,186	-	217,860	123,443,046
Business type Activities	123,361,383	-	60,131	123,421,514

City of Auburn Hills
Required Supplementary Information
Budgetary Comparison Schedule
General Fund
For the Year Ended December 31, 2024

	Budgeted Amounts			Actual Over (Under)
	Original	Final	Actual	Final Budget
Revenues				
Taxes				
Property taxes	\$ 25,308,618	\$ 22,697,577	\$ 22,719,175	\$ 21,598
Penalties and interest	20,000	20,000	15,505	(4,495)
Administration fee	976,781	976,781	1,047,794	71,013
Special assessments	166,604	166,604	263,471	96,867
Licenses and permits	1,394,320	2,215,820	2,309,323	93,503
Federal grants	39,650	1,150,939	2,515,883	1,364,944
State-shared revenue	4,926,661	4,926,661	5,441,229	514,568
State grants	164,963	614,963	184,803	(430,160)
Local contributions	20,800	1,139,101	1,432,991	293,890
Charges for services	5,108,709	5,212,709	4,823,155	(389,554)
Fines and forfeitures	205,400	205,400	233,210	27,810
Rental income	366,432	366,432	354,339	(12,093)
Investment income	777,207	777,207	3,099,538	2,322,331
Other revenue	392,387	392,387	496,751	104,364
Total revenues	39,868,532	40,862,581	44,937,167	4,074,586
Expenditures				
General government				
City Council	130,364	128,676	109,363	(19,313)
City manager	735,127	741,536	702,724	(38,812)
Clerk	452,089	484,751	437,498	(47,253)
Information technology/data processing	747,850	747,850	497,515	(250,335)
Treasurer	709,862	742,545	665,041	(77,504)
Assessing	394,275	437,405	436,497	(908)
Facilities	2,131,715	2,279,599	1,741,331	(538,268)
Human resources	409,880	417,306	346,160	(71,146)
Pension board	22,230	22,230	9,515	(12,715)
Grounds	1,675,391	1,611,691	1,578,700	(32,991)
Capital improvements	900,000	2,071,062	727,957	(1,343,105)
General administration	1,800,890	1,474,151	1,397,868	(76,283)
Total general government	10,109,673	11,158,802	8,650,169	(2,508,633)
Public safety				
Police	8,609,210	8,588,145	9,899,434	1,311,289
Police administration	2,045,790	2,097,915	1,967,457	(130,458)
Fire suppression	4,385,557	4,902,365	4,658,451	(243,914)
Fire prevention	479,908	557,375	544,528	(12,847)
Fire administration	3,287,653	4,328,669	854,161	(3,474,508)
Building services	1,357,527	1,517,422	1,447,373	(70,049)
Total public safety	20,165,645	21,991,891	19,371,404	(2,620,487)
Public works				
DPW management services	628,567	681,946	660,471	(21,475)
Stormwater drainage	329,227	260,809	129,678	(131,131)
Total public works	957,794	942,755	790,149	(152,606)

See Accompanying Notes to Required Supplementary Information

City of Auburn Hills
Required Supplementary Information
Budgetary Comparison Schedule
General Fund
For the Year Ended December 31, 2024

	Budgeted Amounts			Actual Over (Under)
	Original	Final	Actual	Final Budget
Health, welfare and community development				
Community development administration	\$ 293,498	\$ 316,073	\$ 298,775	\$ (17,298)
Senior citizens	759,094	813,960	701,866	(112,094)
SMART grant	90,166	111,053	103,656	(7,397)
Total health, welfare and community development	<u>1,142,758</u>	<u>1,241,086</u>	<u>1,104,297</u>	<u>(136,789)</u>
Recreation and culture				
Recreation	661,125	632,478	413,389	(219,089)
Parks maintenance	702,549	729,536	649,381	(80,155)
Total recreation and culture	<u>1,363,674</u>	<u>1,362,014</u>	<u>1,062,770</u>	<u>(299,244)</u>
Debt service				
Principal retirement	55,000	55,000	98,156	43,156
Interest and fiscal charges	10,379	10,379	15,398	5,019
Total debt service	<u>65,379</u>	<u>65,379</u>	<u>113,554</u>	<u>48,175</u>
Total expenditures	<u>33,804,923</u>	<u>36,761,927</u>	<u>31,092,343</u>	<u>(5,669,584)</u>
Excess (deficiency) of revenues over expenditures	<u>6,063,609</u>	<u>4,100,654</u>	<u>13,844,824</u>	<u>9,744,170</u>
Other financing sources (uses)				
Transfers in	-	-	605,382	605,382
Transfers out	(6,150,525)	(8,920,525)	(6,712,110)	2,208,415
Lease liabilities issued	-	-	1,255,406	1,255,406
Subscription liabilities issued	-	-	508,765	508,765
Sale of capital assets	1,000	1,000	-	(1,000)
Total other financing sources (uses)	<u>(6,149,525)</u>	<u>(8,919,525)</u>	<u>(4,342,557)</u>	<u>4,576,968</u>
Net change in fund balance	(85,916)	(4,818,871)	9,502,267	14,321,138
Fund balance - beginning of year	<u>48,980,093</u>	<u>48,980,093</u>	<u>48,980,093</u>	<u>-</u>
Fund balance - end of year	<u>\$ 48,894,177</u>	<u>\$ 44,161,222</u>	<u>\$ 58,482,360</u>	<u>\$ 14,321,138</u>

See Accompanying Notes to Required Supplementary Information

City of Auburn Hills
Required Supplementary Information
Budgetary Comparison Schedule
Major and Local Streets
For the Year Ended December 31, 2024

	Budgeted Amounts		Actual	Actual Over (Under)
	Original	Final		Final Budget
Revenues				
State grants	\$ 3,069,961	\$ 3,147,022	\$ 3,200,278	\$ 53,256
Local contributions	162,500	307,500	181,853	(125,647)
Investment income	51,767	51,767	130,798	79,031
Other revenue	51,122	51,122	492,695	441,573
Total revenues	<u>3,335,350</u>	<u>3,557,411</u>	<u>4,005,624</u>	<u>448,213</u>
Expenditures				
Current				
Street and public improvements	<u>7,809,403</u>	<u>13,237,804</u>	<u>8,946,814</u>	<u>(4,290,990)</u>
Excess of revenues (deficiency) over expenditures	<u>(4,474,053)</u>	<u>(9,680,393)</u>	<u>(4,941,190)</u>	<u>4,739,203</u>
Other financing sources (uses)				
Transfers in	<u>4,352,000</u>	<u>7,122,000</u>	<u>4,913,585</u>	<u>(2,208,415)</u>
Net change in fund balance	(122,053)	(2,558,393)	(27,605)	2,530,788
Fund balance - beginning of year	<u>2,334,174</u>	<u>2,334,174</u>	<u>2,334,174</u>	-
Fund balance - end of year (deficit)	<u>\$ 2,212,121</u>	<u>\$ (224,219)</u>	<u>\$ 2,306,569</u>	<u>\$ 2,530,788</u>

See Accompanying Notes to Required Supplementary Information

City of Auburn Hills
Required Supplementary Information
Employee Pension Plan
Schedule of Changes in Net Pension Liability and Related Ratios

Fiscal year ended December 31,	2024	2023	2022	2021	2020
Total pension liability					
Service cost	\$ 81,765	\$ 159,490	\$ 154,625	\$ 322,587	\$ 341,012
Interest	4,004,068	3,991,986	4,039,702	3,830,500	3,828,935
Experience differences	1,887,789	-	(337,715)	481,264	660,370
Changes in assumptions	-	(1,722,506)	(23,747)	(6,253,413)	4,296,374
Benefit payments and refunds	(4,894,287)	(4,749,215)	(4,520,106)	(4,304,443)	(4,104,733)
Net change in total pension liability	1,079,335	(2,320,245)	(687,241)	(5,923,505)	5,021,958
Total pension liability - beginning	66,393,386	68,713,631	69,400,872	75,324,377	70,302,419
Total pension liability - ending (a)	\$ 67,472,721	\$ 66,393,386	\$ 68,713,631	\$ 69,400,872	\$ 75,324,377
Plan fiduciary net position					
Employer contributions	\$ 978,168	\$ 992,461	\$ 2,055,950	\$ 1,586,293	\$ 2,014,732
Employee contributions	19,424	30,219	36,293	52,261	67,512
Net investment income (loss)	5,388,451	6,215,466	(5,821,496)	7,308,103	5,951,307
Benefit payments and refunds	(4,894,287)	(4,749,215)	(4,520,106)	(4,304,443)	(4,104,733)
Administrative expense	(35,083)	(33,108)	(73,394)	(55,770)	-
Net change in plan fiduciary net position	1,456,673	2,455,823	(8,322,753)	4,586,444	3,928,818
Plan fiduciary net position - beginning	58,208,026	55,752,203	64,074,956	59,488,512	55,559,694
Plan fiduciary net position - ending (b)	\$ 59,664,699	\$ 58,208,026	\$ 55,752,203	\$ 64,074,956	\$ 59,488,512
Net pension liability (a-b)	\$ 7,808,022	\$ 8,185,360	\$ 12,961,428	\$ 5,325,916	\$ 15,835,865
Plan fiduciary net position as a percentage of total pension liability	88.43%	87.67%	81.14%	92.33%	78.98%
Covered payroll	\$ 360,723	\$ 547,800	\$ 677,377	\$ 1,092,276	\$ 1,178,201
Net pension liability as a percentage of covered payroll	2,164.55%	1,494.22%	1,913.47%	487.60%	1,344.07%

See Accompanying Notes to Required Supplementary Information

City of Auburn Hills
Required Supplementary Information
Employee Pension Plan
Schedule of Changes in Net Pension Liability and Related Ratios

Fiscal year ended December 31,	2019	2018	2017	2016	2015
Total pension liability					
Service cost	\$ 443,110	\$ 624,297	\$ 591,358	\$ 842,510	\$ 809,483
Interest	3,840,887	3,873,213	3,664,089	3,459,438	3,369,628
Experience differences	1,082,585	-	290,536	(1,807,601)	489,295
Changes in assumptions	(1,394,259)	(1,437,482)	5,467,388	(9,027,540)	(578,372)
Benefit payments and refunds	<u>(3,821,541)</u>	<u>(3,593,596)</u>	<u>(3,762,724)</u>	<u>(3,189,841)</u>	<u>(3,056,599)</u>
Net change in total pension liability	150,782	(533,568)	6,250,647	(9,723,034)	1,033,435
Total pension liability - beginning	<u>70,151,637</u>	<u>70,685,205</u>	<u>64,434,558</u>	<u>74,157,592</u>	<u>73,124,157</u>
Total pension liability - ending (a)	<u>\$ 70,302,419</u>	<u>\$ 70,151,637</u>	<u>\$ 70,685,205</u>	<u>\$ 64,434,558</u>	<u>\$ 74,157,592</u>
Plan fiduciary net position					
Employer contributions	\$ 1,702,433	\$ 765,611	\$ 1,034,387	\$ 1,093,400	\$ 476,733
Employee contributions	81,344	115,417	106,629	108,915	126,708
Net investment income (loss)	8,950,504	(933,112)	6,181,445	2,851,238	1,630,824
Benefit payments and refunds	(3,821,541)	(3,593,596)	(3,762,724)	(3,189,841)	(3,056,599)
Administrative expense	<u>(73,524)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net change in plan fiduciary net position	6,839,216	(3,645,680)	3,559,737	863,712	(822,334)
Plan fiduciary net position - beginning	<u>48,720,478</u>	<u>52,366,158</u>	<u>48,806,421</u>	<u>47,942,709</u>	<u>48,765,043</u>
Plan fiduciary net position - ending (b)	<u>\$ 55,559,694</u>	<u>\$ 48,720,478</u>	<u>\$ 52,366,158</u>	<u>\$ 48,806,421</u>	<u>\$ 47,942,709</u>
Net pension liability (a-b)	<u>\$ 14,742,725</u>	<u>\$ 21,431,159</u>	<u>\$ 18,319,047</u>	<u>\$ 15,628,137</u>	<u>\$ 26,214,883</u>
Plan fiduciary net position as a percentage of total pension liability	79.03%	69.45%	74.08%	75.75%	64.65%
Covered payroll	\$ 1,446,223	\$ 1,669,155	\$ 1,787,161	\$ 2,039,201	\$ 2,250,657
Net pension liability as a percentage of covered payroll	1,019.40%	1,283.95%	1,025.04%	766.39%	1,164.77%

See Accompanying Notes to Required Supplementary Information

City of Auburn Hills
Required Supplementary Information
Employee Pension Plan
Schedule of Employer Contributions

Fiscal Year Ended	Actuarially Determined Contribution	Actual Contribution	Contribution Deficiency (Excess)	Covered Payroll	Actual Contribution as a % of Covered Payroll
2015	\$ 474,821	\$ 476,733	\$ (1,912)	\$ 2,250,657	21.18%
2016	1,093,400	1,093,400	-	2,039,201	53.62%
2017	1,034,387	1,034,387	-	1,787,161	57.88%
2018	765,611	765,611	-	1,669,155	45.87%
2019	1,230,563	1,730,563	(500,000)	1,446,223	119.66%
2020	1,514,732	2,014,732	(500,000)	1,178,201	171.00%
2021	1,298,526	1,586,293	(287,767)	1,092,276	145.23%
2022	1,055,948	2,055,950	(1,000,002)	677,377	303.52%
2023	992,461	992,461	-	547,800	181.17%
2024	978,168	978,168	-	360,723	271.17%

See Accompanying Notes to Required Supplementary Information

City of Auburn Hills
Required Supplementary Information
Employee Pension Plan
Schedule of Investment Returns

<u>Fiscal Year Ended December 31,</u>	<u>Money-weighted Rate of Return</u>
2015	3.90%
2016	6.30%
2017	16.92%
2018	-1.83%
2019	18.96%
2020	10.90%
2021	12.57%
2022	-9.24%
2023	11.55%
2024	9.61%

City of Auburn Hills
Required Supplementary Information
Other Postemployment Benefits
Schedule of Changes in Net OPEB Liability and Related Ratios

Fiscal year ended December 31,	2024	2023	2022
Total OPEB liability			
Service cost	\$ 433,723	\$ 490,022	\$ 469,138
Interest	2,114,957	2,030,073	2,073,489
Experience differences	(594,608)	-	(2,382,400)
Changes in assumptions	(2,392,960)	(1,033,326)	455,944
Benefit payments and refunds	(1,437,784)	(1,414,812)	(1,308,075)
Other	-	-	-
Net change in total OPEB liability	(1,876,672)	71,957	(691,904)
Total OPEB liability - beginning	34,113,584	34,041,627	34,733,531
Total OPEB liability - ending (a)	<u>\$ 32,236,912</u>	<u>\$ 34,113,584</u>	<u>\$ 34,041,627</u>
Plan fiduciary net position			
Employer contributions	\$ 561,849	\$ 1,440,426	\$ 1,000,000
Net investment income (loss)	2,806,319	1,525,589	(2,988,183)
Benefit payments and refunds	(1,437,784)	(1,414,812)	(1,308,075)
Administrative expense	(40,065)	(28,347)	(10,342)
Net change in plan fiduciary net position	1,890,319	1,522,856	(3,306,600)
Plan fiduciary net position - beginning	30,266,222	28,743,366	32,049,966
Plan fiduciary net position - ending (b)	<u>\$ 32,156,541</u>	<u>\$ 30,266,222</u>	<u>\$ 28,743,366</u>
Net OPEB liability (a-b)	<u>\$ 80,371</u>	<u>\$ 3,847,362</u>	<u>\$ 5,298,261</u>
Plan fiduciary net position as a percentage of total OPEB liability	99.75%	88.72%	84.44%

See Accompanying Notes to Required Supplementary Information

City of Auburn Hills
Required Supplementary Information
Other Postemployment Benefits
Schedule of Changes in Net OPEB Liability and Related Ratios

Fiscal year ended December 31,	2021	2020	2019	2018	2017
Total OPEB liability					
Service cost	\$ 532,540	\$ 635,842	\$ 799,084	\$ 778,931	\$ 1,012,637
Interest	2,478,387	2,453,325	2,351,538	2,252,089	2,652,607
Experience differences	(8,598,679)	(1,479,431)	77,702	(781,920)	(781,920)
Changes in assumptions	189,178	1,850,059	1,355,786	180,873	600,606
Benefit payments and refunds	(1,265,213)	(1,339,376)	(1,310,654)	(1,354,238)	(1,304,387)
Other	-	(20,000)	-	-	-
Net change in total OPEB liability	(6,663,787)	2,100,419	3,273,456	1,075,735	2,179,543
Total OPEB liability - beginning	41,397,318	39,296,899	36,023,443	34,165,788	39,915,088
Total OPEB liability - ending (a)	<u>\$ 34,733,531</u>	<u>\$ 41,397,318</u>	<u>\$ 39,296,899</u>	<u>\$ 35,241,523</u>	<u>\$ 42,094,631</u>
Plan fiduciary net position					
Employer contributions	\$ 2,108,273	\$ 3,376,820	\$ 2,810,654	\$ 2,354,238	\$ 1,604,387
Net investment income (loss)	3,703,698	2,422,547	3,059,696	(576,455)	1,866,867
Benefit payments and refunds	(1,265,213)	(1,339,376)	(1,310,654)	(1,354,238)	(1,304,387)
Administrative expense	-	-	-	-	-
Net change in plan fiduciary net position	4,546,758	4,459,991	4,559,696	423,545	2,166,867
Plan fiduciary net position - beginning	27,503,208	23,043,217	18,483,521	18,059,976	15,893,109
Plan fiduciary net position - ending (b)	<u>\$ 32,049,966</u>	<u>\$ 27,503,208</u>	<u>\$ 23,043,217</u>	<u>\$ 18,483,521</u>	<u>\$ 18,059,976</u>
Net OPEB liability (a-b)	<u>\$ 2,683,565</u>	<u>\$ 13,894,110</u>	<u>\$ 16,253,682</u>	<u>\$ 16,758,002</u>	<u>\$ 24,034,655</u>
Plan fiduciary net position as a percentage of total OPEB liability	92.27%	66.44%	58.64%	52.45%	42.90%

See Accompanying Notes to Required Supplementary Information

City of Auburn Hills
Required Supplementary Information
Other Postemployment Benefits
Schedule of Employer Contributions

Fiscal Year Ending December 31,	Actuarially Determined Contribution	Actual Contribution	Contribution Deficiency (Excess)	Covered Payroll	Actual Contribution as a % of Covered Payroll
2015	\$ 1,421,536	\$ 1,396,382	\$ 25,154	N/A	N/A
2016	1,526,848	1,287,504	239,344	N/A	N/A
2017	1,457,864	1,604,387	(146,523)	N/A	N/A
2018	2,233,562	2,354,238	(120,676)	N/A	N/A
2019	1,897,955	2,810,654	(912,699)	N/A	N/A
2020	1,754,928	3,376,820	(1,621,892)	N/A	N/A
2021	931,828	2,108,273	(1,176,445)	N/A	N/A
2022	604,395	1,000,000	(395,605)	N/A	N/A
2023	586,031	1,440,426	(854,395)	N/A	N/A
2024	311,849	561,849	(250,000)	N/A	N/A

See Accompanying Notes to Required Supplementary Information

City of Auburn Hills
Required Supplementary Information
Other Postemployment Benefits
Schedule of City's Proportionate Share of the Net OPEB Liability

<u>Fiscal Year Ending December 31,</u>	<u>City's Proportion of the Net OPEB Liability</u>	<u>City's Proportionate Share of the Net OPEB Liability</u>	<u>City's Covered- Employee Payroll</u>	<u>City's Proportionate Share of the Net OPEB Liability as a Percentage of its Covered- Employee Payroll</u>	<u>Plan Fiduciary Net Position as a Percentage of Total OPEB Liability</u>
2017	98.92754% \$	18,319,047 \$	7,173,993	255.35%	52.86%
2018	97.34332%	17,073,942	6,747,847	253.03%	51.31%
2019	97.43084%	15,816,612	6,394,237	247.36%	58.67%
2020	96.90799%	13,464,503	5,900,336	228.20%	66.44%
2021	96.77627%	2,597,054	5,101,121	50.91%	92.27%
2022	96.94040%	5,136,148	4,695,753	109.38%	84.44%
2023	96.77500%	3,723,742	4,629,200	80.44%	88.72%
2024	97.18639%	78,400	N/A	N/A	188.72%

See Accompanying Notes to Required Supplementary Information

City of Auburn Hills
Required Supplementary Information
Other Postemployment Benefits
Schedule of Investment Returns

<u>Fiscal Year</u> <u>Ended</u> <u>December 31,</u>	<u>Money-weighted</u> <u>Rate of Return</u>
2017	5.89%
2018	-3.15%
2019	16.07%
2020	10.19%
2021	14.33%
2022	-9.31%
2023	5.27%
2024	9.46%

City of Auburn Hills
Other Supplementary Information
Combining Balance Sheet
Nonmajor Governmental Funds
December 31, 2024

	Special Revenue Funds				
	Metro Act	Wayne-Oakland Disposal	Tree Ordinance	State and Federal Drug Forfeiture	Special Circumstances
Assets					
Cash and cash equivalents	\$ 47,819	\$ 1,380,590	\$ 1,238,709	\$ 94,678	\$ 115,172
Receivables					
Special assessments	-	-	-	-	-
Due from other units of government	-	-	-	-	314,019
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total assets	<u>\$ 47,819</u>	<u>\$ 1,380,590</u>	<u>\$ 1,238,709</u>	<u>\$ 94,678</u>	<u>\$ 429,191</u>
Liabilities					
Accounts payable	\$ 6,219	\$ 55	\$ 85	\$ -	\$ -
Refundable deposits	-	-	391,190	-	-
	<u>-</u>	<u>-</u>	<u>391,190</u>	<u>-</u>	<u>-</u>
Total liabilities	<u>6,219</u>	<u>55</u>	<u>391,275</u>	<u>-</u>	<u>-</u>
Deferred inflows of resources					
Unavailable revenue					
Other receivables	-	-	-	-	314,019
Special assessments	-	-	-	-	-
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total deferred inflows of resources	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>314,019</u>
Fund balances					
Restricted for					
Public works	41,600	-	847,434	-	-
Public safety	-	-	-	94,678	-
Health and welfare	-	-	-	-	115,172
Community and economic development	-	-	-	-	-
Debt service	-	-	-	-	-
Committed	-	1,380,535	-	-	-
	<u>-</u>	<u>1,380,535</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total fund balances	<u>41,600</u>	<u>1,380,535</u>	<u>847,434</u>	<u>94,678</u>	<u>115,172</u>
Total liabilities, deferred inflows of resources, and fund balances	<u>\$ 47,819</u>	<u>\$ 1,380,590</u>	<u>\$ 1,238,709</u>	<u>\$ 94,678</u>	<u>\$ 429,191</u>

City of Auburn Hills
Other Supplementary Information
Combining Balance Sheet
Nonmajor Governmental Funds
December 31, 2024

	Special Revenue Fund	Debt Service Funds		Capital Projects Fund	
	CDBG	Special Assessment Debt Service	Capital Improvement Debt Service	Capital Projects	Total Nonmajor Governmental Funds
Assets					
Cash and cash equivalents	\$ 22,329	\$ 297,095	\$ -	\$ -	\$ 3,196,392
Receivables					
Special assessments	-	275,490	-	-	275,490
Due from other units of government	10,850	-	-	-	324,869
Total assets	<u>\$ 33,179</u>	<u>\$ 572,585</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3,796,751</u>
Liabilities					
Accounts payable	\$ 10,850	\$ -	\$ -	\$ -	\$ 17,209
Refundable deposits	-	-	-	-	391,190
Total liabilities	<u>10,850</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>408,399</u>
Deferred inflows of resources					
Unavailable revenue					
Other receivables	-	-	-	-	314,019
Special assessments	-	213,365	-	-	213,365
Total deferred inflows of resources	<u>-</u>	<u>213,365</u>	<u>-</u>	<u>-</u>	<u>527,384</u>
Fund balances					
Restricted for					
Public works	-	-	-	-	889,034
Public safety	-	-	-	-	94,678
Health and welfare	-	-	-	-	115,172
Community and economic development	22,329	-	-	-	22,329
Debt service	-	359,220	-	-	359,220
Committed	-	-	-	-	1,380,535
Total fund balances	<u>22,329</u>	<u>359,220</u>	<u>-</u>	<u>-</u>	<u>2,860,968</u>
Total liabilities, deferred inflows of resources, and fund balances	<u>\$ 33,179</u>	<u>\$ 572,585</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3,796,751</u>

City of Auburn Hills
Other Supplementary Information
Combining Statement of Revenues, Expenditures and Changes in Fund Balances
Nonmajor Governmental Funds
For the Year Ended December 31, 2024

Special Revenue Funds

	Major and Local Streets	Metro Act	Wayne-Oakland Disposal	Tree Ordinance	State and Federal Drug Forfeiture	Special Circumstances
Revenues						
Special assessments		\$ -	\$ -	\$ -	\$ -	\$ -
Federal grants		-	-	-	-	-
State grants		95,439	-	-	-	-
Charges for services		-	250,245	9,143	-	-
Fines and forfeitures		-	-	-	51,695	-
Investment income		2,324	42,026	42,617	2,694	2,876
Other revenue		-	-	-	9,306	68,693
Total revenues		<u>97,763</u>	<u>292,271</u>	<u>51,760</u>	<u>63,695</u>	<u>71,569</u>
Expenditures						
Current						
General government		114,030	-	87,668	-	-
Public safety		-	-	-	27,851	-
Public works		-	45,129	-	-	-
Health and welfare		-	-	-	-	8,367
Capital outlay		-	-	-	-	-
Debt service						
Principal retirement		-	-	-	-	-
Interest and fiscal charges		-	-	-	-	-
Total expenditures		<u>114,030</u>	<u>45,129</u>	<u>87,668</u>	<u>27,851</u>	<u>8,367</u>
Excess (deficiency) of revenues over expenditures		<u>(16,267)</u>	<u>247,142</u>	<u>(35,908)</u>	<u>35,844</u>	<u>63,202</u>
Other financing sources (uses)						
Transfers in		-	-	-	-	-
Transfers out		-	(60,000)	-	(79,914)	-
Total other financing sources and uses		<u>-</u>	<u>(60,000)</u>	<u>-</u>	<u>(79,914)</u>	<u>-</u>
Net change in fund balances		<u>(16,267)</u>	<u>187,142</u>	<u>(35,908)</u>	<u>(44,070)</u>	<u>63,202</u>
Fund balances - beginning of year, as previously reported	2,334,174	57,867	1,193,393	883,342	138,748	51,970
Adjustments	<u>(2,334,174)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Fund balances (deficit) - beginning of year as restated		<u>57,867</u>	<u>1,193,393</u>	<u>883,342</u>	<u>138,748</u>	<u>51,970</u>
Fund balances - end of year		<u>\$ 41,600</u>	<u>\$ 1,380,535</u>	<u>\$ 847,434</u>	<u>\$ 94,678</u>	<u>\$ 115,172</u>

City of Auburn Hills
Other Supplementary Information
Combining Statement of Revenues, Expenditures and Changes in Fund Balances
Nonmajor Governmental Funds
For the Year Ended December 31, 2024

	Special Revenue Fund	Debt Service Funds		Capital Projects Fund	
		Special Assessment Debt Service	Capital Improvement Debt Service	Capital Projects	Total Nonmajor Governmental Funds
	CDBG				
Revenues					
Special assessments	\$ -	\$ 117,106	\$ -	\$ -	\$ 117,106
Federal grants	118,233	-	-	-	118,233
State grants	-	-	-	-	95,439
Charges for services	-	-	-	-	259,388
Fines and forfeitures	-	-	-	-	51,695
Investment income (loss)	393	23,142	(1)	24,622	140,693
Other revenue	-	-	-	-	77,999
Total revenues	118,626	140,248	(1)	24,622	860,553
Expenditures					
Current					
General government	-	-	-	-	201,698
Public safety	-	-	-	-	27,851
Public works	-	-	-	-	45,129
Health and welfare	81,194	-	-	-	89,561
Capital outlay	-	-	-	212,864	212,864
Debt service					
Principal retirement	-	170,000	1,440,000	-	1,610,000
Interest and fiscal charges	-	12,523	418,525	-	431,048
Total expenditures	81,194	182,523	1,858,525	212,864	2,618,151
Excess (deficiency) of revenues over expenditures	37,432	(42,275)	(1,858,526)	(188,242)	(1,757,598)
Other financing sources (uses)					
Transfers in	-	-	1,858,525	-	1,858,525
Transfers out	-	-	-	(536,125)	(676,039)
Total other financing sources and uses	-	-	1,858,525	(536,125)	1,182,486
Net change in fund balances	37,432	(42,275)	(1)	(724,367)	(575,112)
Fund balances (deficit) - beginning of year, as previously reported	(15,103)	401,495	1	-	5,045,887
Adjustments	-	-	-	724,367	(1,609,807)
Fund balances (deficit) - beginning of year as restated	(15,103)	401,495	1	724,367	3,436,080
Fund balances - end of year	\$ 22,329	\$ 359,220	\$ -	\$ -	\$ 2,860,968

City of Auburn Hills
Other Supplementary Information
Combining Statement of Fiduciary Net Position
Pension and Other Employee Benefit Trust Funds
December 31, 2024

	Pension Trust Fund	Retiree Health Care Trust Fund	Total Pension and Other Employee Benefit Trust Funds
Assets			
Cash and cash equivalents	\$ 900,020	\$ 823,275	\$ 1,723,295
Investments			
Mutual funds	33,195,805	27,822,427	61,018,232
Hedge funds	6,500,075	1,479,539	7,979,614
Commingled funds	15,918,793	-	15,918,793
Real estate	3,145,152	2,028,146	5,173,298
Accrued interest and other	4,854	3,154	8,008
 Total assets	 59,664,699	 32,156,541	 91,821,240
Net position			
Restricted for:			
Pensions	59,664,699	-	59,664,699
Postemployment benefits other than pension	-	32,156,541	32,156,541
 Total net position	 \$ 59,664,699	 \$ 32,156,541	 \$ 91,821,240

City of Auburn Hills
Other Supplementary Information
Combining Statement of Changes in Fiduciary Net Position
Pension and Other Employee Benefit Trust Funds
For the Year Ended December 31, 2024

	Pension Trust Fund	Retiree Health Care Trust Fund	Total Pension and Other Employee Benefit Trust Funds
Additions			
Contributions			
Employer	\$ 978,168	\$ 561,849	\$ 1,540,017
Members	19,424	-	19,424
Total contributions	<u>997,592</u>	<u>561,849</u>	<u>1,559,441</u>
Investment earnings			
Interest, dividends and other	972,553	888,844	1,861,397
Net increase in fair value of investments	<u>4,617,941</u>	<u>2,231,719</u>	<u>6,849,660</u>
Total investment earnings	<u>5,590,494</u>	<u>3,120,563</u>	<u>8,711,057</u>
Less investment costs			
Investment activity costs	<u>165,454</u>	<u>266,519</u>	<u>431,973</u>
Net investment earnings	<u>5,425,040</u>	<u>2,854,044</u>	<u>8,279,084</u>
Total additions	<u>6,439,088</u>	<u>3,414,778</u>	<u>9,853,866</u>
Deductions			
Benefits paid to participants or beneficiaries	4,894,288	1,437,784	6,332,072
Administrative expense	<u>88,127</u>	<u>86,675</u>	<u>174,802</u>
Total deductions	<u>4,982,415</u>	<u>1,524,459</u>	<u>6,506,874</u>
Change in net position	1,456,673	1,890,319	3,346,992
Net position - beginning of year	<u>58,208,026</u>	<u>30,266,222</u>	<u>88,474,248</u>
Net position - end of year	<u>\$ 59,664,699</u>	<u>\$ 32,156,541</u>	<u>\$ 91,821,240</u>

City of Auburn Hills
Other Supplementary Information
Combining Balance Sheet
Major and Local Streets Fund Detail
December 31, 2024

	Major Streets	Local Streets	Total
Assets			
Cash and cash equivalents	\$ 3,873,118	\$ 1,566,202	\$ 5,439,320
Receivables			
General accounts receivable	24,508	5,000	29,508
Due from other units of government	486,303	135,293	621,596
Prepaid items	<u>1,820</u>	<u>170</u>	<u>1,990</u>
 Total assets	 <u>\$ 4,385,749</u>	 <u>\$ 1,706,665</u>	 <u>\$ 6,092,414</u>
Liabilities			
Accounts payable	\$ 49,105	\$ 914,828	\$ 963,933
Contracts payable - retainage	96,017	160,310	256,327
Due to other units of government	1,025	-	1,025
Payroll and other liabilities	19,554	17,432	36,986
Refundable deposits	513,561	113,900	627,461
Unearned revenue	<u>1,900,113</u>	<u>-</u>	<u>1,900,113</u>
 Total liabilities	 <u>2,579,375</u>	 <u>1,206,470</u>	 <u>3,785,845</u>
Fund balances			
Non-spendable			
Prepaid items	1,820	170	1,990
Restricted for			
Streets	<u>1,804,554</u>	<u>500,025</u>	<u>2,304,579</u>
 Total fund balances	 <u>1,806,374</u>	 <u>500,195</u>	 <u>2,306,569</u>
 Total liabilities and fund balances	 <u>\$ 4,385,749</u>	 <u>\$ 1,706,665</u>	 <u>\$ 6,092,414</u>

City of Auburn Hills
Other Supplementary Information
Combining Statement of Revenues, Expenditures and Changes in Fund Balances
Major and Local Streets Fund Detail
For the Year Ended December 31, 2024

	<u>Major Streets</u>	<u>Local Streets</u>	<u>Total</u>
Revenues			
State grants	\$ 2,486,698	\$ 713,580	\$ 3,200,278
Local contributions	-	181,853	181,853
Investment income	119,583	11,215	130,798
Other revenue	<u>65,149</u>	<u>427,546</u>	<u>492,695</u>
 Total revenues	 2,671,430	 1,334,194	 4,005,624
Expenditures			
Current			
Streets and public improvements	<u>3,176,507</u>	<u>5,770,307</u>	<u>8,946,814</u>
 Excess (deficiency) of revenues over expenditures	 <u>(505,077)</u>	 <u>(4,436,113)</u>	 <u>(4,941,190)</u>
Other financing sources (uses)			
Transfers in	<u>-</u>	<u>4,913,585</u>	<u>4,913,585</u>
 Net change in fund balances	 (505,077)	 477,472	 (27,605)
 Fund balances - beginning of year	 <u>2,311,451</u>	 <u>22,723</u>	 <u>2,334,174</u>
 Fund balances - end of year	 <u>\$ 1,806,374</u>	 <u>\$ 500,195</u>	 <u>\$ 2,306,569</u>

City of Auburn Hills Audit Results December 31, 2024

PRESENTED BY

Michael L. Rolka, CPA, CGFM
Principal

June 2, 2025 | City of Auburn Hills



YEO & YEO

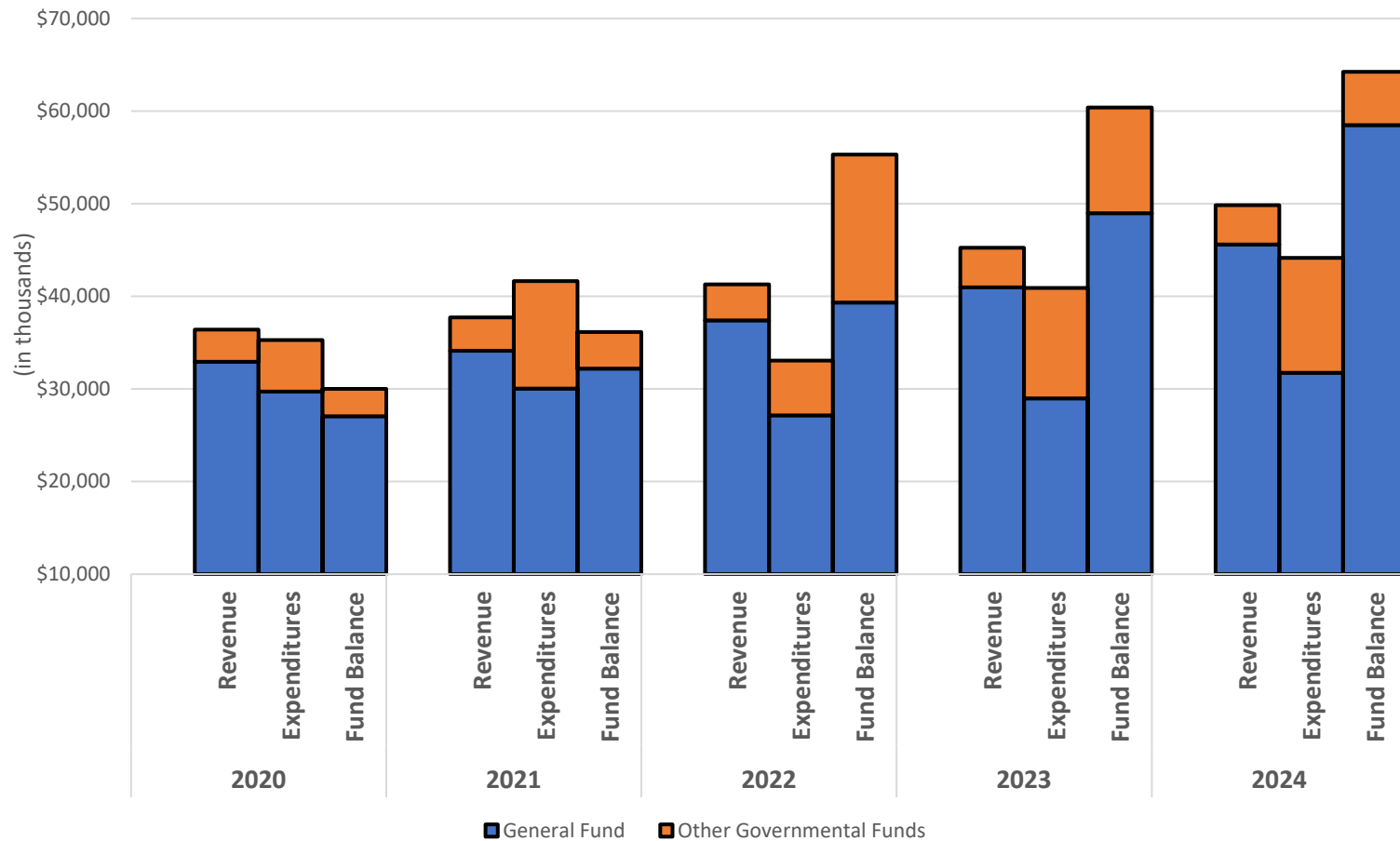
BUSINESS SUCCESS
PARTNERS

City of Auburn Hills Audit Opinion

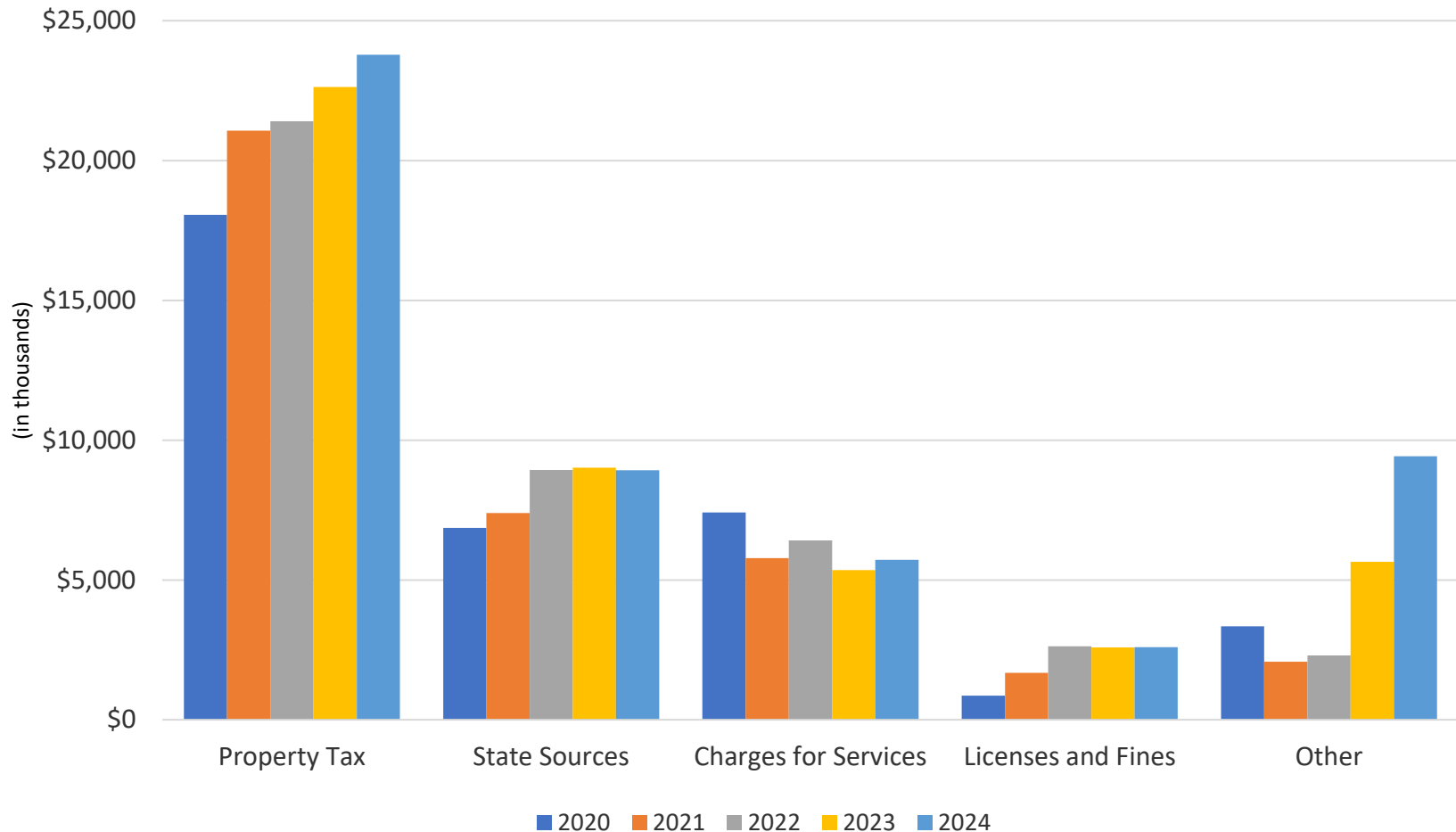
- The purpose of an audit
- Unmodified opinion – highest level of assurance
- Management's responsibility
 - Preparation and fair presentation in accordance with GAAP
 - Design, implementation and maintenance of internal controls
- Auditors' responsibility
 - Express opinions on the financial statements based on our audit

City of Auburn Hills

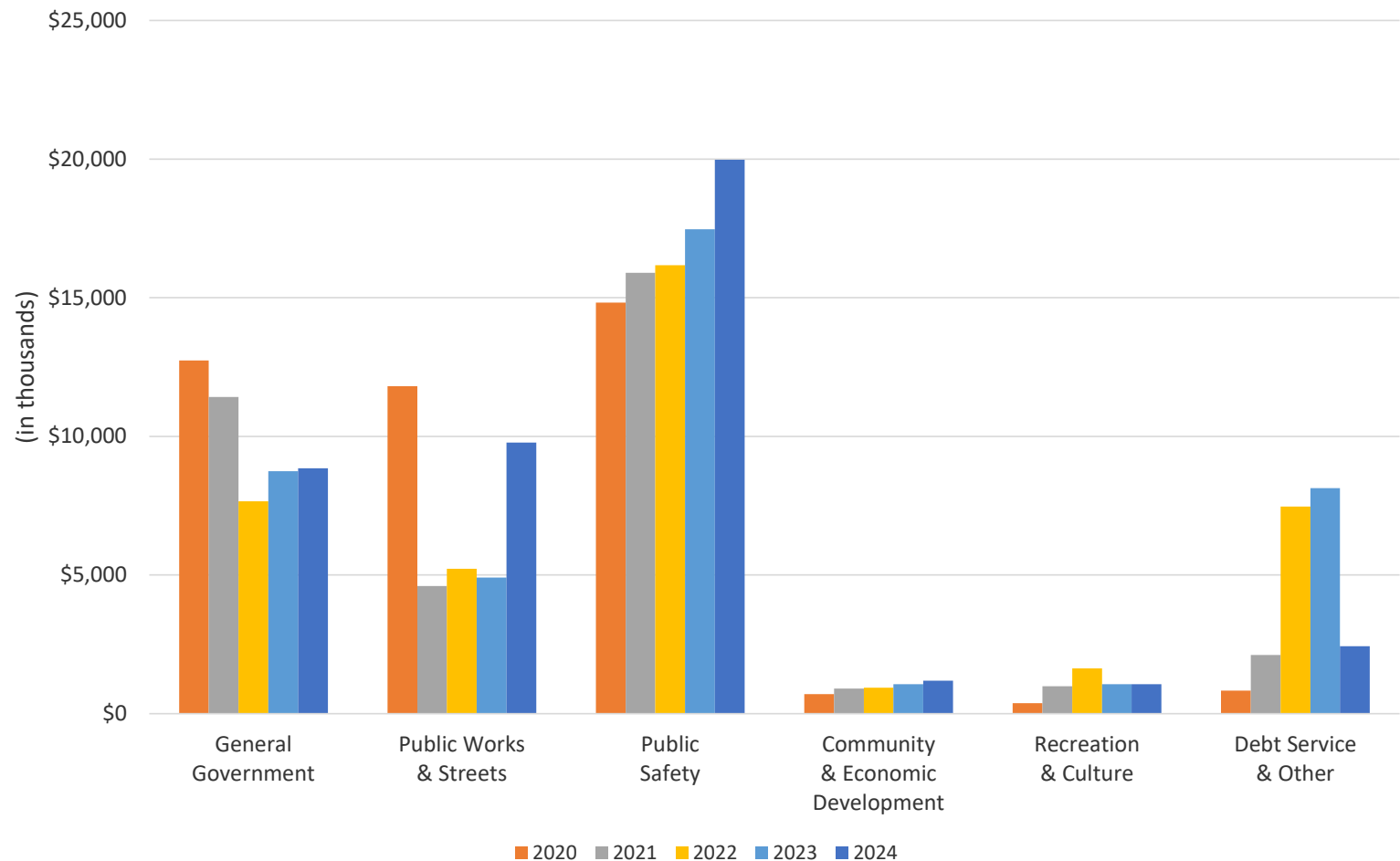
Governmental Revenues, Expenditures, and Fund Balances



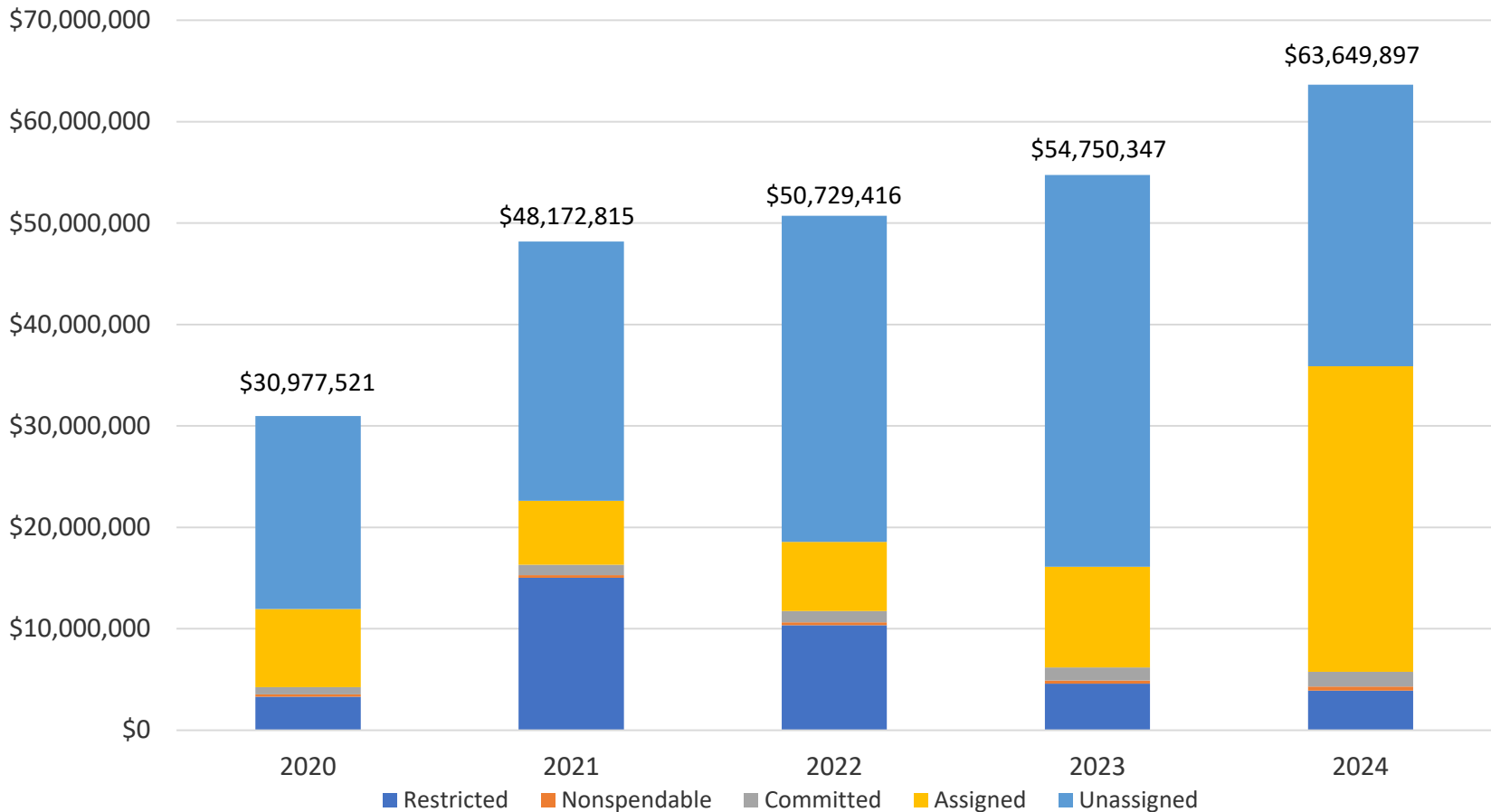
City of Auburn Hills Governmental Revenues



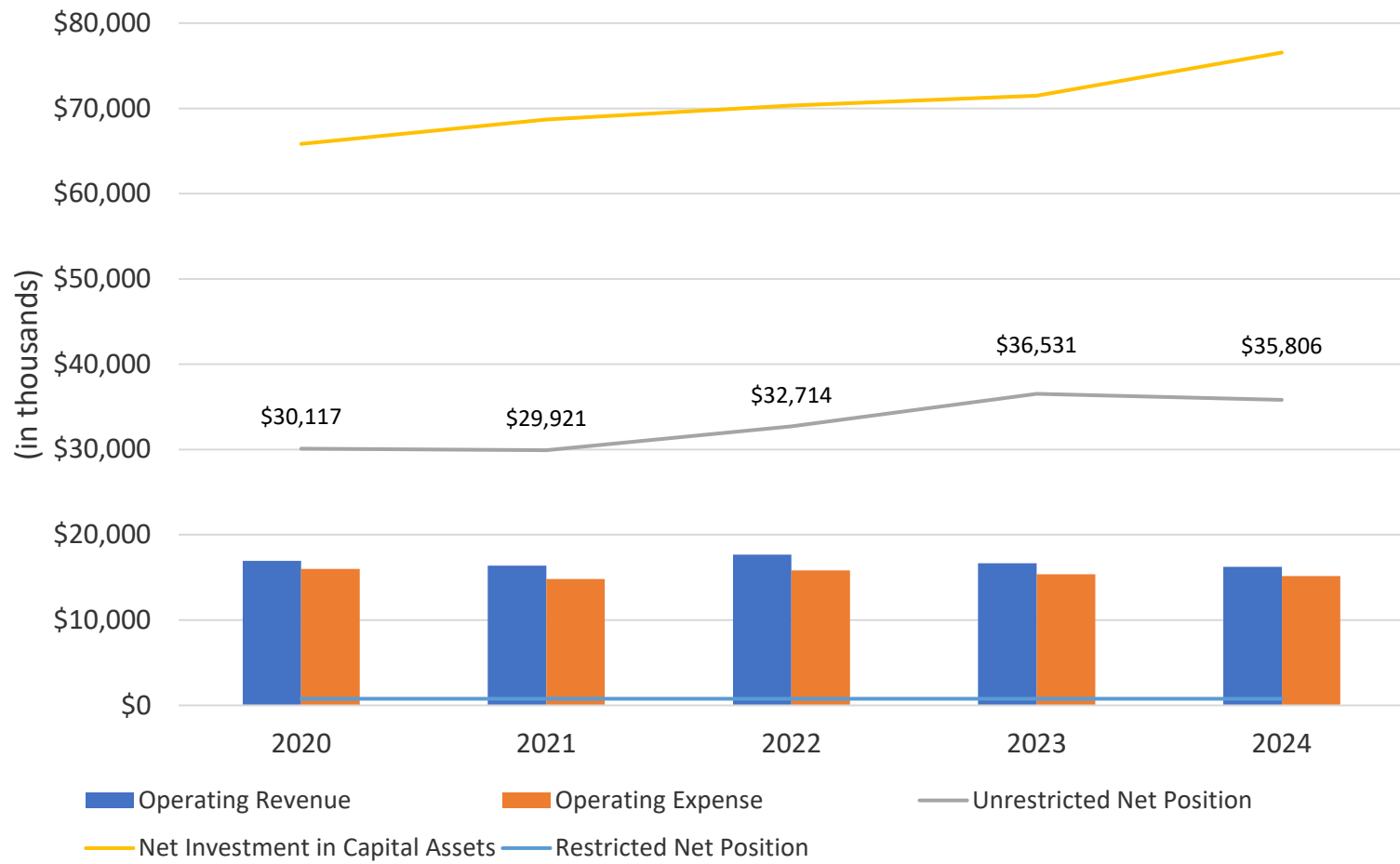
City of Auburn Hills Governmental Expenditures



City of Auburn Hills Governmental Funds – Fund Balances



City of Auburn Hills Water and Sewer Fund Activity



City of Auburn Hills

Pension and OPEB Funding Trends

	2024	2023	2022	2021	2020
Net Pension Liability (GASB 68)	\$7,808,000	\$8,185,000	\$12,961,000	\$5,326,000	\$15,836,000
Funded %	88.4%	87.7%	81.1%	92.3%	79.0%
Net OPEB Liability (GASB 75)	\$80,371	\$3,847,000	\$5,298,000	\$2,684,000	\$13,894,000
Funded %	99.8%	88.7%	84.4%	92.3%	66.4%

City of Auburn Hills Governance Letter

- Required Communication
- Planned Timing and Scope of Audit
- Qualitative Aspects of Accounting Practices
 - GASB Statements Adopted
 - Significant Estimates
- Accounting Standards
 - Upcoming GASB Statements

Questions?

Michael L. Rolka, CPA, CGFM

Principal

Michael.Rolka@yeoandyeo.com

(248) 239-0900

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CITY OF AUBURN HILLS CITY COUNCIL AGENDA

MEETING DATE: JUNE 2, 2025

AGENDA ITEM NO 7A1

TAX INCREMENT FINANCE AUTHORITY

**“Not Yet Approved”
CITY OF AUBURN HILLS
TAX INCREMENT FINANCE AUTHORITY MEETING**

May 13, 2025

CALL TO ORDER: Chairman Kneffel called the meeting to order at 4:01 PM.

ROLL CALL: Present: Kneffel, Goodhall, Eldredge, Gudmundsen, Moniz, Fletcher
Absent: Waltenspiel, Ferro, Barash
Also Present: Brandon Skopek, Assistant City Manager/Executive Director; Andrew Hagge, Assistant to the City Manager; Tim Wissner, Manager of Municipal Properties; Jason Hefner, Manager of Fleet & Roads
Guests: None

LOCATION: Administrative Conference Room, 1827 N. Squirrel Road, Auburn Hills, MI 48326

PERSONS WISHING TO BE HEARD

None

APPROVAL OF MINUTES

A. TIFA Regular Meeting Minutes – April 8, 2025

There was no discussion on the approval of the minutes.

**Moved by Mr. Goodhall to approve the TIFA Board of Directors Regular Meeting Minutes from April 8, 2025, as presented.
Seconded by Dr. Fletcher**

**Yes: Kneffel, Goodhall, Eldredge, Gudmundsen, Moniz, Fletcher
No: none**

CORRESPONDENCE AND PRESENTATIONS

None

CONSENT AGENDA

A. FY 2025 Adopted Budget and YTD Summary – April 30, 2025

RESOLVED: To receive and file the financial report for the period ending April 30, 2025.

**Moved by Mr. Moniz to approve the Consent Agenda.
Seconded by Mr. Goodhall**

Yes: Kneffel, Goodhall, Eldredge, Gudmundsen, Moniz, Fletcher

No: none

Motion carried

UNFINISHED BUSINESS

None

NEW BUSINESS

A. Approval of the Library Basin Dredging Project

Mr. Wisser presented the agenda item regarding the Library Basin Dredging project. Mr. Wisser explained the reason for the project as both the functional and aesthetic aspects of the retention basin have deteriorated. The project will restore the retention basin to its original capacity and allow for future Library projects to take place. The TIFA Board asked clarifying questions regarding the role of G2 Consulting in the project and asked for an explanation regarding the “crew days” line item, which is included in OHM Advisor’s project costs. Mr. Wisser, Mr. Skopek, and Mr. Hefner all contributed to answer those questions from the TIFA Board satisfactorily.

Moved by Dr. Eldredge to award the construction contract for the Library Basin Dredging Project to M.L. Chartier Excavating, Inc. in the amount of \$178,927.65, OHM Advisors’ construction services for a not-to-exceed cost of \$27,300, and to approve G2 Consulting’s material testing services for an estimated cost of \$7,500. Furthermore, approve a budget amendment to the 2025 TIF-D budget increasing appropriations by the not-to-exceed amount of \$213,727.65.

Seconded by Dr. Fletcher

Yes: Kneffel, Goodhall, Eldredge, Gudmundsen, Moniz, Fletcher
No: None

Motion Carried

B. Approval of Construction Funding for Butler Road Improvements

Mr. Hefner presented the agenda item regarding the construction project on Butler Road. Mr. Hefner briefly explained the history of the ongoing maintenance associated with Butler Road and further explained that the road now calls for a full reconstruction with new stormwater management fixes as well. The Board inquired about the Rochester Hills side of Butler Road, and Mr. Hefner explained that the Rochester Hills side of Butler Road recently underwent a reconstruction.

Moved by Dr. Fletcher to assist in funding the 2025 Butler Road by transferring funds to the local roads fund as indicated in the staff recommendation section of the cover memo.

Seconded by Mr. Moniz

Yes: Kneffel, Goodhall, Eldredge, Gudmundsen, Moniz, Fletcher
No: None

Motion Carried

EXECUTIVE DIRECTOR REPORT

Mr. Skopek provided an update on the Public Square project. The project has hit a slight delay and now has an expected completion date of June 14th.

BOARD MEMBER COMMENTS

Mr. Moniz inquired about the latest information concerning The DEN facility, which is located in downtown Auburn Hills (TIF-A). Mr. Skopek explained that city staff and select TIFA Board Members attended a meeting to discuss the future use and

purpose of The DEN. Mr. Skopek explained that the city would retain The DEN for public use, and that the facility will serve to support the Public Square and greater downtown activities. Specifically, The DEN will be used for warming and cooling zones and serve as public restrooms. City staff will work to address structural issues with the facility and build additional restrooms.

ANNOUNCEMENT OF NEXT MEETING

The next regularly scheduled TIFA Board of Directors meeting is scheduled for Tuesday, June 10, 2025, at 4:00 p.m. in the Administrative Conference Room in City Hall at, 1827 N. Squirrel Road, Auburn Hills, Michigan 48326.

ADJOURNMENT

Moved by Mr. Moniz to adjourn the TIFA Board meeting.

Seconded by Dr. Fletcher

Yes: Kneffel, Goodhall, Eldredge, Gudmundsen, Moniz, Fletcher
No: None

Motion carried

The TIFA Board of Directors meeting adjourned at 4:43 p.m.

