



BOARD OF DIRECTORS MEETING

October 8, 2024

4:00 P.M.

Auburn Hills City Hall, Administrative Conference Room • 1827 N. Squirrel Road, Auburn Hills, MI
Minutes of the TIFA Board Meeting will be on file in the City Clerk's Office • 248-370-9402

MEETING CALLED TO ORDER

1) ROLL CALL

2) PERSONS WISHING TO BE HEARD

3) APPROVAL OF MINUTES

- a) TIFA Regular Meeting Minutes – September 10, 2024

4) CORRESPONDENCE AND PRESENTATIONS

5) CONSENT AGENDA

All items listed are considered to be routine by the Tax Increment Finance Authority and will be enacted by one motion. There will be no separate discussion of these items unless a Board Member so requests, in which event the item will be removed from the Consent Agenda and considered in its normal sequence on the agenda.

- a) FY 2024 Adopted Budget and YTD Summary – September 30, 2024

6) UNFINISHED BUSINESS

7) NEW BUSINESS

- a) Thyssenkrupp North America, LLC – Site Improvement Grant Award
- b) River Woods Park Basketball Hoop Replacement

8) EXECUTIVE DIRECTOR REPORT

9) BOARD MEMBER COMMENTS

10) ADJOURNMENT

Next Meeting is Scheduled for November 12, 2024 at 4:00 p.m.



CITY OF AUBURN HILLS CITY COUNCIL AGENDA

MEETING DATE: OCTOBER 7, 2024

AGENDA ITEM NO _____

TAX INCREMENT FINANCE AUTHORITY

**“Not Yet Approved”
CITY OF AUBURN HILLS
TAX INCREMENT FINANCE AUTHORITY MEETING**

September 10, 2024

CALL TO ORDER: Chairman Kneffel called the meeting to order at 4:00 PM.

ROLL CALL: Present: Kneffel, Gudmundsen, Fletcher, Barash, Eldredge
Absent: Moniz, Waltenspiel, Goodhall
Also Present: Brandon Skopek, Assistant City Manager & TIFA Executive Director; Andrew Hagge,
Assistant to the City Manager
Guests: Jack Ferguson, Auburn Hills City Councilmember

LOCATION: Auburn Hills City Hall, 1827 N. Squirrel Road, Auburn Hills, MI 48326

PERSONS WISHING TO BE HEARD

Auburn Hills City Councilmember, Jack Ferguson, attended the September 10th TIFA meeting. Mr. Ferguson introduced himself to the TIFA Board and the TIFA Board introduced themselves to Mr. Ferguson.

APPROVAL OF MINUTES

A. TIFA Regular Meeting Minutes – August 13, 2024

There was no discussion on the approval of the minutes.

Moved by Dr. Eldredge to approve the TIFA Regular Meeting Minutes from August 13, 2024, as presented.

Seconded by Mr. Barash

Yes: Kneffel, Fletcher, Gudmundsen, Barash, Eldredge
No: None

Motion Carried

CORRESPONDENCE AND PRESENTATIONS

A. Thyssenkrupp North America, LLC – Site Improvement Grant Application

Mr. Skopek presented the agenda item regarding the grant application to the TIFA Board. Additionally, Mr. Skopek noted that this agenda item did not require formal action from the Board. Instead, Mr. Skopek, informed the Board that a site improvement grant application would come to the Board during the October meeting. There was no further discussion from the Board.

CONSENT AGENDA

A. FY 2024 Adopted Budget and YTD Summary – August 31, 2024

RESOLVED: To receive and file the financial report for the period ending August 31, 2024.

Moved by Dr. Fletcher to Approve the Consent Agenda.

Seconded by Mr. Barash

Yes: Kneffel, Fletcher, Gudmundsen, Barash, Eldredge

No: None

Motion carried

UNFINISHED BUSINESS

None.

NEW BUSINESS

A. 2024 Budget Amendments for TIF-B Road Projects

Mr. Skopek presented the budget amendments agenda item to the TIFA Board. Mr. Skopek recapped the original budget plan for the road projects taking place in TIF District B. However, upon further investigation, city staff found that Tax Increment Finance Authorities cannot collect special assessments. For that reason, a budget amendment was necessary to show that the TIFA will only contribute 50% of the project's costs, instead of 100% of the total project cost. There was no further discussion from the TIFA Board.

Moved by Dr. Eldredge to authorize a budget amendment to decrease appropriations in the 2024 TIF-B budget as shown in the staff recommendation section of the memo.

Seconded by Dr. Fletcher

Yes: Kneffel Fletcher, Gudmundsen, Barash, Eldredge

No: None

Motion carried

B. Approval of 2025 Proposed Budget

Mr. Skopek originally made the TIFA budget presentation in the previous TIFA regular, which was held on Tuesday, August 13th. The August 13th presentation did not require any formal action from the TIFA Board. This agenda item, before the TIFA Board, did require formal action to adopt the budget. However, since the August 13th TIFA meeting, some changes were made to the budget. Mr. Skopek summarized those changes to the TIFA Board. Some changes to the budget include additional funding for the Butler Road project, moving the Riverwoods Park streambank stabilization project to 2027, and adding the rehabilitation of the Civic Center Park pavilion to 2025 in the amount of \$35,000. Beyond Mr. Skopek's summary of budget changes, there was no further discussion on this agenda item.

Moved by Dr. Fletcher approve the 2025 Proposed Budget as presented. Furthermore, recommend to the City Council the inclusion of these budgets for adoption in the City's overall budget documents.

Seconded by Mr. Barash

Yes: Kneffel, Fletcher, Gudmundsen, Barash, Eldredge

No: None

EXECUTIVE DIRECTOR REPORT

Mr. Skopek updated the Board on the Public Square project. Mr. Skopek reported the delays in the project and the reason for the delays.

BOARD MEMBER COMMENTS

Dr. Eldredge brought the idea of adding additional security cameras in the downtown to the rest of the TIFA Board. Dr. Eldredge mentioned the idea of security cameras being placed near the roundabout on N. Squirrel that can be angled in a way to catch large trucks that damage city property as they traverse through downtown Auburn Hills. Additionally, Dr. Eldredge asked if the TIFA Board can aid in cleaning up the portion of Auburn Road (west of the downtown) that is often covered in dirt and/or rocks from the nearby businesses. Mr. Skopek noted that the scope of the TIFA is limited regarding this issue, because it is outside of the TIFA districts and that city administration has been engaged in conversations to reduce rubble on Auburn Road with the nearby businesses.

The TIFA Board inquired about the Wayfinding signage project and its status. Mr. Skopek informed the TIFA Board that the Downtown Development Authority has this project in their plans, unsuccessfully went out to bid for this project previously, and has budgeted for the project in 2025.

ANNOUNCEMENT OF NEXT MEETING

The next regularly scheduled TIFA Board of Directors meeting is scheduled for Tuesday, October 8, 2024, at 4:00 p.m. in the Administrative Conference Room in City Hall at 1827 N. Squirrel Road, Auburn Hills, Michigan 48326.

ADJOURNMENT

Moved by Dr. Eldredge to adjourn the TIFA Board meeting.

Seconded by Mr. Gudmundsen

Yes: Kneffel, Fletcher, Gudmundsen, Barash, Eldredge

No: None

Motion Carried

The TIFA Board of Directors meeting adjourned at 4:44 p.m.

Steve Goodhall
Secretary of the Board

Andrew Hagge
Assistant to the City Manager



TO: Chairman Kneffel and Members of the TIFA Board of Directors

FROM: Brandon Skopek; Assistant City Manager, TIFA Executive Director; Andrew Hagge, Assistant to the City Manager

DATE: October 2, 2024

SUBJECT: FY 2024 Adopted Budget and YTD Summary – September 30, 2024

STATEMENT OF NET POSITION

- TIF-A Cash \$2.3 million
- \$1.3 million invested TIF-A
 - \$300,518 – Cutwater
 - \$585,890 – MiClass
 - \$451,528 – MiClass Edge
- TIF-B Cash \$4.6 million
- \$11.6 million invested in TIF-B
 - \$8.3 million – Cutwater
 - \$3.3 million – MiClass Edge
 - \$78 - MiClass
- TIF-D Cash \$2.7 million
- \$1.4 million invested in TIF-D
 - \$1.4 million – Cutwater
 - \$553 - MiClass

TIFA 85-A STATEMENT OF REVENUES AND EXPENDITURES

- Approximately 78% of budgeted revenues have been received for TIF-A in fiscal year 2024.

Property Taxes:	\$1,093,875
Building Rental:	\$51,020
Interest:	\$91,406
EV Charging Fees:	\$2,754
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	\$1,239,055
- Approximately 39% of budgeted expenditures have been utilized for fiscal year 2024.

TIFA 85-B STATEMENT OF REVENUES AND EXPENDITURES

- Approximately 106% of budgeted revenues have been received for TIF-B in fiscal year 2024.

Property Taxes:	\$1,661,870
Interest:	\$416,460
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	\$2,078,330
- Approximately 9% of budgeted expenditures have been utilized for fiscal year 2024.

TIFA 86-D STATEMENT OF REVENUES AND EXPENDITURES

- Approximately 40% of budgeted revenues have been received for TIF-D in fiscal year 2024.

Property Taxes:	\$331,177
Interest:	\$101,382
EV Charging Fees:	\$740
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	\$433,299

FY 2024 Adopted Budget and YTD Summary – September 30, 2024

- Approximately 42% of budgeted expenditures have been utilized for fiscal year 2024.

An appropriate motion is:

Move to receive and file the TIFA Financial Report for period ending September 30, 2024

BALANCE SHEET REPORT FOR CITY OF AUBURN HILLS
Balance As of 09/30/2024

GL Number	Description	YTD Balance 09/30/2024
Fund: 251 TIFA A		
*** Assets ***		
251-000-001.000	CASH	2,373,197.08
251-000-017.002	INVESTMENT MANAGER - CUTWATER	300,517.52
251-000-017.004	CASH - MICLASS	585,890.45
251-000-017.005	CASH - MICLASS EDGE	451,528.40
251-000-062.000	Lease Receivable	139,272.00
251-000-130.000	LAND	6,336,254.47
251-000-132.000	LAND IMPROVEMENTS	5,199,115.52
251-000-133.000	ACCUM DEPREC-LAND & IMPROV	(2,488,764.02)
251-000-136.000	BLDGS, BLDG ADDITIONS AND	6,409,122.17
251-000-137.000	ACCUM DEPREC-BLDGS & ADDS & IMPROVEMNTS	(1,634,607.70)
251-000-146.000	OFFICE EQUIPMENT AND FURN	164,753.78
251-000-147.000	ACC. DEPR. - OFFICE EQUIP	(164,754.07)
251-000-158.000	CONSTRUCTION-IN-PROGRESS	0.26
251-000-159.000	MACHINERY & EQUIPMENT	167,877.38
251-000-160.000	ACCUM DEPREC-MACH & EQUIP	(102,574.83)
251-000-163.000	ROADS & INFRASTRUCTURE	17,713,486.23
251-000-164.000	ACCUM DEPREC-ROAD & INFRASTURE	(9,660,285.64)
Total Assets		25,790,029.00
*** Liabilities ***		
251-000-275.000	DUE TO TAXPAYERS	665.88
251-000-360.001	Deferred Inflow of Resources	139,272.00
Total Liabilities		139,937.88
*** Fund Equity ***		
251-000-390.000	FUND BALANCE	25,206,594.37
Total Fund Equity		25,206,594.37
Total Fund 251:		
TOTAL ASSETS		25,790,029.00
BEG. FUND BALANCE		25,206,594.37
+ NET OF REVENUES & EXPENDITURES		443,496.75
= ENDING FUND BALANCE		25,650,091.12
+ LIABILITIES		139,937.88
= TOTAL LIABILITIES AND FUND BALANCE		25,790,029.00