Steve Goodhall
Secretary of the Board

Andrew Hagge
Assistant to the City Manager



CITY OF AUBURN HILLS

CITY COUNCIL AGENDA

MEETING DATE: JUNE 2, 2025

AGENDA ITEM NO 7B

FIRE DEPARTMENT

To: Mayor and City Council
From: Thomas A. Tanghe, City Manager; Adam Massingill, Fire Chief; Owen Milks, Administrative Officer
Submitted: May 28, 2025
Subject: Motion – To Approve the Purchase of a 2026 Wheeled Coach Ambulance

INTRODUCTION AND HISTORY

The Auburn Hills Fire Department respectfully requests approval to purchase a new ambulance to support the continued delivery of high-quality Emergency Medical Services (EMS) to our community. This request aligns with the City's established fleet replacement schedule, developed collaboratively by the Department of Public Works (DPW) and the Fire Department.

The ambulance to be replaced is a 2015 Chevrolet unit with approximately 130,000 miles. This vehicle will be retired from active service. The department currently operates three (3) frontline ambulances and one (1) reserve ambulance. The most recent replacements occurred in 2020, 2021, and 2023, with the two oldest vehicles now approaching 80,000 miles and the ambulance purchased in 2023 near 40,000 miles. The proposed ambulance will enter frontline service, and the Fire Department will work with the Fleet Division of the Department of Public works to determine which ambulance within our fleet should transition to reserve status. Mileage, current condition, and maintenance history are some of the factors that will go into making the reserve ambulance decision.

Since the introduction of EMS services in 2014, the department has responded to more than 30,000 medical emergencies. Maintaining a reliable and standardized fleet is essential for meeting growing service demands. This purchase will be made through the Sourcwell Government Cooperative Purchasing Program, which the City has successfully used in prior vehicle and equipment acquisitions. Sourcwell streamlines procurement by satisfying competitive bidding requirements and offering pre-negotiated contracts with reputable vendors.

The selected vendor is Emergency Vehicles Plus (EVP), a Michigan-based dealership and sales representative for Wheeled Coach Industries, Inc. The total cost of the proposed ambulance is \$425,289.00, with specifications identical to the last three ambulances purchased. This ensures operational consistency and simplifies maintenance and training across the fleet.

Detail	Emergency Vehicles Plus Wheeled Coach
Proposed Cost	\$425,289.00
Delivery	300-350 days from receipt of order
Chassis Truck	2026/27 Ford F-350 – 3 years/ 36000 miles
Diesel Engine	5 years / 100,000 miles
Powertrain	5 years / 60,000 miles
Conversion	1 year
Paint	5 years
Electrical	10 years

In addition to the ambulance purchase, the Fire Department requests approval of \$3,375.00 for the application of department-specific graphics. This work will be performed by Majik Graphics of Clinton Township, a trusted vendor used consistently by both the Fire and Police Departments. Majik Graphics has demonstrated high quality and cost-effectiveness in previous projects.

Wheeled Coach Industries, Inc. operates a 311,000 sq. ft. ISO 9001:2015-certified facility in Orlando, Florida. The company produced over 1,000 units in the past year and maintains membership with the Ambulance Manufacturers' Division (AMD) of the National Truck Equipment Association (NTEA).

Emergency Vehicles Plus (EVP) is a full-service emergency vehicle dealership with a strong track record of service and support. The Fire Department has previously purchased ambulances and fire apparatus through EVP, with consistently positive experiences.

The Public Safety Advisory Committee supported the purchase of a Wheeled Coach Ambulance from Emergency Vehicles Plus in the amount of \$425,289 and graphics work performed by Majik Graphics in the amount of \$3,375.00 for a total cost not to exceed \$428,664.00 at a meeting held on May 27, 2025.

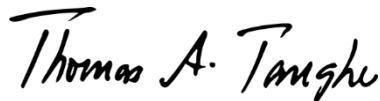
STAFF RECOMMENDATION

Approve the purchase of a Wheeled Coach Ambulance from Emergency Vehicles Plus in the amount of \$425,289.00 and graphics work performed by Majik Graphics in the amount of \$3,375.00.

MOTION

Move to approve the purchase of one (1) Wheeled Coach ambulance from Emergency Vehicles Plus in the amount of \$425,289.00, and associated decal and graphic work by Majik Graphics in the amount of \$3,375.00, for a total amount not to exceed \$428,664.00, to be paid from the Fleet Division of the Department of Public Works, GL #661-594-981.000.

I CONCUR:



THOMAS A. TANGHE, CITY MANAGER

**Solicitation Number: RFP #122123****CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and REV Group, Inc., 245 S. Executive Dr., Suite 100, Brookfield, WI 53005 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Ambulance and Emergency Medical Service Vehicles from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

A. EFFECTIVE DATE. This Contract is effective upon the date of the final signature below.

EXPIRATION DATE AND EXTENSION. This Contract expires February 28, 2028, unless it is cancelled sooner pursuant to Article 22. This Contract allows up to three additional one-year extensions upon the request of Sourcewell and written agreement by Supplier. Sourcewell retains the right to consider additional extensions beyond seven years as required under exceptional circumstances.

B. SURVIVAL OF TERMS. Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

A. EQUIPMENT, PRODUCTS, OR SERVICES. Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. WARRANTY. Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. DEALERS, DISTRIBUTORS, AND/OR RESELLERS. Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. **SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. **SALES TAX.** Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. **HOT LIST PRICING.** At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;

- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized

subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. **ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM.** Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum, the terms of which will be negotiated directly between the Participating Entity and the Supplier or its authorized dealers, distributors, or resellers, as applicable. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. **SPECIALIZED SERVICE REQUIREMENTS.** In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. **TERMINATION OF ORDERS.** Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. **GOVERNING LAW AND VENUE.** The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. PRIMARY ACCOUNT REPRESENTATIVE. Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.

B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, performance issues, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcewell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcewell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted

price to offset the Administrative Fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. **AUDIT.** Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Contract are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. **ASSIGNMENT.** Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

C. **AMENDMENTS.** Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. **WAIVER.** Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. **CONTRACT COMPLETE.** This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. **RELATIONSHIP OF THE PARTIES.** The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any act or omission in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:

- a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.

- b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.
- 2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, and agents (collectively "Permitted Sublicensees") in advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.
- 3. *Use; Quality Control.*
 - a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
 - b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.
- 4. *Termination.* Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

B. **PUBLICITY.** Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. **MARKETING.** Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. **ENDORSEMENT.** The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for products liability-completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms

no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance*. During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Network Security and Privacy Liability Insurance*. During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is

primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. **WAIVER OF SUBROGATION.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. **UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION.** The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. **LAWS AND REGULATIONS.** All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. **LICENSES.** Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all references to “federal” should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier’s Equipment, Products, or Services with United States federal funds.

A. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

B. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared

ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in

guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

N. NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

T. DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

22. CANCELLATION

Sourcwell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days’ written notice to the other party. However, Sourcwell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier’s Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

REV Group, Inc.

Sourcwell

DocuSigned by:
Scott Barnes
20CB9FBE23E84E5...
By: _____
Scott Barnes
Title: Vice President of Sales REV Ambulance
Group Inc.
Date: 3/2/2024 | 1:32 PM CST

DocuSigned by:
Jeremy Schwartz
C0FD2A139D06489...
By: _____
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 3/3/2024 | 6:16 PM CST

RFP 122123 - Ambulance and Emergency Medical Service Vehicles

Vendor Details

Company Name:	REV Group Inc.
Does your company conduct business under any other name? If yes, please state:	REV Ambulance Group-Division-AEV-Wheeled Coach-Horton-Road Rescue-Leader-REV Remount Centers
Address:	245 S. Executive Dr. Ste 100 Brookfield, WI 53005
Contact:	Holly Russell
Email:	holly.russell@roadrescue.com
Phone:	407-754-7181
Fax:	407-754-7181
HST#:	26-301345

Submission Details

Created On:	Tuesday December 19, 2023 11:12:38
Submitted On:	Wednesday December 20, 2023 16:50:40
Submitted By:	Holly Russell
Email:	holly.russell@roadrescue.com
Transaction #:	b44e8ba2-898d-4d84-b6e7-4c68d9da1177
Submitter's IP Address:	136.53.136.77

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *	
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	REV Group, Inc. (REV Ambulance Group Division) Tax ID# 26-301345 DUNS# 96-194-1494 NYSE: REVG	*
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	REV Group, Inc. REV Ambulance Group Division includes the following with this proposal. REV Ambulance Group Orlando, Inc.- Tax ID# 59-2309315 Road Rescue Emergency Vehicles Wheeled Coach Halcore, Inc.-Tax ID# 35-2018529 Horton Emergency Vehicles American Emergency Vehicles Leader Emergency Vehicles REV Ambulance Group Remount Centers	*
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	REV Ambulance Group Orlando, Inc. dba Road Rescue Emergency Vehicles dba Wheeled Coach Ambulance Halcore Group, Inc. dba Horton Emergency Vehicles, dba American Emergency Vehicles and dba REV Ambulance Remount Centers	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	REV Group Inc CAGE 7A3A4 Unique Entity ID JWL4MHDN6JS6 AIP LLC CAGE 7FQ94 REV Ambulance Group Orlando, Inc. CAGE/NCAGE 5X824 Unique Entity ID D5Q9M1N26P89 Road Rescue Emergency Vehicles Wheeled Coach Halcore Group, Inc CAGE Code 3JKM1 Unique Entity ID XUZPFKZX518 American Emergency Vehicles (AEV) Horton Ambulance Leader Emergency Vehicles REV Ambulance Remount Centers	*
5	Proposer Physical Address:	REV Group, Inc.-245 S. Executive Dr., Suite 100, Brookfield, WI 53005 American Emergency Vehicles (AEV)-101 AEV Lane, Jefferson, NC 28640 Horton Emergency Vehicles (Horton)-3800 McDowell Rd, Gove City, OH 43123 Road Rescue Emergency Vehicles (Road Rescue)-2737 N. Forsyth Rd, Winter Park, FL 32792 Wheeled Coach Ambulance (Wheeled Coach)-2737 N. Forsyth Rd, Winter Park, FL 32792 Leader Emergency Vehicles 10941 Weaver Ave, South El Monte, CA 91733 REV Ambulance Remount Centers Grove City-3563 Southpark Place, Grove City, OH 43123 Jefferson-150 Northwest Drive, Jefferson, NC 28640	*

6	Proposer website address (or addresses):	REV Group, Inc. www.REVGROUP.com American Emergency Vehicles www.AEV.com Horton Emergency Vehicles www.HortonAmbulance.com Road Rescue Emergency Vehicles www.RoadRescue.com Wheeled Coach Ambulance www.WheeledCoach.com Leader Emergency Vehicles www.LeaderAmbulance.com REV Ambulance Remount Centers www.revambulanceremountcenters.com	*
7	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Proposed Authorized Representative: Scott Barnes, Vice President of Sales, REV Ambulance Group, Inc. 2737 N. Forsyth Road, Winter Park, FL 32792 T. 321.441.8025 F. 866.427.8014 M. 407.462.6226 Scott.Barnes@revgroup.com	*
8	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Proposed Primary Contact: Holly Russell, Manager of Sales, Road Rescue Emergency Vehicles 2737 N. Forsyth Road, Winter Park, FL 32792 M. 407.754.7181 Holly.Russell@revgroup.com	*

9	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	<p>Proposer's other contacts:</p> <p>American Emergency Vehicles (AEV): Randy Barr, Director of Sales 101 AEV Lane, Jefferson, NC 28640 Randy.Barr@AEV.com M. 336-846-8080</p> <p>Jennifer Hurley, Coordinator of Sales 101 AEV Lane, Jefferson, NC 28640 jennifer.barker@revgroup.com M. 336-846-8173</p> <p>Horton Emergency Vehicles (Horton) Dave Marshall, Director of Sales 3800 McDowell Rd, Gove City, OH 43123 Dave.Marsahl@HortonAmbulance.com M. 574.903.8673</p> <p>Jason Cavallo, Manager of Sales 3800 McDowell Rd, Grove City, OH 43123 Jason.Cavallo@HortonAmbulance.com 614-563-4227</p> <p>Leader Emergency Vehicles (Leader) Geoff Maze, Manager of Sales geoff.maze@leader-ambulance.com 626-377-2931</p> <p>Irina Hot, General Manager Irina.Hot@RevGroup.com 786-877-0038</p> <p>Road Rescue Emergency Vehicles (Road Rescue) Mark Schwartzbauer, Director of Sales 2737 N. Forsyth Road, Winter Park, FL 32792</p> <p>Holly Russell, Manager of Sales 2737 N. Forsyth Road, Winter Park, FL 32792 Holly.Russell@revgroup.com M. 407.754.7181</p> <p>Wheeled Coach Ambulance (Wheeled Coach): Abel Del Rio, Director of Sales 2737 N. Forsyth Road, Winter Park, FL 32792, Abel.delrio@revgroup.com M. 407-341-1452</p> <p>Greg DeForge, Manager of Sales 2737 N. Forsyth Road, Winter Park, FL 32792 Gregory.DeForge@revgroup.com M.689.444.1738</p> <p>REV Ambulance Remount Centers Dave Howard, Remount Specialist Grove City-3563 Southpark Place, Grove City, OH 43123 Dhoward@REVgroup.com M (614) 305-2323</p> <p>Jennifer Hurley, Coordinator of Sales Jefferson-150 Northwest Drive, Jefferson, NC 28640 jennifer.barker@revgroup.com M. 336-846-8173</p>
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Table 2: Company Information and Financial Strength

Line Item	Question	Response *
10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	REV Group® manufactures specialty vehicles, including buses, fire trucks, ambulances, and recreational vehicles. Its history, values, and business philosophy have been shaped by various acquisitions and a commitment to producing reliable specialty vehicles for multiple industries.

REV Group® companies are leading designers and manufacturers of specialty vehicles and related aftermarket parts and services. Our companies serve a diversified customer base, primarily in the United States, through three segments: Fire & Emergency, Commercial, and Recreation. They provide customized vehicle solutions for applications, including essential needs for public services (ambulances, fire apparatus, school buses, and transit buses), commercial infrastructure (terminal trucks and industrial sweepers) and consumer leisure (recreational vehicles). REV's diverse portfolio is made up of well-established principal vehicle brands, including many of the most recognizable names within their industry. Several of our brands pioneered their specialty vehicle product categories and date back more than 50 years. REV Group® trades on the NYSE under the symbol REVG.

History:

The REV Group's history began when American Industrial Partners (AIP) established the company in 2010 by combining four well-established specialty vehicle brands. Over the next several years, REV Group® expanded its portfolio by acquiring various established brands in the specialty vehicle industry, allowing the company to increase its footprint and diversify its product offerings.

Company Values:

Safety:

Safety is paramount for REV Group®, given the nature of the vehicles it manufactures. The company is dedicated to ensuring the reliability and safety of its vehicles, whether they are ambulances, fire trucks, or other specialty vehicles, as they are used in critical and often life-saving situations.

Quality:

Quality is another core value of the REV Group®. The company aims to maintain high standards in manufacturing, ensuring its vehicles meet the expectations and needs of its diverse customer base.

Innovation:

The REV Group® also emphasizes innovation as a way to stay competitive and meet the evolving needs of its customers. The company invests in research and development to introduce new and improved vehicle designs and features.

Customer Focus:

The company is committed to understanding and fulfilling the needs of its customers. Providing reliable and efficient customer service and support is a priority, ensuring customers have the vehicles they need when they need them.

Business Philosophy:

REV Group's business philosophy is grounded in these core values, and it emphasizes the importance of collaboration internally among its various brands and externally with its customers. By working together and prioritizing safety, quality, innovation, and customer service, REV Group® aims to continue its success in the specialty vehicle industry.

Industry Longevity:

REV Group's longevity in the industry is attributed to its robust portfolio of established brands, many of which have histories dating back decades. The company's strategy of acquiring and integrating successful specialty vehicle manufacturers has allowed it to benefit from the experience and expertise of these brands, contributing to its longevity and success in the industry. Below is information related to each of the ambulance manufacturing brands under the umbrella of REV Group's division of ambulance REV Ambulance Group.

AEV

The History of AEV

In 1991, a vision was born out of a profound commitment to uphold the greatest standards of American craftsmanship in ambulance manufacturing. Recognizing the gravity of our role in saving lives, we are deeply dedicated to the responsibility we shoulder. This unwavering dedication has led AEV to its esteemed position as America's top-selling ambulance brand.

Hailing from North Carolina, a region celebrated for its exemplary furniture craftsmanship, AEV ambulances are sculpted by artisans whose skills have been honed over decades. With some boasting a craft legacy spanning 30 years, their unparalleled attention to minutiae and fervor ensures each AEV ambulance stands as a paragon of quality and worth. This spirit of camaraderie and warmth from our team endures well beyond the initial purchase.

The immaculate ambiance of our factory mirrors the pride and precision that goes into each ambulance. Our relentless pursuit of perfection, combined with an ingrained emphasis on safety, is evident not just in every product but also in every

craftsman's touch. At AEV, we don't just manufacture ambulances; we carry forward a legacy of unparalleled excellence.

Horton

The History of Horton

Established in 1968, Horton Emergency Vehicles stands as one of the longest-standing and most esteemed emergency medical vehicle brands. Horton has been at the forefront of numerous advancements that are now considered industry standards in the ambulance world. Among their pioneering achievements are the inception of the van-style ambulance, the creation of the first entirely aluminum modular body vehicle, the integration of hospital-grade electrically managed oxygen systems, user-friendly rear step lifts, solid-state digital electrical infrastructures, aluminum modular storage cabinets, power door lock mechanisms for patient doors, automated electrical load control systems, and the ambulance sector's inaugural rollover airbag mechanism for patient zones.

Horton is the pioneer in dynamic crash testing for its vehicles, a practice it adopted in 1972, well before it became a regulatory requirement. Utilizing instrumented mannequins, Horton's dedication to R&D has led to a multitude of safety innovations throughout the decades.

Guided by our mission to "Craft the world's premier custom ambulances," we pride ourselves on unparalleled customization options, a fully wood-free construction, standard rollover airbag safety in patient zones, a default multiplexed electrical configuration, universally integrated 4-point retractable seatbelts, multi-density-foam-protection-at-potential-head-impact-sites-, and sites, and a myriad of features that set us apart from the competition.

However, our unwavering commitment has been to safety amid our myriad of features. With half a century's worth of rigorous testing to underscore this dedication, Horton consistently produces superior-quality, technologically progressive, highly adaptable, and safe vehicles. Our enduring legacy is evident from our inception in 1968, with over 20,000 vehicles constructed and dispatched to date.

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Leader Emergency Vehicles

The History of Leader

In 1974, Gary Hunter was working at a motor home manufacturer looking to expand its product line. Hunter's idea to build ambulances on cutaway truck chassis instead of the usual Cadillac station wagon chassis was met with skepticism. But his first efforts were so well received that the ambulance division was soon spun off. Gary Hunter and the other employees at the newly formed Leader Ambulance plant got to work. The first vehicles they produced were two 1975 Chevrolet G20 Type 2 ambulances with a revolutionary molded fiberglass design that wrapped around to a partial street-side wall.

Leader soon began building Type 3 modular ambulances in addition to van-chassis

ambulances. From gasoline shortages of the 1970s to the consolidation of the ambulance industry in the 1990s, we maintained a reputation for producing reliable vehicles built to last. In 2010, Leader became part of REV Group, a holding company comprised of over two dozen industry leading specialty vehicle manufacturers.

We have built our reputation on listening to the people who work in our ambulances day in and day out.

Each vehicle we make starts with a 3D CAD drawing customized to your specific needs.

production is then carefully scheduled to ensure your vehicle is ready by the promised date.

Components are cut to exacting tolerances using our industrial CNC high-speed router and our edge banding machine provides a long-lasting, highly durable finished edge.

At Leader we are constantly looking for new technologies to enhance the quality and durability of the product, like 3D printing, vacuum forming, decal and laser cutting.

Then the assembly process begins. We build our own wire harnesses to ensure an electrical system you can rely on, and even mix our own paint to avoid waste and make sure we match your colors perfectly.

Everything comes together in our state-of-the-art final assembly plant. We provide our personnel with only the best equipment and use lean manufacturing techniques to provide you with the best possible value.

Road Rescue

The History of Road Rescue

Leading the frontier of critical care transport, Road Rescue symbolizes America's unwavering commitment to saving lives. Operating seamlessly around the globe and clock, our ambulances consistently deliver patients safely and swiftly to necessary healthcare facilities. As a beacon of hope and assurance, our "vehicles for life" unite and safeguard lives in pivotal moments of need. Our emergency vehicles are "In Service for Life" sprawled across the United States, from Maryville, Washington to Winter Park, Florida, and the Tar Sands of Canada; our top-tier manufacturing facilities embody operational excellence, spanning over an impressive 311,000 square feet of space.

Profound Legacy of Road Rescue

Rooted in a robust history that dates back to 1976, Road Rescue Inc. was born out of Bill Huestis's unwavering commitment to creating ambulances that stand up to critical life-saving tasks. This enduring vision propelled the transformation from a modest warehouse in St. Paul, Minnesota, to a state-of-the-art 311,000 sq. ft. ISO-certified factory in Winter Park. Over 47 triumphant years, our ambulances, engineered with precision and excellence, have continuously shattered industry standards and exceeded the ordinary, offering unmatched durability and reliability.

Strategic Evolution

Navigating through eras and leadership, Road Rescue's relentless pursuit of innovation and quality has remained steadfast. Despite changes and relocations, today, located at the facilities of REV Ambulance Group Orlando Inc., we stand as a testament to the resilience and continual growth in ambulance manufacturing. This unwavering commitment amplifies our capability to ensure that your fleet remains perennially in service, fortified by pioneering innovations and features that revolutionize the rescue mission.

Core Values and Unyielding Commitment

For nearly half a century, our enduring values have fueled the creation of custom vehicles that define exceptional quality and safety. Each ambulance is a unique masterpiece, meticulously crafted by a dedicated team of skilled artisans in our Winter Park, FL factory, to deliver unmatched performance and timely delivery, consistently meeting the exigent demands of life-saving missions.

Comprehensive Business Philosophy

As a vital part of the expansive REV Group, we take pride in our extensive lineup of 30 specialty vehicle brands that contribute to diverse sectors, including emergency and recreational. With a formidable fleet of over 300,000 vehicles in active service, our integrated approach transcends mere manufacturing. Our robust business model harnesses our expansive scale to drive consistent growth and deliver high-quality, tailor-made products, ensuring shortened lead times and cost efficiency reinforcing our competitive edge in the market.

Unmatched Longevity and Service

Our illustrious legacy of manufacturing premier custom ambulances since 1976

underscores our unwavering commitment to elevating industry standards. Our comprehensive support framework, including a dedicated team and an extensive dealer network across the United States and Canada, reinforces our promise of unparalleled service and reliability. This enduring commitment solidifies our position as a trusted partner in the ambulance industry, echoing our unwavering pledge to life, safety, and unwavering service excellence.

In this rich tapestry of dedication, innovation, and service, Road Rescue stands as a beacon of reliability and excellence, reinforcing our unyielding commitment to supporting and enhancing life-saving missions worldwide, one custom ambulance at a time.

Wheeled Coach

History of Wheeled Coach

In the heart of downtown Orlando in 1975, Robert Collins Sr. envisioned a company that would revolutionize the emergency vehicle industry. With that vision, Wheeled Coach, Inc. was birthed. With only a team of five, they initially specialized in crafting Wheelchair Vans and Type II Ambulances. As the years progressed and the demand surged, 1980 saw them relocating to their present headquarters on North Forsyth Rd in Winter Park.

A pivotal moment arrived in 1983 when Wheeled Coach went public. By 1985, Collins Industries, a prominent name in Kansas bus and small ambulance production, acquired them. This acquisition briefly moved Wheeled Coach's operations to Kansas. However, by the early 1990s, all manufacturing operations returned to Orlando, marking a renewed emphasis on innovation, quality, and safety. The year 1993 was notable as the company began producing Type III ambulances.

Wheeled Coach's reputation in the EMS industry solidified in the early 2000s. A commitment to harnessing technology meant enhanced efficiency and consistency in production. The company was also setting new safety benchmarks, leveraging scientific data for better results. A landmark event in March 2010 saw Wheeled Coach testing their Type III ambulance using the Insurance Institute for Highway Safety Side Impact Crashworthiness Evaluation Protocol IV, which attested to the resilience of the Wheeled Coach design with only minor damages observed.

Incorporated within the REV Group family now, Wheeled Coach's commitment to pushing boundaries didn't wane. A 2017 independent test on modular body rollover further vouched for the robustness and safety of Wheeled Coach ambulances. 2020 celebrated 45 remarkable years, underscoring why they are deemed "Trusted by the Toughest."

Core Values

A lineage rooted in unyielding passion; Wheeled Coach ambulances are a testament to relentless performance even in the harshest conditions. They are crafted to mirror the indomitable spirit of the heroes who use them.

Longevity

For over four decades since 1975, Wheeled Coach has been synonymous with superior custom ambulances. Our vision is to amplify our footprint in the ambulance domain year after year. Our support extends beyond just products; our dedicated five-member team stands ready to assist customers with electrical schematics, engineering drawings, and more. Furthermore, our extensive dealer network, encompassing 19 dealers across the U.S., all come equipped with service facilities. Most even offer mobile services, ensuring our ambulances are always ready to serve.

REV Remount Centers

REV Ambulance Group, encompassing a diverse and prestigious portfolio of ambulance brands, including Horton, AEV, Wheeled Coach, Road Rescue, and Leader, stands at the forefront of innovation and quality in the emergency vehicle sector. Our extensive network of remount centers across the United States is a testament to our commitment to longevity, sustainability, and customer service.

At REV Ambulance Group, we understand that the lifecycle of an ambulance extends far beyond its initial purchase. That's why we've established a robust network of remount centers, strategically located to serve our diverse customer base effectively. These centers specialize in refurbishing and remounting ambulances, offering a cost-effective and environmentally friendly alternative to purchasing new vehicles.

Each remount center within the REV Ambulance Group network adheres to the highest standards of quality and craftsmanship, ensuring that each refurbished vehicle meets or exceeds original manufacturing specifications. Our skilled technicians, many of whom are direct employees of REV Ambulance Group, bring a wealth of experience and expertise to every project, whether it's a simple

refurbishment or a complex remount.

The remount process is not only an economical solution for budget-conscious departments but also an opportunity to upgrade and modernize existing fleets with the latest technology and equipment. This approach aligns with our commitment to sustainability, reducing waste and extending the useful life of each vehicle.

Moreover, the remount centers offer an extensive range of services, including custom modifications and upgrades, to ensure that each ambulance meets the specific needs of its users. Whether it's Horton's renowned durability, AEV's innovative design, Wheeled Coach's versatility, Road Rescue's custom solutions, or Leader's exceptional quality, each brand within REV Ambulance Group benefits from the shared knowledge and resources of our remount centers.

In summary, REV Ambulance Group's network of remount centers is a critical component of our comprehensive approach to serving the emergency vehicle market. By offering high-quality remount services, we provide our customers with cost-effective, sustainable solutions, while maintaining the integrity and reliability that our brands are known for.

Grove City

The REV Ambulance Remount Center in Grove City, Ohio spans over 60,000 sq feet and offers advanced service and remount capabilities.

Built-in 2021, the REV Ambulance Remount Center – Grove City offers OEM quality remount services for REV Ambulance brands. Additionally, the facility offers solutions for advanced body repair and service work. The REV Ambulance Remount Center supports dealers by offering a remount and service option for overflow work or by providing a solution to dealers who do not have these capabilities in-house. Over 35,000 square feet of the Grove City facility are exclusively committed to remount production. This modern facility has all the necessary equipment to unmount and remount bodies from old chassis and perform necessary repairs while maintaining the structural body warranty for REV-branded products. REV always follows the guidelines of the Ford Quality Vehicle Modifier (QVM) Program regardless of the brand of chassis. This ensures the same quality goes into each remounted ambulance as the original, new ambulance.

Apart from dedicated remount space, the REV Ambulance Remount Center – Grove City has 7,000 square feet of special project area. The space is designated to provide upfit services for command vehicles, fly cars, state vehicles, and other unique applications.

The Grove City facility also includes two state-of-the-art paint booths that cover 7,500 square feet. These paint booths are 40 feet long by 20 feet wide which allows Grove City to paint any emergency vehicle, including but not limited to: ambulances, single pumpers, and city trucks. Paint prep booths are equipped with new generation triple air filtration systems which improve the overall finish quality as well as provide enhanced protection of the environment. REV Remount Center – Grove City has installed the latest Graco plural component systems to ensure proper component mixing ratios for both primer and finishing coats. All paint booths have integrated electronically controlled baking cycles, capable of reaching 160 degrees Fahrenheit which reduces painting and curing time. REV Ambulance Remount Center – Grove City can help with the full remount and minor refurbishment needs based on each customer's requirements. The Grove City facility will quote your remount or service request based on your individual scope of work and current industry requirements, such as FMVSS, to ensure your vehicle is built to the latest federal safety requirements. Your remount will be performed by a trained remount team ensuring that all the work is performed to REV Remount standards.

Jefferson

The REV Ambulance Remount Center in Jefferson, North Carolina spans over 25,000 square feet and offers advanced remount services for the REV family of brands. The REV Ambulance Remount Center supports dealers by offering a remount option for overflow work and by providing a solution to dealers who do not have these capabilities in-house. This modern facility has all the necessary equipment to unmount and remount bodies from old chassis and perform necessary repairs while maintaining the structural body warranty for REV branded products. REV always follows the guidelines of the Ford Quality Vehicle Modifier (QVM) Program regardless of the brand of chassis. This ensures the same quality goes into each remounted ambulance as the original, new ambulance. The Jefferson facility offers optional body painting services utilizing its state-of-the-art paint booths. Prep booths are equipped with new generation triple air filtration systems which improve the overall finish quality as well as provide enhanced protection of the environment. Primers are applied using the latest advanced electrostatic technology.

		<p>The latest Binks - plural component systems have been installed to ensure proper component mixing ratios for both primer and finishing coats. All paint booths have integrated electronically controlled baking cycles to reduce painting and cure time. REV Ambulance Remount Center – Jefferson specification writing team can help with any remount needs. The Jefferson facility will quote your remount starting with the base remount specifications and will build into the customer's individual scope of work. Each remount adheres to current industry requirements, such as FMVSS, to ensure your vehicle is built to the latest federal safety requirements. Your remount will be performed by a trained remount team ensuring that all the work is performed to REV Remount standards.</p>
11	What are your company's expectations in the event of an award?	<p>If Sourcewell were to honor us with an award, it would undoubtedly serve as a powerful testament to the strength and excellence of REV Group and its subsidiary, REV Ambulance Group, along with all our renowned brands and remount centers. This recognition would resonate within our organization and across the entire Sourcewell community, showcasing our commitment to delivering top-notch products and services.</p> <p>The impact of receiving this contract would extend far beyond a mere acknowledgment of our reputation; it would open up a multitude of new opportunities. Firstly, it would elevate our profile among Sourcewell members, reaffirming our position as a trusted and dependable partner in the industry. This increased visibility would undoubtedly translate into a substantial boost in sales prospects for our brands, further solidifying our presence in the market.</p> <p>Furthermore, we anticipate tangible process enhancements for both our establishment and the broader Sourcewell membership. The Sourcewell award would serve as a catalyst for refining the procurement methodology, streamlining it to be more efficient, cost-effective, and user-friendly. Instead of grappling with the complexities and delays often associated with traditional acquisition processes, this award would pave the way for a smoother and more straightforward approach. It would eliminate the typical ambiguities and hurdles that can hinder equipment acquisitions, benefiting all parties involved.</p> <p>By being affiliated with Sourcewell through this prestigious award, we would forge a collaborative advantage that ensures Sourcewell, REV Group, REV Ambulance Group, our various brands, and our extensive network of remount centers all reap the rewards of this synergistic relationship. This partnership would enhance our collective capabilities and facilitate a more seamless and efficient experience for all Sourcewell members, fostering a win-win scenario that transcends the contract itself.</p>

12	<p>Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.</p>	<p>December 13, 2023 NEWS RELEASE FOR IMMEDIATE RELEASE REV GROUP, INC. REPORTS STRONG FISCAL 2023 FOURTH QUARTER AND FULL YEAR RESULTS PROVIDES FISCAL 2024 FULL YEAR GUIDANCE</p> <ul style="list-style-type: none"> • Fourth quarter and full year net sales of \$693.3 million and \$2,638.0 million, respectively • Fourth quarter and full year net income of \$29.7 million and \$45.3 million, respectively • Fourth quarter and full year Adjusted EBITDA1 of \$54.0 million and \$156.6 million, respectively • Fourth quarter and full year Adjusted Net Income1 of \$31.7 million and \$80.5 million, respectively • Full year cash provided by operating activities of \$126.5 million; end of year Net Debt2 of \$128.7 million <p>Brookfield, Wis.--(BUSINESS WIRE) -- REV Group, Inc. (NYSE: REVG) today reported results for the three months ended October 31, 2023 ("fourth quarter 2023"). Consolidated net sales in the fourth quarter 2023 were \$693.3 million, representing an increase of 11.2 percent compared to \$623.6 million for the three months ended October 31, 2022 ("fourth quarter 2022"). The increase in consolidated net sales was primarily due to an increase in net sales in the Fire & Emergency ("F&E") and Commercial segments, partially offset by a decrease in net sales in the Recreation segment. Consolidated net sales were \$2,638.0 million for the twelve months ended October 31, 2023 ("full year 2023"), which was an increase of 13.1 percent over the twelve months ended October 31, 2022 ("full year 2022").</p> <p>The company's fourth quarter 2023 net income was \$29.7 million, or \$0.50 per diluted share, compared to net income of \$8.7 million, or \$0.15 per diluted share, in the fourth quarter 2022. Adjusted Net Income for the fourth quarter 2023 was \$31.7 million, or \$0.53 per diluted share, compared to Adjusted Net Income of \$16.2 million, or \$0.28 per diluted share, in the fourth quarter 2022. Net income for the full year 2023 was \$45.3 million, or \$0.77 per diluted share, compared to net income of \$15.2 million, or \$0.25 per diluted share in full year 2022. Adjusted EBITDA in the fourth quarter 2023 was \$54.0 million, compared to \$33.5 million in the fourth quarter 2022. The increase in Adjusted EBITDA during the quarter was driven by increased contributions from the F&E and Commercial segments, partially offset by a decrease in the Recreation segment. Full year 2023 Adjusted EBITDA was \$156.6 million, compared to \$105.1 million in full year 2022. "We are pleased to deliver strong fourth quarter and full year results which are a testament to the progress of the operational initiatives we have put in place over the past few quarters, and the hard work of our dedicated employees," REV Group Inc. President and CEO Mark Skonieczny said. "We exited our 2023 fiscal year with a strong balance sheet, solid municipal end markets, and a record Fire & Emergency backlog which we believe positions us well for fiscal 2024."</p> <p>REV Group Fourth Quarter Segment Highlights Fire & Emergency Segment F&E segment net sales were \$339.1 million in the fourth quarter 2023, an increase of \$86.1 million, from \$253.0 million in the fourth quarter 2022. The increase in net sales compared to the prior year quarter was primarily due to increased shipments of fire apparatus and ambulance units, a favorable mix of ambulances units and price realization. F&E segment backlog at the end of the fourth quarter 2023 was \$3,649.8 million, an increase of \$1,060.4 million compared to \$2,589.4 million at the end of the fourth quarter 2022. The increase was primarily the result of continued demand and strong order intake for fire apparatus and ambulance units, and pricing actions, partially offset by increased unit production and shipment activity against backlog.</p> <p>F&E segment Adjusted EBITDA was \$26.8 million in the fourth quarter 2023, an increase of \$24.9 million from \$1.9 million in the fourth quarter 2022. Profitability within the segment benefited from higher unit sales, a favorable mix of ambulance units, and price realization, partially offset by inflationary pressures.</p> <p>SEC Report attached Table 2:Financial Strength Line 12</p>
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13	What is your US market share for the solutions that you are proposing?	<p>With an impressive market share of approximately 57%, REV Group Ambulances unquestionably reigns supreme as the uncontested leader in the ambulance manufacturing industry. This substantial market dominance doesn't emerge in isolation but is intricately tied to REV Group's formidable strengths, making it a powerhouse in the field.</p> <p>First and foremost, this commanding market share is a testament to REV Group's unwavering commitment to producing top-quality ambulances. The brand has consistently delivered vehicles that meet and exceed the rigorous demands of emergency medical services, earning the trust and loyalty of customers across the industry. This reputation for reliability and excellence has been cultivated over years of dedication and meticulous attention to detail.</p> <p>Furthermore, REV Group's ability to command over half of the market brings significant strategic advantages. It enables the company to negotiate advantageous terms with suppliers, ensuring a steady supply of high-quality components while maintaining cost-efficiency. This leverage also empowers REV Group to influence industry standards, driving innovation and setting benchmarks that raise the bar for competitors.</p> <p>In addition to these strengths, REV Group's remarkable market presence underscores its dedication to innovation and customer service. By maintaining a deep understanding of the unique requirements of emergency medical services, the company consistently introduces cutting-edge features and improvements, enhancing the functionality and safety of its ambulance offerings.</p> <p>This dedication to continuous improvement and its relentless pursuit of excellence have allowed REV Group Ambulances to secure its premier position in the industry. Organizations seeking dependable and top-tier ambulance solutions naturally turn to REV Group due to its unmatched track record and the assurance of quality it brings. This leadership isn't just a source of pride for the company; it represents an unwavering commitment to excellence that ultimately benefits emergency medical service providers and the communities they serve, reinforcing REV Group's status as an industry titan.</p>	*
14	What is your Canadian market share for the solutions that you are proposing?	<p>REV Group Ambulance, as a subsidiary of the parent company REV Group, has a proud history of partnering with dealers in Canada to provide high-quality ambulance solutions. While specific market share data for the proposed solutions in Canada is currently being assessed, we are optimistic about our potential to expand REV Ambulance Group's presence in the Canadian market further.</p> <p>It's important to note that REV Group Ambulance's offerings, including brands like Road Rescue and Wheeled Coach, are designed to meet the stringent Alberta Health and Wellness Certification standards. This commitment to adhering to rigorous quality and safety standards clearly indicates our dedication to providing top-tier ambulance solutions in the region.</p> <p>As we continue to work with our Canadian partners and engage with the market, we anticipate that REV Group Ambulance's presence and market share in Canada will grow, driven by our unwavering commitment to delivering reliable and high-quality ambulance vehicles that meet the unique needs of Canadian healthcare providers and communities. We are excited about the opportunities to contribute to the Canadian healthcare landscape and enhance emergency medical services in the region.</p>	*
15	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	<p>No, neither REV Group nor REV Ambulance Group, along with our associated brands, has ever petitioned for bankruptcy protection. Our organizations maintain a strong financial standing and a commitment to delivering top-quality products and services to our customers.</p>	*

16	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization.</p> <p>a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?</p> <p>b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>REV Ambulance brands are best described as b) a manufacturer and service provider.</p> <p>As the leader in ambulance manufacturing, REV Ambulance Group's approach to delivering the products and services proposed in this RFP involves a strategic alignment with its portfolio of prestigious brands, each with unique strengths and distribution networks. Our relationship with our sales and service force, as well as our dealer network, is a well-orchestrated blend of dedicated employees and independent entities.</p> <p>For brands like Wheeled Coach and Road Rescue, known for their high-quality custom ambulances, we have established partnerships with a nationwide independent dealer network. These dealers are individually owned and managed entities. To ensure that our customers receive unparalleled service and expertise, Wheeled Coach and Road Rescue have invested in a dedicated Director of Sales and Sales Managers. These professionals are responsible for offering product training and guidance to our expansive dealer force, enabling them to represent our brands effectively.</p> <p>In the case of Horton, our approach is slightly different. Horton primarily operates as a manufacturer, directly handling sales, parts, and services in two states. However, for the rest of the country, we have established a comprehensive distributor network. This network comprises 14 businesses with 129 dedicated sales and support representatives. Each of these dealers operates as a distinct business, entering into contractual agreements to represent Horton. They work collaboratively with Horton to ensure impeccable sales, service, and support across all 50 states, providing a consistent and responsive customer experience.</p> <p>AEV, another valuable member of the REV Ambulance Group, specializes in manufacturing a broad range of ambulances, from Type II van styles to Medium Duty Chassis ambulances. AEV's strength lies in its robust dealer network, which is well-equipped to handle both sales and service inquiries. This dealer distribution network is extensive and includes both physical service centers and mobile units. It is designed to ensure that customers receive prompt, on-site service, regardless of their location anywhere in the country.</p> <p>Leader sells and services directly in the states of Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Idaho, Illinois, Iowa, Kansas, Kentucky, Maine, Maryland, Massachusetts, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming.</p> <p>Leader Industries is the distributor for Horton Emergency Vehicles in California and Nevada. We are proud to say that we have been with Horton every step of the way as they developed one of the premier products in our industry. Horton has always been at the forefront of technology when it comes to ambulance design. We have not only been selling the Horton product, but also servicing it. We maintain a large variety of replacement parts as well as knowledgeable staff to help you diagnose and maintain your vehicles.</p> <p>Leader is an authorized dealer for AEV ambulances in California. AEV's full product line compliments our commitment to our customers to offer a wide range of ambulance models from other REV ambulance manufacturers. AEV's Traumahawk™ innovations have exceeded the industry standard, and Leader is pleased to offer this additional line of emergency vehicles. Sales, Parts, and Services are all supported by Leader for customers who have chosen AEV.</p> <p>REV Remount Centers are established to serve our dealer network and customers needing remount services.</p> <p>In summary, our approach is a well-structured combination of dedicated employees, such as Sales Directors and Managers, and independent dealers who operate as partners across our brands. This approach allows us to leverage the strengths of each brand while delivering the highest level of service and support to our customers throughout the United States; all of our service areas and sales area information can be conveniently found through our Dealer Locator on the individual websites for the brands.</p>
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17	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	<p>REV Ambulance Group and its parent company, REV Group, proudly uphold the most rigorous industry standards in the field of ambulance manufacturing. This commitment is reflected in an extensive array of licenses, certifications, and requirements that showcase our unwavering dedication to excellence. With nationwide recognition, we are licensed in all 50 states, and all of our ambulance brands carry a prestigious list of credentials that serve as a testament to our commitment to quality and safety.</p> <p>Our notable certifications and designations include:</p> <ol style="list-style-type: none">1. ISO 9001:2015 Certification: Demonstrating our adherence to stringent quality management standards.2. Designation as a Ford Quality Vehicle Modifier (QVM): Highlighting our expertise and competence in modifying vehicles to meet Ford's high-quality standards.3. Successful completion of the Society of Automotive Engineers J3057 body integrity test: Ensuring the structural integrity and safety of our ambulance designs.4. Adherence to the National Fire Protection Association (NFPA) 1917 standards: Meeting the highest safety and performance standards for ambulances.5. Participation in CAAS Ground Vehicle Standards Development: Contributing to the development of standards for ground ambulance vehicles.6. Compliance with GSA KKK-1822-F (including all change notices): Meeting the rigorous requirements set by the General Services Administration.7. Affiliations with the National Institute for Occupational Safety and Health (NIOSH) and the National Institute of Standards and Technology (NIST): Demonstrating our commitment to staying at the forefront of safety and technology. <p>Membership in the Ambulance Manufacturers Division of the National Truck Equipment Association (NTEA/AMD) as an MVP Member: Showcasing our active involvement and leadership in industry associations.</p> <p>Each remount center within the REV Ambulance Group network adheres to the highest standards of quality and craftsmanship, ensuring that each refurbished vehicle meets or exceeds original manufacturing specifications. Our skilled technicians, many of whom are direct employees of REV Ambulance Group, bring a wealth of experience and expertise to every project, whether it's a simple refurbishment or a complex remount.</p> <p>Our unwavering dedication to these exacting standards underscores our commitment to delivering nothing but the best to our stakeholders, including our customers, partners, and the communities that rely on our ambulances for critical healthcare needs.</p>	*
18	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	None. There has not been suspension or debarment in the REV Group organization or any of the associated ambulance brands.	*

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *
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19	Describe any relevant industry awards or recognition that your company has received in the past five years	<p>REV Group has been named a 2024 Bronze Military Friendly Employer and Military Friendly Spouse Employer by VIQTORY, a veteran-owned military marketing company.</p> <p>This marks the first year REV Group has been recognized for demonstrating its “commitment, effort and success in creating sustainable and meaningful benefit for the military community” and providing a positive work environment for military Veterans.</p> <p>“REV Group has a long history of supporting the military in each community our vehicles are made, so it's an honor to be recognized,” said Mark Skonieczny, president and CEO, REV Group. “We are committed to providing a culture where our Veteran and active-duty military members and military spouses can thrive.” “Organizations earning the Military Friendly Employers designation have wholeheartedly invested in comprehensive and impactful initiatives that bring about positive, life-changing results for our valued service members, dedicated military spouses, and esteemed veterans within their ranks,” said Kayla Lopez, senior director of Military Partnerships at Military Friendly. “We salute these exemplary employers who raise the bar and understand that hiring military personnel is not merely an act of goodwill but a testament to a standard that truly embodies sound business wisdom.”</p> <p>Institutions earning the Military Friendly Employer designation were evaluated using both public data sources and responses from a proprietary survey. Over twelve hundred companies participated in the 2024 Military Friendly® survey. Methodology, criteria, and weightings were determined by VIQTORY with input from the Military Friendly® Advisory Council of independent leaders in the military recruitment community. Final ratings were determined by combining an organization's survey score with an assessment of the organization's ability to meet thresholds for Recruitment, New Hire Retention, Employee Turnover, and Promotion and advancement of veterans and military employees.</p> <p>REV Group will be showcased in the 2024 Military Friendly® Employers in the Winter issue of G.I. Jobs® magazine and on MilitaryFriendly.com</p> <p>Wheeled Coach and Road Rescue shine with esteemed accolades from QVM and NTEA and proudly hold the REV Safety Award. Their state-of-the-art factory meets the prestigious ISO 9001:2015 standard.</p> <p>Horton stands out with special recognitions from Ford QVM and NTEA and boasts the elite MVP title, all while upholding the ISO 9001:2015 certification.</p> <p>AEV is a trailblazer, celebrated by Frost and Sullivan, TRA Green Certification, QVM, and NTEA. Notably, they're hailed as the Best Place to Work in Ashe Co, NC, possess the Star Certification, the revered REV Safety Award, and adhere to the ISO 9001:2015 standard.</p> <p>Leader stands out with special recognitions from Ford QVM, NTEA and been recognized as a Top National Upfitter by Mercedes Benz. Leader has been recognized multiple times in recent years by the REV Group for excellence in Safety. At Leader, innovation starts with listening to our customers. We're not willing to sacrifice vehicle safety, ergonomics or performance. Instead, we find ways to integrate all three.</p> <p>We're constantly looking for ways to improve the quality of our vehicles. We take the time to find the right materials and the right high-precision manufacturing techniques. All to ensure every component in our ambulances can stand up to the demanding job you do every day.</p>
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20	What percentage of your sales are to the governmental sector in the past three years	<p>REV Ambulance Group, encompassing a diverse portfolio of trusted brands, has a solid and longstanding relationship with the governmental sector. Over the past three years, each brand under our umbrella has demonstrated a significant commitment to serving government agencies, as evidenced by the percentage of sales in this sector.</p> <p>AEV (American Emergency Vehicles) has consistently supported government agencies, with approximately 25-30% of their sales over the past three years attributed to this sector. This reflects AEV's strong alignment with the needs of government-based emergency services.</p> <p>Horton, known for its high-quality ambulances, has an even more pronounced focus on government clients. About 90% of Horton's sales in the past three years have been to governmental agencies, underscoring the brand's significant role in public sector emergency medical services.</p> <p>Wheeled Coach, another key player in our group, has maintained over 80% of its customer base within the governmental sector. This highlights Wheeled Coach's expertise in meeting the specific requirements of government agencies for reliable and efficient emergency response vehicles.</p> <p>Road Rescue stands out, with an impressive 95+% of its clientele being governmental agencies. This extraordinary percentage showcases Road Rescue's dedication to and specialization in equipping government bodies with advanced, custom-fit ambulance services.</p> <p>Leader has consistently supported government agencies, with approximately 50% of their sales over the past three years being attributed to this sector. Leader is there to support any governmental agencies needs.</p> <p>In summary, the REV Ambulance Group, through its various brands, demonstrates a strong and focused presence in the governmental sector, with a significant portion of our sales in the past three years dedicated to meeting the rigorous demands of government agencies across the country.</p>	*
21	What percentage of your sales are to the education sector in the past three years	For all REV Ambulance brands, including AEV, Horton, Wheeled Coach, Road Rescue, and Leader, the percentage of sales to the education sector in the past three years is 1 percent.	*
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	<p>Wheeled Coach boasts a diverse range of contracts and sales volumes: SAVVIK Buying Group 12 units HGAC 30 units Florida Sheriffs 85 units TX Buy Board 10 units</p> <p>Road Rescue boasts a diverse range of contracts and sales volumes: SAVVIK Buying Group 14 units HGAC 15 units TX Buy Board 5 units Florida Sheriffs 33 units Ohio State STS 12 units</p> <p>Horton boasts a diverse range of contracts and sales volumes: Ohio State Terms Schedule with 65 units Houston/Galveston Area Contract with 80 units Florida Sheriffs Contract with 20 units North Carolina Sheriffs Contract with 2 units SAAVIK with 10 units MAPC with 20 units Northwest Municipal Contract with 40 units Buy Board with 5 units WEMSA with 10 units Sourcewell 19 units</p> <p>AEV boasts a diverse range of contracts and sales volumes: HGAC 123 Units Florida Sheriffs 42 Units Savvik 9 Units First Choice 2 Units Ohio State Terms Schedule 8 Units</p> <p>Leader boasts a diverse range of contracts and sales volumes: HGAC new to contract 2024 no sales as of yet.</p>	*

23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	GSA Not all REV Group Ambulance brands participate in GSA currently; the brands Wheeled Coach, Road Rescue, and Horton participate in GSA, although all brands have the ability to participate. REV Ambulance Group Orlando, Inc. – 90 units Halcore Group, Inc. – 5 units	*
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Table 4: References/Testimonials

Line Item 24. Supply reference information from three customers who are eligible to be Sourcwell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Memphis Fire Department	Chief Shelton	901-636-1400	*
City of Burnsville	Terry Richie	952-895-4554	*
City of Philadelphia	Fredrick J. Harrison	215-626-1879	*
Flack USA	Steve Taylor	714-587-7707	
City of Long Beach	Juan "Luis" Mercado	562-570-5410	

Table 5: Top Five Government or Education Customers

Line Item 25. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *	
NA	Government	California - CA	E450 Type 3 units	4 units	1,700,000.00	*
NA	Government	Texas - TX	F450 Type I units built to specifications all within the past year,	40 units	10,574,126.00	*
NA	Government	Florida - FL	23 Type 1 units	23 units	13,225,125.00	*
NA	Government	Illinois - IL	Type 1 units	79 units	15,915,000.00	*
NA	Government	New York - NY	Type 1 units	356 units	146,733,000.00	*

Table 6: Ability to Sell and Deliver Service

Describe your company’s capability to meet the needs of Sourcwell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
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26	Sales force.	<p>With its extensive network of sales and service providers, REV Group Ambulance is well-positioned to meet the needs of Sourcewell participating entities across the United States and Canada. Our capabilities in this regard are outlined in detail below:</p> <p>Locations of Network: REV Group Ambulance operates through a comprehensive network of independent dealers and service centers strategically located across North America. This network ensures widespread coverage and accessibility for all Sourcewell members, regardless of their geographical location. In the United States, our network spans all major regions, including the Northeast, Midwest, South, and West. In Canada, we have established partnerships with key individual dealers to extend our reach, ensuring that Sourcewell members in Canada also have access to our products and services.</p> <p>Number of Workers: Our sales and service network is supported by a robust workforce. Across our various locations, we employ a significant number of full-time equivalents (FTEs) who specialize in sales, customer service, engineering, and technical support. These professionals are committed to providing our dealers and customers with the highest standards of service and expertise.</p> <p>Overlap Between Sales and Service Functions: At REV Group Ambulance, we emphasize the integration of sales and service functions to provide a seamless customer experience. Many of our employees are cross-trained in both sales and technical aspects of our products, allowing them to effectively address a wide range of customer needs. This overlap ensures that our team can provide comprehensive support, from initial inquiries and sales to after-sales service and maintenance.</p> <p>In summary, REV Group Ambulance's extensive network, skilled workforce, and integrated approach to sales and service uniquely position us to effectively meet the needs of Sourcewell-participating entities throughout the United States and Canada.</p> <p>Specific Brand Information</p> <p>Apart from a single inside sales representative overseeing our Middle East and South American export sales, Wheeled Coach proudly presents our products solely via our independent dealer network.</p> <p>Similarly, Road Rescue Emergency Vehicles, with the exception of one inside sales staff for Middle East and South American exports, solely offers its products through its esteemed independent dealer network.</p> <p>Horton: Horton boasts a widespread presence with 14 dealers strategically located across the U.S. Additionally, we have a dedicated factory-direct team. Our dealers operate from key states such as Kentucky, Texas, Alabama, Utah, Minnesota, Michigan, California, Pennsylvania, Massachusetts, Illinois, Maryland, Florida, Tennessee, and New Jersey. Furthermore, our direct team operates out of Ohio. Dealers that cover multiple states ensure staff availability in each of these states, catering to both sales and service needs. Moreover, many, including our factory, offer the convenience of mobile services.</p> <p>AEV's dynamic team consists of seven dedicated Account Managers, each assigned to specific dealerships. On average, each Account Manager efficiently manages about 175 orders every year. These managers seamlessly guide each order from inception to completion, encompassing the quotation phase, post-purchase order receipt, build, and delivery.</p> <p>Leader Provides sales directly through their factory location in California and a selective independent dealer network. Since 1975, Leader has been exactly that: a leader in emergency vehicle manufacturing. We're a Southern California-based ambulance company that combines a "can do" attitude with an unwavering commitment to safety and quality. The result is a range of Type 1, Type 2 and Type 3 ambulances full of innovative features that can improve the safety and effectiveness of the crew.</p> <p>Each remount center within the REV Ambulance Group network adheres to the highest standards of quality and craftsmanship, ensuring that each refurbished vehicle meets or exceeds original manufacturing specifications. Our skilled technicians, many of whom are direct employees of REV Ambulance Group, bring a wealth of experience and expertise to every project, whether a simple refurbishment or a complex remount. The remount center has a full staff dedicated to assisting each of our independent dealers with their customer's remount needs.</p> <p>For more information on service and support for these brands, you can visit their respective websites, which provide access to their independent dealer service networks.</p> <p>See attached Insurance Form for example of COI</p>
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27	Dealer network or other distribution methods.	<p>REV Group Ambulance brands operate through a comprehensive network of independent dealers and service centers strategically located across North America. This network ensures widespread coverage and accessibility for all Sourcewell members, regardless of their geographical location. In the United States, our network spans across all major regions, including the Northeast, Midwest, South, and West. In Canada, we have established partnerships with key independent dealers to extend our reach, ensuring that Sourcewell members in Canada also have access to our products and services.</p> <p>Wheeled Coach: Wheeled Coach proudly serves its North American clientele through a robust network of 19 Independent Sales Dealerships. To find a dealer specific to any state, utilize our online dealer locator on our website.</p> <p>Road Rescue: For North America, Road Rescue Emergency Vehicles provides its products via a network of 17 Independent Sales Dealerships, encompassing 16 within the U.S. and 1 in Canada. Find your nearest dealer with ease using the dealer locator on our website.</p> <p>Horton: Horton boasts a widespread presence with 14 dealers strategically located across the U.S. Additionally, we have a dedicated factory-direct team. Our dealers operate from key states such as Kentucky, Texas, Alabama, Utah, Minnesota, Michigan, California, Pennsylvania, Massachusetts, Illinois, Maryland, Florida, Tennessee, and New Jersey. Furthermore, our direct team operates out of Ohio. Dealers that cover multiple states ensure staff availability in each of these states, catering to both sales and service needs. What's more, many, including our factory, offer the convenience of mobile services. Find your nearest dealer with ease using the dealer locator on our website.</p> <p>AEV: AEV champions a comprehensive dealer network that operates across the United States. Each dealer is assigned a specific territory, sometimes spanning multiple states, ensuring the broad reach of our products. To pinpoint the dealer nearest to you, visit our website's dealer locator at aev.com. Find your nearest dealer with ease using the dealer locator on our website.</p> <p>Leader: Leader Provides sales directly through their factory location in California and a selective independent dealer network. Since 1975, Leader has been exactly that: a leader in emergency vehicle manufacturing. We're a Southern California-based ambulance company that combines a "can do" attitude with an unwavering commitment to safety and quality. The result is a range of Type 1, Type 2 and Type 3 ambulances full of innovative features that can improve the safety and effectiveness of the crew. Find your nearest dealer with ease using the dealer locator on our website.</p> <p>REV Remount Centers: Each remount center within the REV Ambulance Group network adheres to the highest standards of quality and craftsmanship, ensuring that each refurbished vehicle meets or exceeds original manufacturing specifications. Our skilled technicians, many of whom are direct employees of REV Ambulance Group, bring a wealth of experience and expertise to every project, whether a simple refurbishment or a complex remount. The remount center has a full staff dedicated to assisting each of our independent dealers with their customer's remount needs.</p> <p>For more information on service and support for these brands, you can visit their respective websites, which provide access to their independent dealer service networks.</p>
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28	Service force.	<p>REV Ambulance Group, comprising brands like Wheeled Coach, Road Rescue, Horton, AEV, Leader and REV Remount Centers, emphasizes exceptional service and customer support. Here's a closer look at the commitment to service from each of these brands:</p> <p>Wheeled Coach prioritizes exceptional service by ensuring that all 19 of its Independent Sales Dealerships nationwide are equipped with service facilities. Many of these dealerships also offer the convenience of mobile service units. Their dedicated customer service team, consisting of five members, is always ready to assist and is equipped with access to electrical schematics and engineering drawings to facilitate swift repairs. You can reach their service team anytime, day or night, at their 24/7 Service Hotline: 855-661-9232, press #9, and then press #5 for customer service and warranty.</p> <p>Road Rescue Emergency Vehicles takes great pride in its commitment to service. Their 17 Independent Sales Dealerships across the U.S. and Canada are authorized service centers for Road Rescue Emergency Vehicles and ambulances. Similar to Wheeled Coach, many of these dealerships feature mobile service units. Their customer relations department is supported by a team of five specialists available around the clock, ready to provide guidance using detailed electrical schematics and engineering drawings. For instant support, dial their 24/7 Service Hotline at 855-661-9232, press #9, and then press #5 for customer service and warranty.</p> <p>Horton boasts a dynamic team of 87 service professionals, thanks to their Independent dealer network and factory collaboration. This team is fully dedicated to providing top-notch service and support.</p> <p>AEV relies on its extensive independent dealer distribution network as the backbone of its service commitment. This network includes traditional brick-and-mortar service centers as well as mobile service offerings. AEV's dealers stand ready to assist customers anywhere in the country, ensuring prompt and efficient service.</p> <p>Leader, headquartered in Southern California, has a strong reputation for excellent after-sales service and support. They are particularly well-versed in the California and West Coast markets. Additionally, Leader utilizes the independent dealer network of AEV and Horton to provide service after the sale, ensuring that customers receive comprehensive support. Leader manages Customer service issues through Sales Representatives and Service/Parts Manager. Primary service contact is LEVCustomerService@leader-ambulance.com 626-459-5150.</p> <p>Each remount center within the REV Ambulance Group network adheres to the highest standards of quality and craftsmanship, guaranteeing that every refurbished vehicle meets or exceeds the original manufacturing specifications. Skilled technicians, including direct employees of REV Ambulance Group, bring their extensive experience and expertise to every project, whether it involves a simple refurbishment or a complex remount. Furthermore, a dedicated staff at the remount center assists independent dealers with their customers' service and remount needs.</p> <p>For more information on service and support for these brands, you can visit their respective websites, which provide access to their independent dealer service networks.</p>
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	<p>REV Ambulance Group brands have a well-defined and efficient ordering process that ensures our customers a smooth and seamless experience. While our extensive network of independent dealers primarily handles orders, our role as the Proposer is integral to the overall process. Here's a detailed explanation of the ordering process and the respective roles of REV Ambulance Group and our distributors/dealers:</p> <p>Customer Inquiry and Consultation: The process typically begins with a customer inquiry. Customers can reach out directly to REV Ambulance Group brands and our individual dealer network. Our internal sales team and the dealer's sales representatives work collaboratively to understand the customer's specific requirements, including model preferences, customizations, and any additional features needed.</p> <p>Proposal and Quotation: The REV Ambulance Group brand or the individual dealer provides a detailed proposal and quotation based on the customer's needs. This proposal includes specifications, pricing, and any other relevant information. Our internal team assists dealers in creating accurate and comprehensive proposals, ensuring all customer requirements are met.</p> <p>Order Placement: The order is placed once the customer reviews and approves the proposal. If a dealer handles the order, the dealer communicates this to REV Ambulance Group's respective brand along with the necessary order details. Our role in this stage is to confirm the order details, ensure all specifications are correct, and begin the process of vehicle assembly preparation; if additional questions are had, and clarification on customization is required, the dealer will schedule a</p>

preconstruction conference to work out any details.