BALANCE SHEET REPORT FOR CITY OF AUBURN HILLS
Balance As of 09/30/2024

GL Number	Description	YTD Balance 09/30/2024
Fund: 252 TIFA B		
*** Assets ***		
252-000-001.000	CASH	4,645,594.55
252-000-017.002	INVESTMENT MANAGER - CUTWATER	8,348,493.52
252-000-017.004	CASH - MICLASS	77.70
252-000-017.005	CASH - MICLASS EDGE	3,264,225.76
252-000-132.000	LAND IMPROVEMENTS	1,415,205.92
252-000-133.000	ACCUM DEPREC-LAND & IMPROV	(1,058,321.52)
252-000-159.000	MACHINERY & EQUIPMENT	34,200.00
252-000-160.000	ACCUM DEPREC-MACH & EQUIP	(13,680.00)
252-000-163.000	ROADS & INFRASTRUCTURE	9,772,855.05
252-000-164.000	ACCUM DEPREC-ROAD & INFRASTURE	(3,309,233.65)
Total Assets		23,099,417.33
*** Liabilities ***		
252-000-275.000	DUE TO TAXPAYERS	15.12
Total Liabilities		15.12
*** Fund Equity ***		
252-000-390.000	FUND BALANCE	21,269,072.86
Total Fund Equity		21,269,072.86
Total Fund 252:		
TOTAL ASSETS		23,099,417.33
BEG. FUND BALANCE		21,269,072.86
+ NET OF REVENUES & EXPENDITURES		1,830,329.35
= ENDING FUND BALANCE		23,099,402.21
+ LIABILITIES		15.12
= TOTAL LIABILITIES AND FUND BALANCE		23,099,417.33

BALANCE SHEET REPORT FOR CITY OF AUBURN HILLS
Balance As of 09/30/2024

GL Number	Description	YTD Balance 09/30/2024
Fund: 253 TIFA D		
*** Assets ***		
253-000-001.000	CASH	2,742,919.90
253-000-017.002	INVESTMENT MANAGER - CUTWATER	1,440,109.83
253-000-017.004	CASH - MICCLASS	553.32
253-000-130.000	LAND	2,017,211.00
253-000-132.000	LAND IMPROVEMENTS	3,726,962.87
253-000-133.000	ACCUM DEPREC-LAND & IMPROV	(1,419,258.46)
253-000-136.000	BLDGS, BLDG ADDITIONS AND	20,466,188.80
253-000-137.000	ACCUM DEPREC-BLDGS & ADDS & IMPROVEMNTS	(9,945,301.76)
253-000-146.000	OFFICE EQUIPMENT AND FURN	25,794.03
253-000-147.000	ACC. DEPR. - OFFICE EQUIP	(10,316.94)
253-000-158.000	CONSTRUCTION-IN-PROGRESS	317,853.49
253-000-159.000	MACHINERY & EQUIPMENT	42,919.48
253-000-160.000	ACCUM DEPREC-MACH & EQUIP	(36,869.57)
253-000-163.000	ROADS & INFRASTRUCTURE	8,984,067.60
253-000-164.000	ACCUM DEPREC-ROAD & INFRASTURE	(2,753,018.91)
Total Assets		25,599,814.68
*** Liabilities ***		
253-000-275.000	DUE TO TAXPAYERS	18,993.41
Total Liabilities		18,993.41
*** Fund Equity ***		
253-000-390.000	FUND BALANCE	25,496,082.51
Total Fund Equity		25,496,082.51
Total Fund 253:		
TOTAL ASSETS		25,599,814.68
BEG. FUND BALANCE		25,496,082.51
+ NET OF REVENUES & EXPENDITURES		84,738.76
= ENDING FUND BALANCE		25,580,821.27
+ LIABILITIES		18,993.41
= TOTAL LIABILITIES AND FUND BALANCE		25,599,814.68

REVENUE AND EXPENDITURE REPORT FOR CITY OF AUBURN HILLS

Balance As of 09/30/2024

*NOTE: Available Balance / Pct Budget does not reflect amounts encumbered.

GL Number	Description	2024 Amended Budget	YTD Balance 09/30/2024	Activity For 09/30/2024	Available Balance 09/30/2024	% Bdg Used
Fund: 251 TIFA A						
Account Category: Revenues						
Department: 735 TIFA A						
251-735-402.000	AD VALOREM	1,235,218.00	1,093,834.61	115,883.25	141,383.39	88.55
251-735-412.000	DELINQUENT PERSONAL PROPERTY	5,500.00	40.55	35.57	5,459.45	0.74
251-735-414.000	MTT YE ACCRUAL	(19,816.00)	0.00	0.00	(19,816.00)	0.00
251-735-573.000	LOCAL COMMUNITY STABILIZATION SHARE	237,451.00	0.00	0.00	237,451.00	0.00
251-735-651.400	U&A FEES - ELECTRIC VEHICLE CHARGING	300.00	2,754.11	340.39	(2,454.11)	918.04
251-735-665.000	INTEREST REVENUE	58,287.00	83,171.05	0.00	(24,884.05)	142.69
251-735-667.000-CHAMBER_3395	BUILDING RENTAL - EXTERNAL	21,069.00	15,681.00	1,865.00	5,388.00	74.43
251-735-667.000-PKSTRUC_3381	BUILDING RENTAL - EXTERNAL	40,609.00	35,339.04	0.00	5,269.96	87.02
251-735-669.001	INTEREST REV EXT MANAGERS	0.00	8,235.00	0.00	(8,235.00)	100.00
Total Dept 735 - TIFA A		1,578,618.00	1,239,055.36	118,124.21	339,562.64	78.49
Revenues		1,578,618.00	1,239,055.36	118,124.21	339,562.64	78.49
Account Category: Expenditures						
Department: 735 TIFA A						
251-735-722.000	WORKERS COMPENSATION	0.00	85.22	0.00	(85.22)	100.00
251-735-729.000	PRINTING	1,500.00	0.00	0.00	1,500.00	0.00
251-735-730.000	POSTAGE	250.00	78.00	0.00	172.00	31.20
251-735-757.000-THEDEN__3388	OPERATING SUPPLIES	500.00	0.00	0.00	500.00	0.00
251-735-800.199	LANDSCAPE/GEN MAINT	271,241.00	166,461.59	0.00	104,779.41	61.37
251-735-802.000-CHAMBER_3395	CONTRACTED SERVICES	8,000.00	856.68	100.00	7,143.32	10.71
251-735-802.000-THEDEN__3388	CONTRACTED SERVICES	8,000.00	2,536.66	380.00	5,463.34	31.71
251-735-810.000	INVESTMENT MANAGEMENT FEES	415.00	248.47	20.91	166.53	59.87
251-735-817.000	CONSULTANT SERVICES	5,000.00	7,121.38	0.00	(2,121.38)	142.43
251-735-851.000-PKSTRUC_3381	TELEPHONE	1,183.00	718.76	0.00	464.24	60.76
251-735-851.000-THEDEN__3388	TELEPHONE	0.00	742.23	0.00	(742.23)	100.00
251-735-885.000	COMMUNITY RELATIONS	5,000.00	0.00	0.00	5,000.00	0.00
251-735-885.000-TREELIGHTING	COMMUNITY RELATIONS	10,000.00	775.00	350.00	9,225.00	7.75
251-735-921.000-CHAMBER_3395	ELECTRIC	2,149.00	1,062.94	136.46	1,086.06	49.46
251-735-921.000-PKSTRUC_3381	ELECTRIC	25,000.00	15,809.66	958.97	9,190.34	63.24
251-735-921.000-THEDEN__3388	ELECTRIC	2,360.00	1,617.87	211.87	742.13	68.55
251-735-922.000	STREET LIGHTING	42,000.00	32,664.85	3,846.74	9,335.15	77.77
251-735-922.000-RIVERSD_3311	STREET LIGHTING	6,250.00	6,187.63	839.50	62.37	99.00
251-735-922.000-SKATEPRK_202	STREET LIGHTING	300.00	198.39	24.56	101.61	66.13
251-735-923.000-CHAMBER_3395	HEAT	1,700.00	840.30	16.00	859.70	49.43
251-735-923.000-PKSTRUC_3381	HEAT	250.00	154.53	17.57	95.47	61.81
251-735-923.000-THEDEN__3388	HEAT	1,500.00	825.96	16.00	674.04	55.06
251-735-924.000-CHAMBER_3395	CABLE TV SERVICES	1,484.00	998.80	0.00	485.20	67.30
251-735-924.000-THEDEN__3388	CABLE TV SERVICES	2,181.00	2,021.28	0.00	159.72	92.68
251-735-927.000-CHAMBER_3395	WATER CONSUMPTION	1,000.00	116.60	0.00	883.40	11.66
251-735-927.000-FIREST1_3483	WATER CONSUMPTION	4,000.00	899.72	122.67	3,100.28	22.49
251-735-927.000-PKSTRUC_3381	WATER CONSUMPTION	690.00	73.00	9.30	617.00	10.58
251-735-927.000-RIVERSD_3311	WATER CONSUMPTION	27,800.00	21,859.44	6,531.23	5,940.56	78.63
251-735-927.000-RIVERWDS_300	WATER CONSUMPTION	1,100.00	382.66	78.44	717.34	34.79
251-735-927.000-THEDEN__3388	WATER CONSUMPTION	900.00	65.00	5.58	835.00	7.22
251-735-929.000	IRRIGATION WATER AND MAINT.	40,000.00	16,335.11	569.21	23,664.89	40.84
251-735-929.000-SKATEPRK_202	IRRIGATION WATER AND MAINT.	0.00	1.63	0.00	(1.63)	100.00
251-735-931.000	BLDG. MAINTENANCE	0.00	19.97	0.00	(19.97)	100.00

REVENUE AND EXPENDITURE REPORT FOR CITY OF AUBURN HILLS

Balance As of 09/30/2024

*NOTE: Available Balance / Pct Budget does not reflect amounts encumbered.

GL Number	Description	2024 Amended Budget	YTD Balance 09/30/2024	Activity For 09/30/2024	Available Balance 09/30/2024	% Bdgt Used
Fund: 251 TIFA A						
Account Category: Expenditures						
Department: 735 TIFA A						
251-735-931.000-CHAMBER_3395	BLDG. MAINTENANCE	6,253.00	3,752.64	0.00	2,500.36	60.01
251-735-931.000-PKSTRUC_3381	BLDG. MAINTENANCE	5,000.00	15,750.00	0.00	(10,750.00)	315.00
251-735-931.000-THEDEN__3388	BLDG. MAINTENANCE	2,000.00	0.00	0.00	2,000.00	0.00
251-735-935.005	BRIDGE REPAIRS AND MAINTENANCE	3,500.00	0.00	0.00	3,500.00	0.00
251-735-937.000	PARKING LOT MAINTENANCE	2,500.00	0.00	0.00	2,500.00	0.00
251-735-937.001	PATHWAY MAINTENANCE	10,000.00	0.00	0.00	10,000.00	0.00
251-735-937.003	SIDEWALK MAINTENANCE	10,000.00	0.00	0.00	10,000.00	0.00
251-735-957.000	MISC/CONTINGENCY	100.00	738.31	0.00	(638.31)	738.31
251-735-957.002	LIABILITY INSURANCE	6,322.00	6,328.00	0.00	(6.00)	100.09
251-735-958.000	MEMBERSHIPS/CERTIFICATIONS	0.00	325.00	0.00	(325.00)	100.00
251-735-959.000	PROPERTY TAXES	5,500.00	1,731.68	0.00	3,768.32	31.49
251-735-967.100	SITE IMPROVEMENT GRANTS	190,000.00	75,000.00	0.00	115,000.00	39.47
251-735-972.000	LAND AND IMPROVEMENTS	800,000.00	28,900.00	0.00	771,100.00	3.61
251-735-972.000-RIVERWDS_300	LAND AND IMPROVEMENTS	0.00	295,494.65	0.00	(295,494.65)	100.00
251-735-995.004	ADMINISTRATIVE CHARGES	35,158.00	35,158.00	0.00	0.00	100.00
251-735-995.007	INTERFUND SERVICES	50,621.00	50,621.00	0.00	0.00	100.00
251-735-995.101-PUBLICSSQUARE	TRANSFER TO GENERAL FUND	381,651.00	0.00	0.00	381,651.00	0.00
251-735-995.203-BUTLERROADXX	TRANSFER TO LOCAL STREETS	72,500.00	0.00	0.00	72,500.00	0.00
Total Dept 735 - TIFA A		2,052,858.00	795,558.61	14,235.01	1,257,299.39	38.75
Expenditures		2,052,858.00	795,558.61	14,235.01	1,257,299.39	38.75
Fund 251 - TIFA A:						
TOTAL REVENUES		1,578,618.00	1,239,055.36	118,124.21	339,562.64	
TOTAL EXPENDITURES		2,052,858.00	795,558.61	14,235.01	1,257,299.39	
NET OF REVENUES & EXPENDITURES:		(474,240.00)	443,496.75	103,889.20	(917,736.75)	