This web-based approach to quoting and order placement not only expedites the entire process but also allows for greater transparency and communication between REV Ambulance Group, our dealers, and our customers. It exemplifies our commitment to leveraging technology to enhance customer experience and operational efficiency

Manufacturing and Customization: REV Ambulance Group brands take charge of manufacturing and customization. Our skilled workforce and state-of-the-art facilities ensure that every ambulance meets the highest standards of quality and craftsmanship. Throughout this phase, we communicate with the dealer to provide updates on the order's progress.

Delivery and Handover: Upon completion, an onsite or virtual inspection is scheduled with the dealer and customer, as the contract indicates. After the dealer and customer have approved the order, the ambulance is delivered to the dealer or directly to the customer, based on the agreed terms; the dealer plays a crucial role in this stage, facilitating the final inspection, handover, and any required on-site training for the customer.

After-Sales Support: After the delivery, both REV Ambulance Group brand and our dealers remain available to provide after-sales support, including service, maintenance, and any additional training or assistance required.

In summary, while our dealers and distributors play a significant role in customer interaction, proposal preparation, and delivery, REV Ambulance Group is closely involved in every step to ensure quality control, order accuracy, and customer satisfaction. This collaborative approach between REV Ambulance Group and our dealers ensures that our customers receive the best possible service from the moment they inquire until after their ambulance is delivered and beyond.

Wheeled Coach: Wheeled Coach manages the quarterly reporting to Sourcewell for our dealer network. Customers should notify their dealership of their Sourcewell membership. Within our order system, dealerships will select a dedicated option, confirming the customer's Sourcewell association. Following this, Wheeled Coach will notify Sourcewell with the pertinent details: Member ID, Application Name, Address, Ambulance Type, order reception date, and an estimated completion date. Upon vehicle delivery, our finance team will administer the relevant fee for the order.

Road Rescue: For our dealer network, Road Rescue Emergency Vehicles handles the quarterly Sourcewell report. Customers are to communicate their Sourcewell membership to the dealership. An option in our ordering system allows dealerships to confirm this membership. Subsequently, Road Rescue will relay key details to Sourcewell, from Member ID and Address to Ambulance Type and tentative completion dates. Once the vehicle is delivered, our finance section processes the necessary administrative fee.

Horton: Our sales team actively engages with potential clients in their designated regions, employing demonstration vehicles, parts samples, brochures, and more to elucidate product benefits. Collaboratively, the salesperson and customer craft the vehicle's specifications. This design is digitally crafted using our online sales configurator, where standard options are selected, and unique requests are made. A collaborative team, including engineers and procurement experts, reviews these specifications for feasibility and accurate pricing, also providing visual drawings for clarity. The refined quote is then sent to the customer for verification. As changes might arise, this process is iterative. Once the customer's purchase order is received, the manufacturing commences. Customers receive regular updates via progress photos and can opt for inspections. Once the ambulance is complete, a final check is scheduled. Depending on customer preference, the vehicle can be picked up, delivered by a hired driver, or transported on a flatbed.

AEV: American Emergency Vehicles handles Sourcewell's quarterly reporting for our dealer network. To benefit from this arrangement, customers should indicate their Sourcewell membership when engaging with our dealership. Within our ordering system, the designated option number verifies this membership. Consequently, AEV communicates essential details to Sourcewell, including Member ID, Application Name, Address, Ambulance Type, order reception date, and an estimated delivery date. Upon the vehicle's delivery, AEV's financial team ensures the administration of the Sourcewell-associated fee for each order.

Leader: handles Sourcewell's quarterly reporting for our dealer network. To benefit from this arrangement, customers should indicate their Sourcewell membership when engaging with our dealership. Within our ordering system, the designated option number verifies this membership. Consequently, Leader communicates essential details to Sourcewell, including Member ID, Application Name, Address, Ambulance Type, order reception date, and an estimated delivery date. Upon the vehicle's

		<p>delivery, Leaders financial team ensures the administration of the Sourcewell-associated fee for each order.</p> <p>REV Remount Centers similarly handles all reporting to Sourcewell as the above brands.</p> <p>see attachment Table 10 New Order Sales Forms</p>	
30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	<p>REV Ambulance brands, encompassing a range of top-tier emergency vehicle offerings, are committed to delivering exceptional customer service. Our customer service program is meticulously designed to ensure rapid, effective, and personalized responses to all customer inquiries and issues.</p> <p>Here is a detailed overview of our customer service process and procedures:</p> <p>1. Customer Contact and Inquiry Handling: Our customers can reach out to us through various channels, including phone, email, and our websites. We have a dedicated customer service team available during business hours, with an emergency line for after-hours queries related to vehicle operation or urgent issues. Our customer service representatives are thoroughly trained in product knowledge, problem-solving, and effective communication.</p> <p>2. Response Time Commitments: We aim to respond to all customer inquiries within 1 hour after inquiry. For urgent issues, especially those impacting vehicle functionality or patient safety, we strive for immediate response and resolution. Our emergency lines are monitored 24/7, ensuring that critical issues are addressed promptly, regardless of the time of day.</p> <p>3. Issue Resolution Process: Once an issue is reported, it is logged into our customer service system for tracking and resolution. Our team evaluates the issue and, if necessary, escalates it to our technical specialists or engineering team for further analysis. We keep the customer informed throughout the resolution process, providing regular updates on the status of their issue.</p> <p>4. After-Sales Support and Follow-Up: Following the resolution of an issue, our team conducts a follow-up to ensure customer satisfaction and to gather feedback for continuous improvement. We offer comprehensive after-sales support, including maintenance tips, updates on new features or upgrades, and reminders for regular vehicle servicing.</p> <p>5. Service Goals and Incentives: REV Ambulance brands set high internal benchmarks for customer service, regularly reviewing performance metrics such as response times, resolution rates, and customer satisfaction scores. Our service providers and team members are incentivized to meet and exceed these goals through recognition programs, performance bonuses, and ongoing training opportunities. We conduct periodic customer satisfaction surveys to gather feedback and identify areas for improvement, ensuring our service continually evolves to meet customer needs.</p> <p>Wheeled Coach For parts requests, the F-432 Warranty Claim Form is available on the Wheeled Coach website. Ensure it's completely filled and send it to REVorlandoservice@revgroup.com. Additionally, a 24/7 hotline is available 407-677-7777. For after-sales concerns, immediate responses are prioritized, aiming for contact within an hour of the initial query.</p> <p>Road Rescue For parts requests, use the F-432 Warranty Claim Form available on the Road Rescue website, fully filled out, and email to REVorlandoservice@revgroup.com. Additionally, a 24/7 hotline is available 407-677-7777. For after-sales concerns, immediate responses are prioritized, aiming for contact within an hour of the initial query.</p> <p>Horton: Dealerships manage customer service following specific protocols with Horton's guidance. Horton support operates from M-F, 7:30 AM-5:00 PM EST, with additional after-hours assistance if needed. A 24-hour helpline is active all year for parts, warranty, service, and technical help, serving all dealers and customers 800-282-5113 or info@hortonambulance.com. For after-sales concerns, immediate responses are prioritized, aiming for contact within an hour of the initial query.</p> <p>AEV: AEV boasts a comprehensive team supporting our vast dealer network, with representation in almost every US state. Only two states currently lack representation, which is covered by the factory representative and can be reached 800-374-9749 or by filling out and inquiry form online at www.AEV.com. For after-sales concerns, immediate responses are prioritized, aiming for contact within an hour of the initial query.</p> <p>Leader: Have questions about Leader's custom-built ambulances or services? Whether you have a general question, need technical advice on an existing vehicle, or want to learn more about having a custom vehicle designed, built and delivered, our experts are ready to answer your questions and can be reached by phone 626-575-0880 or email sales.support@leader-ambulance.com. For after-sales concerns, immediate responses are prioritized, aiming for contact within an hour of the initial query.</p>	*

		<p>REV Remount Centers: These can be through the respective brand's individual dealers servicing the area or directly by an online inquiry form found at www.revambulanceremountcenters.com</p> <p>In conclusion, our customer service program at REV Ambulance brands is built around prompt response, effective resolution, and ongoing customer engagement. We are committed to maintaining the highest standards of customer service to ensure that our clients have the support they need to carry out their critical lifesaving missions effectively and efficiently.</p>	
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	<p>At REV Ambulance Group, we are fully committed to providing our wide range of products and services to Sourcewell participating entities across the United States. Our capacity and readiness to meet the needs of these entities are deeply rooted in the strength and diversity of our brands – Wheeled Coach, Road Rescue, Horton, AEV, Leader and REV Remount Centers.</p> <p>REV Ambulance Group is fully committed to providing our products and services to Sourcewell participating entities across the United States. Our ability and willingness to meet the needs of these entities are rooted in our extensive infrastructure, broad product range, and customer-centric approach.</p> <p>Here's an overview of our capabilities in this area:</p> <p>1. Extensive Product Range: REV Ambulance Group offers diverse ambulance models and related emergency vehicles to suit a wide range of needs and budgets. Our product line includes Type I, II, and III ambulances, critical care transport units, and specialty vehicles. We also offer REV Remount Center service to all our brands. We continuously innovate and upgrade our offerings to ensure that our vehicles meet the latest industry standards and customer expectations.</p> <p>2. Nationwide Network: Our distribution and service network spans the entire United States, ensuring that Sourcewell members can access our products and services, regardless of location. We have strategically located dealerships and service centers to provide prompt sales support and maintenance services.</p> <p>3. Customization and Flexibility: Understanding that each Sourcewell entity may have unique requirements, we offer high customization options for our vehicles. Our team works closely with clients to tailor vehicles to their specific needs. We are flexible in terms of order size, whether the requirement is for a single unit or a fleet.</p> <p>4. Competitive Pricing and Sourcewell Contract Compliance: As a Sourcewell cooperative purchasing program participant, we adhere to the competitive pricing structure outlined in our contract. This ensures that Sourcewell members receive our best pricing. We are committed to full compliance with all Sourcewell contract terms and conditions, offering all members transparency and ease of procurement.</p> <p>5. After-Sales Support: Beyond sales, we provide comprehensive after-sales support, including warranty service, parts supply, and vehicle maintenance. Our customer service team can readily assist with any inquiries or support needs.</p> <p>6. Training and Education: We offer training sessions and educational materials to ensure clients are fully equipped to use and maintain their vehicles effectively.</p> <p>In conclusion, REV Ambulance Group is able and enthusiastic about serving Sourcewell participating entities across the United States. We aim to provide top-quality products and exceptional service to all our customers, ensuring their complete satisfaction and the optimal performance of their emergency response fleets. REV Ambulance Group, our ability and willingness to serve Sourcewell participating entities are unparalleled. Each of our brands is strategically positioned, both geographically and operationally, to meet these entities' diverse and evolving needs, ensuring they receive the highest quality products and services wherever they are in the United States.</p>	*

32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	<p>REV Ambulance Group is fully committed to providing our products and services to Sourcewell participating entities across Canada. Our ability and willingness to meet the needs of these entities are rooted in our extensive infrastructure, broad product range, and customer-centric approach. Here's an overview of our capabilities in this area:</p> <p>Wheeled Coach operates via a dealer network and stands out as a top-tier custom ambulance manufacturer. We are currently negotiating with a potential dealership in Canada to expand our reach. Meanwhile, direct sales remain an option for us.</p> <p>Road Rescue conducts its operations through a dealer network and is recognized for crafting premium custom ambulances. Specifically, we have an independent dealership representing us in Canada.</p> <p>At the moment, Horton is focusing on the U.S. market and will not be providing sales to Canada through this contract.</p> <p>AEV has not completed the necessary testing to supply units to the Canadian market yet.</p> <p>Leader has not completed the necessary testing to supply units to the Canadian market yet.</p> <p>REV Remount Centers can provide services in Canada through the Road Rescue independent dealer and Wheeled Coach direct sales.</p>
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	<p>Within the REV Ambulance Group, we have a diverse portfolio of brands, each with specific geographic service areas. For the proposed contract with Sourcewell, it's important to note the following distinctions regarding service coverage in the United States and Canada:</p> <p>United States Coverage: All of our brands, including Horton, AEV, Leader, Wheeled Coach, Road Rescue and REV Remount Centers, offer full service across the United States. There are no geographic areas within the U.S. that we will not be serving through the proposed contract. Our extensive network of independent dealers and service centers ensures comprehensive coverage and support throughout the country.</p> <p>Canada Coverage: In Canada, our service coverage is specific to certain brands. Wheeled Coach and Road Rescue are in Canada and fully equipped to serve Sourcewell participating entities within this region. These brands have either established dealer networks and service centers across various Canadian provinces or provide direct sales and service, ensuring they can effectively meet the needs of Canadian clients. However, our other brands, Horton, AEV, and Leader, currently do not have a sales or service presence in Canada. As such, they will not be serving Canadian areas through this proposed contract. This is due to a variety of factors, including market focus, regulatory compliance, and logistics.</p> <p>By maintaining this delineation in service areas, REV Ambulance Group ensures that each brand can focus on providing the highest quality of products and services within its designated regions. For Sourcewell participating entities, this means access to a tailored selection of ambulance brands that are best suited to their regional requirements and supported by a robust service network.</p>

34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	<p>REV Ambulance Group brands are committed to providing comprehensive services to all participating entity sectors within the Sourcewell network through the proposed contract. Our goal is to serve government, education, and not-for-profit organizations to the best of our ability. We have structured our operations and contractual arrangements to ensure inclusivity and comprehensive service delivery.</p> <p>Here are specific details to address each sector:</p> <p>Government Sectors: We understand that government entities have unique needs and requirements. REV Ambulance Group has established the necessary infrastructure and resources to cater to government agencies at various levels, from local municipalities to federal organizations. We have no limitations in serving government sectors.</p> <p>Education Sectors: Educational institutions often require specialized solutions. REV Ambulance Group has tailored our offerings to meet the needs of schools, colleges, and universities. Our team is equipped to handle the demands of the education sector, including student transportation and medical services.</p> <p>Not-for-Profit Sectors: Not-for-profit organizations play a vital role in communities. We are fully committed to supporting the missions of not-for-profits by offering our services without any limitations. Our flexible contract terms and pricing structures are designed to accommodate the budgets and requirements of not-for-profit entities.</p> <p>To elaborate further:</p> <p>Regional Presence: REV Ambulance Group has a national presence, ensuring that we can serve participating entities across the United States. We do not have any regional limitations that would prevent us from serving any specific geographic area.</p> <p>Contractual Limitations: Our participation in other cooperative purchasing contracts will not hinder our ability to promote or fulfill the proposed contract with Sourcewell. We have carefully reviewed our existing agreements to ensure that they do not conflict or restrict our engagement with Sourcewell or any of its participating entity sectors.</p> <p>In conclusion, REV Ambulance Group is fully prepared to serve all participating entity sectors within the Sourcewell network through the proposed contract. We have taken steps to eliminate any potential limitations related to regional presence or contractual obligations, ensuring that we can provide comprehensive and inclusive services to government, education, and not-for-profit organizations. Our commitment is to meet the diverse needs of all Sourcewell members efficiently and effectively.</p>
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	<p>REV Ambulance Group brands have no specific contract requirements or restrictions that apply uniquely to participating entities in Hawaii, Alaska, or US Territories. We are committed to providing our services and fulfilling our contracts consistently across all geographic regions within the United States, including these areas. Our approach is designed to ensure inclusivity and uniformity in service delivery.</p> <p>Here's a more detailed explanation:</p> <p>Hawaii and Alaska: While Hawaii and Alaska are geographically distant from the contiguous United States, REV Ambulance Group has the capacity and infrastructure to serve these states without any additional requirements or restrictions. Our contracts are structured to accommodate the needs of organizations in these regions just as effectively as those in the continental US. We understand the logistical challenges associated with servicing remote areas, and we have tailored our operations to address these challenges seamlessly.</p> <p>US Territories: Similarly, our commitment extends to US Territories, which may include places like Puerto Rico, Guam, the US Virgin Islands, and American Samoa. We do not impose any specific contract requirements or restrictions that would hinder our ability to serve participating entities in these territories. Our goal is to provide consistent and reliable ambulance services wherever our contracts extend.</p> <p>Our approach is based on ensuring equitable service access for all participating entities, regardless of their location within the United States or its territories. We prioritize flexibility and adaptability to meet the unique needs and circumstances of each region, and we do not differentiate contract terms or conditions based on geographic location.</p> <p>In summary, REV Ambulance Group does not define any specific contract requirements or restrictions that apply solely to participating entities in Hawaii, Alaska, or US Territories. Our commitment is to provide high-quality ambulance services uniformly and consistently throughout the United States and its territories, ensuring that all Sourcewell members receive the same level of service and support.</p>

Table 7: Marketing Plan

Line Item	Question	Response *
36	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	<p>REV Ambulance Group handles all marketing strategies for the brands and if selected, will promote the Sourcwell contract opportunity as a comprehensive, multifaceted, and designed to maximize awareness and engagement among our target audience. Led by REV Ambulance Group's Senior Director of Marketing, in collaboration with the Senior Director of Marketing and Communications for the REV Group, this strategy integrates various channels and tools to communicate the benefits of the Sourcwell contract effectively and the value of REV Ambulance Group brands. Additionally, REV Ambulance Group employs a renowned award-winning marketing organization to assist with marketing needs as they occur.</p> <p>Key Elements of Our Marketing Strategy:</p> <p>Digital Marketing Campaigns: We will leverage digital platforms, including social media, email newsletters, and online advertising, to reach a broad audience. These campaigns will highlight the advantages of the Sourcwell contract, emphasizing how it streamlines the procurement process for our customers.</p> <p>Content Marketing: Our strategy includes developing engaging content such as blog posts, case studies, and infographics. These materials will provide insights into the benefits of the Sourcwell contract and share success stories of how it has positively impacted customers.</p> <p>Targeted Outreach: We plan to directly reach potential and existing customers through personalized communication. This approach will involve informing them about the Sourcwell contract and how it can meet their specific needs.</p> <p>Public Relations Initiatives: In collaboration with the REV Group's marketing and communications team, we will release press statements and participate in industry events to publicize the award of the Sourcwell contract.</p> <p>Webinars and Online Demonstrations: To educate our audience about the contract and showcase our products, we will host webinars and online product demonstrations highlighting our ambulance models' specific benefits and features under the Sourcwell contract.</p> <p>Marketing Collateral: We will produce a range of marketing materials, including brochures, flyers, and product sheets, specifically focused on the Sourcwell contract offerings. These materials will be distributed through our dealer network and at industry events.</p> <p>In the document upload section, you will find representative samples of our marketing materials, which exemplify the approach and messaging we plan to employ. These samples include digital campaign visuals, content marketing examples, and a sample for our outreach communications.</p> <p>Press Releases and Media Engagement: Each brand will kickstart the campaign with an official press release announcing our collaboration with Sourcwell. These releases will be tailored to each brand's unique voice but will share a common theme of excitement and potential about this partnership.</p> <p>Brochures and Marketing Collateral: We will develop vibrant and informative brochures for each brand. These materials, available in both print and digital formats, will showcase the unique benefits of the Sourcwell contract in conjunction with the specific strengths of Wheeled Coach, Road Rescue Emergency Vehicles, Horton, Leader, AEV and the REV Remount Centers. These brochures will be distributed to our dealers and customers, ensuring widespread awareness.</p> <p>Dedicated Website Features: Each brand's website will feature a special section dedicated to our Sourcwell partnership. This section will include detailed information about the contract, adorned with the Sourcwell logo, and designed to inform and attract potential customers.</p> <p>Dealer Exhibitions and Industry Events: Across all brands, we will actively showcase our alliance with Sourcwell at various dealer exhibitions and industry conferences nationwide. This will involve booth designs that highlight our partnership and presentations or materials that explain the benefits of the Sourcwell contract.</p> <p>Social Media and Online Engagement: We will leverage popular social media channels, including Facebook, LinkedIn, YouTube, and Instagram, to announce and celebrate the partnership across all brands. This strategy will involve regular posts, updates, and interactive content that keeps our audience engaged and informed about the Sourcwell contract.</p> <p>Dealer Network Engagement: Through our extensive dealer network, we will disseminate</p>

		<p>contract-focused literature and provide training to ensure that dealers are well-equipped to promote the Sourcewell contract effectively.</p> <p>In conclusion, our marketing strategy is designed to be dynamic, engaging, and informative, ensuring that the value of the Sourcewell contract and the quality of REV Ambulance Group's offerings are effectively communicated to our target audience.</p> <p>At REV Ambulance Group, we are committed to a unified and cohesive marketing strategy across all our brands – Wheeled Coach, Road Rescue Emergency Vehicles, Horton, AEV, Leader and REV Remount Centers– to promote our partnership with Sourcewell. This strategy is designed to leverage the strengths of each brand while maintaining a consistent message about our collaboration with Sourcewell.</p>
		See attachment Table 7 Marketing. Social Media. Communication Technology
37	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	<p>At REV Ambulance Group, our approach to marketing effectiveness seamlessly integrates the latest technology and digital data, including a robust presence on social media and strategic metadata utilization. Our brands – Wheeled Coach, Road Rescue, Horton, AEV, and Leader – each employ a distinct yet complementary strategy to enhance our digital presence and effectively engage with diverse audiences.</p> <p>Wheeled Coach: Utilizing platforms such as Facebook, Instagram, LinkedIn, and YouTube, Wheeled Coach dominates the digital space. Our content, crafted with top marketing experts, educates and enlightens our clientele and dealer networks about the latest in emergency medical services. Our influential role in critical EMS platforms demonstrates our leadership in the industry.</p> <p>Road Rescue: Road Rescue's extensive reach across Facebook, Instagram, X (Twitter), LinkedIn, and YouTube ensures our brand's core values and offerings are widely communicated. Collaborating with corporate marketing specialists, we constantly create innovative educational materials, keeping our audience updated with the forefront of EMS trends and developments.</p> <p>Horton: Horton's dynamic engagement across Facebook, LinkedIn, YouTube, and Instagram, along with our comprehensive website, creates a potent digital presence. This is amplified through a synergistic strategy with our dealership partners, extending our reach and ensuring our message is delivered nationwide.</p> <p>AEV: AEV's significant footprint in social media, particularly on Facebook and LinkedIn, is enhanced by collaborations with premier marketing experts. This enables us to continuously release pioneering content, positioning AEV as a leader in emergency medical services.</p> <p>Leader: Leader Ambulance complements this digital strategy by leveraging its unique brand positioning across various social media channels. Through targeted content and strategic partnerships, Leader Ambulance aims to educate and engage its audience, emphasizing its commitment to quality and innovation in the EMS sector.</p> <p>REV Remount Centers: complements this digital strategy by leveraging its unique brand positioning across various social media channels. Through targeted content and strategic partnerships, Leader Ambulance aims to educate and engage its audience, emphasizing its commitment to quality and innovation in the EMS sector.</p> <p>Each brand within the REV Ambulance Group utilizes social media analytics and metadata to refine our marketing strategies, ensuring that our content resonates with our intended audience. This data-driven approach enables us to tailor our messaging, keep abreast of emerging trends, and optimize our digital campaigns for the greatest impact.</p> <p>At REV Ambulance Group, our marketing strategy is seamlessly integrated with our individual dealer network, and we take pride in providing comprehensive marketing support to our dealers whenever needed. We believe in fostering strong partnerships to ensure our dealers' success in promoting our brands and serving their customers effectively.</p> <p>In conclusion, our sophisticated use of technology and digital data forms the backbone of our marketing strategy at REV Ambulance Group. By leveraging the distinct strengths of each brand and employing a unified, data-informed approach, we enhance our marketing effectiveness, reinforcing our position as leaders in the emergency medical services industry.</p>
		See attachment Table 7 Marketing. Social Media. Communication Technology

38	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	<p>From the perspectives presented REV Ambulance Groups brands, Wheeled Coach, Road Rescue, Horton, AEV, Leader, and the REV Remount Centers, it is evident that Sourcewell's role in promoting contracts arising from this RFP is primarily centered around ensuring vendor qualification and adherence to quality standards, as well as facilitating the alignment of member needs with the most suitable vendor. Sourcewell's role is perceived as impartial and focused on creating a level playing field for all vendors involved.</p> <p>In the context of REV Ambulance Group, we share the belief that Sourcewell's role should indeed be impartial and geared toward the following key responsibilities:</p> <p>Vendor Qualification: Sourcewell's foremost duty should be to thoroughly assess and validate each vendor's capabilities to fulfill the commitments made in response to the RFP. This includes ensuring that the goods or services offered meet the quality benchmarks stipulated in the RFP.</p> <p>Member Needs Alignment: Sourcewell's unique position as a cooperative purchasing organization allows it to understand the diverse needs of its members. Sourcewell should actively engage with its members to pinpoint their specific requirements and subsequently connect them with the most qualified vendor. This involves acting as a facilitator in the vendor-selection process.</p> <p>Impartiality: It is crucial for Sourcewell to maintain strict impartiality and avoid any favoritism towards any vendor, ensuring that all vendors have an equal opportunity to serve Sourcewell members. This ensures fair competition and helps in securing the best possible value for Sourcewell members.</p> <p>Promotion of Partnerships: On our part as REV Ambulance Group, we are committed to actively promoting our partnership with Sourcewell. This includes educating our sales teams about Sourcewell's processes and member needs, maintaining visibility at relevant trade shows and events, and emphasizing our collaboration with Sourcewell during customer interactions.</p> <p>Integration into Sales Process: To integrate a Sourcewell-awarded contract into our sales process, we would ensure that our sales teams are well-informed about the specifics of the contract, including pricing, terms, and any unique requirements. This information would be incorporated into our sales materials and presentations to Sourcewell members. We would also actively communicate the benefits of the Sourcewell contract to potential customers, highlighting the advantages of choosing our ambulance offerings through this cooperative purchasing mechanism.</p> <p>In summary, Sourcewell's role is seen as pivotal in vendor qualification, impartial facilitation of member needs alignment, and the promotion of fair competition among vendors. REV Ambulance Group is committed to leveraging this partnership to offer our services effectively to Sourcewell members, ensuring that they receive the highest quality and value in ambulance solutions.</p>	*
39	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	<p>REV Ambulance Group and its associated brands, including Wheeled Coach, Road Rescue, Horton, AEV, Leader, and REV Remount Centers prioritize a high degree of customization and personalization in their ambulance products and services. As a result, the nature of their offerings necessitates direct and personalized interactions between customers and their respective sales teams. This approach aligns with the unique requirements of each project, often involving collaboration with engineering and procurement teams. Due to the personalized and complex nature of these engagements, the products and services offered by REV Ambulance Group and its brands are not typically available through an e-procurement ordering process.</p> <p>In summary, REV Ambulance Group, Wheeled Coach, Road Rescue, Horton, AEV, Leader and REV Remount Centers emphasize the importance of tailored solutions, personalized interactions, and collaborative relationships with customers, which do not align with e-procurement methodologies commonly used for more standardized and off-the-shelf products and services.</p>	*

Table 8: Value-Added Attributes

Line Item	Question	Response *
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40	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	<p>REV Ambulance Group, home to renowned brands like Wheeled Coach, Road Rescue, Horton, AEV, Leader, and REV Remount Centers, is fully committed to delivering a comprehensive range of services to Sourcewell participating entities. This commitment extends beyond product offerings, encompassing essential training and support for customers and dealers alike.</p> <p>Our individual dealer network plays a pivotal role in ensuring that customers receive the necessary training and ongoing updates for their newly acquired products. Here's a detailed overview of our training programs:</p> <p>Wheeled Coach: Our dealerships offer in-use training for Sourcewell participants upon customer request. This training occurs at the dealership during the vehicle acceptance process. For those seeking specialized training, our dealerships can coordinate with Wheeled Coach to create a tailored training agenda. While this specialized training is provided at no additional charge to the dealership, customers are responsible for their employees' time and travel expenses.</p> <p>Road Rescue Emergency Vehicles: Similarly, our dealerships provide in-use training for Sourcewell customers during the vehicle reception process. Enhanced training sessions can be arranged by our dealerships in collaboration with Road Rescue Emergency Vehicles, tailored to the number of participants. There are no extra fees for this specialized training, but customers are accountable for their employees' time and travel costs.</p> <p>Horton: Horton offers a comprehensive training suite for Sourcewell entities, including training at the time of delivery and post-delivery if requested by vehicle operators. Advanced training modules covering electrical systems, programming, HVAC, and occupant restraint systems are also available. These training sessions can take place at our primary facility or at various dealer locations across the nation. Importantly, all these training initiatives are provided free of charge.</p> <p>AEV and Leader: Both AEV and Leader prioritize hands-on training and offer certification courses to both dealers and customers, ensuring optimal product utilization and maintenance. On-site training is a key component of these programs, equipping all users with the skills to proficiently operate and manage the vehicles. Additionally, road support is extended to our dealers throughout the United States, highlighting our commitment to continuous learning and operational efficiency.</p> <p>REV Remount Centers: Our REV Remount Centers provide comprehensive training for newly remounted ambulances through the appropriate individual dealer network, mirroring the training provided for newly constructed ambulances.</p> <p>In conclusion, REV Ambulance Group, in collaboration with its esteemed brands and the invaluable support of its individual dealer network, is dedicated to offering an extensive suite of training programs meticulously tailored to meet the unique needs of Sourcewell participating entities. These programs are designed to enhance knowledge about products, equipment, maintenance practices, and operator safety. Costs for training programs may vary based on program specifics and customization, and detailed pricing information can be obtained directly from REV Ambulance Group and its affiliated brands. We are unwavering in our commitment to ensuring the success and satisfaction of our valued customers and dealers.</p>
41	Describe any technological advances that your proposed products or services offer.	<p>REV Ambulance Group, along with its renowned brands such as Wheeled Coach, Road Rescue, Horton, AEV, and Leader, is at the forefront of providing cutting-edge technological advances in the field of ambulance manufacturing and services. These technological innovations are designed to enhance patient care, improve safety, and streamline operations for Sourcewell participating entities. Here are some of the key technological advances offered by REV Ambulance Group and its brands:</p> <p>Wheeled Coach:</p> <ul style="list-style-type: none"> a) Our robust hard-wired printed circuit board electrical system epitomizes reliability and maintenance simplicity. An alternative offering is the Multi-plex electrical system by IDEX Corporation (known as Weldon). This system provides on-board diagnostics that streamline troubleshooting, drastically cutting down out-of-service periods. The Weldon V-Mux power distribution reduces wire splices by 75% and connections by 25%, bolstering system reliability and minimizing any potential downtime. This Peer-to-Peer System ensures each node maintains its configuration, incorporating load shedding and sequencing seamlessly. b) Our commitment to continuous product development grants our customers access to exclusive features unmatched by other manufacturers. c) Every Wheeled Coach product comes standard with Per4Max seat belts, integrating cutting-edge deceleration technology and the option for a RollTek Airbag System. d) Unique Trueform Wall Construction e) The AntiCor Protection System, our shield against corrosion f) Robust Safeguard Box Frame g) Cool Bar for optimized AC performance h) The resilient Toughcoat Paint Process i) Specialized Texas Edition Dual Evaporator System

k) Effortless On-Line REVO parts ordering system.

Road Rescue:

a) The Multi-plex electrical system, a collaboration with IDEX Corporation (Weldon), features onboard diagnostics that make troubleshooting and repairs efficient, thus curtailing downtime. The Weldon V-Mux power distribution diminishes wire splices by 75% and connections by 25%, ensuring unparalleled reliability. The integrated Peer-to-Peer System allows nodes to self-configure, facilitating load shedding and sequencing.

b) Our dedication to ongoing product innovation empowers customers with features and advantages other manufacturers cannot match.

c) Road Rescue standardizes the Per4Max seat belts across its range, offering avant-garde deceleration technology and the RollTek Airbag System.

d) The resilient MaxForce™ Mounting System

e) The state-of-the-art WhisperQuiet™ Insulation System

f) The sturdy CrewGuard™ Body

g) The Brilliance™ Advanced Vehicle Lighting system

h) The modern Amplitude™ Interior Design Package

i) The ComfortBright™ Dome Light for optimum illumination

j) The sleek HiddenHinges™ design

k) User-friendly On-Line REVO parts ordering.

Horton:

Horton vehicles are equipped with a default multiplexed electrical system. This bespoke system, tailored specifically for emergency medical vehicles, boasts touch-screen technology, point-to-point wiring, diagnostics, and field programmability. Since 2008, Horton has incorporated the standard HOPS (Horton's Occupant Protection System) in the patient compartment, encompassing roll-over airbags, retractable 4-pt harnesses, progressive resistance foam at impact areas, rounded corners, and the state-of-the-art MBrace.

Vanguard® Body Design: Horton's Vanguard® body design is a hallmark feature. It offers a spacious and ergonomic interior layout that maximizes patient care space, improves accessibility, and provides ample storage for medical equipment. The modular design also allows for flexibility in configuring the ambulance's interior to meet the specific needs of EMS providers.

Innovative HVAC Systems: Horton is known for its advanced HVAC (Heating, Ventilation, and Air Conditioning) systems. These systems ensure patient comfort by maintaining a controlled climate within the patient compartment, even in extreme weather conditions.

Quiet Interior: Horton ambulances are designed with a focus on minimizing noise pollution.

This results in a quieter interior environment, which enhances communication among medical personnel and creates a more comfortable experience for patients.

AEV:

a) AEV offers the optional "LX1 & VX1" Multi-plex electrical system by IDEX Corporation. It facilitates on-board diagnostics, simplifying troubleshooting and repair processes, consequently minimizing service interruptions. The standard Solid State electrical system by AEV also includes on-board diagnostics.

b) All AEV products come standard with the Per4Max seat belts, featuring the latest in deceleration technology and an optional RollTek Airbag System.

c) Innovative Infinity Edge™ Body Panels

d) Smart Action™ Door Mechanics for smooth operations

e) Tru-Precision™ Door Gaskets ensuring a perfect seal

f) The permanent, clear labeling of Perma-Labels™ Outlet Covers.

Leader:

Our versatile range of Type 1, Type 2 and Type 3 ambulances can be adapted for a variety of requirements, including BLS, ALS and CCT services. We also engineer custom EMS vehicles to your specific needs while meeting current local, state and federal standards.

Fully EV Electrical Vehicle options are offered. Leader is one of the very few manufacturers of Ambulances to build on Electric chassis. We also incorporate use of Per4Max seat belt system, dual A/C systems, O2 bottle loader system and an unparalleled paint process and application, along with many other customized features in our units upon discussion with final customer

Leader is the Leader in the building of Electric Ambulances, we have already built and supplied a number of e-Ambulances that are on the road today. We are looked to within the REV Group as the primary manufacturer and engineer of these green vehicles. Leader adheres to and maintains production practices under strict environmental standards of the State of California.

Each vehicle we make starts with a 3D CAD drawing customized to your specific needs. Every step of production is then carefully scheduled to ensure your vehicle is ready by the promised date.

Components are cut to exacting tolerances using our industrial CNC high-speed router and our edge banding machine provides a long-lasting, highly durable finished edge.

At Leader we are constantly looking for new technologies to enhance the quality and durability of the product, like 3D printing, vacuum forming, decal and laser cutting.

Then the assembly process begins. We build our own wire harnesses to ensure an electrical system you can rely on, and even mix our own paint to avoid waste and make sure we match your colors perfectly.

Everything comes together in our state-of-the-art final assembly plant. We provide our personnel with only the best equipment and use lean manufacturing techniques to provide

		<p>you with the best possible value</p> <p>REV Remount Centers:</p> <p>When a REV Ambulance Group brand ambulance undergoes a remounting process, it is executed with an unwavering commitment to the same rigorous standards and advanced manufacturing techniques that were employed during its original construction by the respective brand. Our dedication to excellence ensures that each remounted ambulance maintains the integrity, quality, and safety synonymous with our brand, providing our customers with a renewed and reliable vehicle that upholds the highest industry standards</p>	
42	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	<p>At REV Ambulance Group, we are unwaveringly dedicated to crafting superior products that champion a sustainable future for our planet. Our business ethos is firmly anchored in core tenets: Leadership, Inclusivity, Transparency, Integrity, Stewardship, and the relentless pursuit of Continuous Improvement. Every day, we live and breathe these commitments by:</p> <ul style="list-style-type: none"> • Vigorously minimizing pollution • Prudently conserving resources and energy • Aggressively reducing consumption and waste <p>These cardinal principles are not just strategies, but they are essential blueprints that underpin our vision for a sustainable and eco-friendly Earth. We recognize that manifesting this vision demands concerted efforts. As such, we pledge to diminish our pollution footprint and minimize the release of toxins into our environment. Being a Lean Six Sigma manufacturing facility, cutting waste is at the heart of all we do and how we operate our locations.</p> <p>As part of the esteemed REV Group family, all REV Ambulance Group manufacturing facilities wholeheartedly embrace a deep-rooted philosophy of environmental stewardship. This translates into fostering trust amongst our customers—trust in our brands, trust in the integrity of our products, and a fulfillment of our employees' expectations regarding our environmental ethos and practices.</p> <p>To this end, REV Ambulance Group is firmly committed to:</p> <ul style="list-style-type: none"> • Empowering our employees through rigorous environmental awareness training, ensuring transparent communication at all levels; • Engaging in proactive, long-term partnerships with a wide array of stakeholders, encompassing regulators, customers, business associates, and the community at large, in our quest to address and surmount environmental challenges. <p>Our leadership is unwavering in its commitment and will spare no resource in embedding this vision into every facet of our organization. Furthermore, every REV Ambulance Group member has proactively invested in initiatives that slash plant emissions and boost operational efficiency. This dual-focused strategy enables us to drive down costs while making impactful environmental conservation strides.</p> <p>AEV takes pride in being the only TRA-certified green ambulance manufacturer in the industry.</p> <p>Leader is a producer of an all-electric vehicle for ambulance services. Leader is one of the very few manufacturers of Ambulances to build on Electric chassis. We also incorporate the use of a Per4Max seat belt system, dual A/C systems, an O2 bottle loader system, and an unparalleled paint process and application, along with many other customized features in our units upon discussion with the final customer</p> <p>Leader is the Leader in the building of Electric Ambulances, we have already built and supplied several e-Ambulances that are on the road today. We are looked to within the REV Group as the primary manufacturer and engineer of these green vehicles. Leader adheres to and maintains production practices under strict environmental standards of the State of California.</p> <p>We are fully committed to promoting environmental sustainability and reducing our carbon footprint at REV Ambulance Group. As part of our green initiative, we actively seek to collaborate with vendors at the forefront of addressing environmental needs. This includes exploring innovative solutions like idle mitigation systems, electric vehicle options, and other emission-reduction technologies for our vehicles. By working hand in hand with these environmentally conscious partners, we aim to contribute to a cleaner and more sustainable future while providing our customers with advanced, eco-friendly ambulance solutions.</p> <p>See Attached Table 8 EHS Sustainability. Awards. Reports</p>	*

43	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	<p>REV Group has forged a dynamic collaboration with several Idle Mitigation Systems, delivering cutting-edge solutions tailored to our customer's unique requirements. Our initiative aims to decrease vehicle idle times substantially. Furthermore, we are pioneering advancements in electrical transit and are in the advanced stages of R&D for Type 1 and 3 innovations. Additionally, we install solar panels on numerous agency vehicles at the customer's request.</p> <p>The nation's medical transportation leader recently made a strong statement about environmental stewardship in its industry. American Medical Response (AMR), with coast-to-coast operations, more than 26,000 employees, including teams in Santa Barbara County, recently added five electric ambulances to its California fleet.</p> <p>The purchase of the REV Ambulance Group vehicles also comes with the option to add 25 more. The move is part of a long-standing corporate commitment to environmental leadership, the company says, while emphasizing it's just one of many efforts it undertakes in the communities it serves. AMR Santa Barbara County is slated to receive one of the electric ambulances in June once production on the vehicles is completed.</p> <p>"The purchase of these electric vehicle ambulances is an important step in the transition from dependence on non-renewable resources to implementation of clean, sustainable energy sources to help our communities breathe a little easier," said Dave Schierman, director of operations for AMR Santa Barbara.</p> <p>https://www.vcstar.com/story/sponsor-story/american-medical-response/2022/04/11/electric-ambulances-now-part-amrs-california-fleets-more-coming/9495190002/</p> <p>See attached Table 3 document for additional sustainability information.</p>
44	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	<p>REV Group Inc., as a publicly traded entity, adheres to rigorous standards and guidelines to ensure fairness and equity in all our business dealings. This commitment to integrity and transparency is foundational to our operations and corporate ethos.</p> <p>While REV Group does not directly hold certain certifications, we take pride in our diverse network of suppliers and dealers, many of whom are recognized under various categories such as minority-owned, women-owned, and veteran-owned businesses, among others. We value the diversity and inclusivity this network brings to our operations. Detailed information about the certification status of our suppliers and dealers is readily available to members upon request, demonstrating our commitment to transparency and support for diverse business communities.</p> <p>In alignment with our General Services Administration (GSA) contracts, REV Group has implemented robust Subcontracting Plans (Sub K plans). These plans delineate our strategy for subcontracting to a wide array of Small Business concerns, including but not limited to Alaska Native Corporations (ANCs), Indian tribes, Veteran-Owned Small Businesses (VOSBs), Service-Disabled Veteran-Owned Small Businesses (SDVOSBs), HUBZone-certified businesses, Small Disadvantaged Businesses (SDBs), and Women-Owned Small Businesses (WOSBs). Our Sub K plans are designed to ensure meaningful participation of these businesses in our contracts, reinforcing our commitment to fostering a diverse and inclusive supply chain. For a detailed insight into our subcontracting initiatives, please refer to the attached Sub K plan specific to REV Ambulance Group.</p> <p>See attached Table 8 Sub K plan</p>

45	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	<p>The REV Ambulance Group brands stands as an industry titan, commanding a dominant presence and holding significant market share, a testament to our exceptional uniqueness and unwavering commitment to excellence. As an integral member of the REV Group, we transcend the mere manufacturing of ambulances, shaping vehicular masterpieces that define unparalleled reliability and enduring performance. Our distinction goes beyond superior product quality; it encompasses a realm of exceptional value-added services, setting us apart as the undeniable choice for Sourcewell participating entities.</p> <p>At the heart of our distinctiveness lies REV Finance, a hallmark of our innovative approach. Unlike mainstream financial institutions that offer generic, one-size-fits-all solutions, REV Finance specializes in crafting bespoke funding and equipment financing strategies meticulously tailored to the precise needs of Sourcewell members. Drawing from our profound understanding of the emergency medical services sector, we possess invaluable insights into the often unpredictable financial landscape. We are resolutely committed to our clients' success, shaping finance structures that empower Sourcewell members to acquire essential equipment without shouldering undue financial burdens. However, our offerings extend beyond financing; REV Finance boasts a comprehensive suite of services, encompassing vehicle leasing, comprehensive insurance packages, and a profound expertise in managing used equipment sales.</p> <p>Our unyielding dedication to equipment performance is reflected in our extensive network of dealers and strategically positioned regional technical centers (RTC) spanning the United States and Canada. These RTCs serve as epicenters of unparalleled expertise, delivering immaculate service and maintenance to ensure that vehicles under our care remain in a state of perpetual readiness. For those Sourcewell members who may find themselves geographically distant from our RTCs, we've bridged the gap with a meticulously curated online aftermarket parts catalog. Supported by a state-of-the-art parts warehouse and an elite team of dedicated professionals, this catalog guarantees seamless access to every essential component, fortifying the operational excellence of your fleet.</p> <p>In summary, the REV Ambulance Group not only elevates industry standards but also commands a commanding market presence. We deliver exceptional products and services meticulously designed to cater exclusively to the unique needs of Sourcewell participating entities. Our unswerving commitment to excellence, innovative financing solutions, and the vast support network of dealers and RTCs position us as the quintessential partner for those in pursuit of top-tier solutions in the realm of emergency medical services.</p>	*
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Table 9: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *	
46	Do your warranties cover all products, parts, and labor?	<p>Please find attached the comprehensive warranty registration details encompassing all facets of our warranty provisions and claims procedures for each distinguished brand within our portfolio. These warranties are a testament to our unwavering commitment to quality and serve as an iron-clad assurance against any defects in material and craftsmanship that can be attributed to the esteemed REV Ambulance Group brands arising during standard use and service. It's worth noting that components outside our direct purview come fortified with the manufacturer's robust warranty guarantees. Trust in our brand is not just about our superior products but also about our enduring promise of their longevity and performance.</p> <p>See attachment Table 9 Warranties</p>	*
47	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	<p>Our warranties, tailored specifically for the esteemed REV Ambulance Group brands, are designed for typical scenarios and the intensive usage that emergency services can often demand. Recognizing the rigorous conditions under which our products operate, we've meticulously crafted our warranties to stand resilient even in high-stress environments, ensuring that our commitment to you extends far beyond mere 'normal' use and service. For a comprehensive understanding and in-depth details on the scope and provisions of our warranties, we urge you to refer to the attached warranty documents for each brand under the REV Ambulance Group umbrella. Your trust in our products is paralleled by our assurance of their durability and performance, even in the most demanding situations.</p>	*

48	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	Outlined in our dealer and distributor agreements, as well as our warranties, is the specification that travel time and mileage are typically not covered. However, as a manufacturer deeply committed to ethical practices and customer satisfaction, we evaluate every reimbursement request on its individual merits. Each case is assessed thoroughly to determine the most appropriate course of action, ensuring fairness and due diligence. While mileage isn't conventionally a covered item, some of our dedicated dealers may choose to accommodate this cost at their discretion.	*
49	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	Horton, AEV, and Leader are based solely in the US and have not expanded to Canada. In areas without an official dealer, we're committed to ensuring smooth warranty processes by allowing customers to select their preferred service center for approvals.	*
50	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	<p>REV Ambulance Group and its esteemed brands, including Wheeled Coach and Road Rescue, are unwavering in their commitment to ensuring our customers' peace of mind throughout their ownership journey. In the event of a third-party component failure within our conversion warranty timeframe, you can trust us to handle the warranty service seamlessly. However, once the conversion warranty period concludes, the responsibility for warranty service transitions to the original equipment manufacturer (OEM).</p> <p>Horton, another trusted brand within the REV Ambulance Group, takes customer satisfaction to heart. Our foundational 2-year/24,000-mile conversion warranty goes above and beyond by covering components, even when the original manufacturer may not. We go the extra mile by actively assisting our clients in obtaining warranties and part replacements from our vendors. We take pride in offering an integrated 'one-stop-shop' warranty solution, setting us distinctly apart from many of our competitors.</p> <p>At AEV, our commitment is to bridge the gap for our clients. While we do align with the original equipment manufacturer's warranty terms, we also serve as active intermediaries with several vendors. This means we can readily supply new parts and coordinate directly with the vendor, streamlining the process for our esteemed customers.</p> <p>Similarly, Leader and REV Remount Centers share this commitment to bridging the gap for our clients. Just like AEV, we align with the original equipment manufacturer's warranty terms but also play an active intermediary role with multiple vendors. This enables us to promptly supply new parts and efficiently coordinate with vendors, simplifying the warranty process for our valued customers.</p> <p>At REV Ambulance Group and its brands, we are dedicated to ensuring that our customers experience seamless and hassle-free warranty service, whether during the conversion warranty period or beyond. Our commitment to customer satisfaction extends to every facet of our service, making us your trusted partner in the world of emergency vehicles and ambulance solutions. Specific warranty information can be located on the individual attached warranty documents.</p> <p>See attachment Table 9 Warranties</p>	*
51	What are your proposed exchange and return programs and policies?	Given the myriad of factors involved, decisions will be made on an individual case basis, ensuring the most appropriate action is taken and seen through to completion. Generally, REV Ambulance Group does not facilitate exchanges or returns on entire vehicles except under specific trade-in conditions at the customer's request.	*
52	Describe any service contract options for the items included in your proposal.	<p>REV Ambulance Group is proud to offer a comprehensive approach to meeting customers' unique service needs. Our dealer distributors, equipped with extensive expertise and a dedication to customer satisfaction, are poised to go the extra mile in customizing service contracts that align perfectly with customers' distinct requirements.</p> <p>In addition to tailored service contracts, our dealer distributors are empowered to present extended service contracts, providing an additional layer of assurance and peace of mind for our valued customers. Your satisfaction and confidence in our products and services are paramount to us. Our extended factory warranties are readily available upon request for those seeking extended protection. This underscores our unwavering commitment to ensuring that customers have the highest level of support and assurance when it comes to their REV Ambulance Group vehicles. Your trust in us drives our commitment to delivering excellence in every aspect of our service.</p>	*

Table 10: Payment Terms and Financing Options

Line Item	Question	Response *
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53	Describe your payment terms and accepted payment methods.	<p>REV Ambulance Group, home to renowned brands, ensures a smooth and efficient transaction process for our valued customers. When it comes to payment, we have established clear guidelines to facilitate a seamless experience, whether you're acquiring an ambulance from one of our brands or engaging in a direct factory sale.</p> <p>Upon delivery to the designated brand, immediate payment is requisite. This commitment to prompt payment reflects our dedication to a hassle-free transaction process. We offer the convenience and security of payment options, typically through check or direct wire transfers.</p> <p>Our dealer distributors play a pivotal role in ensuring a tailored approach to payment terms, aligning them with the specific needs of our clients. We understand that flexibility is key, and our dealers are here to work with the customer to create terms that suit their requirements.</p> <p>We anticipate payment upon delivery for direct factory sales unless prior bespoke arrangements have been established. These arrangements are designed to enhance your buying experience, further demonstrating our commitment to providing you with the utmost convenience and satisfaction in your interactions with REV Ambulance Group. The customer's trust in us drives our dedication to excellence in every aspect of our service</p>	*
54	Describe any leasing or financing options available for use by educational or governmental entities.	<p>As a distinguished REV Group subsidiary, the REV Ambulance Group is uniquely positioned to present our clients with specialized Municipal Ambulance Financing solutions. Through REV Financial Services, we guarantee a swift response, unparalleled service, and adaptability in our financial products, all tailored to align seamlessly with our customer's fiscal aspirations. It's noteworthy that an overwhelming majority, 8 out of 10 organizations, choose financing as their pathway to secure new equipment.</p> <p>Our Municipal Financing offerings include:</p> <p>a) Extended Terms: Benefit from terms extending up to 7 years. Lock in fixed payments today, ensuring immunity from potential future inflation.</p> <p>b) Flexible Payment Schedules: Choose from annual, quarterly, or monthly payments, which effectively safeguard credit lines, ensuring you have ample credit when difficulties arise.</p> <p>c) Customized Financing Options: We prioritize capital conservation, whether lease purchasing or short-term financing spanning 1-12 months. With 100% equipment financing and more, funds can be redirected to other pivotal investments such as hiring, procuring materials, and amplifying business growth.</p> <p>d) Comprehensive Equipment Financing: Alongside the ambulance, we also cater to financing auxiliary equipment – from advanced electronics to state-of-the-art cots. Our adaptive payment structures can be meticulously molded to resonate with each client's financial landscape.</p> <p>Additionally, we suggest the customer check with any Sourcewell-awarded vendor to NCL to ensure they know their options and the full advantages of all available resources. Our dealers can also direct the customer to any local financial offices to investigate options.</p> <p>See attached financial brochures Table 10 Financial Brochures</p>	*

55	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	<p>At REV Ambulance Group and across our esteemed brands, we adhere to established protocols and procedures for awarded contracts. We employ standard transaction documents that are in line with industry best practices. These documents encompass various forms, such as order forms, terms and conditions, service level agreements, and more, all of which are essential for ensuring a seamless and transparent contractual process.</p> <p>For your convenience, we have attached relevant samples of these documents in the document upload section of our submission. These samples serve as valuable references and resources to help you navigate the contractual aspects of your engagement with REV Ambulance Group and our brands.</p> <p>Much of our quoting is web-based and order placement not only expedites the entire process but also allows for greater transparency and communication between REV Ambulance Group, our dealers, and our customers. It exemplifies our commitment to leveraging technology to enhance customer experience and operational efficiency.</p> <p>We are committed to providing clarity and transparency in all our interactions and transactions; these documents are a testament to that commitment.</p> <p>See attachment Table 10 New order sales forms</p>	*
56	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcwell participating entities for using this process?	<p>Regarding part orders placed directly with our dealers for parts purchases, some of our dealer distributors may accept P-cards (Purchase Cards) as a payment method. However, it's important to note that accepting P-cards may vary among individual dealers within the REV Ambulance Group network.</p> <p>We recommend that members who are interested in using P-cards for their parts purchases directly confirm this payment option with the specific dealer they are working with. Each dealer may have its own policies and procedures regarding payment methods, including whether or not P-cards are accepted.</p> <p>It's also worth mentioning that, as a general policy, REV Ambulance Group itself does not accept P-cards as a payment method. Therefore, any inquiries or arrangements related to P-card usage should be directed to the respective dealer with whom the member is conducting their parts purchase transactions. We are committed to facilitating a smooth and convenient purchasing experience for our customers, and our dealers are here to assist with any specific payment inquiries or preferences.</p>	*

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcwell Price and Product Change Request Form.