REVENUE AND EXPENDITURE REPORT FOR CITY OF AUBURN HILLS

Balance As of 09/30/2024

*NOTE: Available Balance / Pct Budget does not reflect amounts encumbered.

GL Number	Description	2024 Amended Budget	YTD Balance 09/30/2024	Activity For 09/30/2024	Available Balance 09/30/2024	% Bdgt Used
Fund: 252 TIFA B						
Account Category: Revenues						
Department: 736 TIFA B						
252-736-402.000	AD VALOREM	1,699,221.00	1,659,673.20	337,221.22	39,547.80	97.67
252-736-412.000	DELINQUENT PERSONAL PROPERTY	4,500.00	2,197.56	2,042.70	2,302.44	48.83
252-736-414.000	MTT YE ACCRUAL	(1,668.00)	0.00	0.00	(1,668.00)	0.00
252-736-573.000	LOCAL COMMUNITY STABILIZATION SHARE	100,420.00	0.00	0.00	100,420.00	0.00
252-736-665.000	INTEREST REVENUE	157,636.00	197,064.54	0.00	(39,428.54)	125.01
252-736-669.001	INTEREST REV EXT MANAGERS	0.00	219,396.00	0.00	(219,396.00)	100.00
Total Dept 736 - TIFA B		1,960,109.00	2,078,331.30	339,263.92	(118,222.30)	106.03
Revenues		1,960,109.00	2,078,331.30	339,263.92	(118,222.30)	106.03
Account Category: Expenditures						
Department: 736 TIFA B						
252-736-702.000	SALARIES/WAGES	66,209.00	0.00	0.00	66,209.00	0.00
252-736-713.000	CLOTHING ALLOWANCE	225.00	0.00	0.00	225.00	0.00
252-736-715.000	SOCIAL SECURITY	5,082.00	0.00	0.00	5,082.00	0.00
252-736-716.000	MEDICAL INSURANCE	15,449.00	0.00	0.00	15,449.00	0.00
252-736-716.001	MEDICAL INSURANCE EMPLOYEE PREMIUM	(772.00)	0.00	0.00	(772.00)	0.00
252-736-717.000	LIFE INSURANCE	389.00	0.00	0.00	389.00	0.00
252-736-719.000	EYE/DENTAL INSURANCE	1,766.00	0.00	0.00	1,766.00	0.00
252-736-720.000	PENSION DC	10,712.00	0.00	0.00	10,712.00	0.00
252-736-724.000	DISABILITY INSURANCE	1,273.00	0.00	0.00	1,273.00	0.00
252-736-725.000	PRESCRIPTION DRUGS	2,736.00	0.00	0.00	2,736.00	0.00
252-736-725.001	PRESCRIPTION EMPLOYEE PREMIUM	(137.00)	0.00	0.00	(137.00)	0.00
252-736-800.199	LANDSCAPE/GEN MAINT	220,426.00	135,305.06	0.00	85,120.94	61.38
252-736-810.000	INVESTMENT MANAGEMENT FEES	6,550.00	3,858.08	447.25	2,691.92	58.90
252-736-817.000	CONSULTANT SERVICES	0.00	1,165.00	0.00	(1,165.00)	100.00
252-736-885.000	COMMUNITY RELATIONS	16,000.00	330.65	0.00	15,669.35	2.07
252-736-901.000	ADVERTISING/MARKETING	1,000.00	0.00	0.00	1,000.00	0.00
252-736-922.000	STREET LIGHTING	6,800.00	7,957.02	857.82	(1,157.02)	117.02
252-736-929.000	IRRIGATION WATER AND MAINT.	40,000.00	6,493.84	1,996.44	33,506.16	16.23
252-736-957.000	MISC/CONTINGENCY	600.00	48.30	0.00	551.70	8.05
252-736-967.100	SITE IMPROVEMENT GRANTS	100,000.00	946,500.00	0.00	(846,500.00)	946.50
252-736-972.000	LAND AND IMPROVEMENTS	1,500,000.00	(946,500.00)	0.00	2,446,500.00	(63.10)
252-736-973.000-CENTRERD_SAD	ROAD & TRAFFIC IMPROVEMENTS	45,500.00	0.00	0.00	45,500.00	0.00
252-736-973.000-EXECUTIVESAD	ROAD & TRAFFIC IMPROVEMENTS	125,500.00	0.00	0.00	125,500.00	0.00
252-736-973.000-INNOVATION	ROAD & TRAFFIC IMPROVEMENTS	16,500.00	0.00	0.00	16,500.00	0.00
252-736-973.005	NON MOTORIZED PATHWAYS	10,000.00	0.00	0.00	10,000.00	0.00
252-736-995.004	ADMINISTRATIVE CHARGES	50,211.00	50,211.00	0.00	0.00	100.00
252-736-995.007	INTERFUND SERVICES	42,633.00	42,633.00	0.00	0.00	100.00
252-736-995.203-CENTRERD_SAD	TRANSFER TO LOCAL STREETS	108,000.00	0.00	0.00	108,000.00	0.00
252-736-995.203-EXECUTIVESAD	TRANSFER TO LOCAL STREETS	188,000.00	0.00	0.00	188,000.00	0.00
252-736-995.203-INNOVATION	TRANSFER TO LOCAL STREETS	54,000.00	0.00	0.00	54,000.00	0.00
252-736-995.592	TRANSFER TO WATER & SEWER	100,000.00	0.00	0.00	100,000.00	0.00
Total Dept 736 - TIFA B		2,734,652.00	248,001.95	3,301.51	2,486,650.05	9.07
Expenditures		2,734,652.00	248,001.95	3,301.51	2,486,650.05	9.07
Fund 252 - TIFA B:						

REVENUE AND EXPENDITURE REPORT FOR CITY OF AUBURN HILLS

Balance As of 09/30/2024

*NOTE: Available Balance / Pct Budget does not reflect amounts encumbered.

GL Number	Description	2024 Amended Budget	YTD Balance 09/30/2024	Activity For 09/30/2024	Available Balance 09/30/2024	% Bdgt Used
Fund: 252 TIFA B						
TOTAL REVENUES		1,960,109.00	2,078,331.30	339,263.92	(118,222.30)	
TOTAL EXPENDITURES		2,734,652.00	248,001.95	3,301.51	2,486,650.05	
NET OF REVENUES & EXPENDITURES:		(774,543.00)	1,830,329.35	335,962.41	(2,604,872.35)	

REVENUE AND EXPENDITURE REPORT FOR CITY OF AUBURN HILLS

Balance As of 09/30/2024

*NOTE: Available Balance / Pct Budget does not reflect amounts encumbered.

GL Number	Description	2024 Amended Budget	YTD Balance 09/30/2024	Activity For 09/30/2024	Available Balance 09/30/2024	% Bdgt Used
Fund: 253 TIFA D						
Account Category: Revenues						
Department: 737 TIFA D						
253-737-402.000	AD VALOREM	348,418.00	330,740.52	79,597.59	17,677.48	94.93
253-737-412.000	DELINQUENT PERSONAL PROPERTY	0.00	437.38	0.00	(437.38)	100.00
253-737-414.000	MTT YE ACCRUAL	(8,456.00)	0.00	0.00	(8,456.00)	0.00
253-737-573.000	LOCAL COMMUNITY STABILIZATION SHARE	725,836.00	0.00	0.00	725,836.00	0.00
253-737-651.400	U&A FEES - ELECTRIC VEHICLE CHARGING	250.00	740.50	89.56	(490.50)	296.20
253-737-665.000	INTEREST REVENUE	28,499.00	62,664.14	0.00	(34,165.14)	219.88
253-737-669.001	INTEREST REV EXT MANAGERS	0.00	38,718.00	0.00	(38,718.00)	100.00
Total Dept 737 - TIFA D		1,094,547.00	433,300.54	79,687.15	661,246.46	39.59
Revenues		1,094,547.00	433,300.54	79,687.15	661,246.46	39.59
Account Category: Expenditures						
Department: 737 TIFA D						
253-737-703.000	WAGES - TEMPORARY & PART-TIME	9,000.00	0.00	0.00	9,000.00	0.00
253-737-757.000-COMMCTRKITCH	OPERATING SUPPLIES	0.00	5,445.92	0.00	(5,445.92)	100.00
253-737-800.199	LANDSCAPE/GEN MAINT	4,000.00	3,834.60	0.00	165.40	95.87
253-737-810.000	INVESTMENT MANAGEMENT FEES	1,300.00	699.14	89.06	600.86	53.78
253-737-885.000	COMMUNITY RELATIONS	1,500.00	0.00	0.00	1,500.00	0.00
253-737-922.000	STREET LIGHTING	53,000.00	48,395.65	5,570.52	4,604.35	91.31
253-737-927.000	WATER CONSUMPTION	100.00	106.00	0.00	(6.00)	106.00
253-737-927.000-2424SEYBURNX	WATER CONSUMPTION	400.00	0.00	0.00	400.00	0.00
253-737-927.000-2458ESEYBURN	WATER CONSUMPTION	0.00	37.62	10.60	(37.62)	100.00
253-737-927.000-ADMBLDG_1827	WATER CONSUMPTION	6,000.00	1,871.52	253.53	4,128.48	31.19
253-737-927.000-FIREADM_3410	WATER CONSUMPTION	0.00	169.26	24.17	(169.26)	100.00
253-737-927.000-LIBRARY_3400	WATER CONSUMPTION	4,000.00	2,003.37	240.33	1,996.63	50.08
253-737-927.000-SEYBURN MNSN	WATER CONSUMPTION	0.00	7,546.70	293.85	(7,546.70)	100.00
253-737-927.000-SPORTFD_1800	WATER CONSUMPTION	12,000.00	3,536.05	135.00	8,463.95	29.47
253-737-929.000	IRRIGATION WATER AND MAINT.	77,000.00	23,837.15	260.81	53,162.85	30.96
253-737-931.000-ADMBLDG_1827	BLDG. MAINTENANCE	200,000.00	17,740.09	0.00	182,259.91	8.87
253-737-935.000	ROAD MAINTENANCE	25,000.00	0.00	0.00	25,000.00	0.00
253-737-937.003	SIDEWALK MAINTENANCE	5,000.00	0.00	0.00	5,000.00	0.00
253-737-957.000	MISC/CONTINGENCY	100.00	48.30	0.00	51.70	48.30
253-737-972.000-CAMPUSSIGNXX	LAND AND IMPROVEMENTS	125,000.00	0.00	0.00	125,000.00	0.00
253-737-975.000-COMMCTRKITCH	BLDG. ADDITIONS & IMPROVEMENTS	173,882.50	179,541.16	0.00	(5,658.66)	103.25
253-737-975.000-FIRE2_1899__	BLDG. ADDITIONS & IMPROVEMENTS	35,531.88	35,280.25	0.00	251.63	99.29
253-737-995.004	ADMINISTRATIVE CHARGES	14,104.00	14,104.00	0.00	0.00	100.00
253-737-995.007	INTERFUND SERVICES	4,365.00	4,365.00	0.00	0.00	100.00
253-737-995.203-BUTLERROADXX	TRANSFER TO LOCAL STREETS	72,500.00	0.00	0.00	72,500.00	0.00
Total Dept 737 - TIFA D		823,783.38	348,561.78	6,877.87	475,221.60	42.31
Expenditures		823,783.38	348,561.78	6,877.87	475,221.60	42.31
Fund 253 - TIFA D:						
TOTAL REVENUES		1,094,547.00	433,300.54	79,687.15	661,246.46	
TOTAL EXPENDITURES		823,783.38	348,561.78	6,877.87	475,221.60	
NET OF REVENUES & EXPENDITURES:		270,763.62	84,738.76	72,809.28	186,024.86	
Report Totals:						

REVENUE AND EXPENDITURE REPORT FOR CITY OF AUBURN HILLS

Balance As of 09/30/2024

*NOTE: Available Balance / Pct Budget does not reflect amounts encumbered.