Line Item	Question	Response *
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57	<p>Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.</p>	<p>REV Ambulance Group, encompassing our esteemed brands Horton, AEV, Wheeled Coach, Road Rescue, Leader, and REV Remounts employs a transparent and competitive pricing model designed to offer value and flexibility to Sourcewell members. Our pricing structure includes both line-item discounts and product-category discounts across our diverse range of products.</p> <p>Pricing Model:</p> <p>Line-Item Discounts: We provide specific discounts on individual items, ensuring Sourcewell members receive competitive pricing on each product they select.</p> <p>Product-Category Discounts: Discounts are also applied at the category level, which includes ambulance types, medical equipment, and customization options, among others.</p> <p>Detailed Pricing Data:</p> <p>Standard/List Pricing: Our proposal includes a comprehensive list of standard pricing for our entire product range. This encompasses various ambulance models, medical equipment, and accessories.</p> <p>Sourcewell Discounted Price: Exclusive discounts for Sourcewell members are provided, showing the difference between standard pricing and the special pricing available through this contract.</p> <p>Breath of Offering:</p> <p>Ambulance Models: Including Type I, II, and III ambulances, with various chassis options available from each brand.</p> <p>Pricing Materials:</p> <p>Comprehensive Pricing Document: A detailed document outlining the pricing for each product and service is uploaded in the document upload section of our RFP response.</p> <p>REV Ambulance Group ensures that Sourcewell members can benefit from a pricing structure that is both economical and tailored to their specific needs. Our aim is to make high-quality emergency vehicles and equipment accessible and affordable to all members, ensuring they have the tools they need to provide effective emergency services.</p>
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58	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	<p>In light of our commitment to unparalleled value, all REV Ambulance brands consistently provide esteemed Sourcewell members with an exclusive offering. Whether it's Wheeled Coach's dedication to excellence, Road Rescue Emergency Vehicles' promise of top-tier service, Horton's unwavering prioritization of member needs, or AEV's, Leader and REV Remount Centers are dedication to presenting the best deals, all brands resonate with the same robust discount structure. Each offers an exclusive 3% discount on all premium base model chassis and conversion models. In addition, we collectively extend a generous 10% discount on our diverse and comprehensive options lists. To gain a deeper understanding of this commitment, accompanying documents showcase the list prices juxtaposed with the member-exclusive discount rates, emphasizing our most competitive price offerings. In conclusion, every brand under the REV Ambulance umbrella steadfastly upholds the same promise of exceptional value and exclusive discounts for our Sourcewell members.</p> <p>Wheeled Coach is proud to extend an exclusive 3% discount on all our premium base model chassis and conversion models exclusively for Sourcewell members. Moreover, we're pleased to offer an unparalleled 10% discount on our diverse options list. Enclosed, you will find a comprehensive breakdown showcasing the list price juxtaposed with the Sourcewell member-exclusive discount rate and our most competitive price offering.</p> <p>Road Rescue Emergency Vehicles is committed to delivering value to Sourcewell members. As such, we are granting a 3% off our list price on our elite base model chassis and conversion models. Further sweetening the deal, we're providing a generous 10% discount on our options list. A detailed price chart accompanying this showcases the advantageous pricing structure for our esteemed Sourcewell members.</p> <p>Horton prioritizes the needs of our Sourcewell members by offering a standout 3% discount on all base models. Beyond this, members can capitalize on a 10% price reduction on our vast range of published options. For a granular pricing perspective, please refer to the attached documents.</p> <p>AEV is thrilled to present a special 3% discount on all base models exclusively for Sourcewell members. In addition to this, we're offering a substantial 10% discount on our comprehensive range of published options. The attached document provides a detailed insight into our competitive pricing structure tailored for our valued Sourcewell members.</p> <p>Leader is additionally thrilled to present a special 3% discount on all base models exclusively for Sourcewell members. In addition to this, we're offering a substantial 10% discount on our comprehensive range of published options. The attached document provides a detailed insight into our competitive pricing structure tailored for our valued Sourcewell members.</p> <p>REV Remount Centers will to present a special 3% discount on all base models exclusively for Sourcewell members. In addition to this, we're offering a substantial 10% discount on our comprehensive range of published options. The attached document provides a detailed insight into our competitive pricing structure tailored for our valued Sourcewell members.</p>
59	Describe any quantity or volume discounts or rebate programs that you offer.	<p>We actively provide chassis rebates, leveraging the benefits available from chassis OEMs. At this time, we have chosen not to offer volume discounts, as our thorough analysis indicates that the operational savings for our clients would be minimal. Our focus remains on delivering substantial value through other means and avenues.</p>
60	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	<p>Every brand within the REV Ambulance Group is committed to offering detailed quotations tailored to the specific items required by our clients. Our quotations meticulously factor in the associated costs, anticipated labor, and a strategic margin to ensure sustained profitability. This margin is fine-tuned based on critical variables such as product availability, intricacy, and operational implications. For specialized requirements, we have a process where a written request is sent to the designated teams of the respective brands for thorough review and expedited approval.</p>

61	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	The prices outlined in this RFP are exclusively F.O.B. and do not encompass any expenses related to inspection trips, training, or transportation. It's imperative to note that neither the REV Ambulance Group brands nor its affiliated dealer network levy any of the aforementioned additional costs.	*
62	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	For Wheeled Coach and Road Rescue, distributors can submit a written request for shipping. Upon review, a quotation will be furnished. Should any transportation-related issues arise with the vehicle, our distributors are to liaise directly with our delivery manager for claims processing. Regarding Horton, AEV, Leader and the REV Remount Centers freight or shipping is initiated upon customer request and is priced based on the quotes procured from transport companies. It's essential to understand that this is a pass-through expense; we bill the customer precisely what the shipping company charges us. Typically, shipping logistics are overseen by the dealer.	*
63	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	For all REV Ambulance Group brands, shipping arrangements are typically managed by our dealer distributor. Vehicles can be transported via flatbed or driven directly by the distributor. Often, dealers or customers choose to drive the vehicle on their own, bearing the associated costs. When flatbed transport is essential, we collaborate with a network of trucking companies to secure the most favorable rates and timely availability for our clients. On the rarest of occasions, for international destinations, we've facilitated air shipments of completed vehicles, should a customer prefer that approach.	*
64	Describe any unique distribution and/or delivery methods or options offered in your proposal.	For all REV Ambulance Group brands, shipping arrangements are jointly managed by our dealer distributors and our factories. Vehicles can either be transported via flatbed or driven directly by the distributor. For offshore destinations, we can make the necessary arrangements as required.	*

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
65	b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	NA

Table 13: Audit and Administrative Fee

Line Item	Question	Response *
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66	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template.	<p>REV Ambulance Group has a robust system in place to ensure compliance with our proposed Contract with Sourcewell. Our process begins at the customer's point of contact with their local REV Ambulance brand dealer, identified through the brand dealer locator on our website. Upon notifying the dealership of their Sourcewell membership, an option in our order entry system is selected to confirm this membership. Following this, we notify Sourcewell with key details such as the customer's Member ID, Application Name, Address, Ambulance Type, order receipt date, and estimated completion date.</p> <p>Once the vehicle is delivered, our accounting department processes the necessary administrative fee for the order. This systematic approach ensures accurate pricing for Sourcewell members and proper fee remittance. Furthermore, we prioritize education and communication, informing both dealers and customers about our partnership with Sourcewell. For non-member customers, we promote the benefits of Sourcewell membership, which streamlines their purchasing process and secures optimal pricing.</p> <p>To facilitate easy tracking and reporting, we've instituted an option code specifically for Sourcewell-associated orders. This enables seamless communication with Sourcewell, efficient report generation, and precise administrative fee calculation. Our brands come equipped with a full accounting staff and have established protocols and policies to meticulously capture all sales. Furthermore, we have mechanisms in place to conduct any necessary audits, ensuring that all transactions remain transparent and compliant.</p>
67	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	<p>Within the REV Ambulance Group, our approach to order processing is meticulously systematic. As we handle each order, we specifically segregate and monitor Sourcewell orders using a specialized accounting spreadsheet. This process is further bolstered by the use of corporate-wide tools such as SAP and Salesforce. Our precise tracking methods not only guarantee the accuracy and efficiency of our order processing but also enable us to identify new customer acquisitions and analyze any increases in sales volume by state.</p> <p>To ensure a comprehensive overview of our sales performance, we maintain a dedicated team of accounting professionals at each brand, including experienced controllers. This team plays a crucial role in managing and reviewing all financial aspects of our operations. They are instrumental in tracking inbound orders monthly, providing an additional layer of scrutiny and ensuring utmost financial accuracy.</p> <p>Every quarter, our robust accounting infrastructure facilitates the generation of an extensive report detailing our total sales under the Sourcewell contract. This report, meticulously compiled and submitted to the Sourcewell Contract Administrator, includes essential information such as the customer's name, full physical and mailing addresses, contact details, Sourcewell's assigned entity/participation number, detailed descriptions of purchased items, purchase prices, and dates of invoicing and revenue recognition.</p> <p>Our commitment to transparency and integrity in our business practices is unwavering. We consistently strive to uphold the highest standards in all our transactions. As part of this commitment, we pledge full cooperation with Sourcewell in auditing all transactions under the contract. This ensures that the administrative fee is accurately calculated and remitted for every purchase made under the contract's scope, reflecting our dedication to maintaining trust and reliability in our partnership with Sourcewell.</p> <p>See attachment Table 13 Sales Report Line 67</p>

68	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	Every brand under the umbrella of the REV Ambulance Group firmly commits to forwarding an administrative fee of \$800.00 to Sourcewell for each vehicle order. This obligation will be unequivocally borne by the individual brand involved.	*
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Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *	
69	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	<p>REV Ambulance Group is pleased to offer our comprehensive range of ambulance models under the brands of Horton, AEV, Wheeled Coach, Road Rescue, Leader and REV Remounts for the Sourcewell contract. Our proposal encompasses a wide spectrum of equipment, products, and services, ensuring that we cater to the diverse needs of emergency medical services across the country.</p> <p>1. Ambulance Models:</p> <p>Horton: Renowned for its robust and durable construction, Horton ambulances are designed for reliability and longevity. Models include Type I, Type II, and Type III ambulances, each equipped with state-of-the-art safety features and advanced life support capabilities.</p> <p>AEV: AEV ambulances are known for their innovative design and technological integration. Our offerings include a range of models from compact Type II vans to spacious and versatile Type I and Type III configurations.</p> <p>Wheeled Coach: As a leader in customization, Wheeled Coach provides ambulances that are adaptable to various operational requirements. Our lineup includes all ambulance types, each customizable to specific department needs. Our offerings include a range of models from compact Type II vans to spacious and versatile Type I and Type III configurations.</p> <p>Road Rescue: Specializing in custom-built solutions, Road Rescue ambulances are tailored to match exact specifications for performance, comfort, and efficiency in emergency situations. Our offerings include a range of models from spacious and versatile Type I and Type III configurations.</p> <p>Leader: Focused on quality and craftsmanship, Leader ambulances offer a blend of advanced technology and user-centered design, ensuring comfort and efficiency for both patients and EMS professionals. Our offerings include a range of models from compact Type II vans to spacious and versatile Type I and Type III configurations.</p> <p>REV Remount: Are focused on remounting all the REV Ambulance brand models.</p> <p>2. Equipment and Features:</p> <p>Our ambulances come equipped with the latest in emergency medical equipment, including advanced life support systems, integrated communication systems, and innovative safety features like rollover protection and advanced restraint systems. Each brand offers unique features such as Horton's HOPS system, AEV's TraumaHawk system, Wheeled Coach's Cool Bar HVAC system, Road Rescue's Ultramedic configurations, and Leader's ergonomic designs.</p> <p>3. Services:</p> <p>Comprehensive After-Sales Support: Including maintenance, repairs, and parts replacement through our network of service centers and remount facilities.</p> <p>Customization and Consultation: Tailored solutions to meet specific operational needs, including custom cabinetry, electrical systems, and exterior graphics.</p> <p>Training and Education: Offering comprehensive training programs on the operation and maintenance of our ambulances to ensure optimal performance and longevity.</p> <p>In summary, our proposal includes a complete suite of ambulances from our diverse brands, each known for their quality, innovation, and reliability. Alongside our top-of-the-line vehicles, we provide an array of services designed to ensure the satisfaction and success of Sourcewell participating entities. We are committed to delivering excellence in emergency medical transportation and support.</p>	*

70	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	<p>REV Ambulance Group's diverse range of products and services can be categorized into the following subcategories:</p> <p>Custom Ambulance Manufacturing:</p> <p>Type I Ambulances: Built on a truck chassis with a modular ambulance box.</p> <p>Type II Ambulances: Based on a van chassis, ideal for urban and community-based services.</p> <p>Type III Ambulances: Featuring a cutaway van chassis with a modular ambulance box.</p> <p>Specialty Ambulances and Vehicles:</p> <p>Critical Care Transport (CCT) Units: Specifically designed for critical care patient transport.</p> <p>Bariatric Ambulances: Equipped to handle larger patients comfortably and safely.</p> <p>All-Terrain and 4x4 Ambulances: For rugged terrains and challenging emergency situations.</p> <p>Safety and Technology Integration:</p> <p>Rollover Protection Systems: Enhancing vehicle safety in adverse conditions.</p> <p>Advanced Restraint Systems: Ensuring patient and crew safety during transport.</p> <p>Integrated Communication Systems: Facilitating seamless communication with hospitals and emergency services.</p> <p>After-Sales Support and Services:</p> <p>Maintenance and Repairs: Regular servicing, repairs, and part replacements.</p> <p>Remount Services: Refurbishing and updating older ambulance models for extended service life.</p> <p>Training and Education Programs: For operational efficiency and optimal use of ambulances.</p> <p>Innovative Solutions and Technologies:</p> <p>Telematics and Fleet Management Systems: For real-time tracking and management of ambulance fleets.</p> <p>AI-Driven Diagnostic Tools: Enhancing on-scene patient care and diagnostics.</p> <p>These subcategories comprehensively encapsulate the range of products and services offered by REV Ambulance Group, ensuring a holistic solution for emergency medical and ambulance requirements. Each subcategory is designed to meet the specific needs of emergency medical services, providing state-of-the-art vehicles, equipment, and support services. Each of the brands has processes in place to support these special request requirements as needed through utilizing the expertise knowledge and leverage of our dealer network partners.</p>
71	Describe available options for customization of the equipment and products offered in your proposal and any related order processes.	<p>Customization and Upfitting Services can include but are not limited to:</p> <p>Interior Customization: Tailored cabinetry, seating configurations, and medical equipment installations.</p> <p>Exterior Customization: Lighting, cabinetry, and medical equipment installations.</p> <p>Exterior Graphics and Branding: Custom paint jobs and graphics to reflect agency branding.</p> <p>Electrical System Customizations: Upgrades for lighting, power management, and auxiliary systems.</p> <p>SR Special Requests are captured through the dealer network when working with the customer. Depending on the specific request, the order is processed by each brand's sales assistant and integrated into the work order.</p> <p>See attached Table 14A Special Request.</p>

72	Describe available remount or refurbishing services included within your proposal, the pricing method for such services, and any related order processes.	<p>REV Ambulance Group is committed to extending the lifecycle of emergency vehicles through our specialized Remount Centers. Our proposal includes comprehensive remount and refurbishing services, designed to modernize, upgrade, and extend the service life of ambulances.</p> <p>Remount and Refurbishing Services:</p> <p>Scope of Services:</p> <p>Complete Vehicle Evaluation: Detailed assessment of the ambulance to identify areas for remounting or refurbishment.</p> <p>Customization Options: Offering a range of upgrades including cabinetry, lighting, electrical systems, and exterior graphics.</p> <p>Safety and Technology Upgrades: Enhancements such as improved restraint systems, rollover protection, and advanced communication tools.</p> <p>Pricing Method:</p> <p>Transparent Quoting Process: Our Remount Centers provide detailed quotes based on the specific needs and requests of each vehicle. Pricing is determined by the extent of the remount or refurbishing work required, with options for various budgets.</p> <p>Attachment of Pricing Examples: Enclosed in our proposal are examples of quote documents that illustrate the pricing structure for different levels of remount and refurbishment services.</p> <p>Order Processes:</p> <p>Quote Request: Interested Sourcewell participating entities can request a quote through our Remount Centers. Contact details and a request form are available for ease of communication.</p> <p>Consultation and Evaluation: Our experts will consult with the client to understand their specific needs and conduct a thorough evaluation of the ambulance.</p> <p>Order Documentation: Once the scope of work is agreed upon, an order document is generated, outlining the services to be provided, the timeline, and the agreed pricing.</p> <p>Execution and Delivery: Our skilled technicians will execute the remount or refurbishment as per the agreed specifications and timeline.</p> <p>REV Ambulance Group's Remount Centers are equipped to handle a diverse range of refurbishing needs, ensuring that every ambulance returns to service in an optimal condition, both functionally and aesthetically. Our streamlined order process and transparent pricing methodology make it convenient for Sourcewell members to access these services. The enclosed examples of our quote and order documents provide a clear understanding of how we approach each remount project, ensuring customer satisfaction and the highest quality of service.</p> <p>See attached Table 14A Remount inquiry.</p>
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73	Describe your compliance with US standards for the equipment and products offered in your proposal, including applicable Federal and state requirements.	<p>REV Ambulance Group, encompassing renowned brands such as Horton, AEV, Wheeled Coach, Road Rescue, and Leader, is fully committed to adhering to all applicable US standards and regulations for our equipment and products. Our proposal is crafted with a strict adherence to Federal and state requirements, ensuring the highest standards of safety, quality, and performance.</p> <p>Compliance with Federal Standards:</p> <p>National Fire Protection Association (NFPA) Compliance: Our ambulances meet NFPA 1917 standards, ensuring safety in design, construction, and performance.</p> <p>K-K-K Specification Compliance: We adhere to the GSA KKK-1822-F (including change notices 1-10) standards for ambulance design and manufacturing.</p> <p>National Institute of Standards and Technology (NIST) Compliance: Our products and processes comply with NIST standards for accuracy and reliability.</p> <p>Adherence to State Requirements:</p> <p>Customized to State Regulations: Each ambulance is built considering the specific state requirements, ensuring full compliance with regional standards and regulations.</p> <p>Continual Monitoring of Regulations: Our compliance team keeps abreast of changes in state laws and regulations to ensure continuous adherence.</p> <p>Certifications and Quality Standards:</p> <p>ISO 9001:2015 Certification: Our manufacturing processes are certified under ISO 9001:2015, reflecting our commitment to quality management and customer satisfaction.</p> <p>Society of Automotive Engineers (SAE) Compliance: We comply with SAE J3057 for body integrity testing, ensuring the structural safety and integrity of our ambulances.</p> <p>CAAS Ground Vehicle Standards Development Participation: We actively participate in developing and adhering to the Commission on Accreditation of Ambulance Services (CAAS) standards.</p> <p>Specialized Equipment Standards:</p> <p>FDA and Other Health Standards: All medical equipment and supplies are FDA-approved and meet relevant health and safety standards.</p> <p>Advanced Life Support (ALS) Equipment Compliance: Our ALS equipment adheres to the specific standards required for emergency medical operations.</p> <p>In summary, REV Ambulance Group's proposal is built on a foundation of rigorous compliance with US Federal and state standards. This commitment not only underscores our dedication to safety and quality but also ensures that our emergency vehicles are equipped to meet the diverse and dynamic needs of our clients across various jurisdictions.</p>
74	Describe your compliance with Canadian standards for the equipment and products offered in your proposal, including applicable federal and provincial requirements.	<p>REV Ambulance Group, specifically through our Wheeled Coach and Road Rescue brands, is dedicated to adhering to the highest standards of compliance with Canadian regulations for our ambulances and associated equipment. In our proposal, we have ensured that all products offered meet or exceed the applicable Canadian federal and provincial requirements.</p> <p>Compliance with Canadian Federal Standards:</p> <p>Canada Motor Vehicle Safety Standards (CMVSS): Our ambulances are built in compliance with CMVSS regulations, ensuring they meet the national safety standards for motor vehicles in Canada.</p> <p>Health Canada Regulations: Medical devices and equipment used in our ambulances are compliant with Health Canada guidelines, ensuring safety and efficacy in emergency medical situations.</p> <p>Provincial and Territorial Compliance:</p> <p>Adherence to Provincial Standards: Each ambulance is tailored to meet the specific standards and requirements of the province in which it will operate, ensuring full compliance with regional healthcare and vehicle operation standards.</p> <p>Regular Updates on Regulations: We constantly monitor and adapt to changes in provincial and territorial regulations, ensuring ongoing compliance in all jurisdictions where our ambulances operate.</p> <p>Certifications and Quality Standards:</p> <p>ISO 9001:2015 Certification: Our commitment to quality management systems is underscored by our adherence to the ISO 9001:2015 standards, applicable internationally, including in Canada.</p> <p>Alberta Health and Wellness Certification: Road Rescue ambulances specifically comply with the Alberta Health and Wellness Certification, ensuring they meet the stringent requirements for ambulances in Alberta.</p> <p>Canadian-Specific Requirements:</p> <p>Cold Weather Performance: Special attention is given to the design and features of our ambulances to ensure optimal performance in Canada's diverse and often challenging climatic conditions.</p> <p>In summary, through Wheeled Coach and Road Rescue, REV Ambulance Group ensures that our ambulances and emergency medical equipment are fully compliant with Canadian federal and provincial standards. This commitment to compliance is fundamental to our operations in Canada, ensuring that we provide safe, reliable, and high-quality emergency vehicles suited to the unique needs of the Canadian market.</p>

Table 14B: Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	New *	Remount *	Demo *	Used *	Comments
75	Type I ambulance units	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input checked="" type="radio"/> No	Demo would still be new and untitled until purchased by end user.
76	Type I-AD ambulance units	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input checked="" type="radio"/> No	Demo would still be new and untitled until purchased by end user.
77	Type II ambulance units	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input checked="" type="radio"/> No	Demo would still be new and untitled until purchased by end user.
78	Type III ambulance units	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input checked="" type="radio"/> No	Demo would still be new and untitled until purchased by end user.
79	Type III-AD ambulance units	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input checked="" type="radio"/> No	Demo would still be new and untitled until purchased by end user.
80	Emergency medical transportation vehicles	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input checked="" type="radio"/> No	Demo would still be new and untitled until purchased by end user.
81	Vehicles used in the delivery of pre-hospital and out of hospital care	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input checked="" type="radio"/> Yes <input type="radio"/> No	<input type="radio"/> Yes <input checked="" type="radio"/> No	Demo would still be new and untitled until purchased by end user.

Table 14C: Depth and Breadth of Offered Equipment Products and Services - Complementary/Incidental Offering

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments
82	Equipment, accessories, and supplies complementary or incidental to the purchase of a turnkey or complete unit of the types of solutions described in Line Items 75 - 81 in Table 14B above	<input checked="" type="radio"/> Yes <input type="radio"/> No	NA
83	Services complementary or incidental to the offering of the solutions described in Line Items 75 - 81 in Table 14B above, including installation, customization, refurbishment, inspection, repair and maintenance, training, and support.	<input checked="" type="radio"/> Yes <input type="radio"/> No	NA

Table 15: Exceptions to Terms, Conditions, or Specifications Form

Line Item 84. NOTICE: To identify any exception, or to request any modification, to Sourcewell standard Contract terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) via redline in the Contract Template provided in the “Bid Documents” section. Proposer must upload the redline in the “Requested Exceptions” upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Contract.

Do you have exceptions or modifications to propose?	Acknowledgement *
	<input type="radio"/> Yes <input checked="" type="radio"/> No

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as “Marketing Plan.”
 - [Pricing](#) - Table 12. Pricing Documents.zip - Wednesday December 20, 2023 15:08:05
 - [Financial Strength and Stability](#) - Table 2. SEC Financial Filing 4th QTR 2023.zip - Wednesday December 20, 2023 15:08:27
 - [Marketing Plan/Samples](#) - Table 7. Marketing. Social Media.Communication Technology (2).zip - Wednesday December 20, 2023 15:08:55
 - [WMBE/MBE/SBE or Related Certificates](#) - Table 8. Sub K plan for REV Ambulance Group.zip - Wednesday December 20, 2023 15:09:36
 - [Warranty Information](#) - Table 9. Warranties.zip - Wednesday December 20, 2023 15:09:50
 - [Standard Transaction Document Samples](#) - Table 10. New Order.Sales Forms.zip - Wednesday December 20, 2023 15:10:26
 - Requested Exceptions (optional)
 - [Upload Additional Document](#) - Additional Information.zip - Wednesday December 20, 2023 16:36:53

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☒ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Holly Russell, Manager Sales, REV Group Inc.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

☒ Yes ☐ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_2_Ambulance_RFP_122123 Wed November 29 2023 11:17 AM	<input checked="" type="checkbox"/>	1
Addendum_1_Ambulance_RFP_122123 Wed November 22 2023 09:10 AM	<input checked="" type="checkbox"/>	1



CITY OF AUBURN HILLS

CITY COUNCIL AGENDA

MEETING DATE: JUNE 2, 2025

AGENDA ITEM NO 7C

POLICE DEPARTMENT

To: Mayor and City Council
From: Thomas A. Tanghe, City Manager; Ryan Gagnon, Chief of Police
Submitted: May 28, 2025
Subject: Motion – Approve the Purchase of a Speed Radar/Changeable Message Sign Trailer

INTRODUCTION AND HISTORY

Historically, the Police Department has employed various strategies to manage motorist speed within neighborhood areas and business districts. One of the most effective tools in this effort has been the use of radar speed trailers. These trailers are easily deployed and repositioned throughout the city, providing motorists with immediate speed awareness and enhancing traffic safety.

Thanks to solar-powered charging systems, the speed trailers can remain operational in the field for extended periods. Many units are also equipped with changeable message sign capabilities, allowing the department to provide timely public notifications. These may include alerts about upcoming special events, road closures, and emergencies requiring traffic redirection.

Currently, the Police Department operates two radar speed display/changeable message sign trailer units, both of which are in regular use throughout the year. They have proven to be invaluable not only for traffic enforcement but also for community engagement and public safety messaging. These trailers are regularly deployed during major city events such as Avondale Homecoming, the Memorial Day Parade, Summerfest, the Holiday Tree Lighting Ceremony, and Black Friday shopping, among others.

However, one of the existing trailers is now 11 years old and experiencing ongoing maintenance issues, significantly reducing its reliability and effectiveness. Recognizing the importance of this equipment, the department included a request in the 2025 budget to replace the aging unit.

With the approval of the 2025 budget, the Police Department is prepared to proceed with the purchase of a new radar speed display/changeable message sign trailer. This investment will ensure the continued effectiveness of traffic safety and communication efforts across the city.

On April 2, 2025, an invitation to bid was placed on BidNet Direct for the contract to provide a new radar speed display/changeable message sign trailer. The closing of the bid was May 1, 2025, at 1:00 p.m. at the City of Auburn Hills City Clerk's office. Three (3) vendors responded with sealed bids.

Vendor	Location	Total
Applied Concepts, Inc.	Richardson, TX	\$20,884.00
United Rentals, Inc.	Shelby Twp., MI	\$21,524.40
Technology International, Inc	Lake Mary, FL	\$25,590.00

\$25,000.00 was approved in the 2025 approved budget for the police department to purchase a new speed display trailer/changeable message sign.

The department recommends selecting Applied Concepts, Inc. as the vendor for the purchase of the new radar trailer/changeable message sign. The Police Department has an established and positive relationship with Applied Concepts, having previously acquired several handheld LIDAR devices from the company. Applied Concepts has consistently demonstrated excellent customer service, with responsive communication, knowledgeable support staff, and a willingness to engage directly with department personnel to discuss equipment needs and capabilities. The quote provided by Applied Concepts for the new speed trailer meets all bid specifications and operational requirements outlined by the department.

The changeable message sign would come equipped with the following items:

- Large 4' X 8' display for messages and speed notifications.
- Red and blue strobe lights to alert speeding motorists.
- The changeable message sign has the ability to change the message remotely. Subscription is required, but the 1st year is free. Renewal is \$284 per year.
- Electric winch to raise and lower the display sign.
- 230-Watt solar panel which allows the unit to complete a recharge in 4 hours of sunlight.
- 5-year warranty on the trailer & solar power. 1 year warranty on the battery.
- The radar sign is trailer mounted.
- The trailer and radar sign both have an anti-corrosion paint package.

On May 27, 2025, the proposal to purchase the speed radar/changeable message sign trailer was presented to the Public safety Advisory Committee and they recommended approval.

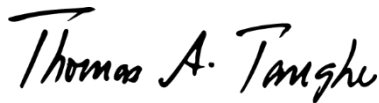
STAFF RECOMMENDATION

Applied Concepts, Inc. beat the other supplied quotes in the bid, and they met all the specified bid requirements. It is recommended to approve the purchase of the radar speed display/changeable message sign trailer from Applied Concepts Inc.

MOTION

Move to approve the purchase of a new radar speed display/changeable message sign trailer from Applied Concepts Inc. at a cost not-to-exceed \$20,884.00.

I CONCUR:



THOMAS A. TANGHE, CITY MANAGER



CITY OF AUBURN HILLS CITY COUNCIL AGENDA

MEETING DATE: JUNE 2, 2025

AGENDA ITEM NO 7D

POLICE DEPARTMENT

To: Mayor and City Council
From: Thomas A. Tanghe, City Manager; Ryan Gagnon, Chief of Police
Submitted: May 28, 2025
Subject: Motion – Approve the Purchase of Motorola Radio Microphones

INTRODUCTION AND HISTORY

In August 2023, the Auburn Hills Police Department switched to the new Oakland County P25 radio system for everyday operational communications. The radios and accessories were largely provided through Oakland County based on the number of full-time employees and vehicles at that time. Each radio was outfitted with basic accessories that included speaker microphones for the portable radios. However, once our officers started using the radios for patrol functions, it became apparent that the microphones provided were inadequate in busy or high noise environments and did not provide the ability to change radio settings without handling the radios causing safety concerns. Patrol staff acquired several other models of speaker microphones from Motorola. Based on a thorough review over a period of several months it was determined that two shoulder microphone models best fit our needs. As members of CLEMIS (Courts and Law Enforcement Management Information System), the police department is eligible to purchase additional equipment from Mobile Communications America (MCA, formerly ComSource Inc.), the local Motorola vendor, at the same pricing awarded through the County's competitive bid.

A quote was obtained from MCA for 10 Motorola APX wireless speaker microphones and 40 Motorola XVP830 corded speaker microphones at a total cost of \$19,350.00. These speaker microphones offer louder speakers, greater noise suppression, and buttons that allow for radio settings to be adjusted without having to remove the radio from the holster.

The Police Department has \$18,000 in the approved budget, utilizing forfeiture funds for this purchase. The additional cost of \$1,350.00 will not require a budget amendment at this time, because other items within this same line item came under budget and those additional funds will be utilized to make up the difference for this purchase. On May 27, 2025, the approval to purchase the Motorola Radio Microphones was presented to the Public Safety Advisory Committee, and they recommended approval.

STAFF RECOMMENDATION

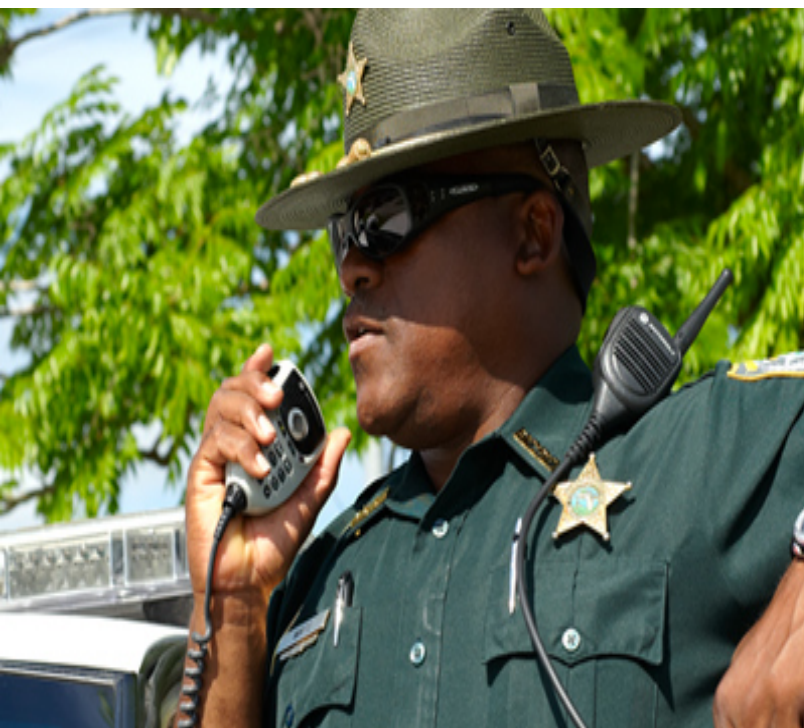
Staff recommends the purchase of 10 Motorola APX wireless speaker microphones and 40 Motorola XVP830 corded speaker microphones from Mobile Communications America utilizing the Oakland County Bid.

MOTION

Move to approve the purchase of 10 Motorola APX wireless speaker microphones and 40 Motorola XVP830 corded speaker microphones from Mobile Communications America under the Oakland County Bid for an amount not to exceed \$19,350.00, utilizing state forfeiture funds.

I CONCUR:

THOMAS A. TANGHE, CITY MANAGER



AUBURN HILLS POLICE DEPT

MOTOROLA APX SERIES REMOTE SPEAKER MICROPHONES

02/22/2025

02/22/2025

AUBURN HILLS POLICE DEPT
AUBURN HILLS POLICE DEPARTMENT
1899 N. SQUIRREL RD.
AUBURN HILLS, MI 48236

RE: Motorola Quote for MOTOROLA APX SERIES REMOTE SPEAKER MICROPHONES

Dear Chuck Marsh,

Motorola Solutions is pleased to present AUBURN HILLS POLICE DEPT with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide AUBURN HILLS POLICE DEPT with the best products and services available in the communications industry. Please direct any questions to EDWARD HORVATH at EDHORVATH@CALLMC.COM.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

EDWARD HORVATH
Sr. Account Executive

Motorola Solutions Manufacturer's Representative

Billing Address:
AUBURN HILLS FIRE DEPT
AUBURN HILLS POLICE
DEPARTMENT
1899 N. SQUIRREL RD.
AUBURN HILLS, MI 48236
US

Shipping Address:
AUBURN HILLS POLICE
DEPARTMENT
1899 N. SQUIRREL RD.
AUBURN HILLS, MI 48236
US

Quote Date:02/22/2025
Expiration Date:05/23/2025
Quote Created By:
EDWARD HORVATH
Sr. Account Executive
EDHORVATH@CALLMC.COM
3132183450

End Customer:
AUBURN HILLS POLICE DEPT
Chuck Marsh
cmarsh@auburnhills.org
248-364-6859

Contract: 35115 - STATE OF MICHIGAN,
MA# 190000001544
AGREEMENT: STATE OF MICHIGAN
Payment Terms:30 NET

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	List Price	Disc %	Sale Price	Ext. Sale Price
1	RLN6554A	ACCESSORY KIT,APX WIRELESS RSM W/ DUC US/NA/JP/TW	10	\$636.00	25.0%	\$477.00	\$4,770.00
2	PMMN4136B	ACCESSORY KIT,XVP830 REMOTE SPEAKER MICROPHONE NO CHANNEL KNOB	40	\$486.00	25.0%	\$364.50	\$14,580.00
Subtotal							\$25,800.00
Total Discount Amount							\$6,450.00
Grand Total							\$19,350.00(USD)

Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Tax Exemption Status

Signatures (As required)

NOTE: When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a **case number**.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**



CITY OF AUBURN HILLS CITY COUNCIL AGENDA

MEETING DATE: JUNE 2, 2025

AGENDA ITEM NO 7E

DEPARTMENT OF PUBLIC WORKS

To: Mayor and City Council
From: Thomas A. Tanghe, City Manager; Jason Hefner, Manager of Fleet & Roads
Submitted: May 27, 2025
Subject: Motion – Approve the Purchase of Two Truck Upfits

INTRODUCTION AND HISTORY

At the January 20 meeting, City Council approved the replacement of two DPW pick-up trucks with 2025 RAM 3500 Cab & Chassis. As City Council may recall, D477 was previously utilized as a crew leader pick-up truck. With the restructuring of staff a year ago, the truck is now being utilized as a maintenance vehicle by the Utilities Division and will be upsized to a 3500 and a utility/service body will be added to better accommodate the increased tools, parts, and equipment that are required for the new tasks. D1709 is also being upsized with a utility/service body as it is used by our facilities crew leader. As more facilities are added or become more advanced, more storage is needed for tools, parts, and equipment while not impacting the ability to haul materials within the truck bed. Staff are recommending that these service bodies be made of fiberglass as the City currently owns two that have held up well and have solved the issue of rust that our older steel service bodies have.

In 2013 the Auburn Hills DPW along with eight other communities, formed a purchasing consortium to build municipal trucks. Since that time the number of member communities has risen to sixty. The City of Rochester Hills serves as lead agency and RFP-RH-13-030 was awarded to Freightliner Trucks and Truck & Trailer Specialties in November 2013. The consortium purchasing bid has been highly successful with over 300 trucks and bodies purchased by Southeastern Michigan municipalities over the past four years. In 2020, Rochester Hills re-bid the purchase of municipal trucks RFP-RH-20-023 and it was awarded to Freightliner Trucks and Truck & Trailer Specialties.

Attached is the quotation for the body build per the bid price by Truck & Trailer Specialties. The build calls for a BrandFX 9' Fiberglass Service Body with lighting and electrical installation included and an optional Western 9' ProPlus Snow Plow added to one of the chassis. One upfit will cost \$31,615 while the other with the plow will cost \$40,745. The total cost for both upfits will be \$72,360.

STAFF RECOMMENDATION

Staff recommend approving the purchase of two utility/service body upfits by Truck & Trailer Specialties, Inc. of Howell, Michigan through the Rochester Hills contract RFP-RH-20-023 in the amount of \$72,360. Funding for the purchase will be made available via account number 661-594-981.000.

MOTION

Move to approve the purchase of two utility/service body upfits by Truck & Trailer Specialties, Inc. of Howell, Michigan through the Rochester Hills contract RFP-RH-20-023 in the amount of \$72,360.

I CONCUR:

THOMAS A. TANGHE, CITY MANAGER

TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | www.ttspec.com | ph: (517) 552-3855 | fx: (517) 552-3666

May 16, 2025

City of Auburn Hills
1500 Brown Road, Auburn Hills, MI 48326
Attn: Jason Hefner, ph: (248) 520-1164
HQ0005129

Equipment Quotation

The following pricing will be based on City of Rochester Hills RFP-RH-20-023 contract awarded September 2020

Chassis information:

2025 Ram 3500 Tradesman Cab-Chassis, Reg Cab, SRW, 4x4, 60" CA, backup alarm & brake controller
Vehicles: #2508-2509

Install **BrandFX 9' Fiberglass Service Body including the following:**

Model BFXB 60DLS
SS = 37" / 40" / 31"
CS = 37" / 40" / 31"
FBCA = 57"
OL = 108"
Overall width – 82.75"
Pack depth – 15"
Floor width – 48.75"
Pack height – 42"
Mounting height – 25"
Aluminum understructure - alum tread floor
Smooth aluminum bulkhead
Aluminum tailskirt
Standard bright white gelcoat
D-ring 3-point stainless steel latch
Type 304 stainless steel hardware
Type 304 stainless steel door hinge
Vinyl covered s/s cable door stops
Gas prop door retainer kit (40LS/56LS/60LS) verticals
Non-skid compartment tops
Aluminum rock guards (SRW)
Black plastic fuel bezel (1 standard)
Automotive grade bubble gasket
One-piece molded doors with automotive finish both sides
Recessed door jambs
Flow-through ventilation system
Removeable wheel well panels
White compartment interiors
Recessed door seal system
Light adaptor for Dodge chassis
Full LED lighting package
Stop / tail / turn / marker & back-up light

TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | www.ttspec.com | ph: (517) 552-3855 | fx: (517) 552-3666

10" aluminum tailgate – automotive-style (SRW)
Streetside Front Compartment (60LS)
 Pullout drawer on heavy-duty slides, minimum of 3" deep
 Dividers for pullout drawer
Streetside Horizontal Compartment (60LS)
 One adjustable shelf
Streetside Rear Compartment (60LS)
 One adjustable shelf
 Additional adjustable shelf
 Divider pack – 2" fiberglass, 4 per pack
 Interior light guard (60LS SS)
Curbside Front Compartment (60LS)
 Pullout drawer on heavy-duty slides, minimum of 3" deep
 Dividers for pullout drawer
Curbside Horizontal Compartment (60LS)
 One adjustable shelf
Curbside Rear Compartment (60LS)
 One adjustable shelf
 Additional adjustable shelf
 Divider pack – 2" fiberglass, 4 per pack
 Interior light guard (60LS SS)
Flexglo compartment lighting, top & sides of door
Aluminum bumper to work with factory receiver
BFXB 60S flip-top compartment (per side)
Pre-punched aluminum cab guard (SRW)
Push/pull rod lock system (60)

Install Miscellaneous items including the following:

Two (2) stainless steel grab handles, one each side at rear of body
Two (2) grip-strut stirrup steps, one under each end of rear bumper on rubber extensions
Mudflaps behind rear drive tires

Install Custom Lighting & Electrical including the following:

Utilize chassis switches in-cab for warning lights (if equipped)
Four (4) SoundOff mPower (mo. EMPS2STS4F) LED amber/white flashers flush-mounted:
 Two (2) mounted in chassis grille, recessed left & right of RAM, in C-shaped pockets
 Two (2) at top of rear compartment, one each side
One (1) SoundOff Pinnacle (mo. EPL730001-F) LED amber/white mini lightbar on cab guard bracket
Two (2) Maxxima (mo. MWL-47) LED low-pro work lights mounted on outer top corners of cab guard
LED body clearance lights and reflectors
Betts junction box at rear of body
License plate light mounted on rear of body
Install City-supplied CB radio

Install Power Inverter including the following:

Xantrex PROwatt (mo. SW 2000)
True sine wave AC power 2000W, 120AC/12Vdc
12-volt continuous 1800-watts with peak surge power at 3000-watts
Includes USB port and GFCI AC outlet
Unit wired to battery, mounting location in curbside horizontal compartment

Install Receiver Tube Hitch including the following:

TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | www.ttspec.com | ph: (517) 552-3855 | fx: (517) 552-3666

Two (2) D-rings for safety chains
7-way RV flat pin plug
Electric brake controller (to come with chassis)
Remount backup alarm (to come with chassis)
Remount OEM camera at rear (to come with chassis)

Paint **Body painted one-color to match the White cab**

Above installed equipment and painted pricing: \$31,615.00 ea.

Option **Install Western 9' ProPlus Straight Steel Snow Plow including the following:**

Snow deflector, cast-iron shoes, blade guides, curbguards on each end and loose hand-held controller
Receiver kit & UltraMount2 system

Option add: \$9,130.00 ea.

Payment Terms: Net 30. Pricing effective for 30 days.

Pricing does not include any of the Rochester Hills RFQ discounts that may be applicable.

2% discount off total taken at invoice if payment received within 30 days.

FOB: City of Auburn Hills

Delivery: 8-9 months ARO, body leadtime is 6 months

Thank you for the opportunity to quote.

Respectfully submitted by,
Jon Luea/Brian Bouwman



CITY OF AUBURN HILLS CITY COUNCIL AGENDA

MEETING DATE: JUNE 2, 2025

AGENDA ITEM NO 7F

DEPARTMENT OF PUBLIC WORKS

To: Mayor and City Council
From: Thomas A. Tanghe, City Manager; Jason Hefner, Manager of Fleet & Roads
Submitted: May 27, 2025
Subject: Motion – Approve Cost Participation Agreement with County of Oakland Board of Commissioners Granting \$75,778 to the City of Auburn Hills and Associated with Butler Road Improvements.

INTRODUCTION AND HISTORY

The County of Oakland Board of Commissioners has approved the grant application submitted by the City of Auburn Hills for funding under the 2025 Pilot Local Road Improvement Program (Exhibit 1). The City is to receive \$75,778 from the Oakland County Board of Commissioners to offset the costs associated with needed Butler Road improvements. Note that to be eligible for this grant, the project must encourage or assist businesses to locate and expand in the County. As it relates to this project, this project directly supports business development by providing access from Rochester Hills to the North Squirrel Road/Featherstone Road area.

STAFF RECOMMENDATION

Staff recommend approval of the cost participation agreement with the County of Oakland Board of Commissioners associated with Butler Road improvements, granting \$75,778 to the City of Auburn Hills.

MOTION

Move to approve the cost participation agreement with the County of Oakland Board of Commissioners associated with Butler Road improvements, granting \$75,778 to the City of Auburn Hills.

EXHIBITS

Exhibit 1 – Approval Letter

Exhibit 2 – Agreement

I CONCUR:

THOMAS A. TANGHE, CITY MANAGER



BOARD OF COMMISSIONERS

(248) 858-0100 | boc@oakgov.com

May 27, 2025

Greetings,

We are pleased to inform you that the Board of Commissioners has approved your application for funding under the 2025 Local Road Improvement Program. Poor conditions on our roads create an impediment to the economic development of our community and diminish the excellent quality of life our residents expect. Oakland County is proud to be a partner with your local government to provide much needed investment in our local transportation infrastructure.

For execution, you will receive a separate email requesting a digital signature on your Cost Participation Agreement. This email will come from JoAnn Stringfellow/Oakland County eSign at the email address: adobesign@adobesign.com. If you are not the designated signer, please click the “**DELEGATE**” link in the email and enter the name and email address of the appropriate individual. Following approval by your governing authority as applicable, and execution of the agreement, please electronically sign the agreement. If you require additional signature lines, please email aubrya@oakgov.com. All signers will automatically receive a digital sealed copy of the executed document for your records.

After you receive the digital sealed and executed agreement, you can invoice our office as instructed in the agreement for payment. Emailed invoices are preferred. Upon project completion, a report should be submitted to verify the funds were used in accordance with the terms of the agreement.

If you have any questions regarding the program or agreement, please feel to contact Amy Aubry, Senior Analyst of the Board of Commissioners, at 248-425-7056 or aubrya@oakgov.com.

Sincerely,

The Oakland County Board of Commissioners



LOCAL ROAD IMPROVEMENT PROGRAM

COST PARTICIPATION AGREEMENT

Full Reconstruction and Storm Improvements to Butler Road

City of Auburn Hills

Board Project No. 2025-01

This Agreement, made and entered into this date, _____, by and between the Board of Commissioners of the County of Oakland, Michigan, hereinafter referred to as the BOARD, and the City of Auburn Hills, hereinafter referred to as the COMMUNITY, provides as follows:

WHEREAS, the BOARD has established the Local Road Improvement Matching Fund Program, hereinafter the PROGRAM, for the purposes of improving economic development in Oakland County cities and villages. The terms and policies of the PROGRAM are contained in Attachment A. The BOARD intends the PROGRAM to assist its municipalities by offering limited funds, from state statutory revenue sharing funds, for specific, targeted road maintenance and/or improvement projects on roadways under the jurisdiction of cities and villages; and

WHEREAS, the BOARD shall participate in a city or village road project in an amount not exceeding 50% of the cost of the road improvement, hereinafter referred to as the PROJECT, and also not exceeding the Preliminary Distribution Formula as it relates to the COMMUNITY, (Attachment B); and

WHEREAS, the COMMUNITY has identified the PROJECT as the Full Reconstruction and Storm Improvements to Butler Road, which improvements involve roads under the jurisdiction of and within the COMMUNITY and are not under the jurisdiction of the Road Commission for Oakland County or state trunk lines; and

WHEREAS, the COMMUNITY has acknowledged and agreed to the BOARD's policies regarding the PROGRAM, Attachment A, including the provisions requiring reimbursement of unspent funds, and further acknowledge and agree that the PROJECT's purpose is to encourage and assist businesses to locate and expand within Oakland County and shall submit a report to the BOARD identifying the effect of the PROJECT on businesses in the COMMUNITY at the completion of the PROJECT. In addition, the COMMUNITY acknowledges that the program is meant to supplement and not replace funding for existing road programs or projects; and

WHEREAS, the COMMUNITY has acknowledged and agreed that the PROGRAM is expressly established as an annual program and there is no guarantee that the PROGRAM will be continued from year to year. The BOARD anticipates that most PROJECTS funded under the PROGRAM will be completed by the end of calendar year 2025. There is no obligation on behalf

of the BOARD to fund either the PROJECT or the PROGRAM in the future; and

WHEREAS the COMMUNITY has acknowledged and agreed that the COMMUNITY shall assume any and all responsibilities and liabilities arising out of the administration of the PROJECT and that Oakland County shares no such responsibilities in administering the PROJECT; and

WHEREAS, the estimated total cost of the PROJECT is \$2,100,000.00; and

WHEREAS, said PROJECT involves certain designated and approved Local Road Improvement Matching Funds in an amount not to exceed \$75,778.00, which amount shall be paid to the COMMUNITY by the BOARD; and

WHEREAS, the BOARD and the COMMUNITY have reached a mutual understanding regarding the cost sharing of the PROJECT and wish to commit that understanding to writing in this Agreement.

NOW, THEREFORE, in consideration of the mutual covenants set forth herein and in conformity with applicable law and BOARD resolution(s), it is hereby agreed between the COMMUNITY and the BOARD that:

1. The BOARD approves of the PROJECT, and in reliance upon the acknowledgements of the COMMUNITY, including the COMMUNITY'S adherence to the BOARD'S policies as expressed in Attachment A, and hereby finds that the PROJECT meets the purpose of the PROGRAM.

2. The BOARD approves of a total funding amount under the PROGRAM for the PROJECT in an amount not to exceed \$75,778.00. The COMMUNITY shall submit an invoice to the COUNTY in an amount not to exceed \$75,778.00.

- a. The Invoice shall be sent to:

Amy Aubry, Senior Analyst
Board of Commissioners
1200 N. Telegraph, Bldg 12E
Pontiac, MI 48341
aubrya@oakgov.com

3. Upon receipt of said invoice and upon execution of this Agreement, the BOARD shall pay the COMMUNITY in an amount not to exceed \$75,778.00 from funds available in the PROGRAM.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement the day and date first written above.

OAKLAND COUNTY BOARD OF COMMISSIONERS

By: _____
David T. Woodward

Its: Chair _____

COMMUNITY

By: _____

Its: _____

COMMUNITY

By: _____

Its: _____



CITY OF AUBURN HILLS

CITY COUNCIL AGENDA

MEETING DATE: JUNE 2, 2025

AGENDA ITEM NO 7G

DEPARTMENT OF PUBLIC WORKS

To: Mayor and City Council
From: Thomas A. Tanghe, City Manager; Jason Deman, Manager of Public Utilities
Submitted: May 23, 2025
Subject: Motion – To Approve the Purchase of New Hydrants and Accessories Needed for the Executive Hills Road Project.

INTRODUCTION AND HISTORY

The Executive Hills Road Project has commenced this spring with the beginning of removals and re-construction of curb lines, which is currently occurring on the inside median of the project. When the project flips to the outside curb lines, there are 5 identified water hydrants that need to be moved because they will be in conflict with either the new curb line or new pathways that are being installed.

The engineering plan had these hydrants identified and were properly called out to be relocated. The line item in the contract calls for extending the water pipe farther out of the way and re-installing the same hydrant. That being said, we did not consider the type or condition of said hydrants, in which the hydrants are below average and not up to our current standards.

Staff think it would be prudent to buy and install new hydrants while they are being moved, to avoid having maintenance or operational issues down the road. Although this increases the cost a bit, we think it's the right decision for the long-term operation of the road and water system in the area. To avoid getting "markups" through the contractor for these materials, the City wishes to purchase the hydrants and provide them to the contractor when the time arises. The City's spec for fire hydrants is EJ (Formerly East Jordan), and their quote for the parts needed is included as Attachment 1.

The order that the City is set to submit is Attachment 2, in which quantities may not match the EJ quote. This is because we are ordering 2 extra hydrants to replenish stock at the DPW yard. The total purchase is \$28,752.69, of which \$22,096.75 will be for Executive Hills Road project, and the remainder (\$6,655.94) will be taken from water operational expenses.

STAFF RECOMMENDATION

Staff recommend approving this purchase, which will improve the current project and replenish materials for the water department. There is sufficient funding available in both the Executive Hills project fund (203.453.973.002-EXECUTIVESAD) and the water hydrant fund (592.536.771.000) to cover the expenses.

MOTION

Move to Approve EJ Order in the Amount of \$28,752.69 for the Parts Necessary to Complete Executive Hills Road Project and Replenish Water Department Inventory

ATTACHMENTS

Attachment 1 – EJ Quote for Parts

Attachment 2 – Auburn Hills Order and Quantities

I CONCUR:

Thomas A. Tanghe

THOMAS A. TANGHE, CITY MANAGER



800 268 4653
ejco.com

Quotation
00778033

Account Name City of Auburn Hills
Ship to Dept of Public Works 1500 Brown Road,
Auburn Hills, 48326
Requested By Jason Deman
Business Phone 248-391-3777
Email jdeman@auburnhills.org

Quote Name Hydrant assemblies-Quote
Created Date 05/22/2025
Expiration Date 06/21/2025
Prepared By Randy White
Email randy.white@ejco.com
Phone (248) 546 2004

Quantity	Product No.	Description	Notes	Line Charge	Sales Price (USD)	Total Price (USD)
5	54037D	5BR250 Hydrant 5'6" MJ 1 1/2" Pent 2DTP D Dome 1-1 3 3/4" Pumper 1-304 4" Storz Pumper OL Red			3,327.97	16,639.85
5	2200600	6" Resilient Wedge Gate Valve MJ 2" Operating Nut OL			792.57	3,962.85
5	85604567	8560 Screw Type 3 Piece Valve Box Set D Box: #6 Base, 30B Bottom, 26T Top, Water Cover, Black Coated			298.81	1,494.05
30	00879153	6" MJ MEGALUG #1106 ACCS F/DI SET			69.45	2,083.50

Notes

Subtotal 24,180.25
Grand Total 24,180.25

[illegible]



CITY OF AUBURN HILLS CITY COUNCIL AGENDA

MEETING DATE: JUNE 2, 2025

AGENDA ITEM NO 7H

DEPARTMENT OF PUBLIC WORKS

To: Mayor and City Council
From: Thomas A. Tanghe, City Manager; Jason Deman, Manager of Public Utilities
Submitted: May 28, 2025
Subject: Motion – To Approve the Purchase of two 10” Water Meters for the new GM Facility Fire Main Loop

INTRODUCTION AND HISTORY

The redevelopment of the former Palace property has been going strong for about a year, and they are getting close to finishing the site. The site involves installation of a lot of public water main, but also a large amount of private water main that surrounds the building. This watermain system feeds 8 fire risers throughout the facility, which helps mainly with fire protection. This system is separated by a pump house that contains 2 separate mains, backflows, pumps, etc. that control the flow of water into the private system.

Commercial buildings usually have a single fire riser which is installed without a meter and is charged a flat monthly fee for any possible water use. Since this is a whole private water system that runs around the property, it is a different situation in which both parties agree to measure the water use in the system, and bill water use accordingly. The pump house originally did not have water meters called for in the design, which we discovered and have worked through a plan to add them to the system. This will be a better way of monitoring the water usage, instead of levying a large, fixed charge to the properties water bill.

The cost of the meters will be passed along to the developer building the project, but must be purchased and acquired by the City, so that the appropriate meter that meets our specifications is installed. We are currently utilizing Kamstrup water meters for our large meter needs. These are purchased through our sole supplier of these items, EJP. The 10” water meters cost \$7,145 each and we are adding a \$500 allowance for shipping, since they come from overseas. This makes the grand total purchase equal \$14,790. This breakdown can be found in Attachment 1 of this memo.

STAFF RECOMMENDATION

Staff recommend purchasing the meters so they can be added to the fire pump house at the new GM facility. These water meters were not accounted for in the budget, so we will need a budget amendment in the amount of \$14,790 to GL 592.536.770.000 to cover the cost of the purchase.

MOTION

Move to approve water meter purchase through supplier EJP, in the Amount of \$14,790.

ATTACHMENTS

Attachment 1 – Proposed order to EJP for two (2), 10” meters

I CONCUR:

THOMAS A. TANGHE, CITY MANAGER

Description	Item	Qty	Unit price	Total
10" SS 4200 FLANGED meter	10" METER	2	\$ 7,145.00	\$ 14,290.00
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ 500.00
Freight (estimate)				
			TOTAL	\$ 14,790.00
P.O. #				
Date Ordered				
Quote #				



CITY OF AUBURN HILLS CITY COUNCIL AGENDA

MEETING DATE: JUNE 2, 2025

AGENDA ITEM NO 9A

DEPARTMENT OF PUBLIC WORKS

To: Mayor and City Council
From: Thomas A. Tanghe, City Manager; Stephen Baldante, Public Works Director
Submitted: May 20, 2025
Subject: Motion – Approve a cost participation agreement for Brown Road pathway connections

INTRODUCTION AND HISTORY

Orion Township has obtained \$10 Million in funding from the state to construct pathway around their General Motors plant, rehabilitate Brown Road adjacent to the south side of the plant, construct new turn lanes and GM drive approaches on Brown Road, and improve traffic signals at GM plant driveways. Since Orion Township's project was already in motion, the City's DPW team asked to add a division to add two connections to infill gaps totaling roughly 630 feet in our pathway system. The first is between the DPW and the new Magna Seating building to the East. The Second is from Magna seating through the Road Commission's Right-of-Way to the Brown Road/Giddings Road/FedEx Intersection to connect with the rest of Orion Township's new pathway. There are two additional gaps that are expected to be infilled by building owners with anticipated construction projects. Once all of this is completed, the Brown Road pathway will connect from Joslyn Road to the Oakland Heights landfill.

Since this opportunity came together late last year, this project was not specifically budgeted. Staff recommends the transfer of funds from the Major Streets pathway maintenance account (202-452-937.001) to the Major Streets non-motorized pathways account (202-452-973.005-BRWNROADPATH) in the amount of \$124,630.40.

STAFF RECOMMENDATION

Staff recommend approval of the attached cost participation agreement, and the transfer of funds as noted in the memo to cover the expenses related to the cost participation agreement.

MOTION

Move to approve the attached cost participation agreement and the transfer of funds as noted in the memo to cover the expenses related to the cost participation agreement.

EXHIBITS

Exhibit 1 – Cost Participation Agreement

Exhibit 2 – Construction Plans (Auburn Hills Portion)

I CONCUR:

THOMAS A. TANGHE, CITY MANAGER

**INTERGOVERNMENTAL COST-SHARING AGREEMENT BETWEEN
THE CITY OF AUBURN HILLS AND THE CHARTER TOWNSHIP OF ORION
REGARDING BROWN ROAD PATHWAY PROJECT**

THIS AGREEMENT ("Agreement") is made between the CITY OF AUBURN HILLS, whose address is 1827 N. Squirrel Road, Auburn Hills, MI 48326 ("Auburn Hills") and the CHARTER TOWNSHIP OF ORION whose address is 2323 Joslyn Rd., Lake Orion, MI 48360 ("Orion"). In this Agreement, Auburn Hills and Orion may also be referred to individually as a "Party" or jointly as "Parties."

RECITALS:

WHEREAS, the Parties intend by this Agreement to establish a collaborative relationship for the completion of the Kercheval Streetscape Project and continuing maintenance thereafter;

WHEREAS, pursuant to the provisions of the Michigan Urban Cooperation Act of 1967, MCL § 124.501 et seq., as amended, public agencies, including political subdivisions of the State of Michigan as defined therein, are authorized to enter into mutually advantageous agreements for Joint or cooperative action; and

WHEREAS, MCL § 124.505 provides that public agencies may contract with each other and determine all necessary and proper matters agreed upon the parties;

AGREEMENT:

NOW, THEREFORE, based upon the foregoing recitals, and in consideration of the mutual promises and undertakings set forth below, IT IS AGREED AS FOLLOWS:

ARTICLE I – PURPOSE

The purpose of this Agreement is to establish clear responsibilities for Auburn Hills and Orion to ensure the payment for and completion of the Brown Road Pathway Project (the "Project"). A copy of the plans for the Project are attached and incorporated herein as "**Exhibit A.**"

ARTICLE II - RELATIONSHIP

The relationship between Auburn Hills and Orion shall be that of independent contracting parties. Both parties shall be entitled to determine the method and manner of completing the Project as required under this Agreement.

ARTICLE III - FINANCING

Orion has gone out to bid for the Project and intends to award the bid for the Project to Pro-Line Asphalt Paving Corp., 11797 29 Mile Rd., Washington, MI 48095 ("Contractor"). OHM Advisors, Inc. ("OHM") prepared a Tabulation of Bids which summarizes the expenses attributable to each Party. This Tabulation is incorporated herein and attached hereto as "**Exhibit B.**" Orion shall be responsible for the payment of all expenses set forth as Category 1 in Exhibit B. The estimated total of these expenses for which Orion shall be responsible for the Project is Seven Million Six Hundred Sixteen Thousand Three Hundred Seventy-Nine Dollars and Fifty-Eight Cents (\$7,616,379.58). Auburn Hills shall be responsible for the payment of all expenses set forth as Category 3 in Exhibit B. The estimated total of these expenses for which Auburn Hills shall be responsible for the Project is One Hundred Twenty Four Thousand Six Hundred Thirty Dollars and Forty Cents (\$124,630.40). Orion shall submit an Invoice to Auburn Hills upon receipt of request for payment from Contractor. Auburn Hills shall timely remit payment to Orion for its portion of the Project expenses within fourteen (14) days of receipt of an Invoice from Orion.

ARTICLE IV – OBLIGATIONS OF THE PARTIES

SECTION 1. AUBURN HILLS OBLIGATIONS

- A. Auburn Hills shall appropriate funding for the Project.
- B. Auburn Hills shall remit payment for its share of Project expenses in accordance with Article III above.

SECTION 2. ORION OBLIGATIONS

- A. Orion shall be responsible for awarding the bid for this Project, shall be responsible for communication with Contractor, and shall ensure satisfactory completion of the Project.
- B. Orion shall invoice Auburn Hills for payment of Auburn Hills' share of the Project expenses in accordance with Article III above and shall ensure that these funds are remitted to Contractor.

ARTICLE V - NOTICE OF DEFAULT; CORRECTIVE ACTION

The failure of either party to comply with each and every term and condition of this Agreement shall constitute a breach of this Agreement. Either party shall have thirty (30) days after receipt of written notice from the other of any breach to correct the conditions specified in the notice, or if the corrections cannot be made within the thirty (30) day period, within a reasonable time, provided corrective action commences within ten (10) days after receipt of the notice.

ARTICLE VI - RIGHTS AND REMEDIES

In the event of any breach hereunder and after the lapse of the cure period as per Article V above, the non-breaching party shall have all the rights and remedies available under the laws of the State of Michigan in effect. The rights and remedies of the parties hereto shall not be mutually exclusive but shall be cumulative in all respects. The respective rights and obligations of the parties hereunder shall be enforceable in equity as well as at law or otherwise.

ARTICLE VII - GOVERNING LAW, JURISDICTION, AND VENUE

This agreement is made and entered into in the State of Michigan and shall in all respects be interpreted, enforced, and governed under the laws of the State of Michigan. Except as otherwise required by law or court rule, any action brought to enforce, interpret or decide any claim arising under this Agreement shall be settled by arbitration in accordance with the Rules of American Arbitration Association, and judgment upon the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof.

ARTICLE VIII - COSTS OF ENFORCEMENT

In the event of any lawsuit or other proceeding or dispute concerning this Agreement, the prevailing party will be entitled to recover its costs from the non-prevailing party (including, but not limited to, court fees and expert witness costs, but not including attorneys' fees associated with the enforcement of this Agreement), whether such sums are expended with or without suit and regardless of the forum.

ARTICLE IX - NOTICE

Any written notice which must or may be given relating to this Agreement shall be sufficient if mailed postage prepaid, registered or certified mail, in the United States mail addressed to a party at the following address:

If to Auburn Hills:

City of Auburn Hills
Attn: City Manager
1827 N. Squirrel Road
Auburn Hills, MI 48326

If to Orion:

Charter Township of Orion
Attn: Township Supervisor
2323 Joslyn Rd.
Lake Orion, MI 48360

ARTICLE X - TERMINATION

This Agreement may be terminated only upon completion and payment or by written Agreement of the Parties.

ARTICLE XI - GENERAL PROVISIONS

SECTION 1. SEVERABILITY.

In case any one or more of the provisions contained in this Agreement shall for any reason be held to be invalid, illegal or unenforceable in any respect, this invalidity, illegality, or unenforceability shall not affect the enforceability of any other provision of this Agreement. This Agreement shall be construed as if the invalid, illegal or enforceable provision had never been contained in it. The remainder of the Agreement shall remain in full force and effect.

SECTION 2. ENTIRE AGREEMENT.

This Agreement, including any attached exhibits, contains the entire agreement between the parties. No promise, representation, warranty or covenant not included in this Agreement has been or is relied upon by the parties. All prior understandings, negotiations, or agreements are merged herein and superseded hereby. The language of this Agreement shall be construed as a whole, according to its fair meaning and not construed strictly for or against any party. The Parties have taken all actions and secured all approvals necessary to authorize and complete this Agreement. The Parties acknowledge that they have not been induced to enter into this Agreement by any representations or statements, oral or written, not expressly contained herein or expressly incorporated by reference herein.

SECTION 3. AMENDMENTS.

This Agreement may only be modified in writing by the parties hereto.

SECTION 4. COUNTERPARTS.

This Agreement may be executed in two or more counterparts, each of which shall be deemed an original, but all of which shall constitute one and the same instrument.

SECTION 5. EFFECTIVE DATE.

This Agreement shall be in full force and effect on the date this Agreement is executed by all parties.

SIGNATURES ON THE FOLLOWING PAGE

IN WITNESS WHEREOF, the parties have signed and executed this INTERGOVERNMENTAL COST SHARING AGREEMENT, after resolutions duly and lawfully passed on the dates listed below.