GL Number	Description	2024 Amended Budget	YTD Balance 09/30/2024	Activity For 09/30/2024	Available Balance 09/30/2024	% Bdgt Used
TOTAL REVENUES - ALL FUNDS		4,633,274.00	3,750,687.20	537,075.28	882,586.80	
TOTAL EXPENDITURES - ALL FUNDS		5,611,293.38	1,392,122.34	24,414.39	4,219,171.04	
NET OF REVENUES & EXPENDITURES:		(978,019.38)	2,358,564.86	512,660.89	(3,336,584.24)	



TO: Chairman Kneffel and Members of the TIFA Board of Directors

FROM: Brandon Skopek, Assistant City Manager, TIFA Executive Director

DATE: September 26, 2024

SUBJECT: Thyssenkrupp North America, LLC – Site Improvement Grant Award

INTRODUCTION AND HISTORY

Thyssenkrupp North America is an international industrial and technology company located in TIF District B along Doris Road in Auburn Hills. Thyssenkrupp has applied for a Site Improvement Grant and is seeking grant funding to install an upgraded surveillance system at their building, as recommended by a security assessment conducted by the Auburn Hills Police Department. As the Board may recall, the Auburn Hills Police and Fire Departments established the Safe City Initiative to prepare businesses, schools, and churches within the city for emergency situations. There are four components to the initiative:

- Step 1: First Aid/CPR/AED Training
- Step 2: Civilian Response to Active Shooter Events/Workplace Violence Training
- Step 3: Stop the Bleed/NARCAN Training
- Step 4: Security Assessment of the location and maps provided to AHPD/AHFD

Thyssenkrupp has participated in the Safe City Initiative and has begun implementing some of the recommendations outlined in the assessment.

In June 2022, the TIFA Board of Directors authorized TIF District B Site Improvement Grant funding to be utilized for projects listed in Step 4 of the Safe City Initiative. The project for which thyssenkrupp is seeking funding is grant-eligible. William Poland, CEO of thyssenkrupp System Engineering, Inc., has applied for the TIFA Site Improvement Grant to assist with installing an upgraded surveillance system. Included in your packet is an application narrative submitted by Mr. Poland.

INTENT OF THE SITE IMPROVEMENT GRANT

The TIFA Site Improvement Grant is intended to promote economic vitality and community revitalization by providing an incentive to businesses and property owners to improve or enhance sites and/or buildings located within a TIFA district. As noted above, it is also intended to assist companies located within TIF District B with completing items outlined in security assessments provided as part of the City's Safe City Initiative.

New and existing businesses located in the TIFA districts are eligible to apply for the Site Improvement Grant. The TIFA reserves the right to accept or reject any application based on a review of the value, need and benefit of the project to the TIF District, and to award any amount anywhere between the minimum and maximum grant limits, regardless of the requested amount. Grants are awarded on a dollar-for-dollar matching basis. The minimum grant application is for \$5,000 up to a maximum of \$30,000.

Thyssenkrupp North America, LLC – Site Improvement Grant Award

THYSSENKRUPP NORTH AMERICA, LLC GRANT APPLICATION DETAILS

Thyssenkrupp is located within TIF District B, making the site address eligible for funding. Included in the attached are three quotes supplied by contractors for the installation of an upgraded surveillance system. The quotes range from approximately \$45,109 - \$73,775, which includes the equipment, software licenses, installation, and sales tax; the license agreements for software and sales tax are ineligible for grant funding. Therefore, the amount of eligible project costs for the low quote comes to approximately \$31,106. The applicant understands that the software licenses and sales tax are not costs covered by the grant, that the grant is awarded on a dollar-for-dollar matching basis, that the grant is paid out on a reimbursement basis after all contractors have been paid, and that the applicant must adhere to the City's Purchasing Ordinance and other applicable ordinances including, but not limited to building code and all necessary inspections. The 50% grant match comes to \$15,553.08.

STAFF RECOMMENDATION

The TIFA Board was provided the opportunity to review the grant application at the September 10 Board meeting. Following a review of the application materials, the TIFA Grant Review Committee, which includes Secretary Goodhall, Dr. Eldredge, and Mr. Gudmundsen, met to review the grant application. The Grant Review Committee met on September 20 to review the application and found the application materials satisfactory. Therefore, the Grant Review Committee is recommending approval of a grant award to thyssenkrupp North America, LLC for the installation of an upgraded surveillance system at their building following a favorable review of the materials submitted.

A grant award in the not-to-exceed amount of \$15,553.08 for the proposed surveillance system is recommended. This amount is a 50% match for the eligible costs of the equipment and its installation. Furthermore, approval of a budget amendment to fund this grant award is recommended.

An appropriate motion is:

Move to award a Site Improvement Grant in the not-to-exceed amount of \$15,553.08 to thyssenkrupp North America, LLC for the proposed surveillance system upgrade at their building located at 901 Doris Road, Auburn Hills, Michigan 48326. Funding for this grant award shall be approved by way of a budget amendment, increasing appropriations in the 2024 TIF-B budget by \$15,553.08. Furthermore, authorize the Executive Director to execute all necessary documents and verify grant compliance. Approval of grant award shall be contingent upon the execution of a final Grant Agreement that shall be reviewed and approved by the City Attorney.