CITY OF AUBURN HILLS

By: _____

Its: _____

DATED this _____ day of _____, 2025

CHARTER TOWNSHIP OF ORION

By: _____

Its: _____

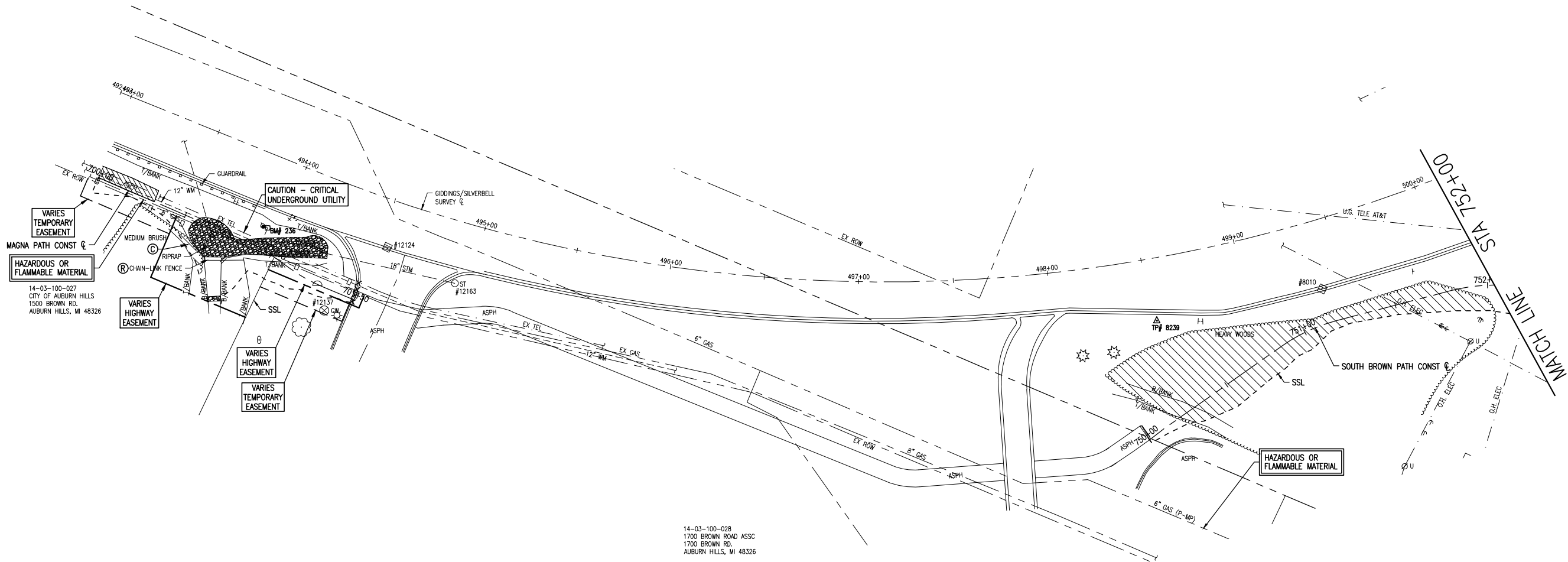
DATED this _____ day of _____, 2025

Exhibit A



Know what's below.
Call before you dig.

BROWN RD (R.O.W. VARIES)

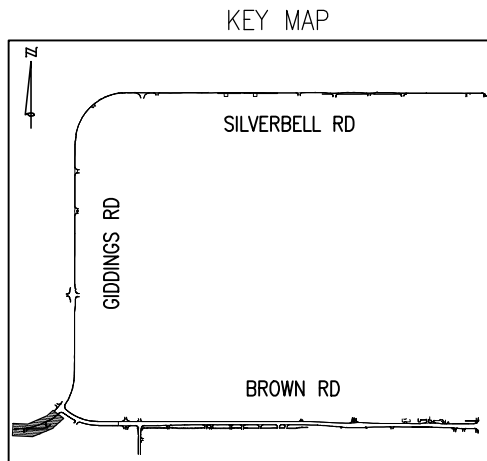


14-03-100-028
1700 BROWN ROAD ASSC
1700 BROWN RD.
AUBURN HILLS, MI 48326

- ADJ B/O +400.1 U.G. MARKER-GAS 48.1'R
- ADJ B/O +331.5 U.G. MARKER-GAS 50.9'R
R +33.8 SIGN-REGULATORY 43.4'R
- ADJ B/O +550.1 U.G. MARKER-GAS 52.1'R
 - +67.6 48" ROUND CULVERT RCP/W/IN 1024.76 52.8'R
 - +71.3 SIGN-REGULATORY 30.6'R
 - +73 SIGN-REGULATORY 30.8'R
- ADJ +390.2 FIRE HYDRANT 37.4'R
 - ADJ +493 GATE VALVE 37.3'R
 - +103.3 30" ROUND CULVERT CMP/E/IN 1030.85 93.9'R
 - +02 GP 28.7'R
- ADJ B/O +114.4 U.G. MARKER-GAS 50.6'R
 - +23.2 18" ROUND CULVERT RCP/E/IN 1031.39 38.8'R
 - +27 CULVERT TREE 37.8'R
 - +34.6 #12127 GATE WELL T/CAST 1034.33 67.2'R
 - +41.1 LIGHT POLE 67.3'R
- ADJ B/O +441.5 U.G. MARKER-GAS 48.4'R
 - +54 #12124 50 CATCH BASIN T/CAST 1035.40 24.6'R
- +92.4 #12163 STORM MANHOLE T/CAST 1036.42 32.3'R

- +13.3 CL2 CONF TREE 12' 45.4'R
- +28.8 CONF TREE TAG#196 45.8'R
- +37 SIGN-REGULATORY 72.1'R
- +73.3 SIGN-REGULATORY 37'R
- +75.5 SIGN-REGULATORY 37.7'R
- +38.2 #8010 CATCH BASIN-IN CURB T/CAST 1035.93 36'R
- +52 POWER POLE 138.3'R
- +84.3 SIGN-REGULATORY 41.6'R

QUANTITIES THIS SHEET (CAT 0003)		
TOTAL	UNIT	DESCRIPTION
500	Syd	Clearing, RCOG
1	Ea	Culv, End, Rem, Less than 24 inch
1	Ea	Culv, End, Rem, 24 inch to 48 inch
13	Ft	Curb and Gutter, Rem
22	Ft	Fence, Rem
384	Cyd	Excavation, Earth
28	Syd	HMA Surface, Rem
1	Ea	Sign, Type III, Rem



ISSUED FOR:	FINAL PLANS
REVISION	DESCRIPTION

PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJ NO
0121-23-0052	REC	###	###

ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS
GIDDINGS RD / SILVERBELL RD / BROWN RD
REMOVAL SHEET

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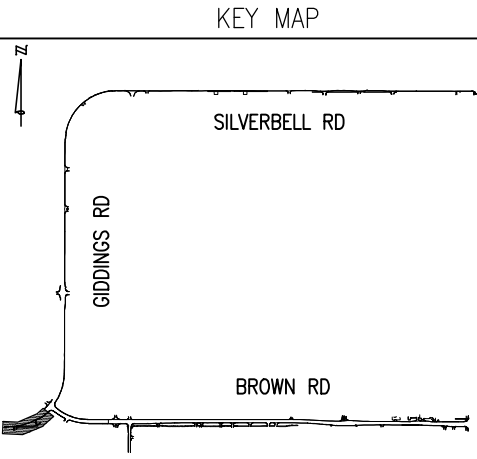


Know what's below.
Call before you dig.

DRAINAGE QUANTITIES										
STRUCT NO	STATION	OFFSET	RIM ELEV	Dr Structure, ___ inch dia		Culv, Cl E, Conc, 48 inch	Sewer, Cl IV, 18 inch, Tr Det B	Culv End Sect, Conc, 48 inch	Culv End Sect, Footing	TO STRUCT NO
				48	84					
		Ft		Ea	Ea	Ft	Ft	Ea	Ea	
200	700+67.57	5.08 RT	1031.99		1					
201	701+22.63	16.07 LT	1034.94	1			58			200
202	700+81.27	33.25 RT	1025.50			31		1	1	200
TOTALS (CAT 0003)				1	1	31	58	1	1	-

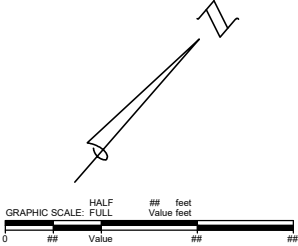
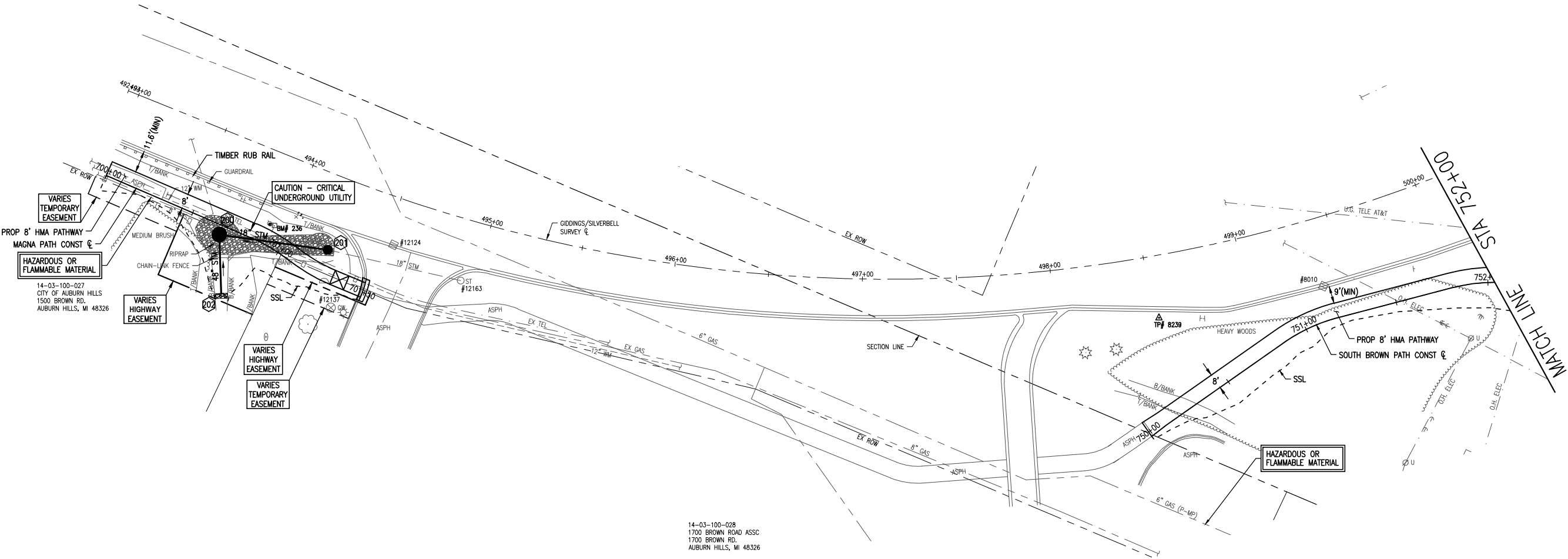
PUBLIC UTILITY STRUCTURE ADJUST QUANTITIES THIS SHEET						
STRUCT NO	TYPE	STATION	OFFSET	PROP T/CAST	EX T/CAST	Fire Hydrant Adjustment
			FT			Ea
FH	FH	700+89.12	11.01 LT	1033.66	1033.45	1
TOTALS (CAT 0003)						1

QUANTITIES THIS SHEET (CAT 0003)		
TOTAL	UNIT	DESCRIPTION
716	Cyd	Embankment, CIP
339	Syd	Aggregate Base, 4 inch
21	Syd	Aggregate Base, 6 inch
1	Ton	Hand Patching
10	Ft	Curb Ramp Opening, Conc
145	Sft	Curb Ramp, Conc, 6 inch
50	Ton	Shared use Path, HMA
100	Ft	Timber Rub Rail



BROWN RD

(R.O.W. VARIES)

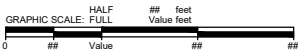


ISSUED FOR:	FINAL PLANS
REVISION	DESCRIPTION

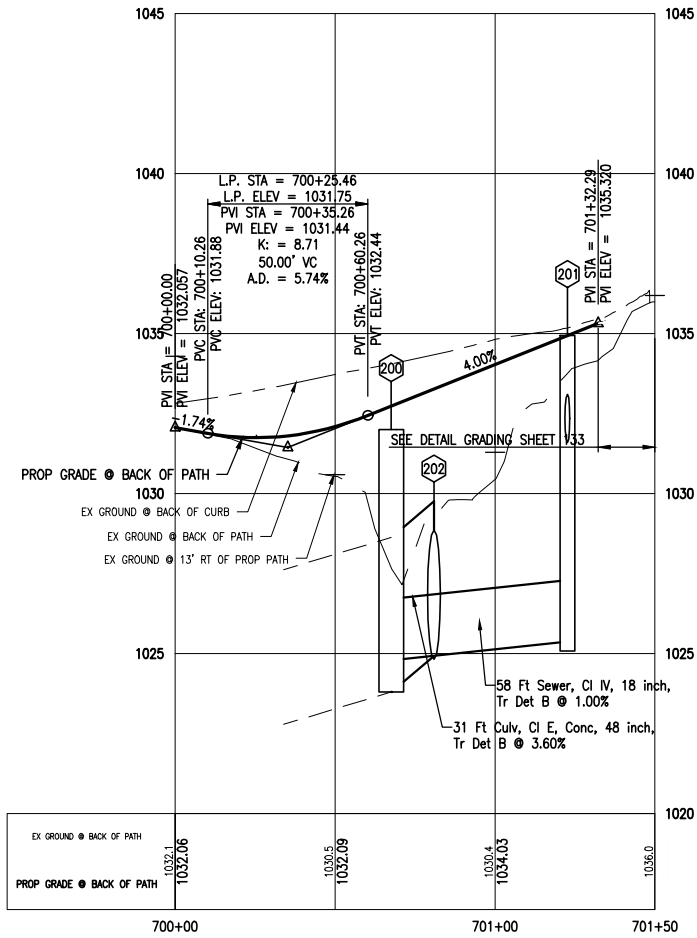
ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS
GIDDINGS RD / SILVERBELL RD / BROWN RD
CONSTRUCTION SHEET

DRAWING PATH: P:\0101_01250121230050_GM_Pathway\Drawings\Civil\Profiles\230052_PRF01.dwg Mar 21, 2025 - 3:35pm

BROWN RD

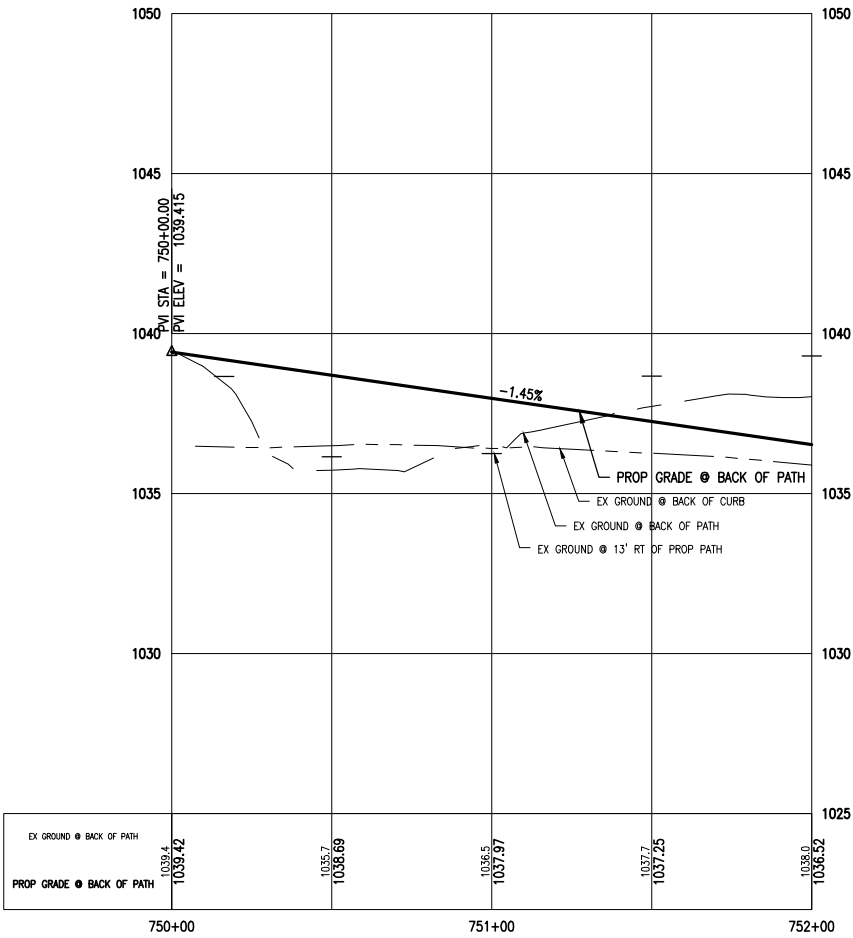


MAGNA PATH ALIGNMENT



- 200 STA 700+67.57, 5.1' R
84" DIA MANHOLE, COVER B
T/CAST 1031.99
48" INV SE 1024.21
18" INV E 1025.00
- 201 STA 701+22.63, 16.1' L
48" DIA MANHOLE, COVER B
T/CAST 1034.94
18" INV E 1031.60
18" INV W 1025.58
- 202 STA 700+80.92, 33.4' R
CULV END SECT, CONC, 48 INCH
48" INV NW 1025.34

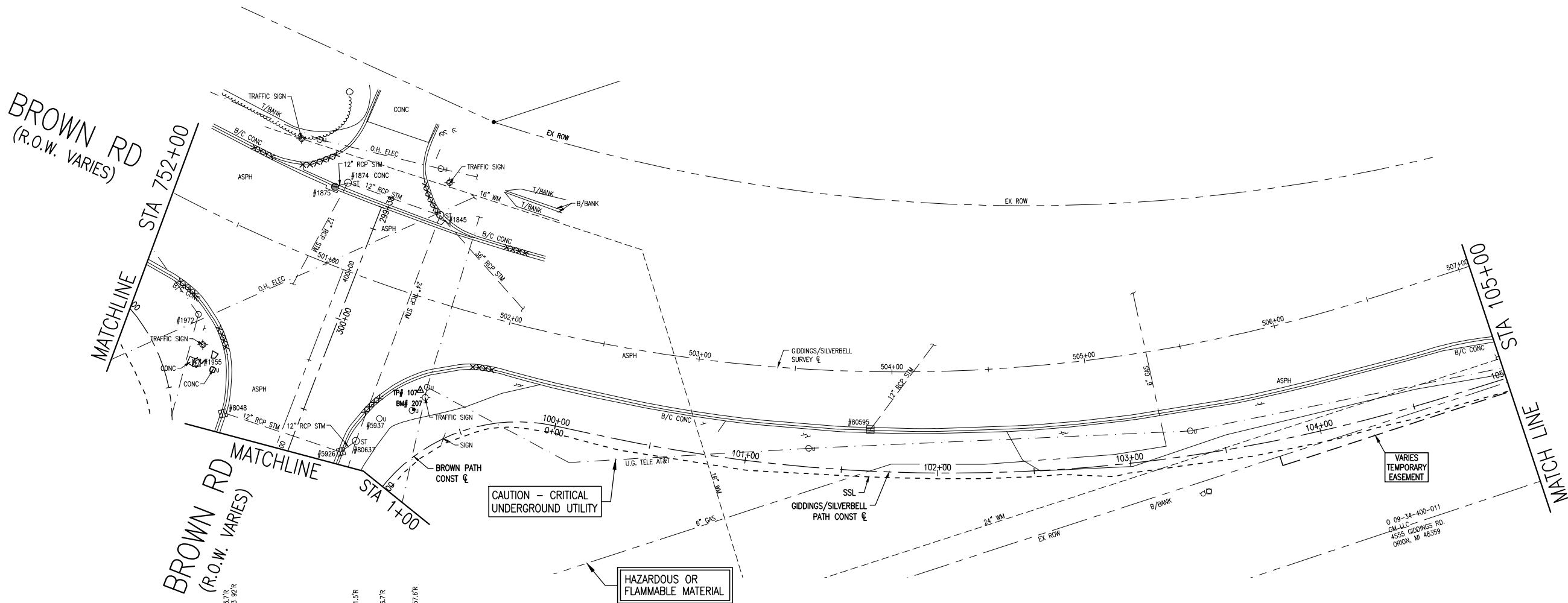
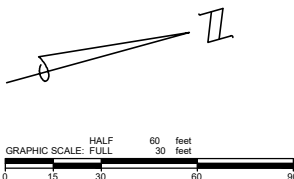
SOUTH BROWN PATH ALIGNMENT



ISSUED FOR:	FINAL PLANS	###	DATE
REVISION	DESCRIPTION	###	DATE

ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS
GIDDINGS RD / SILVERBELL RD / BROWN RD
PROFILE - PATH - MAGNA / SOUTH BROWN

GIDDINGS RD
(VARIES 90' TO 140' R.O.W.)



#51.2	#1975	MANHOLE T/C&ST	1036.23	50.7'R
#50.1	ELEC. TRANS	PAU 73.9'R		
#50.2	TRAFFIC SIGNAL	64'R		
#50.4	SIGN-GUDE	55.9'R		
#48.3	#1955	TRAFFIC MANHOLE T/C&ST	1035.08	57.6'R
#48.1	#1956	TRAFFIC MANHOLE T/C&ST	1034.75	43.8'R
#48.2	#1957	TRAFFIC MANHOLE T/C&ST	1034.42	43.8'R
#48.5	#1958	TRAFFIC MANHOLE T/C&ST	1034.09	43.8'R
#48.6	#1959	TRAFFIC MANHOLE T/C&ST	1033.76	43.8'R
#48.7	#1960	TRAFFIC MANHOLE T/C&ST	1033.43	43.8'R
#48.8	#1961	TRAFFIC MANHOLE T/C&ST	1033.10	43.8'R
#48.9	#1962	TRAFFIC MANHOLE T/C&ST	1032.77	43.8'R
#49.0	#1963	TRAFFIC MANHOLE T/C&ST	1032.44	43.8'R
#49.1	#1964	TRAFFIC MANHOLE T/C&ST	1032.11	43.8'R
#49.2	#1965	TRAFFIC MANHOLE T/C&ST	1031.78	43.8'R
#49.3	#1966	TRAFFIC MANHOLE T/C&ST	1031.45	43.8'R
#49.4	#1967	TRAFFIC MANHOLE T/C&ST	1031.12	43.8'R
#49.5	#1968	TRAFFIC MANHOLE T/C&ST	1030.79	43.8'R
#49.6	#1969	TRAFFIC MANHOLE T/C&ST	1030.46	43.8'R
#49.7	#1970	TRAFFIC MANHOLE T/C&ST	1030.13	43.8'R
#49.8	#1971	TRAFFIC MANHOLE T/C&ST	1029.80	43.8'R
#49.9	#1972	TRAFFIC MANHOLE T/C&ST	1029.47	43.8'R
#50.0	#1973	TRAFFIC MANHOLE T/C&ST	1029.14	43.8'R
#50.1	#1974	TRAFFIC MANHOLE T/C&ST	1028.81	43.8'R
#50.2	#1975	TRAFFIC MANHOLE T/C&ST	1028.48	43.8'R
#50.3	#1976	TRAFFIC MANHOLE T/C&ST	1028.15	43.8'R
#50.4	#1977	TRAFFIC MANHOLE T/C&ST	1027.82	43.8'R
#50.5	#1978	TRAFFIC MANHOLE T/C&ST	1027.49	43.8'R
#50.6	#1979	TRAFFIC MANHOLE T/C&ST	1027.16	43.8'R
#50.7	#1980	TRAFFIC MANHOLE T/C&ST	1026.83	43.8'R
#50.8	#1981	TRAFFIC MANHOLE T/C&ST	1026.50	43.8'R
#50.9	#1982	TRAFFIC MANHOLE T/C&ST	1026.17	43.8'R
#51.0	#1983	TRAFFIC MANHOLE T/C&ST	1025.84	43.8'R
#51.1	#1984	TRAFFIC MANHOLE T/C&ST	1025.51	43.8'R
#51.2	#1985	TRAFFIC MANHOLE T/C&ST	1025.18	43.8'R
#51.3	#1986	TRAFFIC MANHOLE T/C&ST	1024.85	43.8'R
#51.4	#1987	TRAFFIC MANHOLE T/C&ST	1024.52	43.8'R
#51.5	#1988	TRAFFIC MANHOLE T/C&ST	1024.19	43.8'R
#51.6	#1989	TRAFFIC MANHOLE T/C&ST	1023.86	43.8'R
#51.7	#1990	TRAFFIC MANHOLE T/C&ST	1023.53	43.8'R
#51.8	#1991	TRAFFIC MANHOLE T/C&ST	1023.20	43.8'R
#51.9	#1992	TRAFFIC MANHOLE T/C&ST	1022.87	43.8'R
#52.0	#1993	TRAFFIC MANHOLE T/C&ST	1022.54	43.8'R
#52.1	#1994	TRAFFIC MANHOLE T/C&ST	1022.21	43.8'R
#52.2	#1995	TRAFFIC MANHOLE T/C&ST	1021.88	43.8'R
#52.3	#1996	TRAFFIC MANHOLE T/C&ST	1021.55	43.8'R
#52.4	#1997	TRAFFIC MANHOLE T/C&ST	1021.22	43.8'R
#52.5	#1998	TRAFFIC MANHOLE T/C&ST	1020.89	43.8'R
#52.6	#1999	TRAFFIC MANHOLE T/C&ST	1020.56	43.8'R
#52.7	#2000	TRAFFIC MANHOLE T/C&ST	1020.23	43.8'R
#52.8	#2001	TRAFFIC MANHOLE T/C&ST	1019.90	43.8'R
#52.9	#2002	TRAFFIC MANHOLE T/C&ST	1019.57	43.8'R
#53.0	#2003	TRAFFIC MANHOLE T/C&ST	1019.24	43.8'R
#53.1	#2004	TRAFFIC MANHOLE T/C&ST	1018.91	43.8'R
#53.2	#2005	TRAFFIC MANHOLE T/C&ST	1018.58	43.8'R
#53.3	#2006	TRAFFIC MANHOLE T/C&ST	1018.25	43.8'R
#53.4	#2007	TRAFFIC MANHOLE T/C&ST	1017.92	43.8'R
#53.5	#2008	TRAFFIC MANHOLE T/C&ST	1017.59	43.8'R
#53.6	#2009	TRAFFIC MANHOLE T/C&ST	1017.26	43.8'R
#53.7	#2010	TRAFFIC MANHOLE T/C&ST	1016.93	43.8'R
#				

+38.6	#5926	CATCHBASIN-IN	CURB	89.3'R
+43.6	#80637	STORM MANHOLE	T/CAST	1034.94 81.5'R
+50.9	#5937	TRAFFIC MANHOLE	T/CAST	1035.17 66.7'R
+84.7	#80632	TRAFFIC MANHOLE	T/CAST	1035.08 57.6'R
+68.5	#80633	MANHOLE	T/CAST	1034.75 43.8'R
+69.1	TRAFFIC	SIGNAL		49.2'R

+64.7 #80632 TRAFFIC MANHOLE T/CAST 1035.08 57.6'R
+68.5 #80633 MANHOLE T/CAST 1034.75 43.8'R
+69.1 TRAFFIC SIGNAL 49.2'R

+11.1 SIGN-REGULATORY 30.5'R
+13 SIGN-REGULATORY 30.6'R

+06.1 SIGN-REGULATORY 32.9'R

ADJ B/O - +56.4 SIGN-REGULATORY 34.1'R
 +58.3 SIGN-REGULATORY 34.9'R
 +59 #80599 MANHOLE T/CAST 1034.69 40.9'R

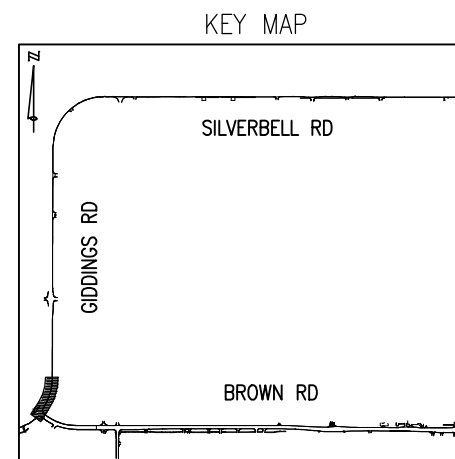
+89.4 #80595 CATCH BASIN--IN CURB 30"R

+84.5 SIGN-REGULATORY 36'R
+86.2 SIGN-REGULATORY 36.4'R

ADJ B/O-+7.5 MANHOLE 44.2'R
 +48.1 FIRE HYDRANT 77.5'R
 +51.1 GATE VALVE 76.7'R

+84.7	SIGN-REGULATORY	37.9'R
+82.8	SIGN-REGULATORY	37.8'R

QUANTITIES THIS SHEET (CAT 0001)		
TOTAL	UNIT	DESCRIPTION
80	Ft	Curb and Gutter, Rem
442	Cyd	Excavation, Earth



ISSUED FOR: FINAL PLANS		###
REVISION	DESCRIPTION	DATE

PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJ NO
0121-23-0052	KBC	####	####

ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS

REMOVAL SHEET

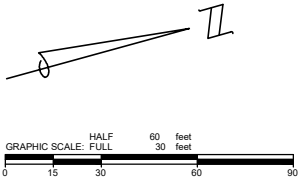
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Know what's **below**.
Call before you dig.

GIDDINGS RD
(VARIES 90' TO 140' R.O.W.)



BROWN RD
(R.O.W. VARIES)

STA 752+00

MATCH LINE

MATCHLINE

BROWN RD
(R.O.W. VARIES)

STA 1+00

CAUTION - CRITICAL
UNDERGROUND UTILITY

HAZARDOUS OR
FLAMMABLE MATERIAL

VARIES
TEMPORARY
EASEMENT

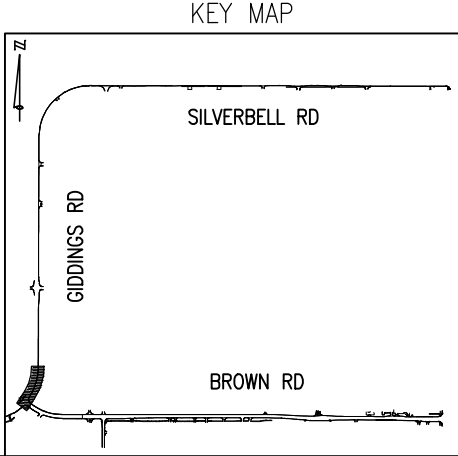
D 09-34-400-011
GM-LLC
4555 GIDDINGS RD.
ORION, MI 48359

STA 105+00

MATCHLINE

DRAINAGE QUANTITIES						
STRUCT NO	STATION	OFFSET	RIM ELEV	Dr Structure Cover, _____	TO STRUCT NO	Dr Structure Cover, Adj, _____
		Ft		Type B		Case 2
80637	300+55.82	31.11 LT	1034.44	1	80646	1
TOTALS (CAT 0001)				1	-	1

QUANTITIES THIS SHEET (CAT 0001)		
TOTAL	UNIT	DESCRIPTION
244	Cyd	Embankment, CIP
638	Syd	Aggregate Base, 4 inch
227	Syd	Aggregate Base, 6 inch
115	Ft	Curb Ramp Opening, Conc
1809	Sft	Curb Ramp, Conc, 6 inch
85	Ft	Detectable Warning Surface, Cast Iron, Spec
94	Ton	Shared use Path, HMA



ISSUED FOR:	FINAL PLANS	REVISION	DESCRIPTION
###			

PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJ. NO
0121-23-002	REC	###	###

ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS
GIDDINGS RD / SILVERBELL RD / BROWN RD

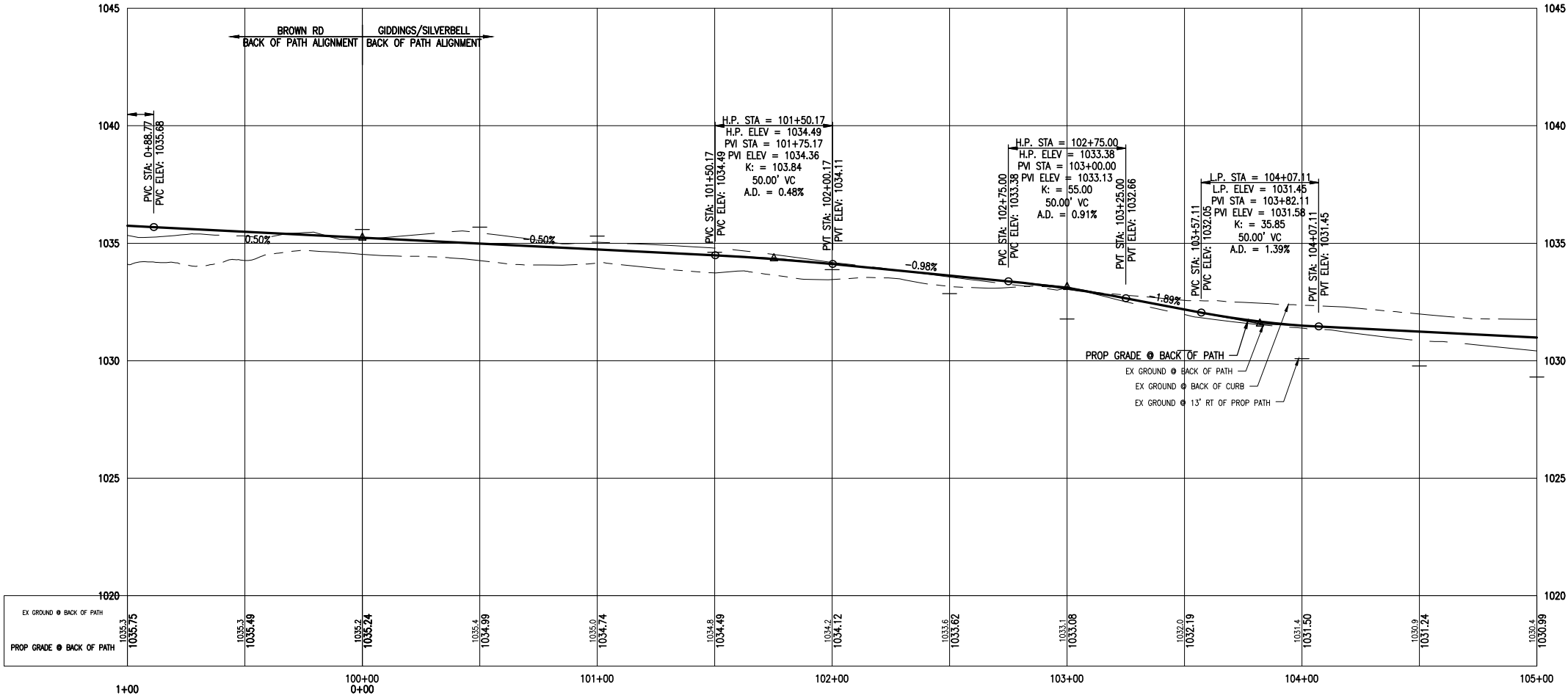
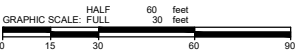
CONSTRUCTION SHEET



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DRAWING PATH: P:\0101_01250121230050_GM_Pathway\Drawings\Civil\Profiles\230050_PRF01.dwg Mar 21, 2025 - 3:45pm

GIDDINGS RD



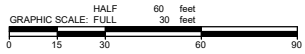
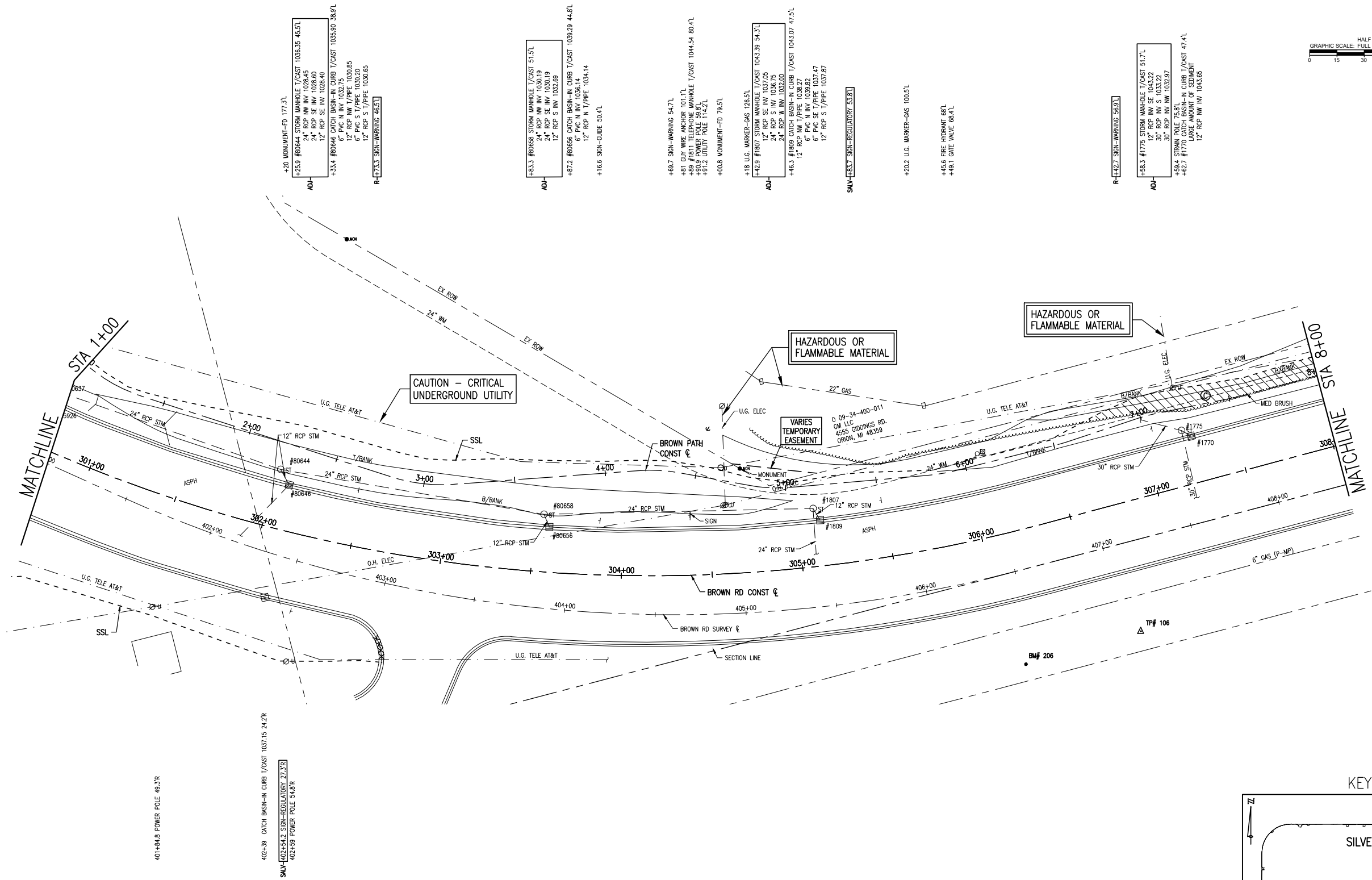
ISSUED FOR:	FINAL PLANS	###	DATE
REVISION	DESCRIPTION	###	DATE

PROJECT NUMBER	PVI	DISCIPLINE LEAD	CLIENT PROJ NO
0121-23-0052	REC	###	###
ORION TOWNSHIP			
GM PATHWAY AND BROWN RD IMPROVEMENTS			
GIDDINGS RD / SILVERBELL RD / BROWN RD			
PROFILE - PATH - GIDDINGS RD / SILVERBELL RD			

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ISSUED FOR:	FINAL PLANS
REVISION	DESCRIPTION
###	DATE

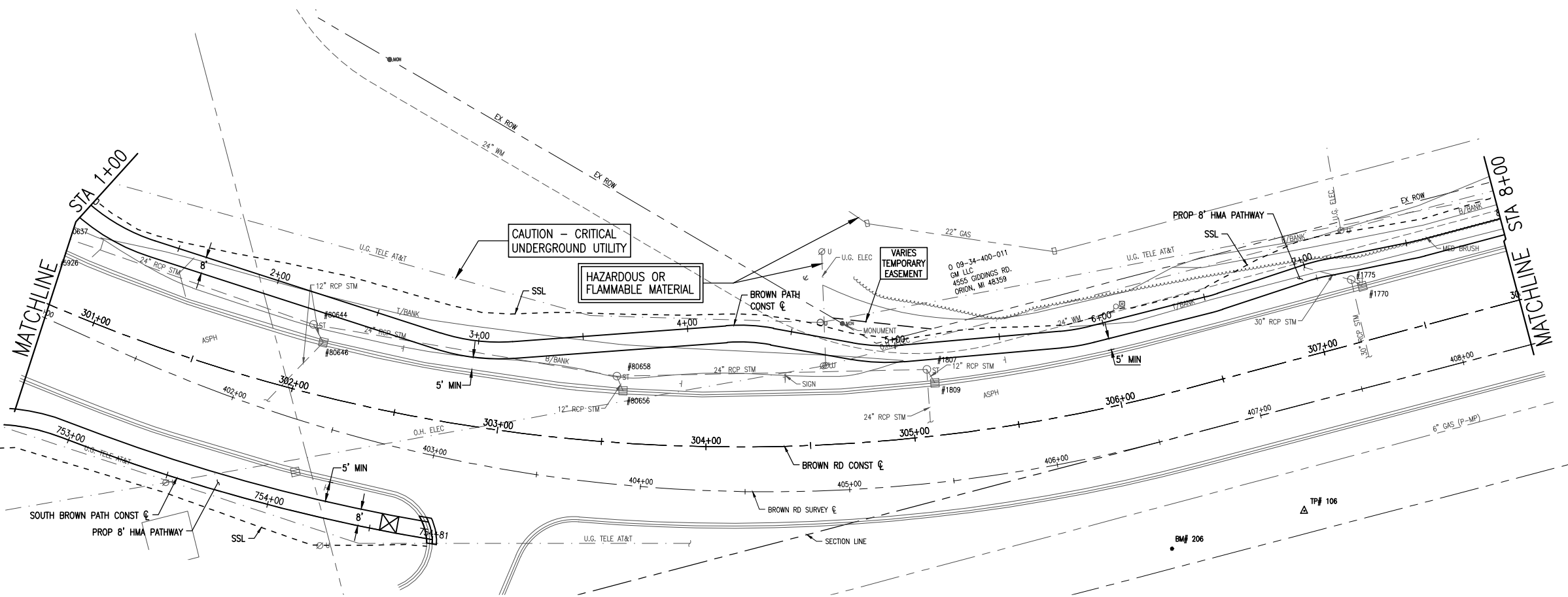
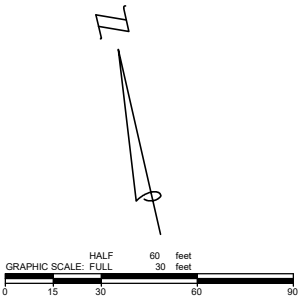
ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS
GIDDINGS RD / SILVERBELL RD / BROWN RD
REMOVAL SHEET

PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJECT NO
0121-23-002	REC	###	###

TOTAL	UNIT	DESCRIPTION
13	Ft	Clearing, RCOC
392	Cyd	Excavation, Earth

TOTAL	UNIT	DESCRIPTION
129	Syd	Clearing, RCOC
654	Cyd	Excavation, Earth
3	Ea	Sign, Type III, Rem
2	Ea	Sign, Type III, Rem, Salv
9	Ea	Ground Mtd Sign Support, Rem

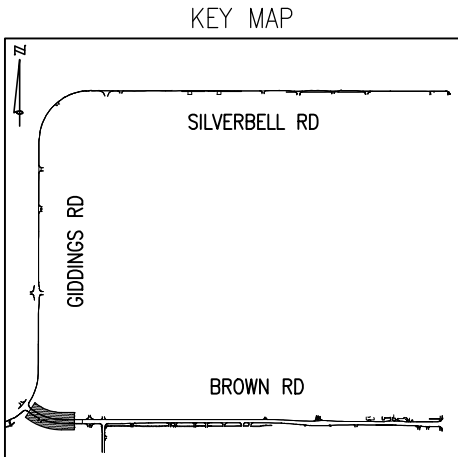
BROWN RD
(VARIES 90' TO 140' R.O.W.)



DRAINAGE QUANTITIES							
STRUCT NO	STATION	OFFSET		RIM ELEV	Dr Structure Cover, _____	TO STRUCT NO	Dr Structure Cover, Adj, _____
					Type B		Case 2
		Ft	Ea	Ea			
80644	302+01.96	32.20	LT	1036.85	1	80637	1
80658	303+55.08	31.60	LT	1040.46	1	80644	1
1807	305+09.24	32.00	LT	1043.88	1	80658	1
1775	307+21.38	30.00	LT	1058.51	1		1
TOTALS (CAT 0001)					4	—	4

QUANTITIES THIS SHEET (CAT 0003)		
TOTAL	UNIT	DESCRIPTION
260	Cyd	Embankment, CIP
188	Syd	Aggregate Base, 4 inch
29	Syd	Aggregate Base, 6 inch
10	Ft	Curb Ramp Opening, Conc
171	Sft	Curb Ramp, Conc, 6 inch
28	Ton	Shared use Path, HMA

QUANTITIES THIS SHEET (CAT 0001)		
TOTAL	UNIT	DESCRIPTION
377	Cyd	Embankment, CIP
705	Syd	Aggregate Base, 4 inch
109	Ton	Shared use Path, HMA



ISSUED FOR:	FINAL PLANS
REVISION	DESCRIPTION
###	DATE

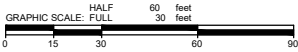
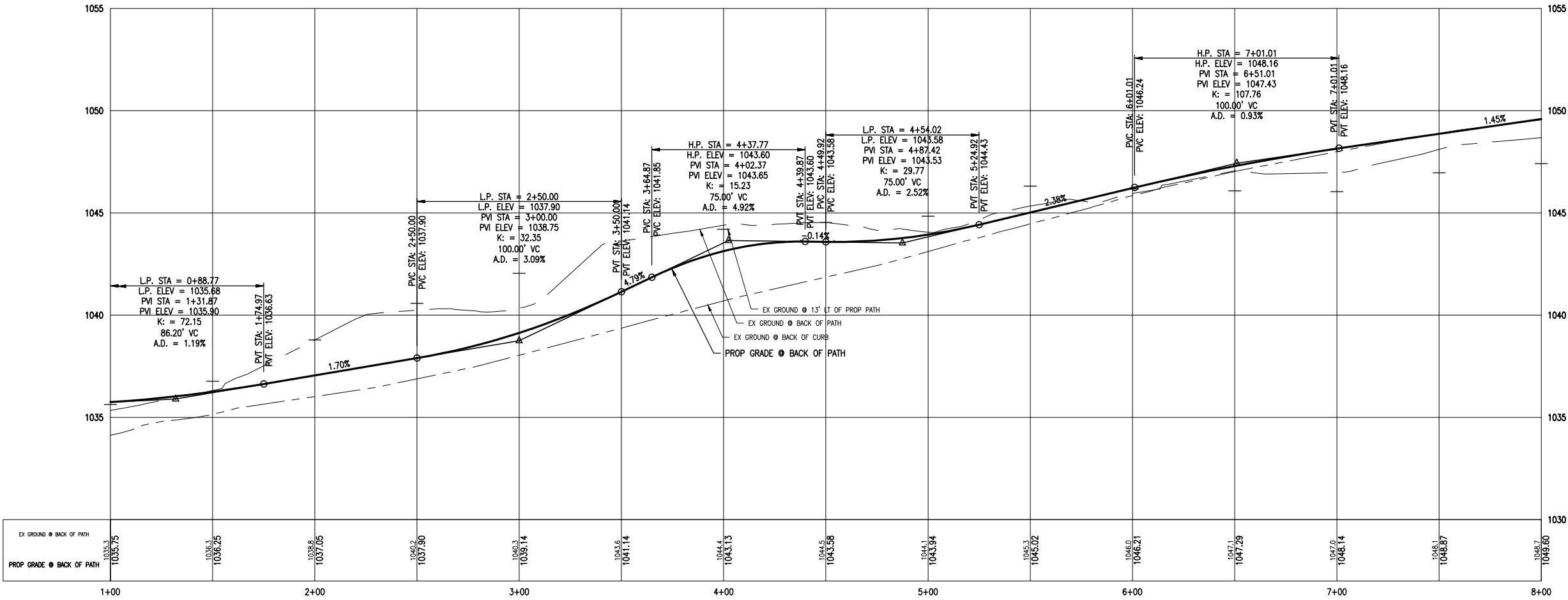
ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS
GIDDINGS RD / SILVERBELL RD / BROWN RD

CONSTRUCTION SHEET



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DRAWING PATH: P:\0101_01250121230050_GM_Pathway\Drawings\Civil\Profiles\230052_PRF03.dwg Mar 21, 2025 - 4:27pm



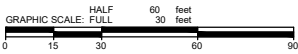
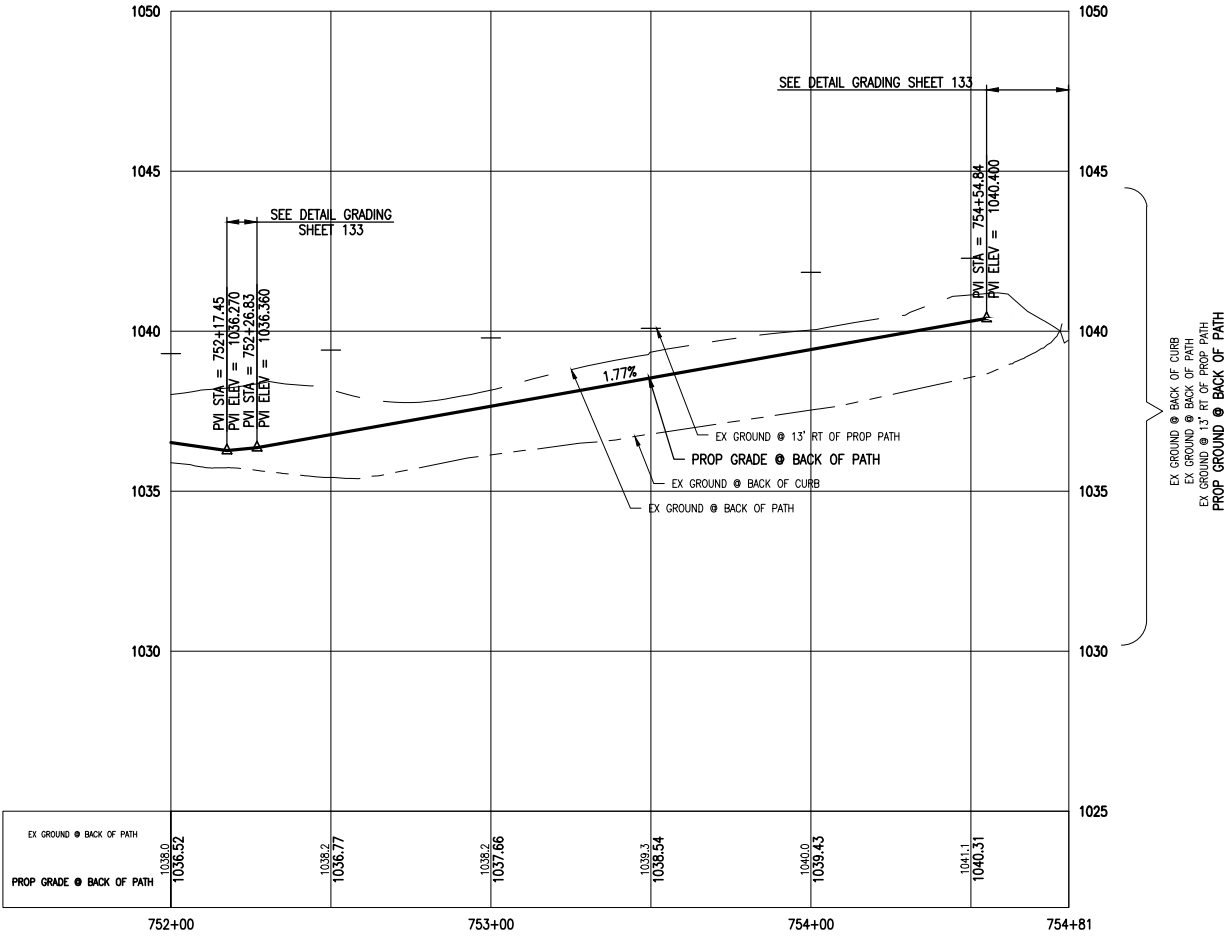
ISSUED FOR: FINAL PLANS		###	DATE
REVISION	DESCRIPTION	###	DATE

PROJECT NUMBER: 0121-23-0052
PI: REC
DISCIPLINE LEAD: ###
CLIENT PROJECT: ###

ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS
GIDDINGS RD / SILVERBELL RD / BROWN RD
PROFILE - PATH - BROWN RD

DRAWING PATH: P:\0101_01250121230050_GM_Pathway\Drawings\Civil\Profiles\230052_PRF03.dwg Mar 21, 2025 - 5:55pm

SOUTH BROWN RD PATH

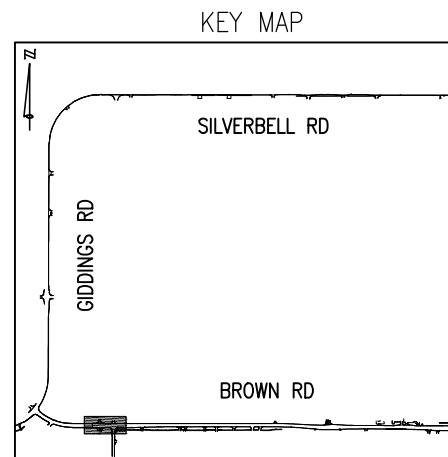
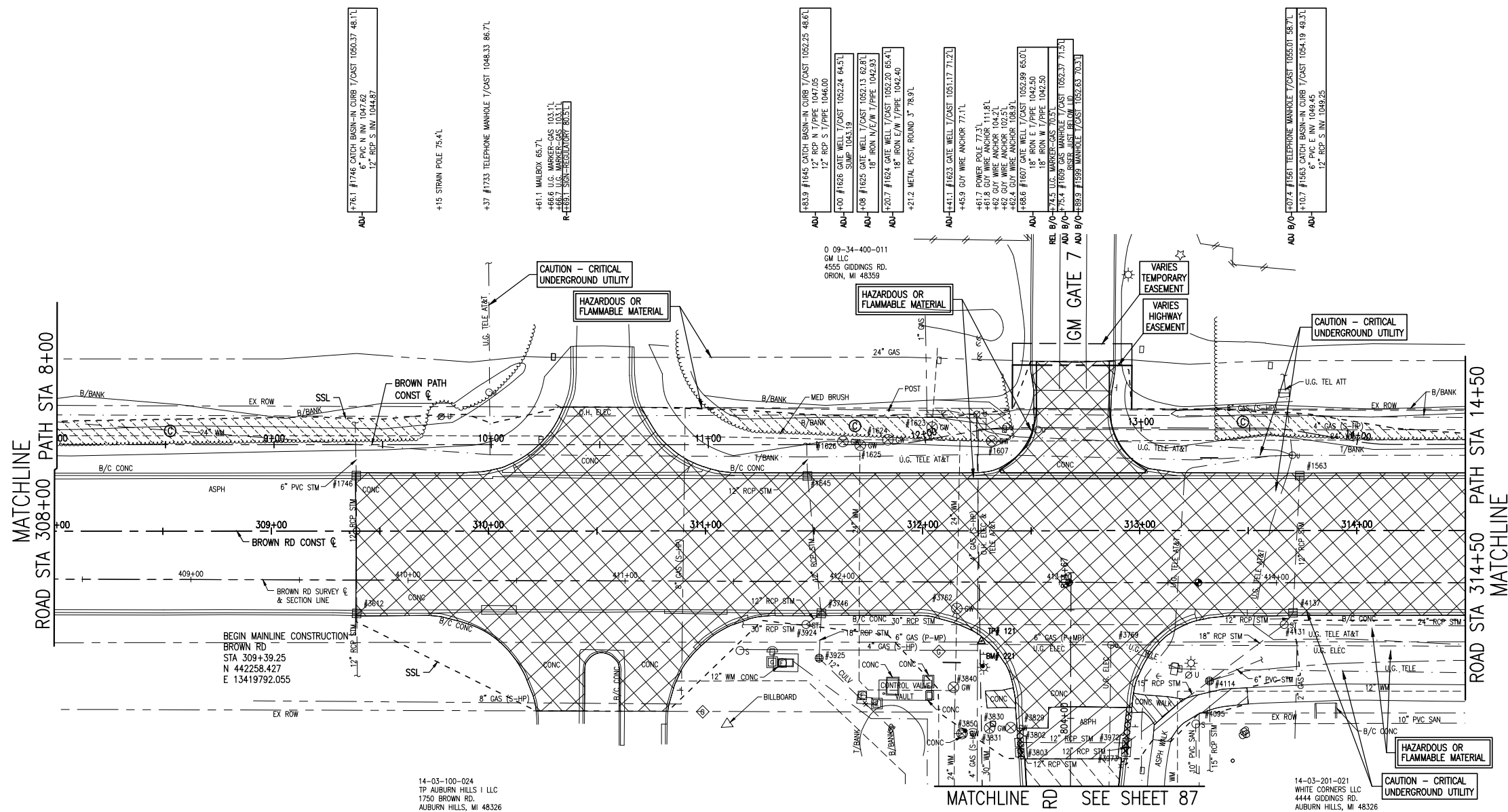
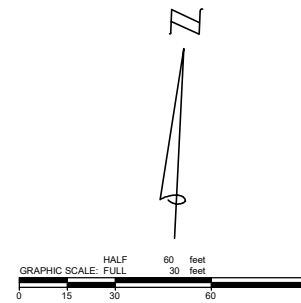


ISSUED FOR: FINAL PLANS		###
REVISION	DESCRIPTION	DATE

PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJ NO
0121-23-0052	REC	###	###
ORION TOWNSHIP			
GM PATHWAY AND BROWN RD IMPROVEMENTS			
GIDDINGS RD / SILVERBELL RD / BROWN RD			
PROFILE - PATH - SOUTH BROWN			

TRAVERSE POINT #105
N 442323.60
E 13420514.61 ELEV 1059.52

BROWN RD
(VARIES 90' TO 140' R.O.W.)



QUANTITIES THIS SHEET (CA)		
TOTAL	UNIT	DESCRIPTION
427	Syd	Clearing, RCOG
41	Ft	Curb and Gutter, Rem
4902	Syd	Pavt, Rem
33	Syd	Sidewalk, Rem
606	Cyd	Excavation, Earth
62	Syd	Cold Milling HMA Surface
152	Syd	HMA Surface, Rem
6	Ea	Sign, Type III, Rem
3	Ea	Ground Mtd Sign Support, Rem

ISSUED FOR: FINAL PLANS	###
REVISION DESCRIPTION	DATE

PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJ NO
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ORION TOWNSHIP
GGM PATHWAY AND BROWN RD IMPROVEMENTS

REMOVAL SHEET

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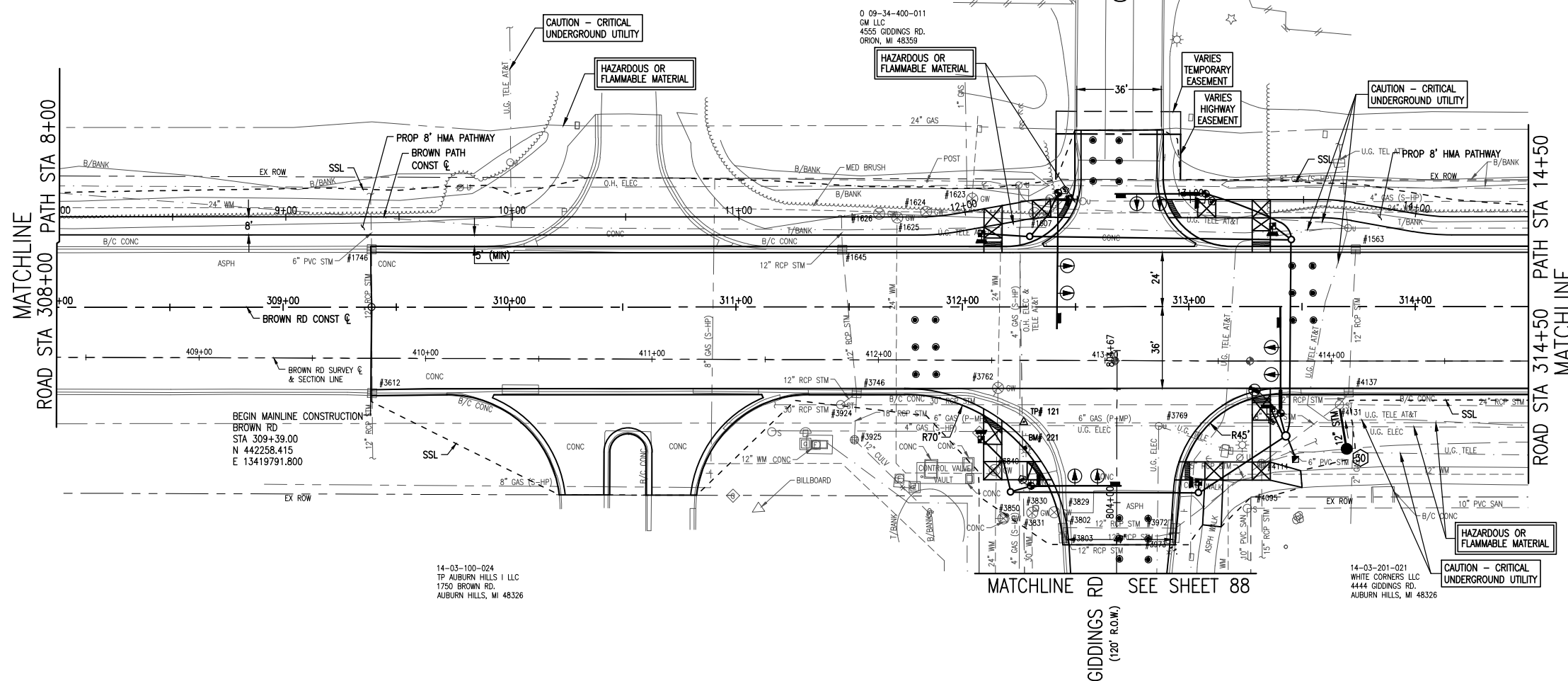
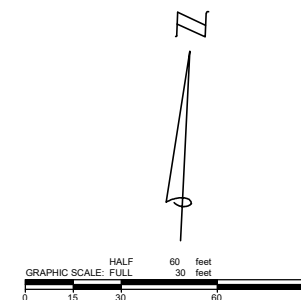
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TRAVERSE POINT #105
N 442323.60
E 13420514.61 ELEV 1059.52

BROWN RD
(VARIES 90' TO 140' R.O.W.)

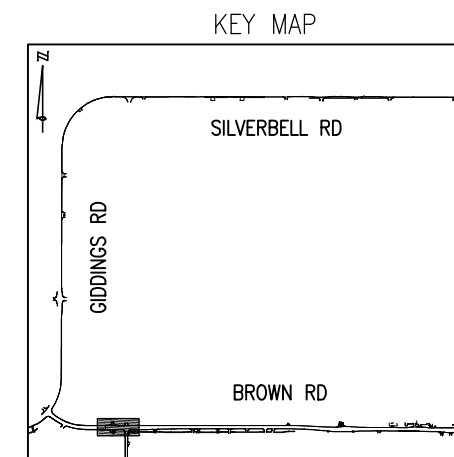
DRIVEWAY QUANTITIES										
STATION	BACK OF DRIVE OFFSET FROM BROWN RD CONST C/L	PROPOSED DRIVEWAY WIDTH	PROPOSED DRIVEWAY SLOPE	RADIUS		Excavation, Earth, RCOC	Aggregate Base, 6 inch, 21AA, RCOC	Curb and Gutter, Conc, Det B1	Driveway Opening, Conc, Det M, RCOC	Driveway, Nonrein Conc, 9 inch
				ENTERING	EXITING					
	FT	FT	%	FT	FT	Syd		FT	FT	Syd
310+33 RT	82.9	17.0	2.1	50	8	269	188	93	81	156
310+71 RT	83.0	17.1	1.4	8	50	270	189	93	80	157
312+69 LT	78.0	33.6	-3.5	30	30	358	263	110	96	222
TOTALS (CAT 0001)						897	640	296	257	535

PUBLIC UTILITY STRUCTURE ADJUST QUANTITIES THIS SHEET							
STRUCT NO	TYPE	STATION	OFFSET	PROP T/CAST	EX T/CAST	Public Utility Structure Cover Adj, ____	
						Case 1, RCOC	Case 2, RCOC
			FT			Ea	Ea
1626	EX GW	311+63.19	41.10 LT	1053.24	1052.24		1
1625	EX GW	311+71.20	39.41 LT	1053.33	1052.13		1
1624	EX GW	311+83.91	41.91 LT	1053.36	1052.20		1
1623	EX GW	312+04.30	47.67 LT	1052.78	1052.17		1
3840	EX GW	312+31.78	72.14 RT	1052.89	1053.17		1
3762	EX GW	312+14.18	15.70 RT	1052.79	1052.63	1	
1607	EX GW	312+31.78	41.33 LT	1053.91	1053.00		1
3831	EX GW	312+30.74	90.95 RT	1053.88	1052.87		1
3830	EX GV	312+32.33	88.96 RT	1053.73	1052.84		1
3829	EX GW	31240.49	90.75 RT	1053.12	1052.77		1
TOTALS (CAT 0001)						1	9



DRAINAGE QUANTITIES													
STRUCT NO	STATION	OFFSET	RIM ELEV	Dr Structure, 24 inch dia	Dr Structure Cover, _____				Sewer, CI IV, 12 inch, Tr Det B	TO STRUCT NO	Dr Structure Cover, Adj, _____		Dr Structure, Top, 12 inch
						Type B	Type G	Type J				Case 1	
		FT			Ea	Ea	Ea	FT			Ea	Ea	
30	313+69.65	62.78 RT	1053.08	1		1		20	4131			1	
1746	309+39.00	25.51 LT	1050.44				1		3612	1			
3612	309+39.30	37.62 RT	1050.05				1			1			
1645	311+46.74	25.29 LT	1052.29				1		3746	1			
3746	311+53.24	37.29 RT	1052.10				1		3924	1			
1563	313+73.61	25.29 LT	1054.31				1		4137	1			
3802	312+44.83	97.53 RT	1052.63				1		3972	1			
3803	312+45.44	102.49 RT	1052.65				1		3802	1			
3972	312+93.29	97.72 RT	1052.48				1		4114	1			
3973	312+93.00	101.95 RT	1052.42				1		3972	1			
4137	313+70.66	37.29 RT	1054.04				1		4131	1			
4114	313+32.06	69.27 RT	1054.03		1				4131		1		
4131	313+66.41	43.25 RT	1054.53		1				3924		1		
TOTALS (CAT 0001)				1	2	1	10	20	-	10	2	1	

QUANTITIES THIS SHEET (CAT 0001)		
TOTAL	UNIT	DESCRIPTION
763	Cyd	Embankment, CIP
524	Syd	Aggregate Base, 4 inch
244	Syd	Aggregate Base, 6 inch
4422	Syd	Aggregate Base, 6 inch, 21AA, RCOC
6	Ea	Dr Structure, Tap, 6 inch
60	Ft	Underdrain Outlet, 6 inch
1022	Ft	Underdrain, Subgrade, Open-Graded, 6 inch, RCOC
1125	Ton	HMA, 3EMH
469	Ton	HMA, 4EMH
382	Ton	HMA, 5EMH
217	Ton	HMA Approach (Sidestreet)
811	Ft	Curb and Gutter, Conc, Det B2
96	Ft	Curb Ramp Opening, Conc
2088	Sft	Curb Ramp, Conc, 6 inch
70	Ft	Detectable Warning Surface, Cast Iron, Spec
77	Ton	Shared use Path, HMA



ISSUED FOR: FINAL PLANS	###
REVISION	DESCRIPTION
	DATE

PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJ NO
121-23-0032	KBC	####	####

ORION TOWNSHIP

GIDDINGS RD / SILVERBELL RD / BROWN RD

GM PATHWAY AND BROWN RD IMPROVEMENTS

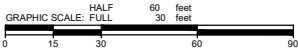
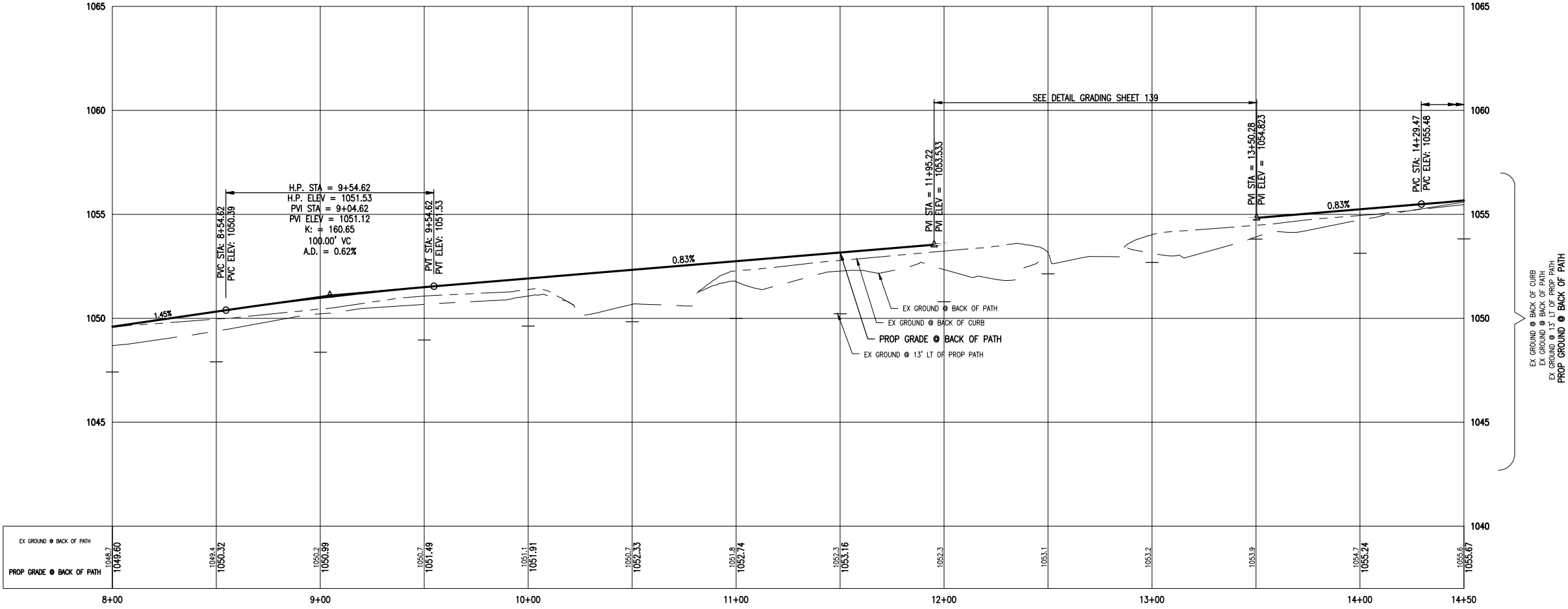
CONSTRUCTION SHEET

CONSTRUCTION OF THE



Know what's **below**.
Call before you dig

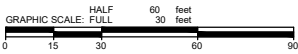
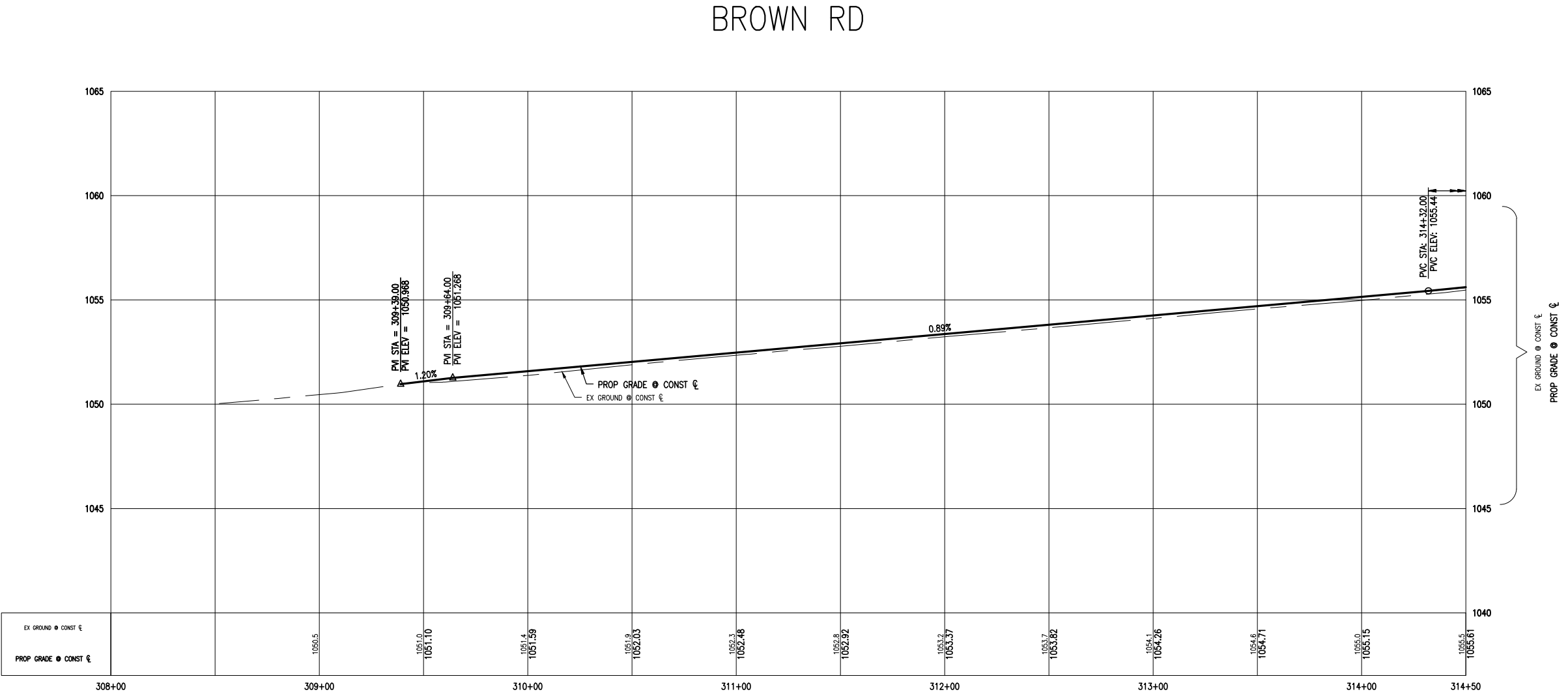
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ISSUED FOR:	FINAL PLANS	###	DATE
REVISION	DESCRIPTION	###	DATE

PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJ. NO
0121-23-002	KBC	###	###
ORION TOWNSHIP			
GM PATHWAY AND BROWN RD IMPROVEMENTS			
GIDDINGS RD / SILVERBELL RD / BROWN RD			
PROFILE - PATH - BROWN RD			

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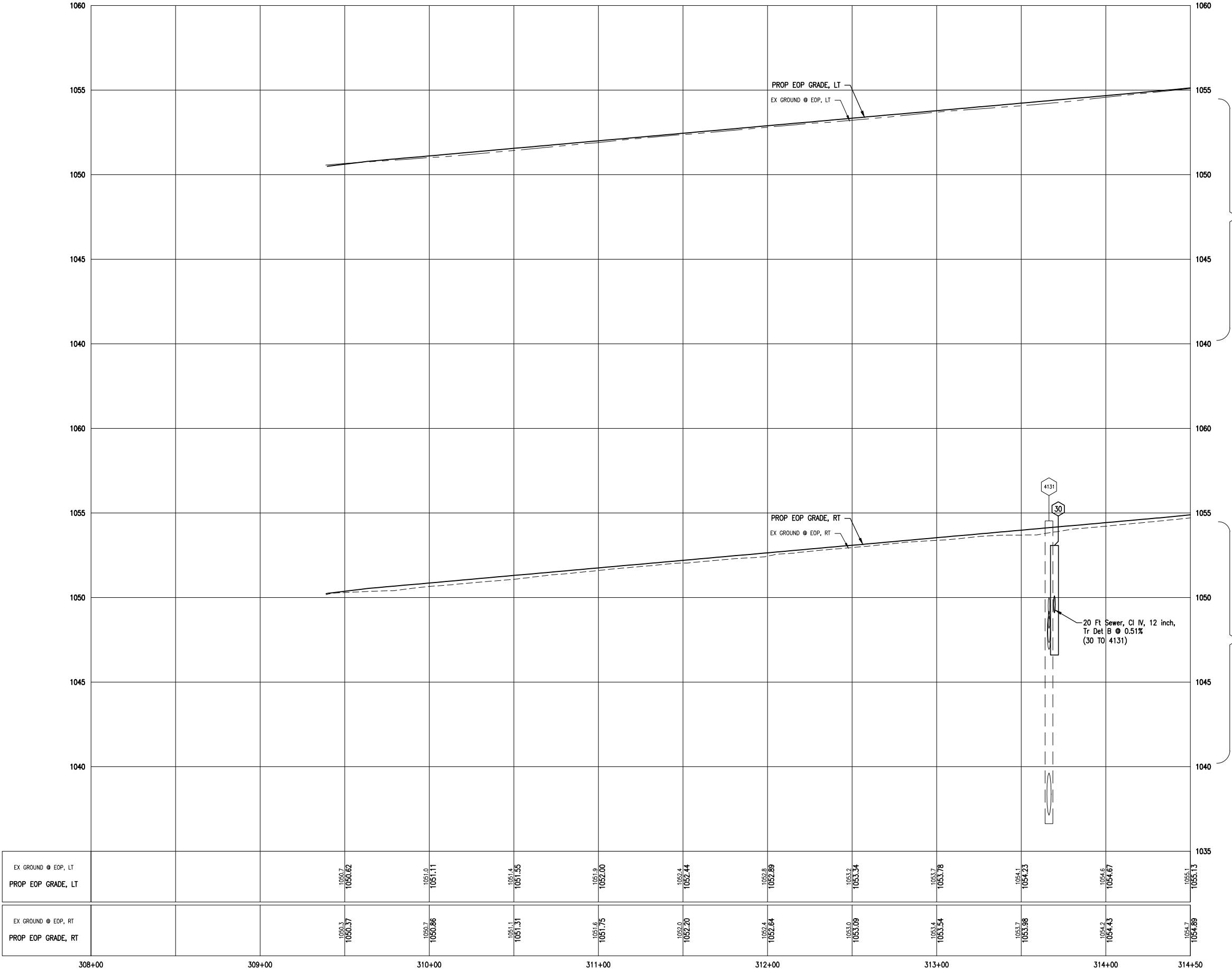
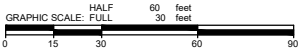


ISSUED FOR:	FINAL PLANS	###	DATE
REVISION	DESCRIPTION		
1			

PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJ NO
0121-23-0052	REC	###	###
ORION TOWNSHIP			
GM PATHWAY AND BROWN RD IMPROVEMENTS			
GIDDINGS RD / SILVERBELL RD / BROWN RD			
PROFILE - ROAD - BROWN RD - CENTER			

DRAWING PATH: P:\0101_01250112\230050_GM_Pathway\Drawings\Civil\Profiles\230052_PREF01.LR.dwg Mar 21, 2025 - 4:34pm

BROWN RD



EX GROUND @ PROP EOP, LT
PROP EOP GRADE, LT

EX GROUND @ PROP EOP, RT
PROP EOP GRADE, RT

- 30 STA 313+69.65, 62.8' R
24" DIA CATCH BASIN, COVER G
T/CAST 1053.08
12" INV N 1049.10
- 4131 STA 313+66.41, 43.2' R
EX STM MH
T/CAST 1054.53
12" INV S 1049.00
30" INV W 1037.13
12" INV NE 1048.18
18" INV SW 1047.33
24" INV E 1046.93

20 Ft Sewer, CI IV, 12 inch,
Tr Det B @ 0.51%
(30 TO 4131)

ISSUED FOR:	FINAL PLANS	###
REVISION	DESCRIPTION	DATE

ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS
GIDDINGS RD / SILVERBELL RD / BROWN RD
PROFILE - ROAD - BROWN RD - LEFT/RIGHT

PROJECT NUMBER: 0121-23-0052
PM: REC: DISCIPLINE LEAD: CLIENT PROJ NO: ###

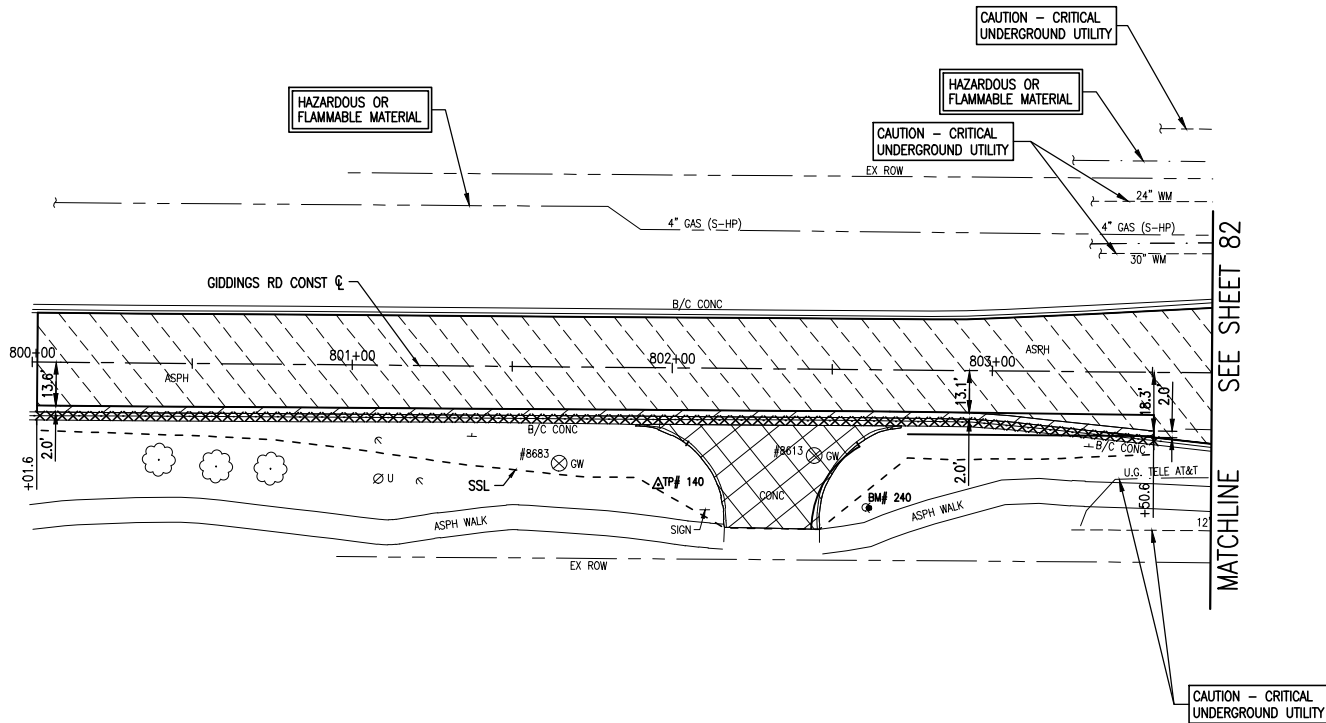
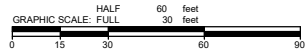
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DRAWING PATH: P:\0101_01250121230050_GM_Pathway\Drawings\Civil\Removal\230050PREM_03.dwg Mar 21, 2025 - 4:54pm

JOB BENCHMARK #205
S. S.E. FLANGE BOLT OF HYDRANT,
ELEV 1060.64

TRAVERSE POINT #105
N 442323.60
E 13420514.61 ELEV 1059.52

GIDDINGS RD
(120' R.O.W.)



CL2 DECID TREE 6"

CL2 DECID TREE 6"

CL1 DECID TREE 3"

ADJ 8'0" GUT WIRE ANCHOR
TELEPHONE POLE

GUT WIRE ANCHOR

SIGN-REGULATORY

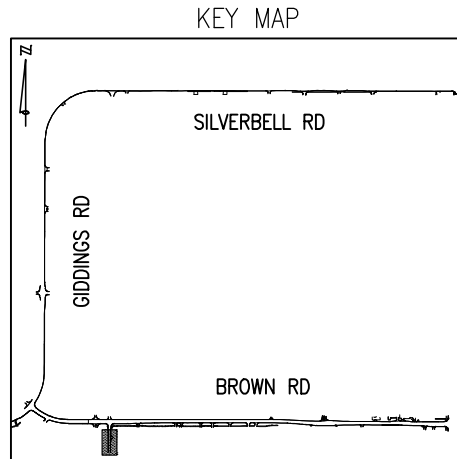
ADJ-#8683 GATE WELL 17'CAST 1063.03

ADJ-#8683 GATE WELL 17'CAST 1058.08

FIRE HYDRANT

SIGN-REGULATORY

QUANTITIES THIS SHEET (CAT 0001)		
TOTAL	UNIT	DESCRIPTION
330	Ft	Curb and Gutter, Rem
235	Cyd	Excavation, Earth
1376	Syd	Cold Milling HMA Surface
73	Syd	HMA Surface, Rem



ISSUED FOR:	FINAL PLANS	REVISION	DESCRIPTION	DATE
###				

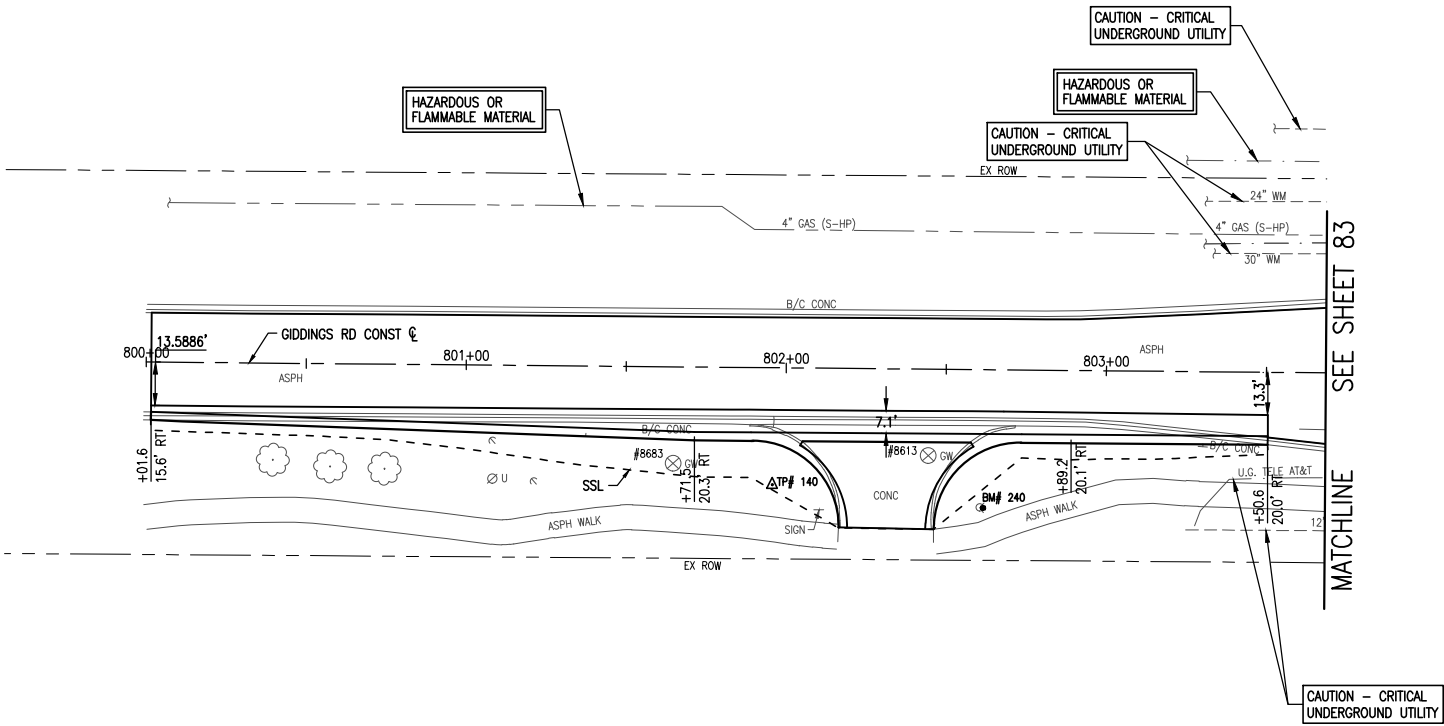
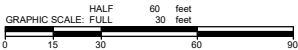
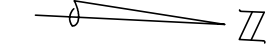
PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJECT NO
0121-23-0052	REC	###	###
ORION TOWNSHIP			
GM PATHWAY AND BROWN RD IMPROVEMENTS			
GIDDINGS RD / SILVERBELL RD / BROWN RD			
REMOVAL SHEET			



JOB BENCHMARK #205
S. S.E. FLANGE BOLT OF HYDRANT,
ELEV 1060.64

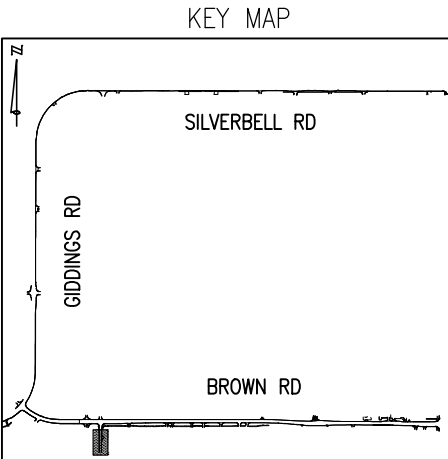
TRAVERSE POINT #105
N 442323.60
E 13420514.61 ELEV 1059.52

GIDDINGS RD
(120' R.O.W.)



DRIVEWAY QUANTITIES										
STATION	BACK OF DRIVE OFFSET FROM GIDDINGS RD CONST C/L	PROPOSED DRIVEWAY WIDTH	PROPOSED DRIVEWAY SLOPE	RADIUS		Excavation, Earth, RCOC	Aggregate Base, 6 inch, 21AA, RCOC	Curb and Gutter, Conc, Det B1	Driveway Opening, Conc, Det M, RCOC	Driveway, Nonreinf Conc, 9 inch
				ENTERING	EXITING					
				FT	FT					
802+33 RT	49.9	24.5	8.6	27	27	194	126	64	85	100
TOTALS (CAT 0001)						194	126	64	85	100

QUANTITIES THIS SHEET (CAT 0001)		
TOTAL	UNIT	DESCRIPTION
39	Cyd	Embankment, CIP
194	Syd	Excavation, Earth, RCOC
348	Syd	Aggregate Base, 6 inch, 21AA, RCOC
352	FT	Underdrain, Subgrade, Open-Graded, 6 inch, RCOC
66	Ton	HMA, 3EMH
28	Ton	HMA, 4EMH
158	Ton	HMA, 5EMH
267	FT	Curb and Gutter, Conc, Det B2



ISSUED FOR:	FINAL PLANS	REVISION	DESCRIPTION
###	###	###	###

PROJECT NUMBER	0121-23-002
DISCIPLINE LEAD	REC
CLIENT PROJ. NO.	###
ORION TOWNSHIP	
GM PATHWAY AND BROWN RD IMPROVEMENTS	
GIDDINGS RD / SILVERBELL RD / BROWN RD	
CONSTRUCTION SHEET	

Exhibit B

Tabulation of Bids Received on April 25, 2025
GM Pathway & Brown Road Improvements
Charter Township of Orion, Oakland County, State of Michigan
OHM Job No. 0121-23-0052

Pro-Line Asphalt Paving Corp.
11797 29 Mile Road
Washington, MI 48095

Phone: (586) 752-7730

Dan's Excavating, Inc.
12955 23 Mile Road
Shelby Twp, MI 48315

Phone: (586) 254-2040

Angelo Iafrate Construction Co.
26300 Sherwood Ave
Warren, MI 48091

Phone: (586) 756-1070

Fessler & Bowman, Inc.
9335 Enterprise Way
Holly, MI 48442

Phone: (810) 733-1313

Florence Cement Company
51515 Corridor
Shelby Twp, MI 48315

Phone: (586) 997-2666

Toebe Construction, LLC
28990 S. Wixom Road
Wixom, MI 48393

Phone: (248) 349-7500

Champagne & Marx Excavating
1445 Liberty Road
Saginaw, MI 48604

Phone: (989) 755-8971

No.	Description	Estimated Quantity	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	
Category 1: Orion Township																	
1)	Mobilization, Max \$800,000.00	0.99	LSUM	\$575,000.00	\$569,250.00	\$800,000.00	\$792,000.00	\$800,000.00	\$792,000.00	\$800,000.00	\$792,000.00	\$586,000.00	\$580,140.00	\$800,000.00	\$792,000.00	\$800,000.00	\$792,000.00
2)	Clearing, RCOC	5998	Syd	\$15.00	\$89,970.00	\$2.10	\$12,595.80	\$1.50	\$8,997.00	\$2.76	\$16,554.48	\$2.10	\$12,595.80	\$2.10	\$12,595.80	\$15.09	\$90,509.82
3)	Tree, Rem, 6 inch to 18 inch	3	Ea	\$350.00	\$1,050.00	\$400.00	\$1,200.00	\$500.00	\$1,500.00	\$650.00	\$1,950.00	\$400.00	\$1,200.00	\$400.00	\$1,200.00	\$352.13	\$1,056.39
4)	Culv, Rem, Less than 24 inch	2	Ea	\$1,250.00	\$2,500.00	\$1,101.62	\$2,203.24	\$675.00	\$1,350.00	\$631.88	\$1,263.76	\$1,500.00	\$3,000.00	\$1,200.00	\$2,400.00	\$698.58	\$1,397.16
5)	Dr Structure, Rem	10	Ea	\$11,500.00	\$11,500.00	\$351.36	\$3,513.60	\$400.00	\$4,000.00	\$397.93	\$3,979.30	\$1,900.00	\$19,000.00	\$600.00	\$6,000.00	\$1,250.00	\$12,500.00
6)	Sewer, Rem, Less than 24 inch	149	Ft	\$24.00	\$3,576.00	\$28.73	\$4,280.77	\$20.00	\$2,980.00	\$18.87	\$2,811.63	\$53.00	\$7,897.00	\$50.00	\$7,450.00	\$70.00	\$10,430.00
7)	Curb and Gutter, Rem	1122	Ft	\$16.00	\$17,952.00	\$11.64	\$13,060.08	\$8.00	\$8,976.00	\$5.90	\$6,619.80	\$20.00	\$22,440.00	\$8.00	\$8,976.00	\$6.61	\$7,416.42
8)	Pavt, Rem	39875	Syd	\$5.00	\$199,375.00	\$9.89	\$394,363.75	\$6.50	\$259,187.50	\$10.96	\$437,030.00	\$8.75	\$348,906.25	\$10.00	\$398,750.00	\$10.92	\$435,435.00
9)	Sidewalk, Rem	1794	Syd	\$15.00	\$26,910.00	\$4.92	\$8,826.48	\$9.00	\$16,146.00	\$11.64	\$20,882.16	\$10.00	\$17,940.00	\$10.00	\$17,940.00	\$14.02	\$25,151.88
10)	Embankment, CIP	8758	Cyd	\$9.00	\$78,822.00	\$7.16	\$62,707.28	\$10.00	\$87,580.00	\$9.13	\$79,960.54	\$11.00	\$96,338.00	\$25.00	\$218,950.00	\$9.83	\$86,091.14
11)	Excavation, Earth	15268	Cyd	\$19.00	\$290,092.00	\$21.84	\$333,453.12	\$20.00	\$305,360.00	\$17.53	\$267,648.04	\$20.00	\$305,360.00	\$25.00	\$381,700.00	\$22.86	\$349,026.48
12)	Non Haz Contaminated Material Handling and Disposal, LM	100	Cyd	\$50.00	\$5,000.00	\$38.30	\$3,830.00	\$26.00	\$2,600.00	\$64.36	\$6,436.00	\$50.00	\$5,000.00	\$60.00	\$6,000.00	\$74.64	\$7,464.00
13)	Excavation, Earth, RCOC	4531	Syd	\$12.00	\$54,372.00	\$9.75	\$44,177.25	\$10.00	\$45,310.00	\$9.77	\$44,267.87	\$7.75	\$35,115.25	\$20.00	\$90,620.00	\$6.97	\$31,581.07
14)	Subgrade Undercutting, 21AA	500	Cyd	\$60.00	\$30,000.00	\$60.64	\$30,320.00	\$78.00	\$39,000.00	\$70.16	\$35,080.00	\$90.00	\$45,000.00	\$100.00	\$50,000.00	\$100.00	\$50,000.00
15)	Erosion Control, Sediment Trap	18	Ea	\$200.00	\$3,600.00	\$144.29	\$2,597.22	\$275.00	\$4,950.00	\$195.78	\$3,524.04	\$650.00	\$11,700.00	\$150.00	\$2,700.00	\$331.62	\$5,969.16
16)	Erosion Control, Silt Fence, RCOC	5888	Ft	\$2.00	\$11,776.00	\$2.52	\$14,837.76	\$2.00	\$11,776.00	\$3.70	\$21,785.60	\$1.75	\$10,304.00	\$2.00	\$11,776.00	\$3.00	\$17,664.00
17)	Erosion Control, Inlet Protection, Fabric Drop, RCOC	184	Ea	\$75.00	\$13,800.00	\$75.70	\$13,928.80	\$100.00	\$18,400.00	\$78.51	\$14,445.84	\$112.00	\$20,608.00	\$150.00	\$27,600.00	\$200.00	\$36,800.00
18)	Erosion Control, Inlet Protection, Geotextile and Stone, RCOC	59	Ea	\$225.00	\$13,275.00	\$190.46	\$11,237.14	\$100.00	\$5,900.00	\$332.08	\$19,592.72	\$190.00	\$11,210.00	\$150.00	\$8,850.00	\$300.00	\$17,700.00
19)	Aggregate Base, 4 inch	15191	Syd	\$13.00	\$197,483.00	\$8.26	\$125,477.66	\$17.00	\$258,247.00	\$7.49	\$113,780.59	\$8.50	\$129,123.50	\$10.00	\$151,910.00	\$18.00	\$273,438.00
20)	Aggregate Base, 6 inch	1643	Syd	\$17.00	\$27,931.00	\$10.33	\$16,972.19	\$20.00	\$32,860.00	\$10.17	\$16,709.31	\$14.00	\$23,002.00	\$15.00	\$24,645.00	\$25.07	\$41,190.01
21)	Aggregate Base, 6 inch, 21AA, RCOC	45152	Syd	\$10.50	\$474,096.00	\$12.97	\$585,621.44	\$14.00	\$632,128.00	\$11.97	\$540,469.44	\$11.00	\$496,672.00	\$15.00	\$677,280.00	\$20.00	\$903,040.00
22)	Road Grade Biaxial Geogrid, RCOC	2260	Syd	\$2.00	\$4,520.00	\$3.14	\$7,096.40	\$2.00	\$4,520.00	\$1.23	\$2,779.80	\$2.00	\$4,520.00	\$3.00	\$6,780.00	\$2.85	\$6,441.00
23)	Sewer, CI IV, 12 inch, Tr Det B	609	Ft	\$75.00	\$45,675.00	\$101.71	\$61,941.39	\$96.00	\$58,464.00	\$126.88	\$77,269.92	\$150.00	\$91,350.00	\$120.00	\$73,080.00	\$136.48	\$83,116.32
24)	Sewer Tap, 12 inch	5	Ea	\$950.00	\$4,750.00	\$2,434.74	\$12,173.70	\$580.00	\$2,900.00	\$1,169.80	\$5,849.00	\$875.00	\$4,375.00	\$1,000.00	\$5,000.00	\$3,000.00	\$15,000.00
25)	Dr Structure Cover, Adj, Case 1	67	Ea	\$805.00	\$53,935.00	\$854.00	\$57,218.00	\$1,000.00	\$67,000.00	\$816.20	\$54,685.40	\$805.00	\$53,935.00	\$1,000.00	\$67,000.00	\$1,049.66	\$70,327.22
26)	Dr Structure Cover, Adj, Case 2	39	Ea	\$985.00	\$38,415.00	\$525.93	\$20,511.27	\$200.00	\$7,800.00	\$726.35	\$28,327.65	\$985.00	\$38,415.00	\$1,000.00	\$39,000.00	\$700.00	\$27,300.00
27)	Dr Structure Cover, Type B	54	Ea	\$525.00	\$28,350.00	\$537.11	\$29,003.94	\$550.00	\$29,700.00	\$553.57	\$29,892.78	\$525.00	\$28,350.00	\$600.00	\$32,400.00	\$700.00	\$37,800.00
28)	Dr Structure Cover, Type D	2	Ea	\$750.00	\$1,500.00	\$698.65	\$1,397.30	\$700.00	\$1,400.00	\$736.76	\$1,473.52	\$750.00	\$1,500.00	\$800.00	\$1,600.00	\$1,135.73	\$2,271.46
29)	Dr Structure Cover, Type G	14	Ea	\$450.00	\$6,300.00	\$460.62	\$6,448.68	\$460.00	\$6,440.00	\$466.92	\$6,536.88	\$450.00	\$6,300.00	\$500.00	\$7,000.00	\$719.71	\$10,075.94
30)	Dr Structure Cover, Type J	67	Ea	\$1,025.00	\$68,675.00	\$1,058.41	\$70,913.47	\$1,000.00	\$67,000.00	\$1,144.22	\$76,662.74	\$1,025.00	\$68,675.00	\$1,200.00	\$80,400.00	\$1,200.00	\$80,400.00
31)	Dr Structure Lead, Cleaning, 12 inch	5	Ft	\$300.00	\$1,500.00	\$100.00	\$500.00	\$35.00	\$175.00	\$63.06	\$315.30	\$260.00	\$1,300.00	\$500.00	\$2,500.00	\$742.25	\$3,711.25
32)	Dr Structure, 24 inch dia	24	Ea	\$2,000.00	\$48,000.00	\$2,458.24	\$58,997.76	\$2,100.00	\$50,400.00	\$2,404.80	\$57,715.20	\$1,600.00	\$38,400.00	\$2,000.00	\$48,000.00	\$2,972.21	\$71,333.04
33)	Dr Structure, 48 inch dia	6	Ea	\$2,800.00	\$16,800.00	\$3,132.80	\$18,796.80	\$2,850.00	\$17,100.00	\$3,457.02	\$20,742.12	\$2,800.00	\$16,800.00	\$3,000.00	\$18,000.00	\$4,037.73	\$24,226.38
34)	Dr Structure, Adj, Add Depth	99	Ft	\$150.00	\$14,850.00	\$297.42	\$29,444.58	\$200.00	\$19,800.00	\$0.01	\$0.99	\$150.00	\$14,850.00	\$100.00	\$9,900.00	\$593.45	\$58,751.55
35)	Dr Structure, Tap, 6 inch	106	Ea	\$220.00	\$23,320.00	\$244.95	\$25,964.70	\$1.00	\$106.00	\$290.24	\$30,765.44	\$200.00	\$21,200.00	\$250.00	\$26,500.00	\$251.52	\$26,661.12
36)	Dr Structure, Tap, 12 inch	19	Ea	\$950.00	\$18,050.00	\$1,884.29	\$35,801.51	\$800.00	\$15,200.00	\$584.76	\$11,110.44	\$875.00	\$16,625.00	\$1,000.00	\$19,000.00	\$578.23	\$10,986.37
37)	Public Utility Structure, Adj, Add Depth	25	Ft	\$150.00	\$3,750.00	\$297.42	\$7,435.50	\$200.00	\$5,000.00	\$0.01	\$0.25	\$150.00	\$3,750.00	\$100.00	\$2,500.00	\$593.45	\$14,836.25
38)	Public Utility Structure Cover, Adj, Case 1	2	Ea	\$805.00	\$1,610.00	\$1,408.84	\$2,817.68	\$1,000.00	\$2,000.00	\$906.34	\$1,812.68	\$805.00	\$1,610.00	\$1,200.00	\$2,400.00	\$1,017.35	\$2,034.70
39)	Public Utility Structure Cover, Adj, Case 2	17	Ea	\$985.00	\$16,745.00	\$817.43	\$13,896.31	\$200.00	\$3,400.00	\$786.82	\$13,375.94	\$985.00	\$16,745.00	\$1,200.00	\$20,400.00	\$929.58	\$15,802.86
40)	Underdrain Outlet, 6 inch	630	Ft	\$25.00	\$15,750.00	\$19.75	\$12,442.50	\$24.00	\$15,120.00	\$13.76	\$8,668.80	\$42.00	\$26,460.00	\$23.00	\$14,490.00	\$23	

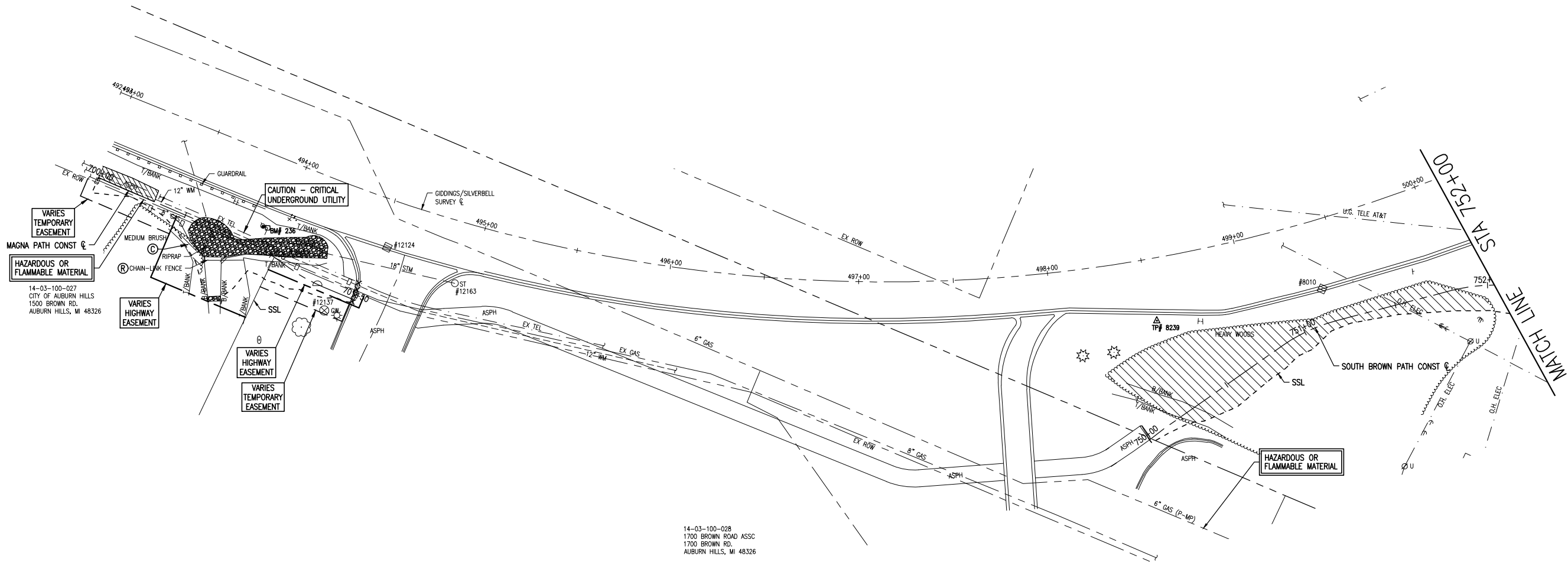
80)	St Sign Post	3 Ea	\$50.00	\$150.00	\$50.00	\$150.00	\$50.00	\$150.00	\$50.00	\$150.00	\$50.00	\$150.00	\$50.00	\$150.00	\$50.00	\$150.00	\$503.04	\$1,509.12
81)	Pavt Mrkg, Ovly Cold Plastic, 6 inch, Crosswalk	1023 Ft	\$3.50	\$3,580.50	\$3.50	\$3,580.50	\$3.50	\$3,580.50	\$3.50	\$3,580.50	\$3.50	\$3,580.50	\$3.50	\$3,580.50	\$3.50	\$3,580.50	\$3.52	\$3,600.96
82)	Pavt Mrkg, Ovly Cold Plastic, 12 inch, Cross Hatching, Yellow	110 Ft	\$6.50	\$715.00	\$6.50	\$715.00	\$6.50	\$715.00	\$6.50	\$715.00	\$6.50	\$715.00	\$6.50	\$715.00	\$6.50	\$715.00	\$6.54	\$719.40
83)	Pavt Mrkg, Ovly Cold Plastic, 18 inch, Stop Bar	327 Ft	\$11.00	\$3,597.00	\$11.00	\$3,597.00	\$11.00	\$3,597.00	\$11.00	\$3,597.00	\$11.00	\$3,597.00	\$11.00	\$3,597.00	\$11.00	\$3,597.00	\$11.07	\$3,619.89
84)	Pavt Mrkg, Ovly Cold Plastic, Lt Turn Arrow Sym	9 Ea	\$235.00	\$2,115.00	\$235.00	\$2,115.00	\$235.00	\$2,115.00	\$235.00	\$2,115.00	\$235.00	\$2,115.00	\$235.00	\$2,115.00	\$235.00	\$2,115.00	\$236.43	\$2,127.87
85)	Pavt Mrkg, Ovly Cold Plastic, Rt Turn Arrow Sym	9 Ea	\$235.00	\$2,115.00	\$235.00	\$2,115.00	\$235.00	\$2,115.00	\$235.00	\$2,115.00	\$235.00	\$2,115.00	\$235.00	\$2,115.00	\$235.00	\$2,115.00	\$236.43	\$2,127.87
86)	Pavt Mrkg, Ovly Cold Plastic, Thru and Lt Turn Arrow Sym	2 Ea	\$255.00	\$510.00	\$255.00	\$510.00	\$255.00	\$510.00	\$255.00	\$510.00	\$255.00	\$510.00	\$255.00	\$510.00	\$255.00	\$510.00	\$256.55	\$513.10
87)	Pavt Mrkg, Ovly Cold Plastic, Thru and Rt Turn Arrow Sym	5 Ea	\$255.00	\$1,275.00	\$255.00	\$1,275.00	\$255.00	\$1,275.00	\$255.00	\$1,275.00	\$255.00	\$1,275.00	\$255.00	\$1,275.00	\$255.00	\$1,275.00	\$256.55	\$1,282.75
88)	Rem Spec Mrkg	645 Sft	\$3.50	\$2,257.50	\$3.50	\$2,257.50	\$3.50	\$2,257.50	\$3.50	\$2,257.50	\$3.50	\$2,257.50	\$3.50	\$2,257.50	\$3.50	\$2,257.50	\$3.52	\$2,270.40
89)	Pavt Mrkg, Ovly Cold Plastic, 6 inch, Dotted Turning Guide Line,	110 Ft	\$10.00	\$1,100.00	\$10.00	\$1,100.00	\$10.00	\$1,100.00	\$10.00	\$1,100.00	\$10.00	\$1,100.00	\$10.00	\$1,100.00	\$10.00	\$1,100.00	\$10.06	\$1,106.60
90)	Pavt Mrkg, Wet Reflective Sprayable Thermopl, 6 inch, White	5167 Ft	\$0.95	\$4,908.65	\$0.95	\$4,908.65	\$1.00	\$5,167.00	\$0.95	\$4,908.65	\$0.95	\$4,908.65	\$0.95	\$4,908.65	\$0.95	\$4,908.65	\$0.96	\$4,960.32
91)	Pavt Mrkg, Wet Reflective Sprayable Thermopl, 4 inch, Yellow	19300 Ft	\$0.75	\$14,475.00	\$0.75	\$14,475.00	\$0.75	\$14,475.00	\$0.75	\$14,475.00	\$0.75	\$14,475.00	\$0.75	\$14,475.00	\$0.75	\$14,475.00	\$0.75	\$14,475.00
92)	Barricade, Type III, High Intensity, Double Sided, Lighted, Furn	30 Ea	\$85.00	\$2,550.00	\$85.00	\$2,550.00	\$85.00	\$2,550.00	\$85.00	\$2,550.00	\$85.00	\$2,550.00	\$85.00	\$2,550.00	\$87.00	\$2,610.00	\$95.58	\$2,867.40
93)	Barricade, Type III, High Intensity, Double Sided, Lighted, Oper	30 Ea	\$0.01	\$0.30	\$0.01	\$0.30	\$0.01	\$0.30	\$0.01	\$0.30	\$0.01	\$0.30	\$0.01	\$0.30	\$7.25	\$217.50	\$5.03	\$150.90
94)	Pedestrian Type II Barricade, Temp	10 Ea	\$95.00	\$950.00	\$95.00	\$950.00	\$95.00	\$950.00	\$95.00	\$950.00	\$95.00	\$950.00	\$95.00	\$950.00	\$79.75	\$797.50	\$100.61	\$1,006.10
95)	Channelizing Device, 42 inch, Fluorescent, Furn	200 Ea	\$25.00	\$5,000.00	\$25.00	\$5,000.00	\$25.00	\$5,000.00	\$25.00	\$5,000.00	\$25.00	\$5,000.00	\$25.00	\$5,000.00	\$23.20	\$4,640.00	\$19.12	\$3,824.00
96)	Channelizing Device, 42 inch, Fluorescent, Oper	200 Ea	\$0.01	\$2.00	\$0.01	\$2.00	\$0.01	\$2.00	\$0.01	\$2.00	\$0.01	\$2.00	\$0.01	\$2.00	\$2.90	\$580.00	\$1.01	\$202.00
97)	Lighted Arrow, Type C, Furn	3 Ea	\$500.00	\$1,500.00	\$500.00	\$1,500.00	\$500.00	\$1,500.00	\$500.00	\$1,500.00	\$500.00	\$1,500.00	\$500.00	\$1,500.00	\$580.00	\$1,740.00	\$704.26	\$2,112.78
98)	Lighted Arrow, Type C, Oper	3 Ea	\$0.01	\$0.03	\$0.01	\$0.03	\$0.01	\$0.03	\$0.01	\$0.03	\$0.01	\$0.03	\$0.01	\$0.03	\$36.25	\$108.75	\$100.61	\$301.83
99)	Minor Traf Devices	0.99 LSUM	\$60,000.00	\$59,400.00	\$198,250.55	\$196,268.04	\$100,000.00	\$99,000.00	\$63,240.18	\$62,607.78	\$119,700.00	\$118,503.00	\$249,000.00	\$246,510.00	\$150,000.00	\$148,500.00		
100)	Part Width Intersection Construction	18 Ea	\$500.00	\$9,000.00	\$1.00	\$18.00	\$1.00	\$18.00	\$0.01	\$0.18	\$386.63	\$6,959.34	\$100.00	\$1,800.00	\$5,000.00	\$90,000.00		
101)	Pavt Mrkg Cover, Type R, Black	3000 Ft	\$3.05	\$9,150.00	\$3.05	\$9,150.00	\$3.05	\$9,150.00	\$3.05	\$9,150.00	\$3.05	\$9,150.00	\$3.05	\$9,150.00	\$3.05	\$9,150.00	\$3.07	\$9,210.00
102)	Pavt Mrkg, Longit, 6 inch or Less Width, Rem	25150 Ft	\$0.90	\$22,635.00	\$0.90	\$22,635.00	\$0.90	\$22,635.00	\$0.90	\$22,635.00	\$0.90	\$22,635.00	\$0.90	\$22,635.00	\$0.90	\$22,635.00	\$0.91	\$22,886.50
103)	Pavt Mrkg, Wet Reflective, Type NR, Paint, 4 inch, White, Temp	10000 Ft	\$0.59	\$5,900.00	\$0.59	\$5,900.00	\$0.60	\$6,000.00	\$0.59	\$5,900.00	\$0.59	\$5,900.00	\$0.59	\$5,900.00	\$0.59	\$5,900.00	\$0.59	\$5,900.00
104)	Pavt Mrkg, Wet Reflective, Type NR, Paint, 4 inch, Yellow, Temp	29000 Ft	\$0.59	\$17,110.00	\$0.59	\$17,110.00	\$0.60	\$17,400.00	\$0.59	\$17,110.00	\$0.59	\$17,110.00	\$0.59	\$17,110.00	\$0.59	\$17,110.00	\$0.59	\$17,110.00
105)	Pavt Mrkg, Wet Reflective, Type R, Tape, 4 inch, White, Temp	4000 Ft	\$2.50	\$10,000.00	\$2.50	\$10,000.00	\$2.50	\$10,000.00	\$2.50	\$10,000.00	\$2.50	\$10,000.00	\$2.50	\$10,000.00	\$2.50	\$10,000.00	\$2.52	\$10,080.00
106)	Pavt Mrkg, Wet Reflective, Type R, Tape, 4 inch, Yellow, Temp	10000 Ft	\$2.50	\$25,000.00	\$2.50	\$25,000.00	\$2.50	\$25,000.00	\$2.50	\$25,000.00	\$2.50	\$25,000.00	\$2.50	\$25,000.00	\$2.50	\$25,000.00	\$2.52	\$25,200.00
107)	Pavt Mrkg, Wet Reflective, Type R, Tape, Rt Turn Arrow	8 Ea	\$250.00	\$2,000.00	\$250.00	\$2,000.00	\$250.00	\$2,000.00	\$250.00	\$2,000.00	\$250.00	\$2,000.00	\$250.00	\$2,000.00	\$250.00	\$2,000.00	\$251.52	\$2,012.16
108)	Pavt Mrkg, Wet Reflective, Type R, Tape, 24 inch, Stop Bar	100 Ft	\$15.00	\$1,500.00	\$15.00	\$1,500.00	\$15.00	\$1,500.00	\$15.00	\$1,500.00	\$15.00	\$1,500.00	\$15.00	\$1,500.00	\$15.00	\$1,500.00	\$15.09	\$1,509.00
109)	Sign Cover	20 Ea	\$10.00	\$200.00	\$10.00	\$200.00	\$10.00	\$200.00	\$10.00	\$200.00	\$10.00	\$200.00	\$10.00	\$200.00	\$35.00	\$700.00	\$20.12	\$402.40
110)	Sign, Portable, Changeable Message, NTCIP-Compliant, Furn	5 Ea	\$4,000.00	\$20,000.00	\$4,000.00	\$20,000.00	\$4,000.00	\$20,000.00	\$4,000.00	\$20,000.00	\$4,000.00	\$20,000.00	\$4,000.00	\$20,000.00	\$2,175.00	\$10,875.00	\$3,219.48	\$16,097.40
111)	Sign, Portable, Changeable Message, NTCIP-Compliant, Oper	5 Ea	\$0.01	\$0.05	\$0.01	\$0.05	\$0.01	\$0.05	\$0.01	\$0.05	\$0.01	\$0.05	\$0.01	\$0.05	\$145.00	\$725.00	\$503.04	\$2,515.20
112)	Sign, Type A, Temp, Prismatic, Furn	50 Sft	\$6.00	\$300.00	\$6.00	\$300.00	\$6.00	\$300.00	\$6.00	\$300.00	\$6.00	\$300.00	\$6.00	\$300.00	\$4.36	\$218.00	\$4.02	\$201.00
113)	Sign, Type A, Temp, Prismatic, Oper	50 Sft	\$0.01	\$0.50	\$0.01	\$0.50	\$0.01	\$0.50	\$0.01	\$0.50	\$0.01	\$0.50	\$0.01	\$0.50	\$0.33	\$16.50	\$1.01	\$50.50
114)	Sign, Type B, Temp, Prismatic, Furn	1000 Sft	\$6.00	\$6,000.00	\$6.00	\$6,000.00	\$6.00	\$6,000.00	\$6.00	\$6,000.00	\$6.00	\$6,000.00	\$6.00	\$6,000.00	\$4.36	\$4,360.00	\$3.02	\$3,020.00
115)	Sign, Type B, Temp, Prismatic, Oper	1000 Sft	\$0.01	\$10.00	\$0.01	\$10.00	\$0.01	\$10.00	\$0.01	\$10.00	\$0.01	\$10.00	\$0.01	\$10.00	\$0.33	\$330.00	\$1.01	\$1,010.00
116)	Sign, Type B, Temp, Prismatic, Spec, Furn	300 Sft	\$6.00	\$1,800.00	\$6.00	\$1,800.00	\$6.00	\$1,800.00	\$6.00	\$1,800.00	\$6.00	\$1,800.00	\$6.00	\$1,800.00	\$4.46	\$1,338.00	\$7.04	\$2,112.00
117)	Sign, Type B, Temp, Prismatic, Spec, Oper	300 Sft	\$0.01	\$3.00	\$0.01	\$3.00	\$0.01	\$3.00	\$0.01	\$3.00	\$0.01	\$3.00	\$0.01	\$3.00	\$0.33	\$99.00	\$1.01	\$303.00
118)	Traf Regulator Control	1 LSUM	\$40,000.00	\$40,000.00	\$104,897.57	\$104,897.57	\$50,000.00	\$50,000.00	\$79,749.41	\$79,749.41	\$9,000.00	\$9,000.00	\$69,000.00	\$69,000.00	\$75,000.00	\$75,000.00		
119)	Pavt Mrkg, Wet Reflective, Type R, Tape, Thru and Rt Turn Arrow	4 Ea	\$275.00	\$1,100.00	\$275.00	\$1,100.00	\$275.00	\$1,100.00	\$275.00	\$1,100.00	\$275.00	\$1,100.00	\$275.00	\$1,100.00	\$275.00	\$1,100.00	\$276.67	\$1,106.68
120)	Pavt Mrkg, Wet Reflective, Type R, Tape, 12 inch, Cross Hatching,	200 Ft	\$6.50	\$1,300.00	\$6.50	\$1,300.00	\$6.50	\$1,300.00	\$6.50	\$1,300.00	\$6.50	\$1,300.00	\$6.50	\$1,300.00	\$6.50	\$1,300.00	\$6.54	\$1,308.00
121)	Pedestrian Path, Temp	100 Ft	\$25.00	\$2,500.00	\$27.42	\$2,742.00	\$38.00	\$3,800.00	\$26.24	\$2,624.00	\$67.87	\$6,787.00	\$25.00	\$2,500.00	\$77.50	\$7,750.00		
122)	Pedestrian Ramp, Temp	10 Ea	\$250.00	\$2,500.00	\$411.43	\$4,114.30	\$350.00	\$3,500.00	\$247.97	\$2,479.70	\$788.75	\$7,887.50	\$500.00	\$5,000.00	\$1,000.00	\$10,000.00		
123)	Turf Establishment, Sod, Performance, RCOOC	1112 Syd	\$11.00	\$12,232.00	\$12.45	\$13,844.40	\$10.00	\$11,120.00	\$10.50	\$11,676.00	\$11.00	\$12,232.00	\$20.00	\$22,240.00	\$20.12	\$22,373.44		
124)	Turf Establishment, THM Seed, Spec Mulch, Performance, RCOOC	31068 Syd	\$7.10	\$220,582.80	\$6.59	\$204,738.12	\$7.00	\$217,476.00	\$6.60	\$205,048.80	\$7.10	\$220,582.80	\$10.00	\$310,680.00	\$7.50	\$233,010.00		
125)	Conduit, DB, 1, 1 1/4 inch	275 Ft	\$26.00	\$7,150.00	\$14.04	\$3,861.00	\$26.00	\$7,150.00	\$26.00	\$7,150.00	\$26.00	\$7,150.00	\$26.00	\$7,150.00	\$26.00	\$7,150.00	\$26.16	\$7,194.00
126)	Conduit, DB, 1, 3 inch	175 Ft	\$35.00	\$6,125.00	\$21.16	\$3,703.00	\$35.00	\$6,125.00	\$35.00	\$6,125.00	\$35.00	\$6,125.00	\$35.00	\$6,125.00	\$35.00	\$6,125.00	\$35.21	\$6,161.75
127)	Conduit, DB, 2, 3 inch	40 Ft	\$48.00	\$1,920.00	\$33.18	\$1,327.20	\$48.00	\$1,920.00	\$48.00	\$1,920.00	\$48.00	\$1,920.00	\$48.00	\$1,920.00	\$48.00	\$1,920.00	\$48.29	\$1,931.60
128)	Conduit, DB, 3, 3 inch	80 Ft	\$63.00	\$5,040.00	\$41.87	\$3,349.60	\$63.00	\$5,040.00	\$63.00	\$5,040.00	\$63.00	\$5,040.00	\$63.00	\$5,040.00	\$63.00	\$5,040.00	\$63.38	\$5,070.40
129)	Conduit, DB, 3, 4 inch	15 Ft	\$86.00	\$1,290.00	\$70.45	\$1,056.75	\$86.00	\$1,290.00	\$86.00	\$1,290.00	\$86.00	\$1,290.00	\$86.00	\$1,290.00	\$86.00	\$1,290.00	\$86.52	\$1,297.80
130)	Cable, Sec, 600V, 1, 3/C#6	60 Ft	\$8.00	\$480.00	\$8.54	\$512.40	\$7.00	\$420.00	\$7.09	\$425.40	\$7.09	\$425.40	\$7.09	\$425.40	\$7.13	\$427.80		
131)	Hh, Adj	1 Ea	\$675.00	\$675.00	\$629.87	\$629.87	\$678.00	\$678.00	\$678.00	\$678.00	\$678.00	\$678.00	\$678.00	\$678.00	\$678.00	\$678.00	\$682.13	\$682.13
132)	Hh, Rem	1 Ea	\$316.00	\$316.00	\$349.29	\$349.29	\$316.00	\$316.00	\$316.00	\$316.00	\$316.00	\$316.00	\$316.00	\$316.00	\$316.00	\$316.00	\$317.92	\$317.92
133)	Serv Disconnect	1 Ea	\$1,522.00	\$1,522.00	\$1,713.07	\$1,713.07	\$1,522.00	\$1,522.00	\$1,522.00	\$1,522.00	\$1,522.00	\$1,522.00	\$1,522.00	\$1,522.00	\$1,522.00	\$1,522.00	\$1,531.26	\$1,531.26
134)	Conduit, Directional Bore, 1, 4 inch, RCOOC	205 Ft	\$50.00	\$10,250.00	\$51.45	\$10,547.25	\$50.00	\$10,250.00	\$50.00	\$10,250.00	\$50.00	\$10,250.00	\$50.00	\$10,250.00	\$50.00	\$10,250.00	\$50.30	\$10,311.50
135)	Conduit, Directional Bore, 2, 4 inch, RCOOC	215 Ft	\$55.00	\$11,825.00	\$71.92	\$15,462.80	\$55.00	\$11,825.00	\$55.00	\$11,825.00	\$55.00	\$11,825.00	\$55.00	\$11,825.00	\$55.00	\$11,825.00	\$55.33	\$11,895.95
136)	Hh, Round, 2 foot Dia, RCOOC	5 Ea	\$2,569.00	\$12,845.00	\$1,582.34	\$7,911.70	\$2,569.00	\$12,845.00	\$2,569.00	\$12,845.00	\$2,569.00	\$12,845.00	\$2,569.00</					

DRAWING PATH: P:\0101_01250121230050_GM_Pathway\Drawings\Civil\Removal\230050PREM_01.dwg Mar 21, 2025 - 4:45pm



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1700 BROWN RD.
AUBURN HILLS, MI 48326

ADJ B/O +400.1 U.G. MARKER-GAS 48.1'R

ADJ B/O +331.5 U.G. MARKER-GAS 50.9'R
R +331.8 SIGN-REGULATORY 43.4'R

ADJ B/O +550.1 U.G. MARKER-GAS 52.1'R

+67.6 48" ROUND CULVERT RCP/W/IN 1024.76 52.8'R
+71.3 SIGN-REGULATORY 30.6'R
+73 SIGN-REGULATORY 30.8'R

ADJ +490.2 FIRE HYDRANT 37.4'R
ADJ +493 GATE VALVE 37.3'R
+103.3 30" ROUND CULVERT CMP/E/IN 1030.85 93.9'R
+02 GP 28.7'R

ADJ B/O +114.4 U.G. MARKER-GAS 50.6'R

+23.2 18" ROUND CULVERT RCP/E/IN 1031.39 38.8'R
+27 CULVERT TREE 37.8'R
+34.6 #12127 GATE WELL T/CAST 1034.33 67.2'R
+41.1 LIGHT POLE 67.3'R

ADJ B/O +441.5 U.G. MARKER-GAS 48.4'R

+54 #12124 50 CATCH BASIN T/CAST 1035.40 24.6'R

+92.4 #12163 STORM MANHOLE T/CAST 1036.42 32.3'R

+13.3 CL2 CONF TREE 12" 45.4'R

+28.8 CONF TREE TAG#196 45.8'R
+37 SIGN-REGULATORY 72.1'R

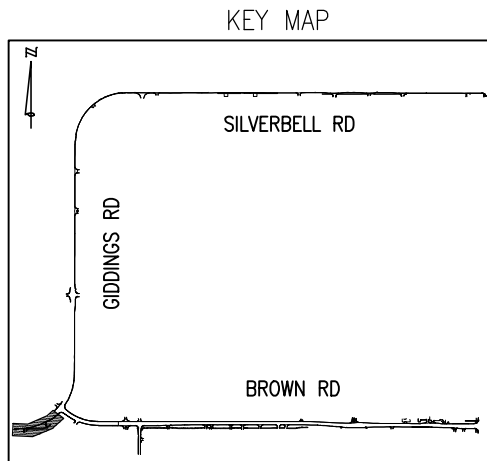
+73.3 SIGN-REGULATORY 37'R
+75.5 SIGN-REGULATORY 37.7'R

+38.2 #8010 CATCH BASIN-IN CURB T/CAST 1035.93 36'R

+52 POWER POLE 138.3'R

+84.3 SIGN-REGULATORY 41.6'R

QUANTITIES THIS SHEET (CAT 0003)		
TOTAL	UNIT	DESCRIPTION
500	Syd	Clearing, RCOG
1	Ea	Culv, End, Rem, Less than 24 inch
1	Ea	Culv, End, Rem, 24 inch to 48 inch
13	Ft	Curb and Gutter, Rem
22	Ft	Fence, Rem
384	Cyd	Excavation, Earth
28	Syd	HMA Surface, Rem
1	Ea	Sign, Type III, Rem



ISSUED FOR:	FINAL PLANS
REVISION	DESCRIPTION

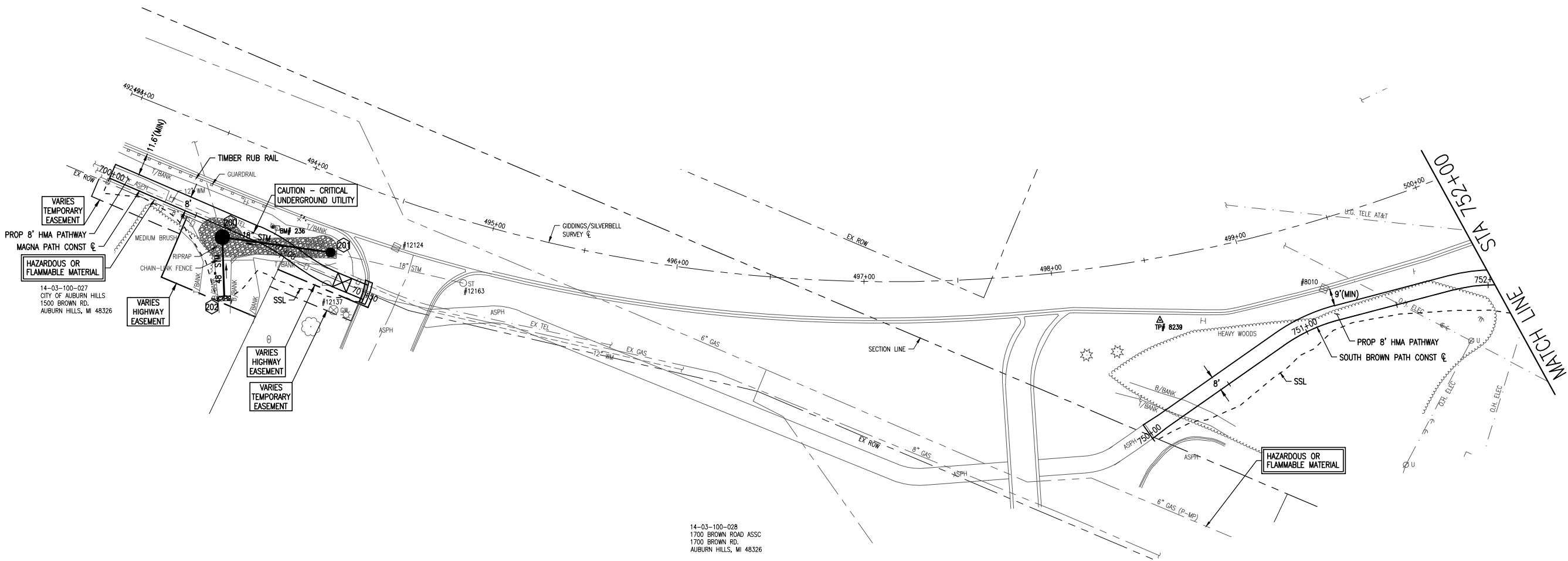
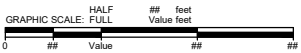
PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJ NO
0121-23-0052	REC	###	###

ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS
GIDDINGS RD / SILVERBELL RD / BROWN RD

REMOVAL SHEET

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BROWN RD
(R.O.W. VARIES)

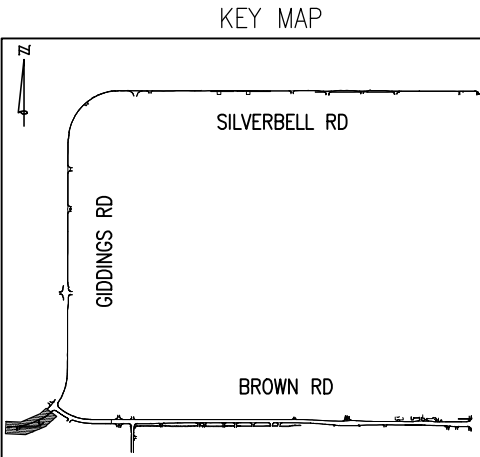


14-03-100-028
1700 BROWN ROAD ASSC
1700 BROWN RD.
AUBURN HILLS, MI 48326

DRAINAGE QUANTITIES										
STRUCT NO	STATION	OFFSET	RIM ELEV	Dr Structure, ___ inch dia		Culv, Cl E, Conc, 48 inch	Sewer, Cl IV, 18 inch, Tr Det B	Culv End Sect, Conc, 48 inch	Culv End Sect, Footing	TO STRUCT NO
				48	84					
		Ft		Ea	Ea	Ft	Ft	Ea	Ea	
200	700+67.57	5.08 RT	1031.99		1					
201	701+22.63	16.07 LT	1034.94	1			58			200
202	700+81.27	33.25 RT	1025.50			31		1	1	200
TOTALS (CAT 0003)				1	1	2	58	1	1	-

PUBLIC UTILITY STRUCTURE ADJUST QUANTITIES THIS SHEET						
STRUCT NO	TYPE	STATION	OFFSET	PROP T/CAST	EX T/CAST	Fire Hydrant Adjustment
FH	FH	700+89.12	11.01 LT	1033.66	1033.45	1
TOTALS (CAT 0003)						1

QUANTITIES THIS SHEET (CAT 0003)		
TOTAL	UNIT	DESCRIPTION
716	Cyd	Embankment, CIP
339	Syd	Aggregate Base, 4 inch
21	Syd	Aggregate Base, 6 inch
1	Ton	Hand Patching
10	Ft	Curb Ramp Opening, Conc
145	Sft	Curb Ramp, Conc, 6 inch
50	Ton	Shared use Path, HMA
100	Ft	Timber Rub Rail



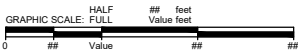
Know what's below.
Call before you dig.

ISSUED FOR:	FINAL PLANS	REVISION	DESCRIPTION
###	###	###	###

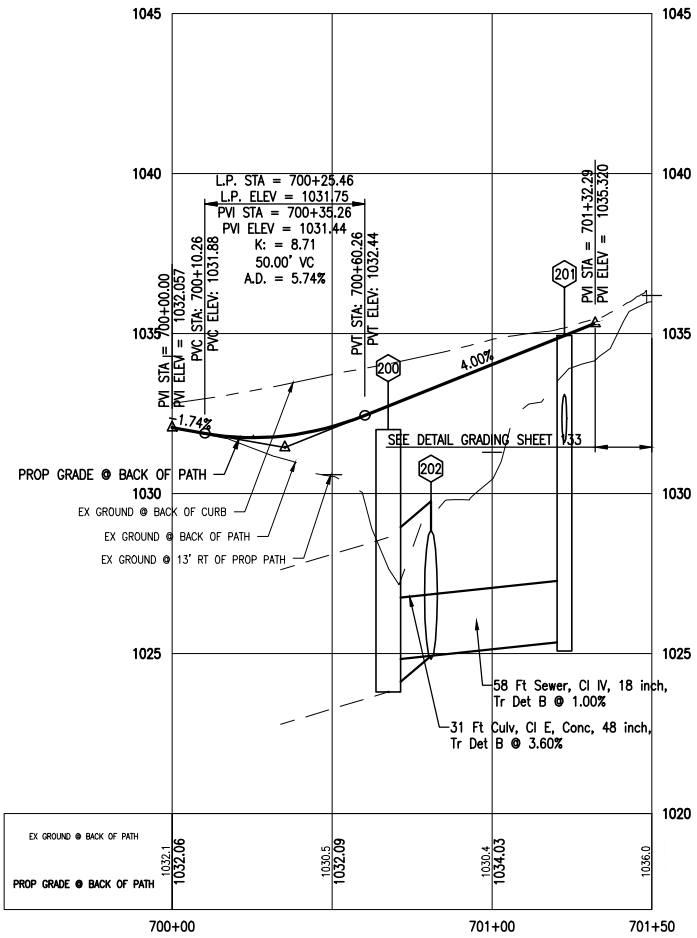
ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS
GIDDINGS RD / SILVERBELL RD / BROWN RD
CONSTRUCTION SHEET

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BROWN RD

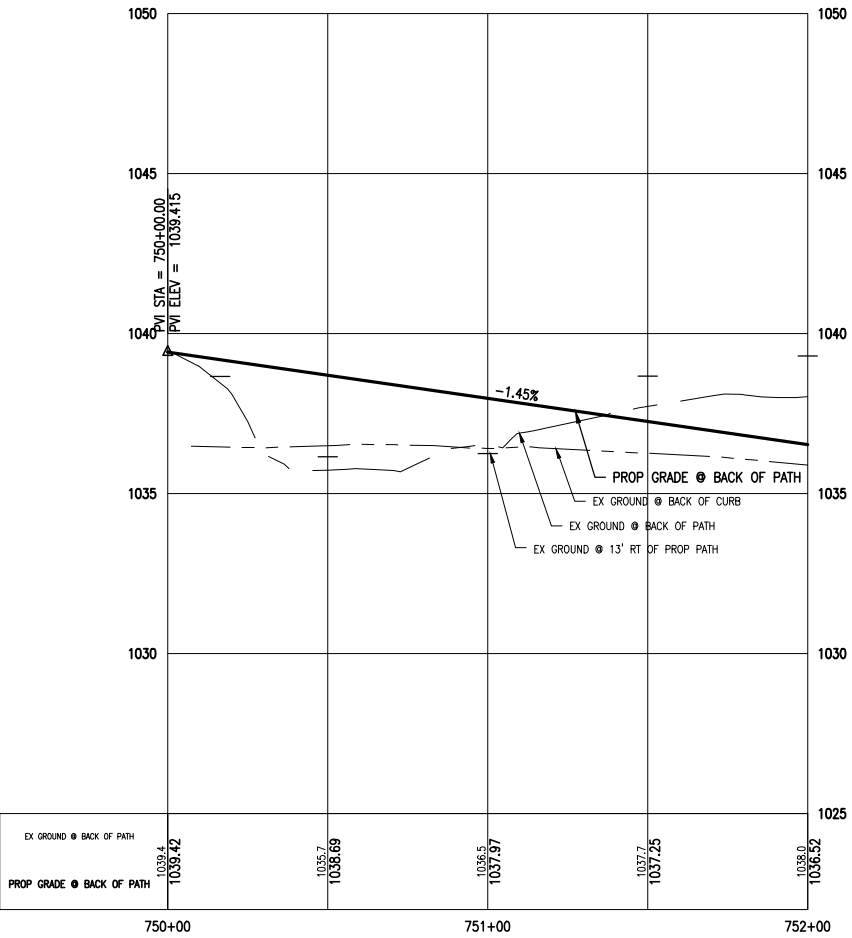


MAGNA PATH ALIGNMENT



- 200 STA 700+67.57, 5.1' R
84" DIA MANHOLE, COVER B
T/CAST 1031.99
48" INV SE 1024.21
18" INV E 1025.00
- 201 STA 701+22.63, 16.1' L
48" DIA MANHOLE, COVER B
T/CAST 1034.94
18" INV E 1031.60
18" INV W 1025.58
- 202 STA 700+80.92, 33.4' R
CULV END SECT, CONC, 48 INCH
48" INV NW 1025.34

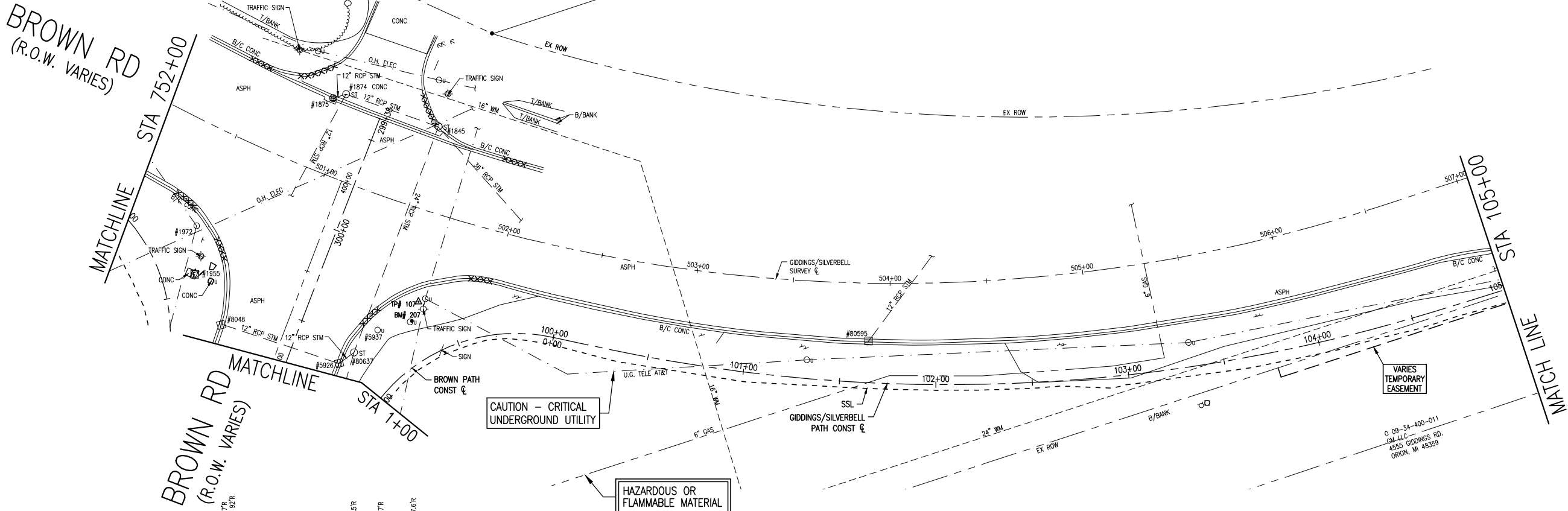
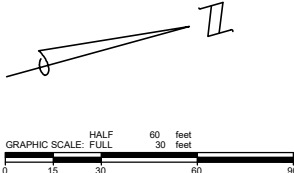
SOUTH BROWN PATH ALIGNMENT



ISSUED FOR:	FINAL PLANS	###	DATE
REVISION	DESCRIPTION	###	DATE

ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS
GIDDINGS RD / SILVERBELL RD / BROWN RD
PROFILE - PATH - MAGNA / SOUTH BROWN

GIDDINGS RD
(VARIES 90' TO 140' R.O.W.)

[illegible]

+38.6 #5926 CATCHBASIN-IN CURB 89.3'R
+443.6 #80637 STORM MANHOLE T/CAST 1034.94 81.5'R
+50.9 #5937 TRAFFIC MANHOLE T/CAST 1035.17 66.7'R
+64.7 #80632 TRAFFIC MANHOLE T/CAST 1035.08 57.6'R
+68.5 #80633 MANHOLE T/CAST 1034.75 43.8'R
+69.1 TRAFFIC SIGNAL 49.2'R

+64.7 #80632 TRAFFIC MANHOLE T/CAST 1035.08 57.6'R
+68.5 #80633 MANHOLE T/CAST 1034.75 43.8'R
+69.1 TRAFFIC SIGNAL 49.2'R

+11.1 SIGN-REGULATORY 30.5°R
+13 SIGN-REGULATORY 30.6°R

+06.1 SIGN-REGULATORY 32.9'R

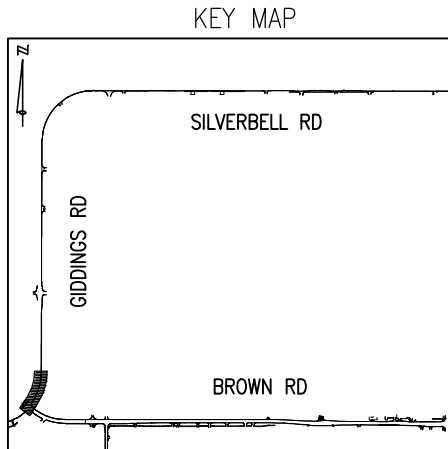
+56.4	SIGN-REGULATORY	34.1'R
+58.3	SIGN-REGULATORY	34.9'R
+59	#80599	MANHOLE T/CAST 1034.69 40.9'R

+89.4 #80595 CATCH BASIN-IN CURB 30°R+84.5 SIGN-REGULATORY 36'R
+86.2 SIGN-REGULATORY 36.4'R

ADJ B/O-+47.5 MANHOLE 44.2'R
+48.1 FIRE HYDRANT 77.5'R
+51.1 GATE VALVE 76.7'R

+84.7	SIGN-REGULATORY	37.9'R
+82.8	SIGN-REGULATORY	37.8'R

QUANTITIES THIS SHEET (CAT 0001)		
TOTAL	UNIT	DESCRIPTION
80	Ft	Curb and Gutter, Rem
442	Cyd	Excavation, Earth



ISSUED FOR: FINAL PLANS	###
REVISION	DESCRIPTION
DATE	

PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJ NO
0121-23-0052	KBC	####	####

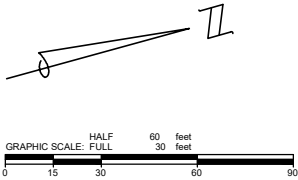
ORION TOWNSHIP
 MGM PATHWAY AND BROWN RD IMPROVEMENTS
 GIDDINGS RD / SILVERBELL RD / BROWN RD

REMOVAL SHEET

[illegible]

Know what's below.
Call before you dig.

GIDDINGS RD
(VARIES 90' TO 140' R.O.W.)



BROWN RD
(R.O.W. VARIES)

STA 752+00

MATCH LINE

MATCHLINE

STA 1+00

BROWN RD
(R.O.W. VARIES)

STA 105+00

MATCHLINE

CAUTION - CRITICAL
UNDERGROUND UTILITY

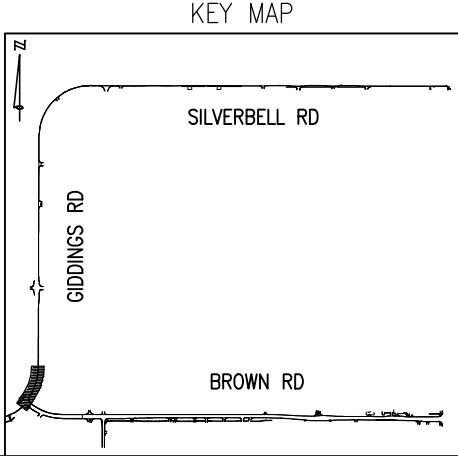
HAZARDOUS OR
FLAMMABLE MATERIAL

VARIES
TEMPORARY
EASEMENT

D 09-34-400-011
GM-LLC
4555 GIDDINGS RD.
ORION, MI 48359

DRAINAGE QUANTITIES						
STRUCT NO	STATION	OFFSET	RIM ELEV	Dr Structure Cover, _____	TO STRUCT NO	Dr Structure Cover, Adj, _____
		Ft		Type B		Case 2
80637	300+55.82	31.11 LT	1034.44	1	80646	1
TOTALS (CAT 0001)				1	-	1

QUANTITIES THIS SHEET (CAT 0001)		
TOTAL	UNIT	DESCRIPTION
244	Cyd	Embankment, CIP
638	Syd	Aggregate Base, 4 inch
227	Syd	Aggregate Base, 6 inch
115	Ft	Curb Ramp Opening, Conc
1809	Sft	Curb Ramp, Conc, 6 inch
85	Ft	Detectable Warning Surface, Cast Iron, Spec
94	Ton	Shared use Path, HMA



ISSUED FOR:	FINAL PLANS	REVISION	DESCRIPTION
###	###	###	###

ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS
GIDDINGS RD / SILVERBELL RD / BROWN RD

CONSTRUCTION SHEET

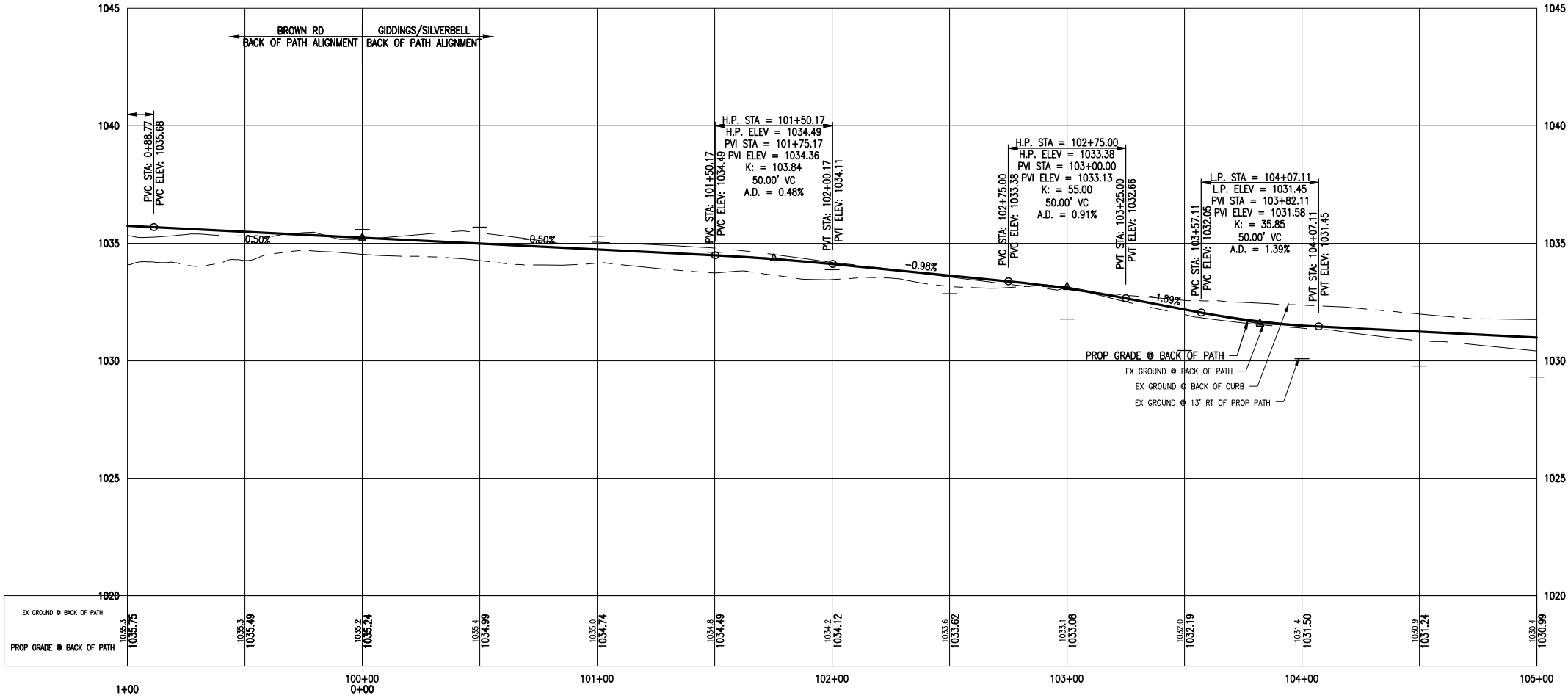
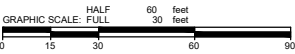
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GIDDINGS RD



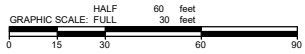
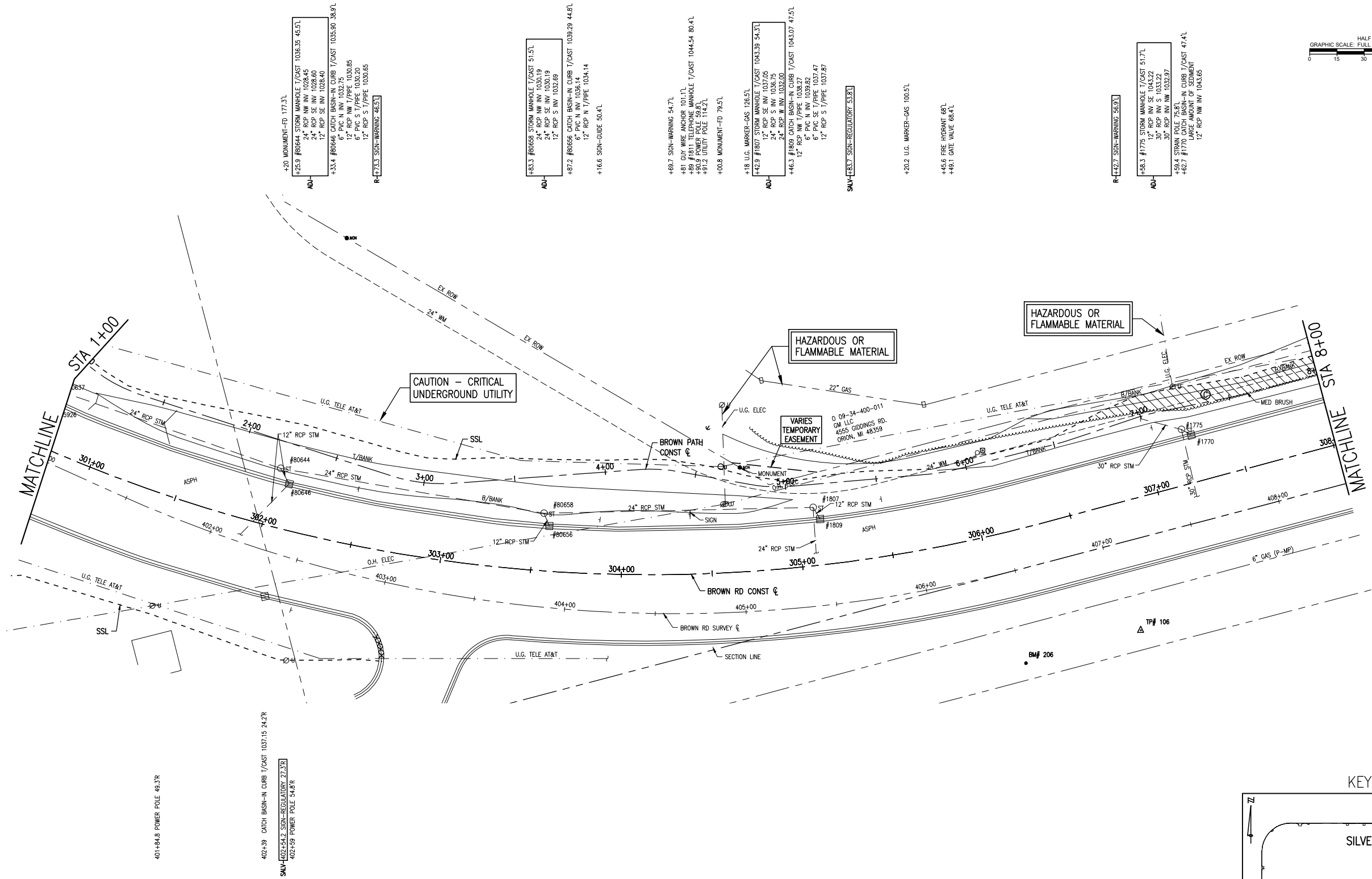
ISSUED FOR:	FINAL PLANS	###	DATE
REVISION	DESCRIPTION	###	DATE

PROJECT NUMBER	PVI	DISCIPLINE LEAD	CLIENT PROJECT
0121-23-0052	REC	###	###
ORION TOWNSHIP			
GM PATHWAY AND BROWN RD IMPROVEMENTS			
GIDDINGS RD / SILVERBELL RD / BROWN RD			
PROFILE - PATH - GIDDINGS RD / SILVERBELL RD			

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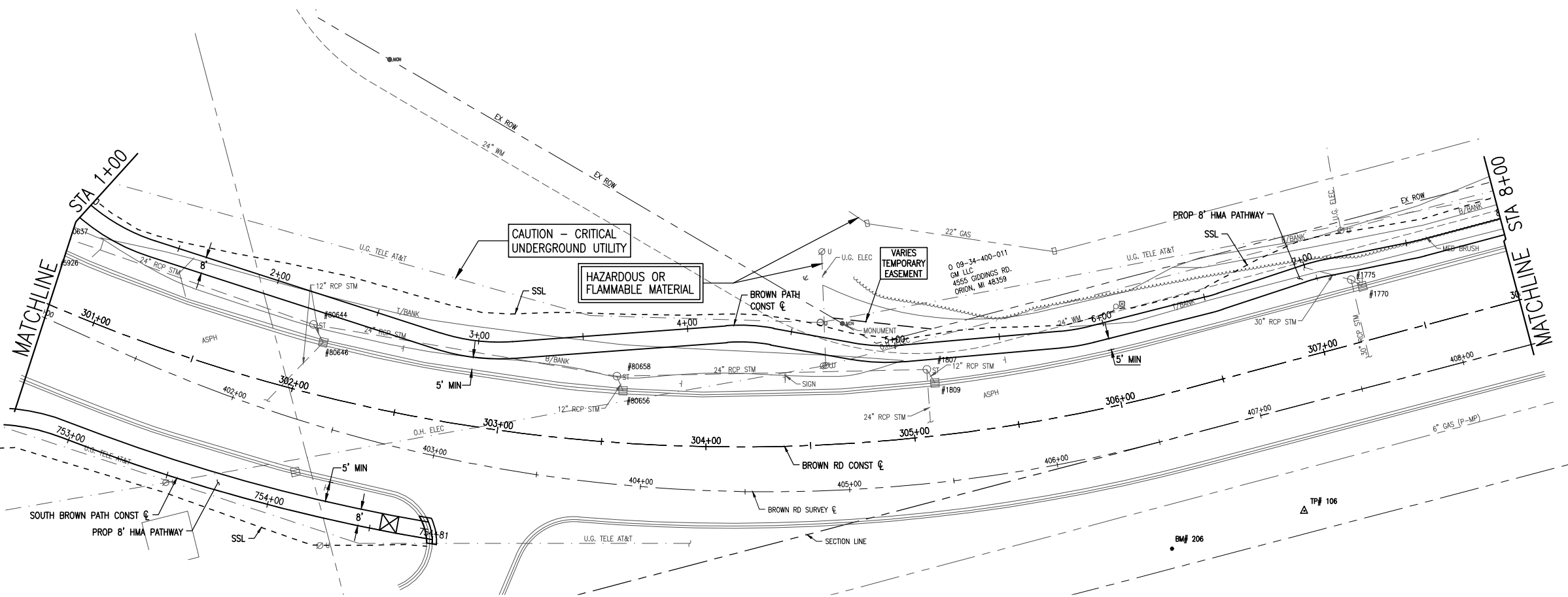
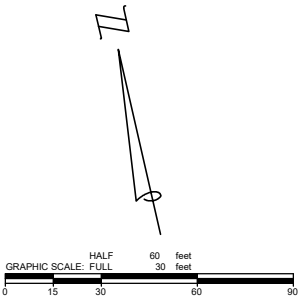


ISSUED FOR:	FINAL PLANS
REVISION	DESCRIPTION

###	DATE

PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJECT NO
0121-23-002	REC	###	###
ORION TOWNSHIP			
GM PATHWAY AND BROWN RD IMPROVEMENTS			
GIDDINGS RD / SILVERBELL RD / BROWN RD			
REMOVAL SHEET			

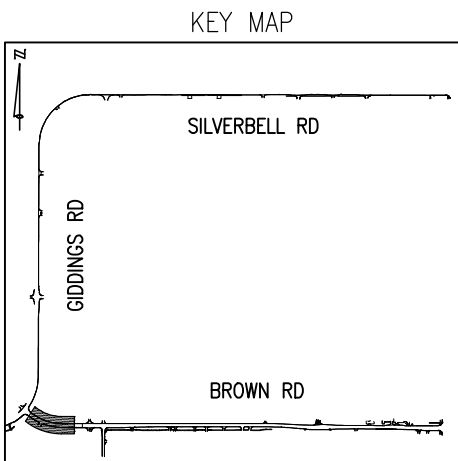
BROWN RD
(VARIES 90' TO 140' R.O.W.)



DRAINAGE QUANTITIES							
STRUCT NO	STATION	OFFSET		RIM ELEV	Dr Structure Cover, _____	TO STRUCT NO	Dr Structure Cover, Adj, _____
					Type B		Case 2
		Ft	Ea	Ea			
80644	302+01.96	32.20	LT	1036.85	1	80637	1
80658	303+55.08	31.60	LT	1040.46	1	80644	1
1807	305+09.24	32.00	LT	1043.88	1	80658	1
1775	307+21.38	30.00	LT	1058.51	1		1
TOTALS (CAT 0001)					4	—	4

QUANTITIES THIS SHEET (CAT 0003)		
TOTAL	UNIT	DESCRIPTION
260	Cyd	Embankment, CIP
188	Syd	Aggregate Base, 4 inch
29	Syd	Aggregate Base, 6 inch
10	Ft	Curb Ramp Opening, Conc
171	Sft	Curb Ramp, Conc, 6 inch
28	Ton	Shared use Path, HMA

QUANTITIES THIS SHEET (CAT 0001)		
TOTAL	UNIT	DESCRIPTION
377	Cyd	Embankment, CIP
705	Syd	Aggregate Base, 4 inch
109	Ton	Shared use Path, HMA



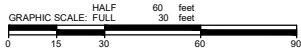
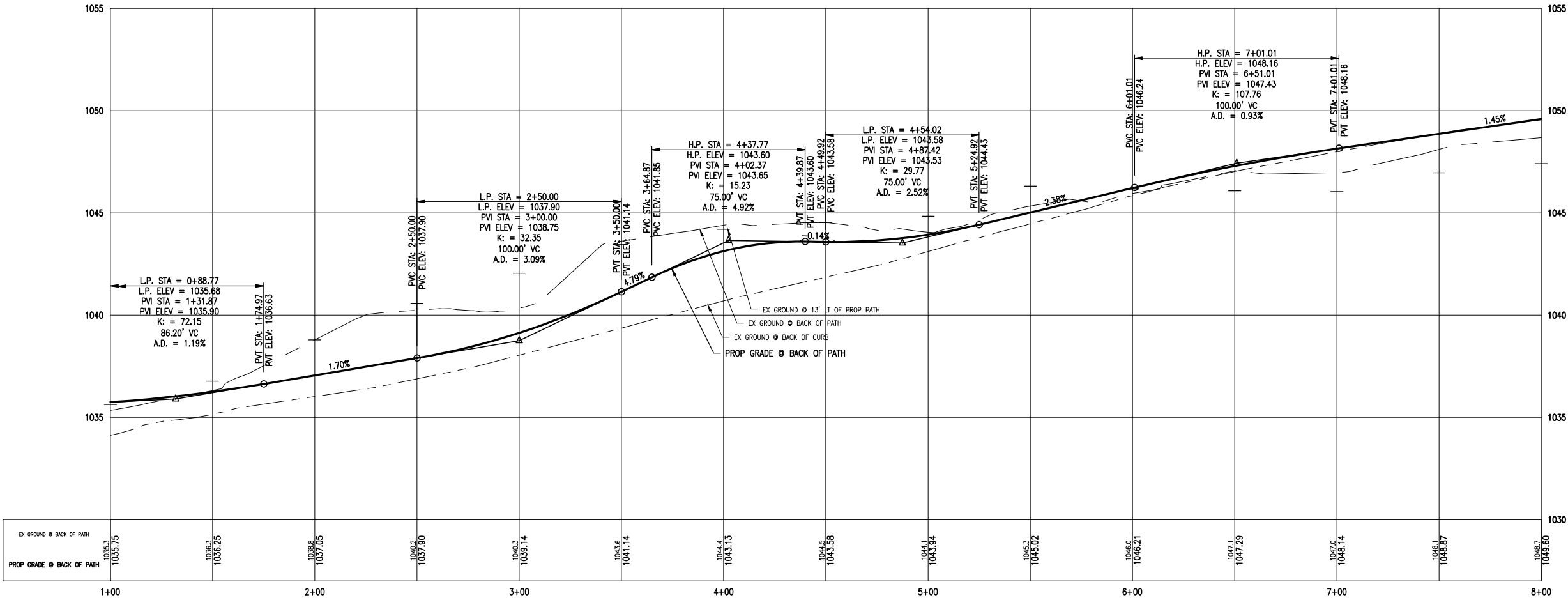
ISSUED FOR:	FINAL PLANS
REVISION	DESCRIPTION
###	DATE

ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS
GIDDINGS RD / SILVERBELL RD / BROWN RD

CONSTRUCTION SHEET



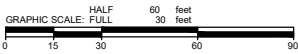
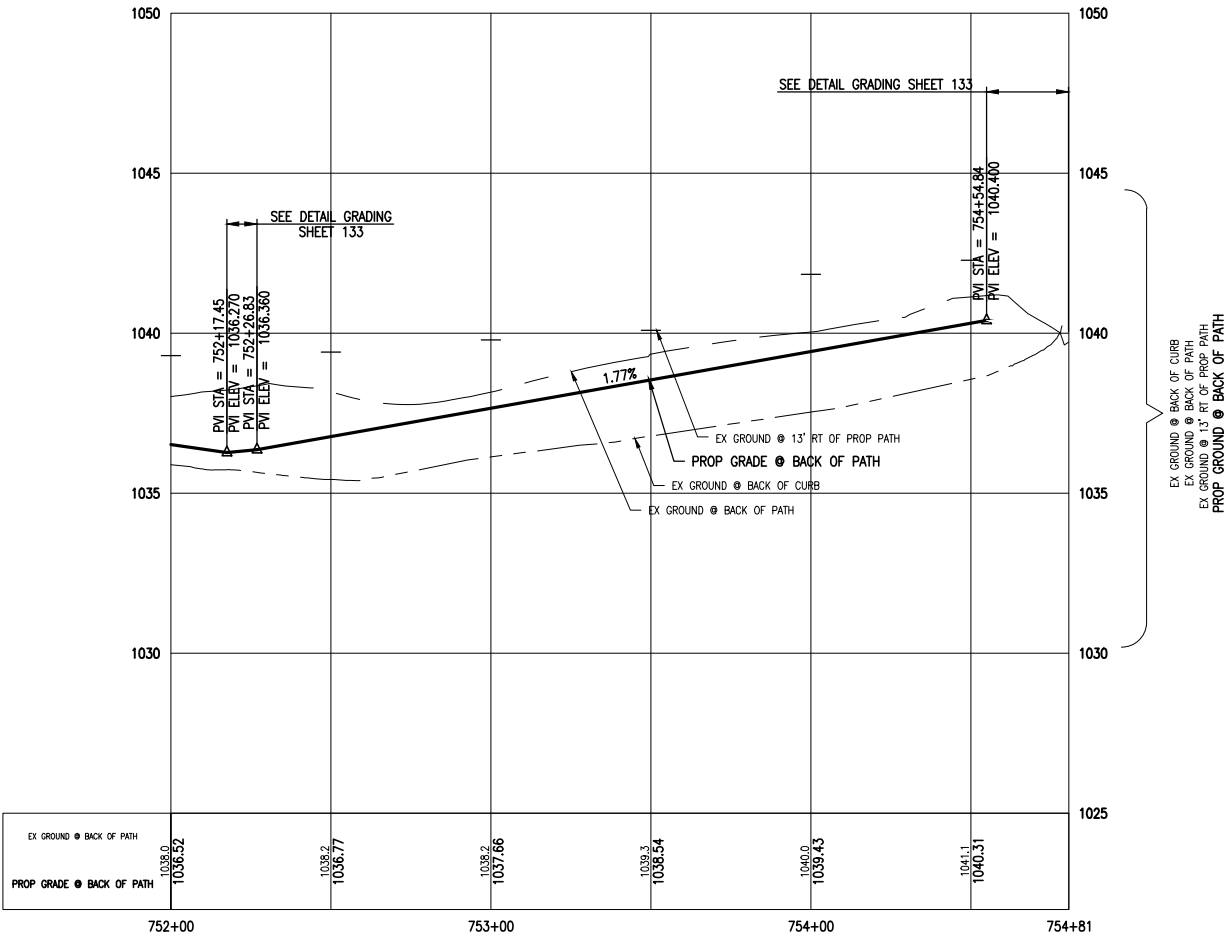
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ISSUED FOR:	FINAL PLANS	###	DATE
REVISION	DESCRIPTION	###	

DRAWING PATH: P:\0101_01250121230050_GM_Pathway\Drawings\Civil\Profiles\230052_PRF03.dwg Mar 21, 2025 - 5:55pm

SOUTH BROWN RD PATH



ISSUED FOR: FINAL PLANS		###
REVISION	DESCRIPTION	DATE

PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJECT NO
0121-23-0052	REC	###	###
ORION TOWNSHIP			
GM PATHWAY AND BROWN RD IMPROVEMENTS			
GIDDINGS RD / SILVERBELL RD / BROWN RD			
PROFILE - PATH - SOUTH BROWN			

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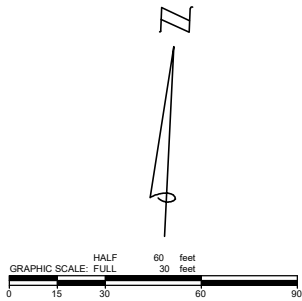
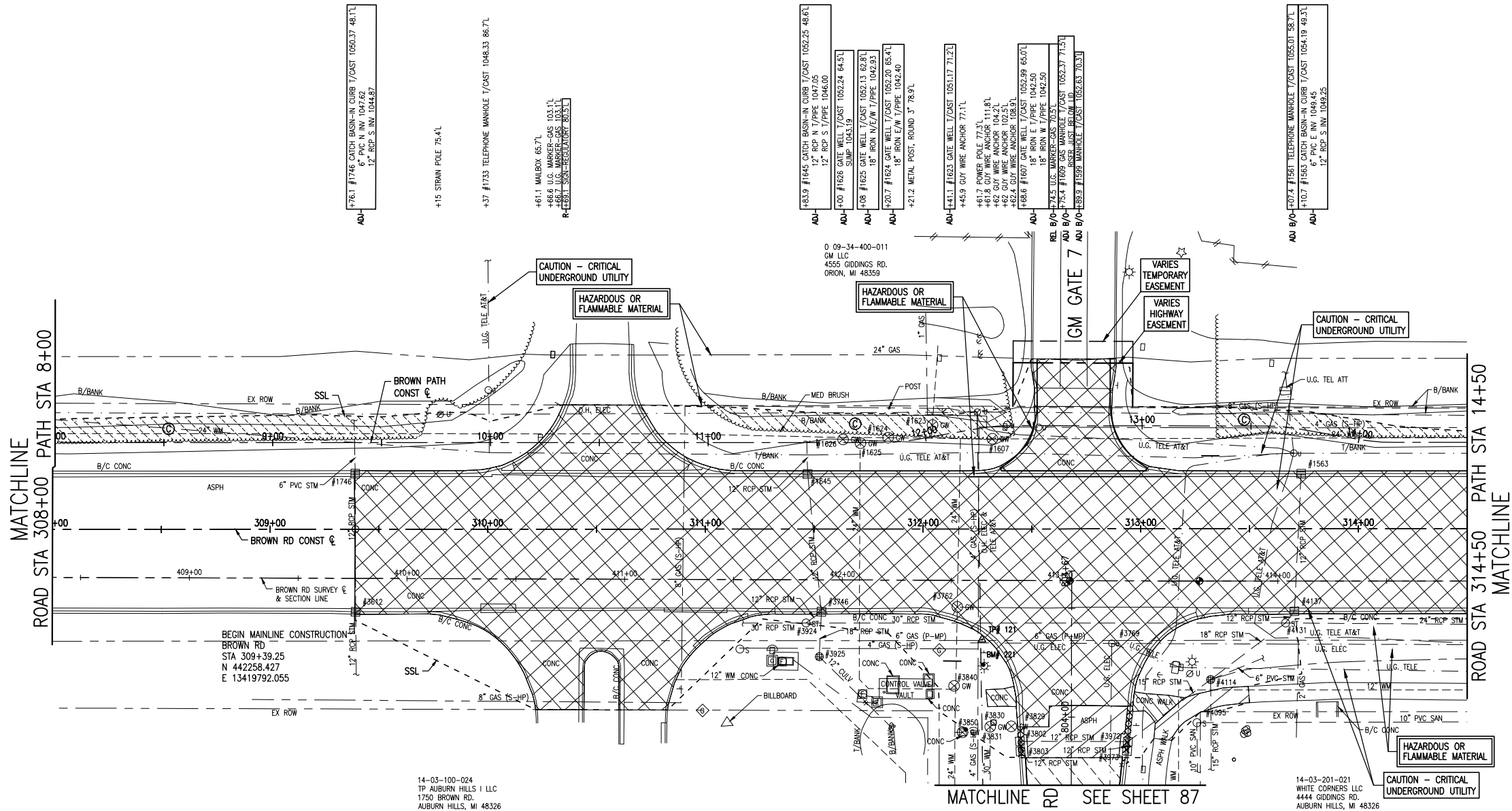


Know what's below.
Call before you dig.

JOB BENCHMARK #205
S. S.E. FLANGE BOLT OF HYDRANT,
ELEV 1060.64

TRAVERSE POINT #105
N 442323.60
E 13420514.61 ELEV 1059.52

BROWN RD (VARIES 90' TO 140' R.O.W.)



ISSUED FOR:	FINAL PLANS
REVISION	DESCRIPTION
###	DATE

ORION TOWNSHIP GM PATHWAY AND BROWN RD IMPROVEMENTS

GIDDINGS RD / SILVERBELL RD / BROWN RD

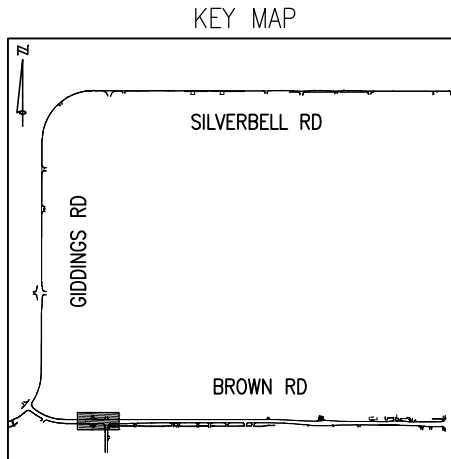
REMOVAL SHEET

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PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJ NO
0121-23-002	REC	###	###

TOTAL	UNIT	DESCRIPTION
427	Syd	Clearing, RCOG
41	Ft	Curb and Gutter, Rem
4902	Syd	Pavt, Rem
33	Syd	Sidewalk, Rem
606	Cyd	Excavation, Earth
62	Syd	Cold Milling HMA Surface
152	Syd	HMA Surface, Rem
6	Ea	Sign, Type III, Rem
3	Ea	Ground Mtd Sign Support, Rem

QUANTITIES THIS SHEET (CA)

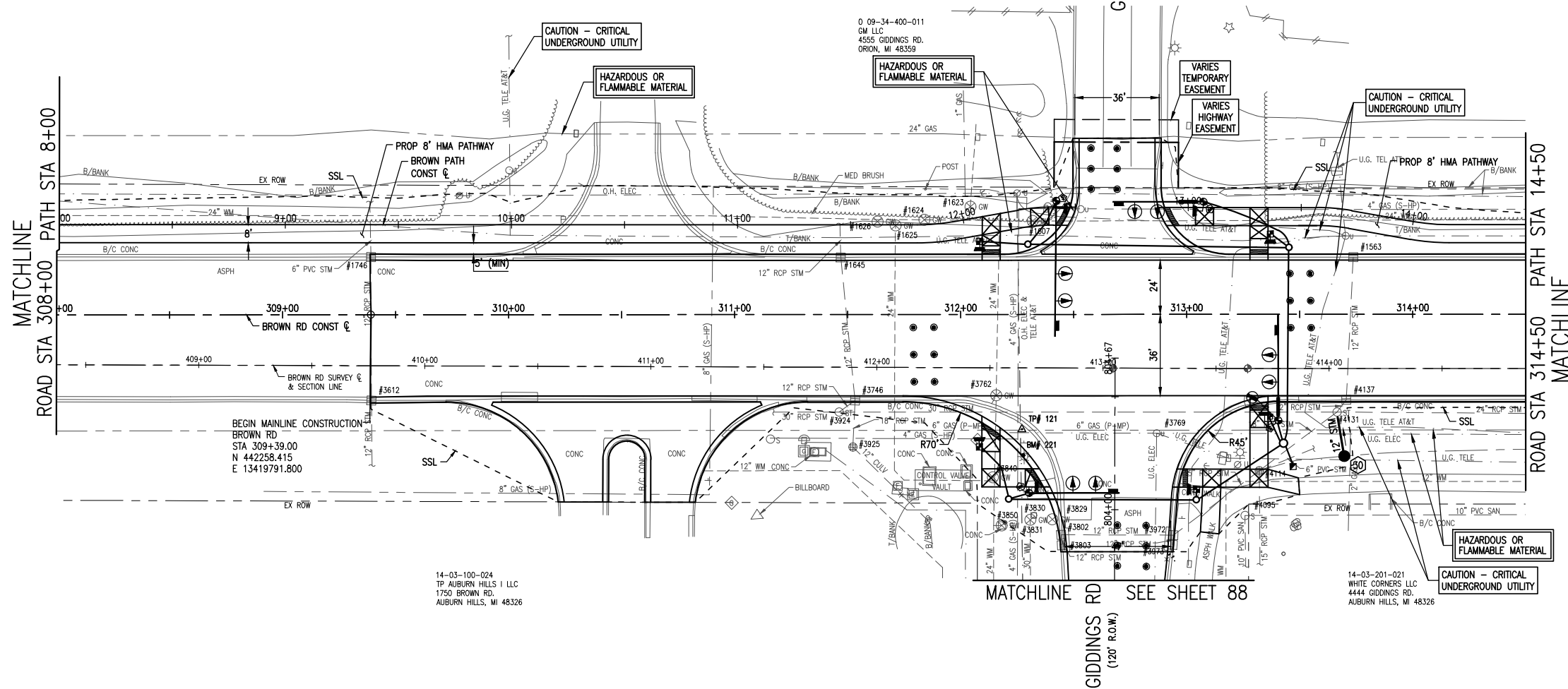
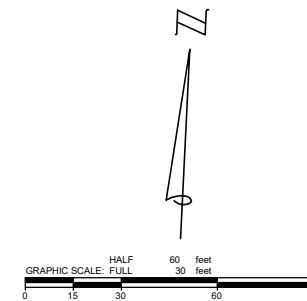


TRAVERSE POINT #105
N 442323.60
E 13420514.61 ELEV 1059.52

BROWN RD
(VARIES 90' TO 140' R.O.W.)

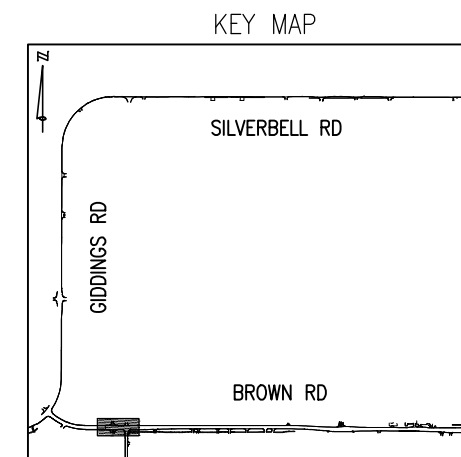
DRIVEWAY QUANTITIES										
STATION	BACK OF DRIVE OFFSET FROM BROWN RD CONST C/L	PROPOSED DRIVEWAY WIDTH	PROPOSED DRIVEWAY SLOPE	RADIUS		Excavation, Earth, RCOC	Aggregate Base, 6 inch, 21A/ RCOC	Curb and Gutter, Conc, Det B1	Driveway Opening, Conc, Det M, RCOC	Driveway, Nonrein Conc, 9 inch
				ENTERING	EXITING					
				FT	FT					
310+33 RT	82.9	17.0	2.1	50	8	269	188	93	81	156
310+71 RT	83.0	17.1	1.4	8	50	270	189	93	80	157
312+69 LT	78.0	33.6	-3.5	30	30	358	263	110	96	222
TOTALS (CAT 0001)						897	640	296	257	535

PUBLIC UTILITY STRUCTURE ADJUST QUANTITIES THIS SHEET							
STRUCT NO	TYPE	STATION	OFFSET	PROP T/CAST	EX T/CAST	Public Utility Structure Cover Adj, ____	
						Case 1, RCOC	Case 2, RCOC
			FT			Ea	Ea
1626	EX GW	311+63.19	41.10 LT	1053.24	1052.24		1
1625	EX GW	311+71.20	39.41 LT	1053.33	1052.13		1
1624	EX GW	311+83.91	41.91 LT	1053.36	1052.20		1
1623	EX GW	312+04.30	47.67 LT	1052.78	1052.17		1
3840	EX GW	312+31.78	72.14 RT	1052.89	1053.17		1
3762	EX GW	312+14.18	15.70 RT	1052.79	1052.63	1	
1607	EX GW	312+31.78	41.33 LT	1053.91	1053.00		1
3831	EX GW	312+30.74	90.95 RT	1053.88	1052.87		1
3830	EX GV	312+32.33	88.96 RT	1053.73	1052.84		1
3829	EX GW	31240.49	90.75 RT	1053.12	1052.77		1
TOTALS (CAT 0001)						1	9



DRAINAGE QUANTITIES													
STRUCT NO	STATION	OFFSET	RIM ELEV	Dr Structure, 24 inch dia	Dr Structure Cover, _____			Sewer, CI IV, 12 inch, Tr Det B	TO STRUCT NO	Dr Structure Cover, Adj, _____		Dr Structure, Top, 12 inch	
					Type B	Type G	Type J			Case 1	Case 2		
		Ft			Ea	Ea	Ea			Ft	Ea		Ea
30	313+69.65	62.78	RT	1053.08	1		1		20	4131		1	
1746	309+39.00	25.51	LT	1050.44			1		3612	1			
3612	309+39.30	37.62	RT	1050.05			1			1			
1645	311+46.74	25.29	LT	1052.29			1		3746	1			
3746	311+53.24	37.29	RT	1052.10			1		3924	1			
1563	313+73.61	25.29	LT	1054.31			1		4137	1			
3802	312+44.83	97.53	RT	1052.63			1		3972	1			
3803	312+45.44	102.49	RT	1052.65			1		3802	1			
3972	312+93.29	97.72	RT	1052.48			1		4114	1			
3973	312+93.00	101.95	RT	1052.42			1		3972	1			
4137	313+70.66	37.29	RT	1054.04			1		4131	1			
4114	313+32.06	69.27	RT	1054.03	1				4131		1		
4131	313+66.41	43.25	RT	1054.53	1				3924		1		
TOTALS (CAT 0001)					1	2	1	10	20	-	10	2	1

QUANTITIES THIS SHEET (CAT 0001)		
TOTAL	UNIT	DESCRIPTION
763	Cyd	Embankment, CIP
524	Syd	Aggregate Base, 4 inch
244	Syd	Aggregate Base, 6 inch
4422	Syd	Aggregate Base, 6 inch, 21AA, RCOC
6	Ea	Dr Structure, Tap, 6 inch
60	Ft	Underdrain Outlet, 6 inch
1022	Ft	Underdrain, Subgrade, Open-Graded, 6 inch, RCOC
1125	Ton	HMA, 3EMH
469	Ton	HMA, 4EMH
382	Ton	HMA, 5EMH
217	Ton	HMA Approach (Sidestreet)
811	Ft	Curb and Gutter, Conc, Det B2
96	Ft	Curb Ramp Opening, Conc
2088	Sft	Curb Ramp, Conc, 6 inch
70	Ft	Detectable Warning Surface, Cast Iron, Spec
77	Ton	Shared use Path, HMA



ISSUED FOR: FINAL PLANS	###
REVISION DESCRIPTION	DATE

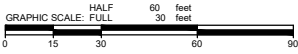
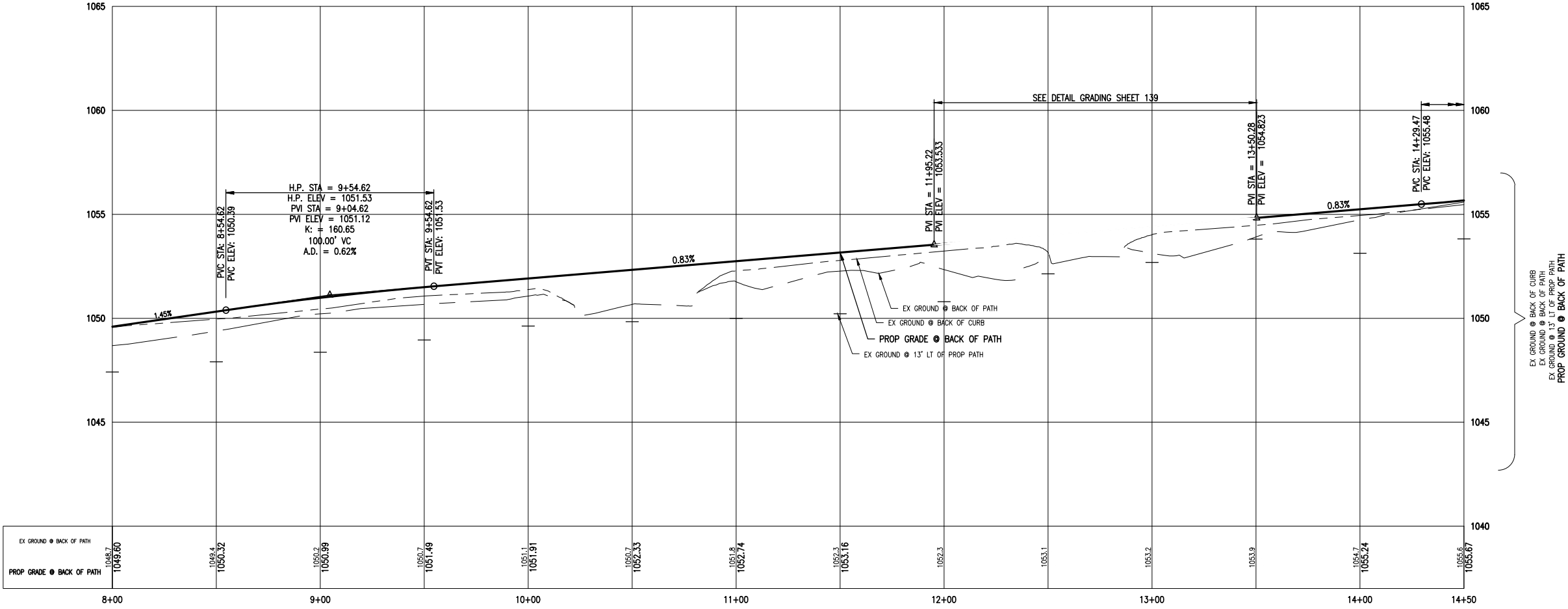
GM PATHWAY AND BROWN RD IMPROVEMENTS

CONSTRUCTION SHEET

[illegible]

Know what's **below**.
Call before you dig.

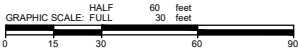
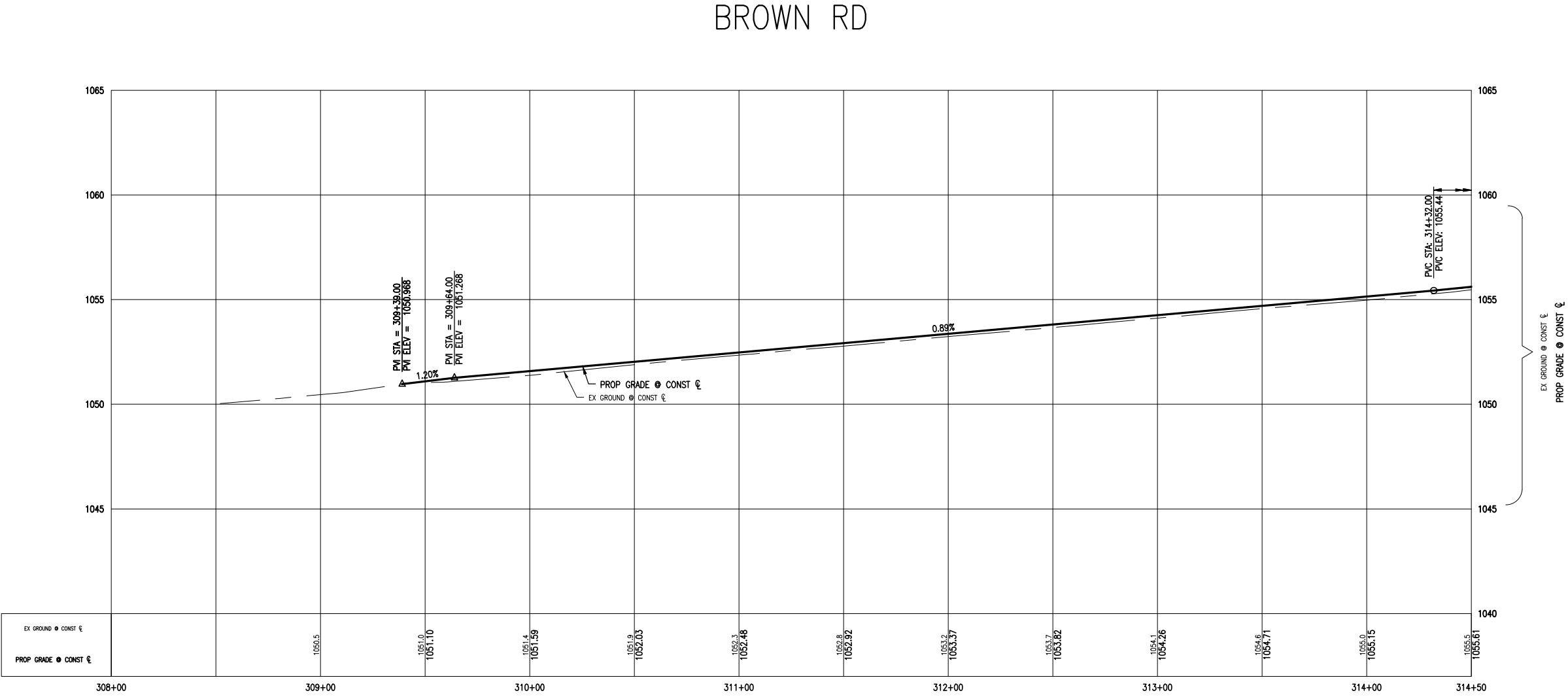
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ISSUED FOR:	FINAL PLANS	###	DATE
REVISION	DESCRIPTION	###	DATE

PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJ. NO
0121-23-002	KBC	###	###
ORION TOWNSHIP			
GM PATHWAY AND BROWN RD IMPROVEMENTS			
GIDDINGS RD / SILVERBELL RD / BROWN RD			
PROFILE - PATH - BROWN RD			

DRAWING PATH: P:\0101_01250121230050_GM_Pathway\Drawings\Civil\Profiles\230052_PREF03_ROAD.dwg Mar 21, 2025 - 4:33pm



ISSUED FOR:	FINAL PLANS	###	DATE
REVISION	DESCRIPTION		
1			

PROJECT NUMBER
0121-23-0052

DISCIPLINE LEAD
###

CLIENT PROJ NO
###

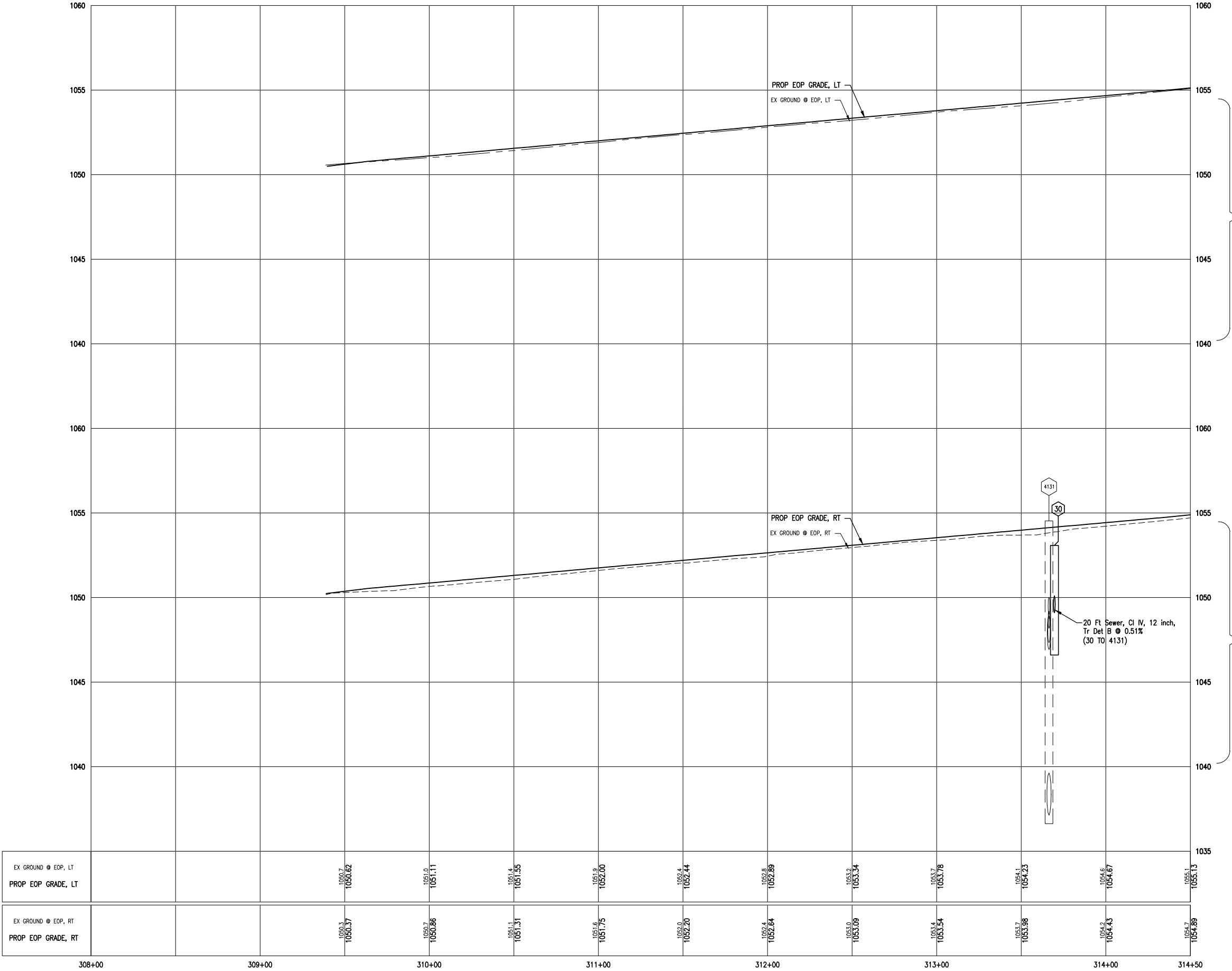
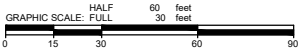
ORION TOWNSHIP
GM PATHWAY AND BROWN RD IMPROVEMENTS
GIDDINGS RD / SILVERBELL RD / BROWN RD

PROFILE - ROAD - BROWN RD - CENTER

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DRAWING PATH: P:\0101_01250121230050_GM_Pathway\Drawings\Civil\Profiles\230052_PREF01.LR.dwg Mar 21, 2025 - 4:34pm

BROWN RD



- 30 STA 313+69.65, 62.8' R
24" DIA CATCH BASIN, COVER G
T/CAST 1053.08
12" INV N 1049.10
- 4131 STA 313+66.41, 43.2' R
EX STM MH
T/CAST 1054.53
12" INV S 1049.00
30" INV W 1037.13
12" INV NE 1048.18
18" INV SW 1047.33
24" INV E 1046.93

ISSUED FOR:	FINAL PLANS	REVISION	DESCRIPTION
###	###	###	###
DATE			

PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJECT NO
0121-23-0052	REC	###	###
ORION TOWNSHIP			
GM PATHWAY AND BROWN RD IMPROVEMENTS			
GIDDINGS RD / SILVERBELL RD / BROWN RD			
PROFILE - ROAD - BROWN RD - LEFT/RIGHT			

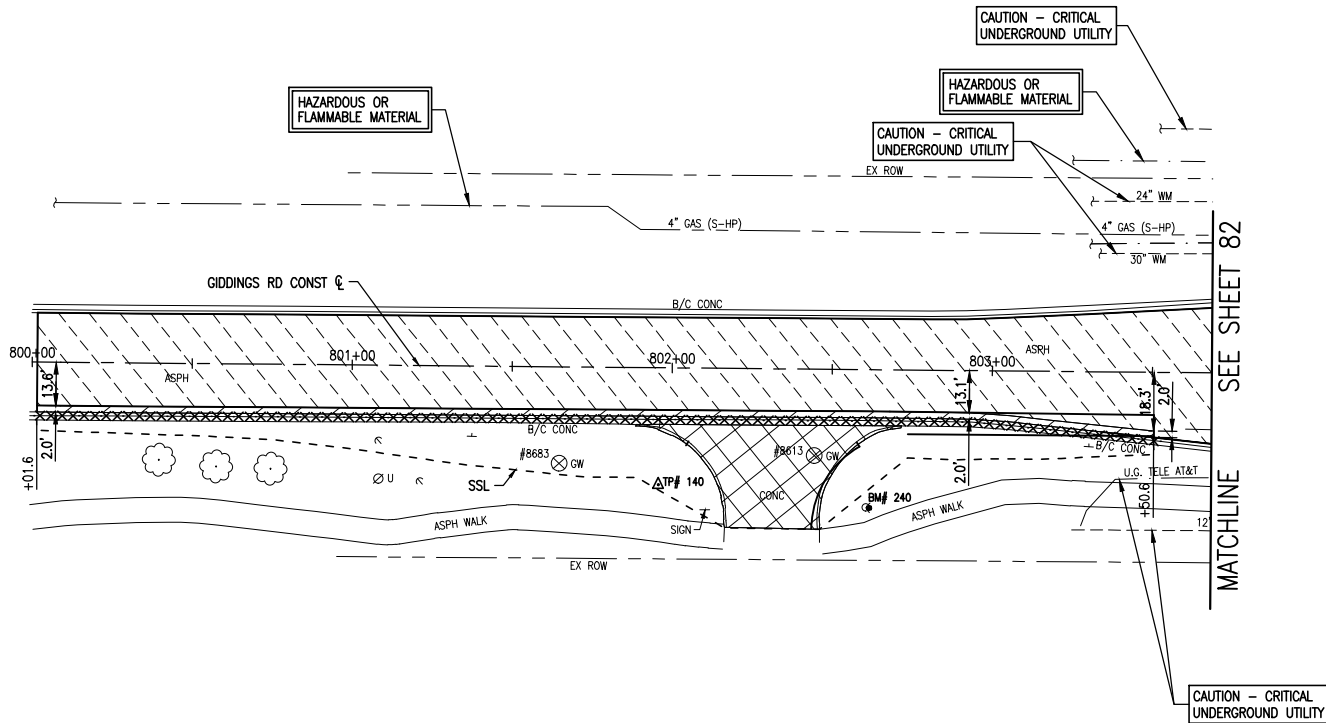
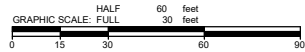
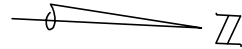
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DRAWING PATH: P:\0101_01250121230050_GM_Pathway\Drawings\Civil\Removal\230050PREM_03.dwg Mar 21, 2025 - 4:54pm

JOB BENCHMARK #205
S. S.E. FLANGE BOLT OF HYDRANT,
ELEV 1060.64

TRAVERSE POINT #105
N 442323.60
E 13420514.61 ELEV 1059.52

GIDDINGS RD
(120' R.O.W.)



CL2 DECID TREE 6"

CL2 DECID TREE 6"

CL1 DECID TREE 3"

ADJ 8/0-6/0 WIRE ANCHOR
TELEPHONE POLE

OUT WIRE ANCHOR

SIGN-REGULATORY

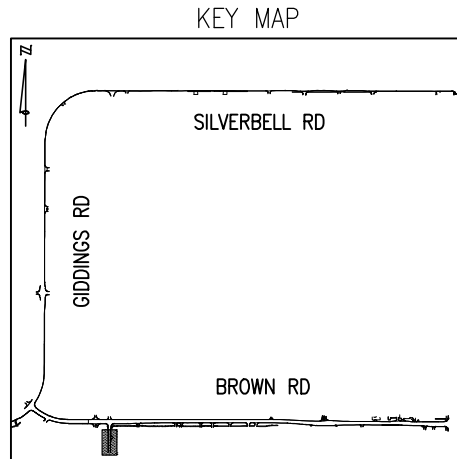
ADJ 1/8-3/4 GATE WELL 17/CAST 1063.03

ADJ 1/8-3/4 GATE WELL 17/CAST 1063.03

FIRE HYDRANT

SIGN-REGULATORY

QUANTITIES THIS SHEET (CAT 0001)		
TOTAL	UNIT	DESCRIPTION
330	Ft	Curb and Gutter, Rem
235	Cyd	Excavation, Earth
1376	Syd	Cold Milling HMA Surface
73	Syd	HMA Surface, Rem



ISSUED FOR:	FINAL PLANS	REVISION	DESCRIPTION	DATE
###	###	###	###	###

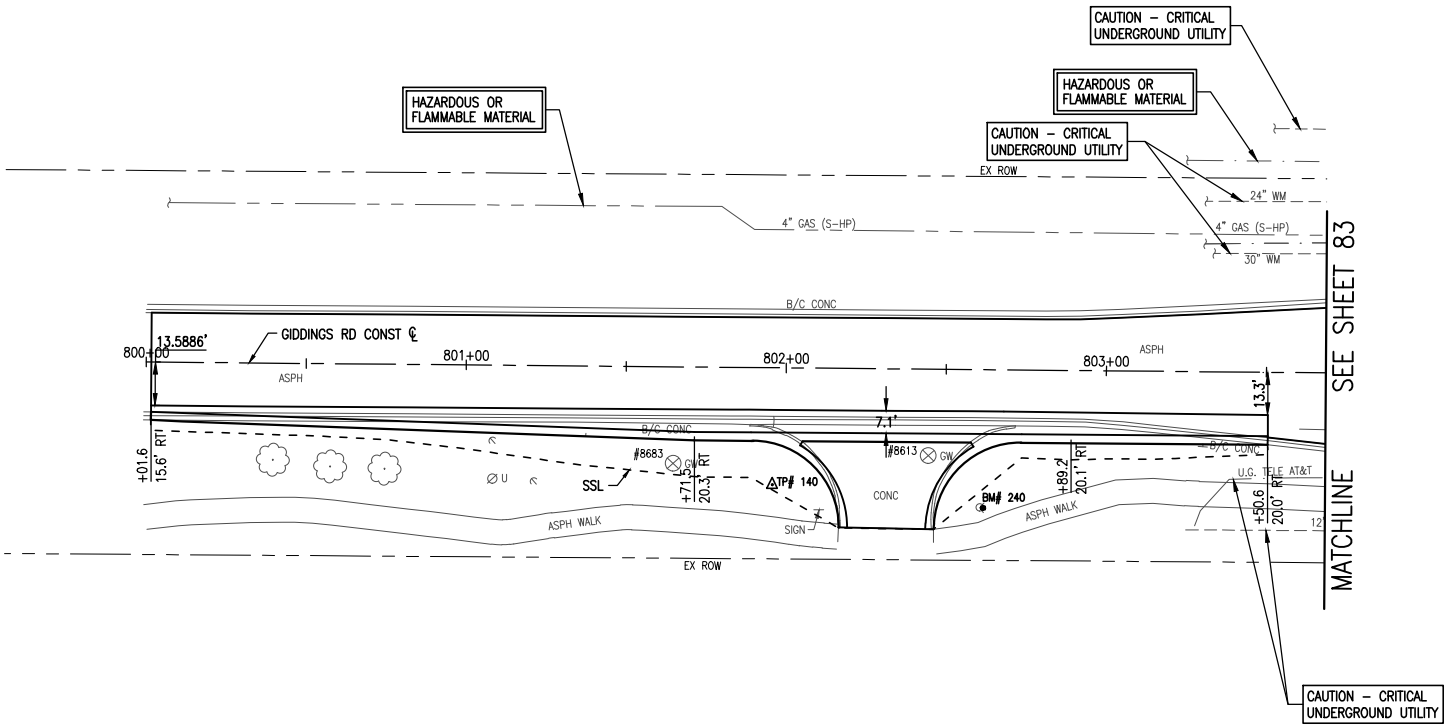
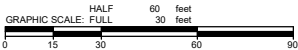
PROJECT NUMBER	PM	DISCIPLINE LEAD	CLIENT PROJECT NO
0121-23-0052	REC	###	###
ORION TOWNSHIP			
GM PATHWAY AND BROWN RD IMPROVEMENTS			
GIDDINGS RD / SILVERBELL RD / BROWN RD			
REMOVAL SHEET			



JOB BENCHMARK #205
S. S.E. FLANGE BOLT OF HYDRANT,
ELEV 1060.64

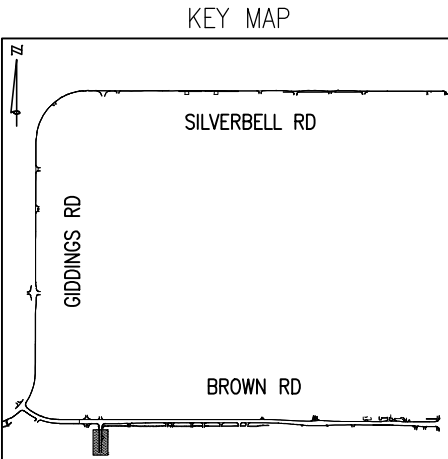
TRAVERSE POINT #105
N 442323.60
E 13420514.61 ELEV 1059.52

GIDDINGS RD
(120' R.O.W.)



DRIVEWAY QUANTITIES										
STATION	BACK OF DRIVE OFFSET FROM GIDDINGS RD CONST C/L	PROPOSED DRIVEWAY WIDTH	PROPOSED DRIVEWAY SLOPE	RADIUS		Excavation, Earth, RCOC	Aggregate Base, 6 inch, 21AA, RCOC	Curb and Gutter, Conc, Det B1	Driveway Opening, Conc, Det M, RCOC	Driveway, Nonreinf Conc, 9 inch
				ENTERING	EXITING					
				FT	FT					
802+33 RT	49.9	24.5	8.6	27	27	194	126	64	85	100
TOTALS (CAT 0001)						194	126	64	85	100

QUANTITIES THIS SHEET (CAT 0001)		
TOTAL	UNIT	DESCRIPTION
39	Cyd	Embankment, CIP
194	Syd	Excavation, Earth, RCOC
348	Syd	Aggregate Base, 6 inch, 21AA, RCOC
352	FT	Underdrain, Subgrade, Open-Graded, 6 inch, RCOC
66	Ton	HMA, 3EMH
28	Ton	HMA, 4EMH
158	Ton	HMA, 5EMH
267	FT	Curb and Gutter, Conc, Det B2



ISSUED FOR:	FINAL PLANS	REVISION	DESCRIPTION	DATE
###				

PROJECT NUMBER	0121-23-002	DISCIPLINE LEAD	REC	CLIENT PROJ NO	###
ORION TOWNSHIP					
GM PATHWAY AND BROWN RD IMPROVEMENTS					
GIDDINGS RD / SILVERBELL RD / BROWN RD					
CONSTRUCTION SHEET					





CITY OF AUBURN HILLS

CITY COUNCIL AGENDA

MEETING DATE: JUNE 2, 2025

AGENDA ITEM NO 9B

DEPARTMENT OF PUBLIC WORKS

To: Mayor and City Council
From: Thomas A. Tanghe, City Manager; Stephen Baldante, Public Works Director
Submitted: May 27, 2025
Subject: Motion – To execute a contract and approve a budget amendment for the relocation of power conduits associated with the Parking Deck Extension

INTRODUCTION AND HISTORY

In preparation for the Auburn Hills Parking Deck Extension project scheduled for construction in 2026, existing power conduit lines need to be re-routed. The proposed footings of the Parking Deck Extension come in direct conflict with the current path of the electrical conduits supplying power to the parking structure, Auburn Square apartments and some of the local businesses downtown. These existing electrical conduits will be moved to the east to allow for the placement of the footings proposed in the design for the Parking Deck Extension. Additionally, new electrical to service The Webster Development will be installed concurrently in the same location to avoid conflicts with the proposed Parking Deck Extension. To facilitate this utility work, the current egress and platform from the current parking structure will also need to be removed and temporarily replaced to allow for pedestrian travel from the parking structure out to Primary Street. The work will also include creating a temporary aggregate path for pedestrian travel between the parking structure egress and Primary Street.

Since they are already onsite and the proposed work is integral to the ongoing Webster Development, one of the contractors onsite and affiliated with the developer, SAIF Construction and Restoration, will be performing the aforementioned work. The City will execute a contract with SAIF Construction and Restoration for the City's corresponding work. A quote containing the scope of the work is attached as Exhibit A, which includes the overall cost of the utility work as well as the city's portion of the project. Lastly, contained in Exhibit B is a quote for the rental of 2 generators to supply power to the surrounding businesses and Auburn Square apartments during the temporary interruption of power. The expectation is that while power is disconnected, and subsequently reconnected, generators will be needed for a period of 24-48 hours. Once estimated fueling costs were factored into the quote for the generators, Michigan Cat came in as the lowest bidder.

The Parking Deck Extension is budgeted for construction in 2026, but the relocation of conduit lines needs to take place immediately to support the progress of the Webster development and put in place the underground utilities prior to commencement of the parking deck extension. In addition, these power lines will be a part of the main feed to supply power to The Webster building in the future. The total budget amendment needed will be \$110,321.40 and the breakdown of these expenses are as follows:

Power Services Relocation Costs	
SAIF Construction and Restoration	\$93,560.40
Generator Rental	\$16,761
Total Cost	\$110,321.40

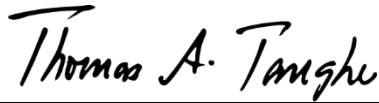
STAFF RECOMMENDATION

Staff recommend amending the Capital Projects fund GL# 101-901-975.000 PKSTRUC by increasing appropriations by \$110,321.40. Staff also recommend awarding a contract to SAIF Construction and Restoration for the relocation of electrical services in the amount of \$93,560.40 and a rental agreement with United Rentals in the amount of \$16,761.

MOTION

Move to amend the Capital Project fund by increasing appropriations to GL# 101-901-975.000 PKSTRUC by \$110,321.40. Also move to award the construction contract to SAIF Construction and Restoration in the amount of \$93,560.40 and the rental agreement for 2 generators with Michigan Cat in the amount of \$16,761.

I CONCUR:

Handwritten signature of Thomas A. Tanghe in black ink.

THOMAS A. TANGHE, CITY MANAGER

ESTIMATE

Saif Construction and Restoration
8536 Cascade
Commerce Twp, MI 48382

SaifConstructionAndRestoration@G
mail.Com
+1 (248) 214-3100

Bill to

Auburn Hills
Attention Stephen Baldante Department Of
Public Works

Estimate details

Estimate no.: 1074
Estimate date: 05/28/2025

#	Date	Product or service	Description	Qty	Rate	Amount
1.		CONSTRUCTION	Scope of work: •Supply 10 yards of 21AA •Haul out 15 yards of dirt using skidster \$3000 •Supply and install 14' x 15' deck with stairs and railings \$11200 •Supply and install underground conduit for existing service on housing unit. Includes excavation along existing parking garage and pin to existing footing. Pull out/remove existing feeders and replace with new aluminum wire. (6) conduits for existing. This contract includes 70% of this line item cost. Remaining balance to be paid by others. • (3) empty conduits for the Webster building and (6) conduits for existing housing with feeders. This contract includes 66.80% of this line item cost. Remaining balance to be paid by others • Upgrading of primary conduits to 5" and supply fusing machine for all HDPE conduits not included in this contract and to be paid by others. \$63767	1	\$77,967.00	\$77,967.00
2.		Overhead & Profit	Overhead & Profit	0.2	\$77,967.00	\$15,593.40

Total

\$93,560.40

Accepted date

Accepted by

MOSHIER AND SON ELECTRICAL PROPOSAL #731 BREAKDOWN

1	\$74,250.00			
		OWNERSHIP		AUBURN HILLS
	30%	\$22,275.00	70%	\$51,975.00

2	\$17,600.00			
		OWNERSHIP		AUBURN HILLS
	33.20%	\$5,808.00	66.80%	\$11,792.00

3	\$16,500.00			
		OWNERSHIP		AUBURN HILLS
	100%	\$16,500.00	0%	\$0.00

TOTAL	\$108,350.00			
		OWNERSHIP		AUBURN HILLS
	41.10%	\$44,583.00	58.90%	\$63,767.00

NOTE: THE ABOVE BREAKDOWN WAS ESTIMATED BY MST.

Superior Excavating, Inc.
P.O. Box 4290 Auburn Hills, MI 48321
Phone: 248-853-7075 FAX: 248-299-0250

Mterenzi@ronnisch.com

5/27/2025

Re: Webster Porch Removal

ITEM	QUANTITY	TOTAL
Mobilization	1 LS	
Concrete Saw Cut	1 LS	
Concrete Renmoval Porch	1 LS	
Footing Removal	1 LS	
Dirt Haul Out	1 LS	
Remove Cobble and Stone offsite all hand work.	1 LS	
Timbers 6x6 Remove Store offsite, all hand work	1 LS	
MH removal in Porch	1 LS	
Pressure grout existing pipe	1 LS	
Concrete sidewalk Removal	1 LS	
TOTAL		\$24,000.00

Optional:

10 Yards of 21AA, 15 Yards of dirt haul out- 6 hours using the skidster.

\$3,000.00

Sincerely,

Frank Baiardi

PROPOSAL

Attention: Mike Terenzi
Builder: Ronnisch Construction
Job: The Webster
3350 Auburn Rd
Auburn Hills, Mi. 48326
Date: 05/27/25

[illegible]



Account Number: 10778
CUSTOMER QUOTE

POWER SYSTEMS DIVISION Web www.michigancat.com
25000 NOVI RD Ph 248-349-4800
NOVI MI 48375 Email rental@michigancat.com

SOLD TO
CITY OF AUBURN HILLS
1827 N SQUIRREL RD
AUBURN HILLS MI 48326

SHIP TO
3345 PRIMARY ST
AUBURN HILLS MI

INVOICE NUMBER		INVOICE DATE	ORDER NUMBER	TERMS	CUSTOMER PO NUMBER	PAGE
			PSD-RNT-17390762	Credit		1/3
QTY	ITEM	DESCRIPTION			UNIT PRICE	EXTENSION

CUSTOMER CONTACT: Devin Lang - 248-364-6946 / dlang@auburnhills.org (Phone)
Billing frequency: Monthly based on 4-week periods

SEG 1 /

SALES MODEL GROUP

1	100kW/125kVA Generator	Est. ship: 6/9/2025- Est. return: 6/15/2025	1,600.00	1,600.00
	Rate: 800.00/day, 1,600.00/week, 4,800.00/month			

NOTES

Triple Shift Rates Listed
Generator set @ 208v

SEGMENT 1 TOTAL 1,600.00

SEG 2 /

SALES MODEL GROUP

1	275kW Generator	Est. ship: 6/9/2025- Est. return: 6/15/2025	3,200.00	3,200.00
	Rate: 1,600.00/day, 3,200.00/week, 9,600.00/month			

NOTES

Triple Shift Rates Listed
Generator set @ 208v

SEGMENT 2 TOTAL 3,200.00

SEG 3 /

ATTACHMENTS & BULK ITEMS

20	4/0 - Female Tails	Est. ship: 6/9/2025- Est. return: 6/15/2025	0.00	0.00
	Line rates: 0.00/day, 0.00/week, 0.00/month			
20	4/0 - Male Tails	Est. ship: 6/9/2025- Est. return: 6/15/2025	0.00	0.00
	Line rates: 0.00/day, 0.00/week, 0.00/month			
60	4/0 x 50'	Est. ship: 6/9/2025- Est. return: 6/15/2025	20.00	1,200.00
	Line rates: 600.00/day, 1,200.00/week, 3,600.00/month			

MISCELLANEOUS

1	Environmental Fee	11.00	11.00
1	Estimated Roundtrip Freight	750.00	750.00
1	Estimated on-site refueling - Based on 75% load and 168 hours of runtime for both generators	10,000.00	10,000.00



Account Number: 10778
CUSTOMER QUOTE

INVOICE NUMBER		INVOICE DATE	ORDER NUMBER	TERMS	CUSTOMER PO NUMBER	PAGE
			PSD-RNT-17390762	Credit		2/3
QTY	ITEM		DESCRIPTION		UNIT PRICE	EXTENSION

CUSTOMER CONTACT: Devin Lang - 248-364-6946 / dlang@auburnhills.org (Phone)

NOTES

Shift Details - The above rates reflect the following operational shift criteria:

Single: Up to 8 hours/day, 40 hours/week and 160 hours/month

Double: Up to 16 hours/day, 80 hours/week and 320 hours/month. (1.5 times the single shift rate)

Triple: Allows unlimited operation. (2 times the single shift rate)

Michigan CAT will support this project with a trained staff of technical personnel available 24 hours a day, seven days a week. Local service will be supplied from one of our seven locations; we will dispatch from our central command post in Novi, Michigan ---- (888) CAT-RENT.

Prior to your final decision, we would like to discuss any concerns or other options we have submitted further. While we would like to be your chosen provider, we also want to ensure we can do the job properly and to your satisfaction.

Additional Costs

A. Freight - Charges to deliver the load(s) of equipment and accessories to your project site in Auburn Hills, MI. Delivery and pick up at the conclusion of the project will be, see above. It should be noted that all lifting (if required) of our equipment must be supplied by your company and that any delays during delivery or pick up may result in additional freight charges of \$140.00 per hour.

B. Labor - Any set up, start up, tear down or service calls will be charged at the following rates:

" \$190.00 per hour straight time (7 a.m. - 4 p.m. Monday - Friday)

" \$250.00 per hour overtime (after 4 p.m. Monday - Friday, Weekends & Holidays)

Parking Fees will be charged at cost plus 10%. An environmental fee charge of 5% will be added to all labor charges.

C. Fuel - Our equipment will be shipped 7/8 full of fuel unless otherwise communicated. We are pleased to offer our on-site refueling service at a cost plus 12% for this project, if required. An after hours delivery charge will apply per delivery (minimum of 4 hours at \$140 / hour). Any fuel used and not returned will be charged \$8.50 per gallon.

D. Site Maintenance - It is renters responsibility to maintain and service our equipment while on-site. Routine maintenance or service includes daily equipment checks, changing all filters, (including oil, air, and fuel filters) and changing oil when needed. Our diesel driven equipment needs to be serviced every 250 hours of operation. The customer or approved contractor may perform the required service with suitable training if approved by Michigan CAT prior to servicing. A Michigan CAT technician can perform this preventative maintenance service at above labor rates plus parts and travel.

E. Cable - Camlok ends that are cut off will be invoiced at \$95.00 each.

F. MI Rental Excise Tax - 2% on equipment rented

SEGMENT 3 TOTAL	11,961.00
SUBTOTAL BEFORE TAXES	16,761.00
MICHIGAN NON-TAXABLE SALES TO GOVERNMENT AND NON-PROFIT GROUPS	0.00
GRAND TOTAL	16,761.00



Account Number: 10778
CUSTOMER QUOTE

INVOICE NUMBER		INVOICE DATE	ORDER NUMBER	TERMS	CUSTOMER PO NUMBER	PAGE
			PSD-RNT-17390762	Credit		3/3
QTY	ITEM		DESCRIPTION		UNIT PRICE	EXTENSION

CUSTOMER CONTACT: Devin Lang - 248-364-6946 / dlang@auburnhills.org (Phone)

RENTAL REPRESENTATIVE: David M Perlin
Voice: 248-349-4800 ext. 1340
Cell: 248-880-1158
Email: David.Perlin@michigancat.com

We appreciate the opportunity to earn your business!
This is subject to the terms and conditions found at www.macallister.com/psdrentalterms, which are incorporated herein by this reference.

This quote expires on 06/26/2025

BRANCH H86
4705 PRODUCT DR
WIXOM MI 48393-2056
248-702-1881
248-676-2449 FAX

RENTAL QUOTE

248293564

Job Site

AUBURN SQUARE APTS. TEMP POWER
3345 PRIMARY ST
AUBURN HILLS MI 48326

Office: 248-370-9440

CITY OF AUBURN HILLS
1827 N SQUIRREL ROAD
AUBURN HILLS MI 48326

Customer # : 7662555
Quote Date : 05/21/25
Estimated Out : 06/09/25 10:00 AM
Estimated In : 06/16/25 10:00 AM
UR Job Loc : 3345 PRIMARY ST, AUB
UR Job # : 2
Customer Job ID:
P.O. # : QUOTE
Ordered By : DEVIN LANG
Written By : ERIC KAMEN
Salesperson : ERIC KAMEN

**This is not an invoice
Please do not pay from this document**

RENTAL	ITEMS:							
Qty	Equipment	Description	Minimum	Day	Week	4 Week	Estimated Amt.	
1	2403232	GENERATOR 125-149 KVA TIER 4 (Triple Shift) Single Shift Rate->	1,958.00 979.00		2,448.00 1,224.00	6,752.00 3,376.00	2,448.00	
		***** RATES ARE BASED ON SINGLE SHIFT OPERATION UNLESS OTHERWISE STATED SINGLE SHIFT = 8 HRS / DAY, 40 HRS / WEEK, 160 HRS / 4 WEEKS DOUBLE SHIFT = 16 HRS / DAY, 80 HRS / WEEK, 320 HRS / 4 WEEKS TRIPLE SHIFT = UNLIMITED USAGE ** TRIPLE SHIFT RATE WILL EQUAL SINGLE SHIFT RATE TIMES 2.0 ** ***** CUSTOMER IS RESPONSIBLE TO ENSURE ALL FLUID LEVELS ARE MAINTAINED FOR DURATION OF RENTAL AND NOTIFY UR OF ANY ISSUES PRIOR TO GENERATOR FAILURE TO AVOID SERVICE CHARGES. GENERATOR MUST BE RETURNED WITH THE SAME FUEL AND FLUID LEVELS IT WAS DELIVERED WITH AT THE TERM OF THE RENTAL. CUSTOMER IS RESPONSIBLE FOR FUEL AND DIESEL EXHAUST FLUID (DEF), IF REQUIRED DURING THE RENTAL PERIOD. UNITED RENTALS CAN PROVIDE FUEL AND DEF SERVICES IF REQUESTED FOR AN ADDITIONAL FEE. UNITED RENTALS RECOMMENDS THE USE OF CONTAINMENT BERM OR SPILL CONTAINMENT PROTECTION WHICH CAN BE PURCHASED OR RENTED UPON CUSTOMER REQUEST ***** 100KW GENERATOR 120/208V 3P TRIPLE SHIFT USAGE BASED ON 24/7 RUN TIME						
14	241/7662	CABLE 4/0 AWG 400 AMP 50' CAM ***** PLEASE NOTE: CABLE MUST BE RETURNED COILED AND TIED AS DELIVERED. CABLE NOT RETURNED IN THIS MANNER WILL RESULT IN ADDITIONAL CHARGES - FINAL COST TBD BASED ON CURRENT LABOR CHARGES. ***** FIRST 50 FT RUN FOR BOTH GENERATORS IS NO CHARGE 100KW GETS 5 275KW GETS 9						N/C
1	2403313	GENERATOR 300-349 KVA TIER 4 (Triple Shift) Single Shift Rate->	3,704.00 1,852.00		4,630.00 2,315.00	12,710.00 6,355.00	4,630.00	
		***** RATES ARE BASED ON SINGLE SHIFT OPERATION UNLESS OTHERWISE STATED SINGLE SHIFT = 8 HRS / DAY, 40 HRS / WEEK, 160 HRS / 4 WEEKS DOUBLE SHIFT = 16 HRS / DAY, 80 HRS / WEEK, 320 HRS / 4 WEEKS TRIPLE SHIFT = UNLIMITED USAGE ** TRIPLE SHIFT RATE WILL EQUAL SINGLE SHIFT RATE TIMES 2.0 ** ***** CUSTOMER IS RESPONSIBLE TO ENSURE ALL FLUID LEVELS ARE MAINTAINED FOR DURATION OF RENTAL AND NOTIFY UR OF ANY ISSUES PRIOR TO GENERATOR FAILURE TO AVOID SERVICE CHARGES. GENERATOR MUST BE RETURNED WITH THE SAME FUEL AND FLUID LEVELS IT WAS DELIVERED WITH AT THE TERM OF THE RENTAL. CUSTOMER IS RESPONSIBLE FOR FUEL AND DIESEL EXHAUST FLUID (DEF), IF REQUIRED DURING THE RENTAL PERIOD. UNITED RENTALS CAN PROVIDE FUEL AND DEF *****						

CONTINUED

This proposal may be withdrawn if not accepted within 30 days. The above referenced Rental Protection Plan, environmental, and tax charges are estimates and are subject to change.

NOTICE: This is not a rental agreement. The rental of equipment and any items listed above is subject to availability and subject to the terms and conditions of the Rental and Service Agreement, which are available at <https://www.unitedrentals.com/legal/rental-service-terms-US> and which are incorporated herein by reference. A COPY OF THE RENTAL AND SERVICE AGREEMENT TERMS ARE AVAILABLE IN PAPER FORM UPON REQUEST.

BRANCH H86
4705 PRODUCT DR
WIXOM MI 48393-2056
248-702-1881
248-676-2449 FAX

RENTAL QUOTE

248293564

Job Site

AUBURN SQUARE APTS. TEMP POWER
3345 PRIMARY ST
AUBURN HILLS MI 48326

Office: 248-370-9440

CITY OF AUBURN HILLS
1827 N SQUIRREL ROAD
AUBURN HILLS MI 48326

Customer # : 7662555
Quote Date : 05/21/25
Estimated Out : 06/09/25 10:00 AM
Estimated In : 06/16/25 10:00 AM
UR Job Loc : 3345 PRIMARY ST, AUB
UR Job # : 2
Customer Job ID:
P.O. # : QUOTE
Ordered By : DEVIN LANG
Written By : ERIC KAMEN
Salesperson : ERIC KAMEN

**This is not an invoice
Please do not pay from this document**

RENTAL ITEMS:							
Qty	Equipment	Description	Minimum	Day	Week	4 Week	Estimated Amt.
*	SERVICES IF REQUESTED FOR AN ADDITIONAL FEE. UNITED RENTALS			*			
*	RECOMMENDS THE USE OF CONTAINMENT BERM OR SPILL CONTAINMENT			*			
*	PROTECTION WHICH CAN BE PURCHASED OR RENTED UPON CUSTOMER REQUEST			*			

	275KW GENERATOR 120/208V 3P TRIPLE SHIFT						
	USAGE BASED ON 24/7 RUN TIME						

28	241/7662	CABLE 4/0 AWG 400 AMP 50' CAM		24.00	31.00	82.00	868.00
		NEXT 100 FT RUN FOR BOTH					
		GENERATORS					
		100KW GETS 10					
		275KW GETS 18					

14	241/5970	CABLE TAIL 4/0 MCAM BARE END					N/C
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Rental Subtotal: 7,946.00

SALES/MISCELLANEOUS ITEMS:

Qty	Item	Price	Unit of Measure	Extended Amt.
1	MI HEAVY EQUIP. RENTAL TAX	[DRSURMI/MCI] 158.920	EACH	158.92
1	ENVIRONMENTAL SERVICE CHARGE	[ENV/MCI] 99.000	EACH	99.00
1	DELIVERY CHARGE	575.000	EACH	575.00
1	PICKUP CHARGE	575.000	EACH	575.00

Sales/Misc Subtotal: 1,407.92

Agreement Subtotal: 9,353.92

Tax: 517.20

Estimated Total: 9,871.12

COMMENTS/NOTES:

CONTACT: DEVIN LANG
CELL#: 248-431-2384

* CUSTOMER WILL BE CHARGED \$129/HOUR FOR WAIT TIME.*
* CHARGES COMMENCE AFTER 20 MINUTES OF ARRIVAL.*

Saif Construction And Restoration
2291 E 9 Mile Rd
Warren Mi 48091
(248) 214-3100
SaifDevelopment@Yahoo.com

May 28, 2025

Stephen Baldante

Auburn Hills DPW

RE: DTE Prep Work next to Hyde

Scope Of Work:

- *Supply 10 yards of 21AA
- *Haul out 15 yards of dirt using skidster
- *Supply and install 14' x 15' deck with stairs and railings
- *Supply and install underground conduit for existing service on housing unit. Includes excavation along existing parking garage and pin to existing footing. Pull out/remove existing feeders and replace with new aluminum wire. (6) conduits for existing. This contract includes 70% of this line item cost. Remaining balance to be paid by others.
- *(3) empty conduits for the Webster building and (6) conduits for existing housing with feeders. This contract includes 66.80% of this line item cost. Remaining balance to be paid by others.
- *Upgrading of primary conduits to 5" and supply fusing machine for al HDPE conduits not included in this contract and to be paid by others.

Clarifications

1. Supervision included
2. Work to be completed during normal business hours
3. Final plans, specifications, details and/or schedules have not been provided.
Materials and scope have been quoted per our discretion. It is to be assumed that the scope and all qualified materials are acceptable for order unless explicitly noted otherwise in writing prior to issuance of contract. Any deviation made after award may incur additional costs.

Exclusions

1. Structural/Dimensional Steel, Engineering calculation and shop drawings

Saif Construction And Restoration
2291 E 9 Mile Rd
Warren Mi 48091
(248) 214-3100
SaifDevelopment@Yahoo.com


2. Overtime and second shift premiums
3. Any work not listed above
4. Permits, builders risk insurance

Saif Construction and Restoration agrees to provide the scope of work as identified above for the following amount:

- Base: \$93,560.40

If approved, please sign and return authorizing Saif Construction and Restoration to proceed.

Sincerely Yours,
Saif Construction and Restoration



Saif Orah

Accepted By:

Name

Signature

Date



CITY OF AUBURN HILLS CITY COUNCIL AGENDA

MEETING DATE: JUNE 2, 2025

AGENDA ITEM NO 13A

13. CLOSED SESSION

No Electronic Information Available

MOTION

Move to meet in closed session to discuss a confidential legal update regarding pending litigation pursuant to MCL 15.268(1)(e) of the Open Meetings Act.



CITY OF AUBURN HILLS CITY COUNCIL AGENDA

MEETING DATE: JUNE 2, 2025

AGENDA ITEM NO 13B

13. CLOSED SESSION

No Electronic Information Available

MOTION

Move to meet in closed session to discuss a confidential legal opinion regarding the acquisition of property under MCL 15.268(1)(h) of the Open Meetings Act.

Save the dates! Michigan has big-time golf all over the calendar in 2025



LIV Golf will make its Michigan debut at The Cardinal in Plymouth Township from Aug. 22-24. CLARENCE TABB JR. — THE DETROIT NEWS

BY TONY PAUL

THE DETROIT NEWS

Michigan, with its vast supply of golf courses and a robust appetite for the game like few other states, has never been accused of being a golf desert.

But when it comes to professional golf tournaments, there was a time, not that long ago, when the major tours were nowhere to be found. Just a little over a decade ago, back in 2013, none of the major professional golf tours were holding annual tournaments in the state of Michigan.

Now, this year, from June to August, all four major golf tours — the PGA Tour, LIV Golf, PGA Tour Champions and the LPGA — plus a prestigious amateur tournament will make stops in Michigan.

If you like watching really good golf in person, stock up on sunblock and get yourself some comfy walking shoes.

“It’s really cool to see the world of professional golf realizing they were overlooking the most-passionate golf state in the country,” said Bill Hobson, host of the Michigan Golf Live TV and radio shows.

“And they all just kind of came pouring back in at once.”

Here’s a look at a jam-packed four months of golf in Michigan:

June 12-15

The Meijer LPGA Classic is the longest-running active major-tour pro golf tournament in Michigan, now in its 11th year at Blythefield Country Club in Belmont. The tournament has been fully embraced by west Michigan, with some of the best crowds that LPGA players see all season, outside of the majors. On Sunday, it’s not rare to see fans five or six deep coming down the stretch on the back nine. The star-studded field definitely helps; the best of the best usually play.

The tournament is more than just about golf. It’s also about the food and drink, particularly the local flavors to be found at the popular J. Brewer’s and Frederik’s hospitality tents (which are bigger this year, thanks to demand).

“Every LPGA player loves to come play in this event, just because of what the tournament offers,” eight-time LPGA winner Brittany Lincicome said. “We really feel welcome.”

The defending champion is Lilia Vu, who won in a three-hole playoff with Grace Kim and 2015 winner Lexi Thompson, who is back in the field this year despite retiring as a full-time player at the end of the 2024 season.

June 26-29

The PGA Tour had a decadelong absence from Michigan between the final Buick Open, in 2009, and the first Rocket Classic, in 2019. The Rocket now is in its seventh year at Detroit Golf Club, and this is a big year for the tournament, which began with a bang and some big crowds, but then saw its momentum halted by COVID-19 in 2020. Rocket officials and the PGA Tour are holding off an extension until after the 2025 tournament; currently, the deal goes through 2027.

A better field will help, and there are signs that could be coming. Last year’s Rocket, won by

Cam Davis (also the 2021 winner), didn't have a single player inside the top 20 of the Official World Golf Ranking. Rumblings are the 2025 tournament will have at least one in the top 10, and maybe more than one. Stay tuned.

The Rocket has been good, from a visibility and financial standpoint, for DGC, which will undergo a \$16-million renovation to the North Course after the 2025 tournament is complete.

Being held the same four days is the LPGA's two-person team event at Midland Country Club, the Dow Championship, which also debuted in 2019. Atthaya Thitikul and Yin Ruoning are the defending champs.

July 14-19

One of the game's biggest amateur tournaments, the Women's Western Amateur, is coming to Red Run Golf Club in Royal Oak - the first time the tournament has been held in Michigan in more than a decade.

Most of the women's game's top college stars will tee it up at Red Run, where the greens are the main defense of the course but likely won't be rolling as lightning-quick as the members are used to. The Western Golf Association, operators of the tournament, are being cautious with their requests on that front.

"We are very excited, we're very honored," said Joe Marini, general manager of Red Run. "I'm really looking forward to it. I love it, because I love youth golf. I think that's the future of the sport."

Held uninterrupted since 1901, the Women's Western Amateur has featured competitors who've gone on to win more than 340 LPGA titles and over 130 major championships. Admission will be free for the tournament, with stroke play the first two days, and then match play the last three, including the championship match on July 19.

Aug. 22-24

LIV Golf, the rival to the PGA Tour, debuted in 2022, and in 2025, it will make its Michigan debut, hosting its season-ending team championship tournament at The Cardinal and Saint John's. LIV, led by the likes of Bryson DeChambeau, Brooks Koepka and Jon Rahm, will descend on the longtime resort which, in 2024, opened a new championship course.

Saint John's, which landed the marquee LIV Golf event in part thanks to the Pulte family's friendship with President Trump (a big LIV Golf booster), is expecting tens of thousands of fans to take in the action over three days. The tournament will arguably feature the biggest-named golf field in Michigan since the 2008 PGA, held at Oakland Hills.

"The LIV-to-Michigan announcement caught everybody off guard, certainly me," said

Hobson, of Michigan Golf Live. “It’s never a bad thing to have another big-time golf event in the state.

“I’m sure they will have a huge crowd because of the population center and the curiosity.”

It could come at the expense of the PGA Tour Champions’ Ally Challenge, which is being held the same three days at Warwick Hills Golf & Country Club in Grand Blanc. That event, launched in 2018, was won by Stewart Cink in 2024.

Other key dates

- June 6-8: Epson Tour, Battle Creek Country Club
- June 9-12: Michigan Open, Shanty Creek, Bellaire
- June 13-15: Epson Tour, The Highlands, Harbor Springs
- June 17-21: Michigan Amateur, Belvedere, Charlevoix
- June 20-22: Epson Tour, Sweetgrass, Harris
- June 21-22: John Shippen Men’s Invitational, Detroit Golf Club
- **June 23: Rocket Classic Monday qualifier, Fieldstone, Auburn Hills**
- June 23-25: Michigan Women’s Open, Crystal Mountain, Thompsonville
- July 7-11: Michigan Women’s Amateur, Eagle Eye, Bath Township
- Sept. 8-10: Folds of Honor Collegiate, American Dunes, Grand Haven
- Sept. 28-29: Jim DeLapa Collegiate, Point O’ Woods, Benton Harbor

Stellantis picks Filosa as its next CEO: ‘This place is in my blood’



Stellantis Chairman John Elkann, left, and Antonio Filosa listen during a visit earlier this year to the Sterling Heights Assembly Plant. The company has chosen Filosa as its next chief executive officer. (Photo courtesy of Stellantis)

By [The Detroit News](#)

PUBLISHED: May 28, 2025 at 6:37 PM EDT

By Luke Ramseth, The Detroit News

Stellantis NV said Wednesday that Antonio Filosa, who currently oversees the Americas for the automaker, will serve as the company’s next chief executive officer.

The internal hire of Filosa, a 25-year veteran of the company, was announced early Wednesday morning and ends a six-month-long search for a new CEO after Carlos Tavares resigned suddenly in early December amid a difficult stretch of slumping profits and sales. The 51-year-old from Naples, Italy, will take the top job on June 23 and is expected to announce a new leadership team then.

Filosa will be tasked with reversing recent market share declines — especially in the automaker’s lucrative U.S. and European markets — and continuing to navigate a series of trade challenges amid President Donald Trump’s tariffs that earlier had led the company to pause some plants and vehicle shipments. In the United States, the automaker watched as sales fell 15% in 2024, and 12% in the first quarter of this year.

Stellantis, maker of Jeep, Ram, Fiat, Peugeot, Citroën and multiple other brands, said its board of directors unanimously picked Filosa. That decision followed a lengthy search that had focused on several internal and external candidates, including a prior leader of the company when it was known as Fiat Chrysler.

“This place is in my blood,” Filosa wrote on LinkedIn Wednesday morning, as he thanked Stellantis Chairman John Elkann and promised to travel to “as many locations as possible” to meet employees over the next month. He’s expected to focus those employee visits in Europe and other regions outside the Americas having already traveled to a number of regional facilities, suppliers and dealerships in recent months.

The Michigan resident previously led the Jeep brand and has been a part of the Stellantis top executive team since the current iteration of the company was established in 2021. He is generally well-liked by many key North American stakeholders such as dealers and had been rumored as a leading candidate for months. His current office is in Auburn Hills but a spokesperson wouldn't say where he would be based as CEO.

Filosa had been focused on turning around the automaker's struggling North American operations since last October, when he was promoted to oversee the region amid a wider leadership shakeup. In the days and months after Tavares' departure, Filosa was tapped to oversee the larger Americas region as chief operating officer and later added chief quality officer to his duties.

Prior to his current stint based out of Auburn Hills, Filosa was focused on Stellantis' robust South American market, helping grow the market share of several key brands there such as Fiat, Peugeot and Jeep.

"As many of you know, I have spent the past 25 years working across our regions, functions, and brands in Europe, South America and North America," Filosa wrote in a note to employees. "My first job here was as a paint shop quality supervisor at a plant in Spain, where I worked the night shift."

A shareholder meeting is expected to be called in the coming days so he can be elected to serve on the company's board.

A company statement said the board had appointed Filosa based on his broad experience with the company and his leadership qualities.

Filosa, who holds master's degrees in both engineering and business, is sure to face conflicting priorities in a sprawling company that is headquartered in the Netherlands, but retains deep roots and employment bases in Michigan and across France and Italy. The automaker also seeks to grow its market share in several other regions such as the Middle East and Africa. The company employs close to 250,000 people globally and about 75,000 in North America.

Elkann, who has helmed the company with the help of several core leaders in the absence of a CEO over the past few months, praised Filosa's "deep understanding of our company, his operational abilities, and broad industry knowledge" in a letter to workers announcing the decision. The board, Elkann added, has been impressed by Filosa's recent leadership in North America "during an extraordinarily complex and challenging period."

He thanked employees for their work over the last six months without a permanent leader, and as the company has struggled to regain its footing. A problem-solving approach has been pivotal, he added, amid a "landscape of fast-evolving tariffs and regulations, in addition to increasing competition."