ATTACHMENTS

Attachment 1 – Grant Application

Attachment 2 – Surveillance System Quotes



thyssenkrupp System Engineering, Inc., 901 Doris Road, Auburn Hills, MI 48326

City of Auburn Hills
Attn: Brandon Skopek
1827 N. Squirrel Road
Auburn Hills, MI 48326

Automotive Technology
System Engineering

Our Ref.:
Extension: +1 248-340-8000
E-Mail: william.poland@thyssenkrupp.com
thyssenkrupp.com

9/4/2024
Page 1/1

Dear Mr. Skopek:

This letter is to confirm that I, William Poland, as the President and Chief Executive Officer (CEO) of thyssenkrupp System Engineering, Inc., am responsible for overseeing the operations and maintenance of our facility located at 901 Doris Road.

Please be advised that while thyssenkrupp System Engineering, Inc. manages the day-to-day operations of this facility, the property itself is owned by our holding company, thyssenkrupp North America, LLC.

If you have any further questions or require additional information, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "William Poland", with a stylized, flowing script.

William Poland
President & CEO
thyssenkrupp System Engineering, Inc.



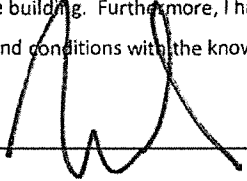
SITE IMPROVEMENT GRANT APPLICATION

BUILDING NAME: thyssenkrupp System Engineering, Inc
NAME OF OWNER: thyssenkrupp North America, LLC
CORPORATION NAME: thyssenkrupp System Engineering, Inc.
STREET ADDRESS: 901 Doris Road
CITY/STATE/ZIP CODE: Auburn Hills, MI 48326
TELEPHONE: (248) 340 8000 FACSIMILE: ()
EMAIL ADDRESS: william.poland@thyssenkrupp.com

APPLICATION IS FOR: \$ 22,555 (minimum of \$5,000 – maximum of \$30,000)
(must be matched dollar for dollar by the applicant)

DATE OF ANTICIPATED START OF PROJECT: 09 / 15 / 2024
(project must be completed within 120 days of grant approval)

I, William Poland hereby submit this application for site improvement grant funding to the Auburn Hills Tax Increment Finance Authority, and by affixing my signature below, represent that I am authorized to do so as owner of the building. Furthermore, I have read the terms and conditions for funding as stated herein and agree to abide by said terms and conditions with the knowledge that funding may be withheld if I do not comply.

SIGNED: 

TODAY'S DATE: 8 / 13 / 2024

PROJECT DESCRIPTION:

Please describe the project (attach inventories, spec or cut sheets, drawings, plans, plant lists if applicable, etc.). Include location(s) of work to be performed. Continue on a separate sheet if necessary.

thyssenkrupp System Engineering, Inc. participated in the Safety City program sponsored by the City of Auburn Hills Police Department. As part of this program, Officer Sears conducted a site assessment of our facility. As part of his assessment, he recognized that we need to upgrade our security system to include additional features that we do not have today. Our current system is only access control to the building. It was recommended that we install not only an updated access control system, but also a series of cameras with recording capabilities, throughout the property.

Please state the purpose and objectives of this site improvement project in the space provided.

The current system at thyssenkrupp System Engineering, Inc. is antiquated and only supports access control into the building. It is currently not a system that can be easily managed remotely, nor has the ability to track and video any activities on the site. The current cameras are from an old CCTV technology that no longer is functional. Cameras we left on the building in the hopes of deterring unwanted individuals.

An upgrade to our current system will give us better access control options to the building along with potential facial and behavior recognition to provide alerts to our facility staff of suspicious behavior or individuals. The system will also include the addition of internal (were allowed) and external cameras to record activity in and around the property.

In the space provided, please describe the project's short and long term impact on the City of Auburn Hills.

The short term impact will provide the employees that work in the facility a secure work environment. Employees will feel they have a safe place to work in the City of Auburn Hills. The system will provide better monitoring and control access to reduce the risk of incidents on the property. Enhance public perception which fosters a sense of safety and trust in our commitment to safety in the area.

Long term, this will provide adequate video surveillance for first responders as well as our own facility security team. It will provide a safe environment for our team to review suspicious behavior or unwanted intruders along with providing footage to first responders. The system will also allow us various options to verify suspicious behavior, building issues and/or unwanted intruders with dispatchers to assist in analyzing any potential issues on the property. The upgraded security system will enhance our company's ability to handle and recover from security incidents quickly maintaining a safe environment for all surrounding businesses.

Please add any other information in the space provided that you feel is significant to the project and may differentiate and/or give your application greater consideration over another.

We appreciate the investment the City of Auburn Hills as made in the Safe City Program. The recommendations by Officer Sears has helped up improve the security of our property. There have been many improvements in the facility and in our procedures that have been recommended. Below are just a few of the improvements from the Safety City visit that have been implemented showing our commitment to being a great corporate partner with the city.

A*Numbering all door entry points (and adding them to our AH Fire Department vulnerability maps)

*Recording all employee vehicle license plate numbers and providing a thyssenkrupp sticker to be placed in their windshields

*Access badge to the building included in the Knox Box

*Additional Keys / Badges on Lockboxes located at the street level (Opdyke Road and Doris Road) by our company signs.

*Improved the lighting in the parking lot with light sensing LED light poles

*Enhanced our Workplace Violence Policy and Awareness Training programs

*Enhanced our awareness of visitors, contractors and customers that are in our building

Please attach scaled drawings and a minimum of three (3) competitive quotes for your project. These are **mandatory** in order to make application for funding to the Tax Increment Finance Authority.

ADDITIONAL COMMENTS (if any):

APPLICATIONS SHALL BE MAILED TO:

Auburn Hills Tax Increment Finance Authority

Attn: Site Improvement Grant
1827 North Squirrel Road
Auburn Hills, Michigan 48326

Questions may be directed to: Brandon Skopek – Assistant City Manager and
Executive Director of the Auburn Hills TIFA
Office: 248.364.6806 E-mail: bskopek@auburnhills.org



SITE IMPROVEMENT GRANT GUIDELINES

1. The building at which the work is to be performed must be located within the boundaries of a TIFA District in the City of Auburn Hills. The boundaries are subject to change. No projects outside of this area will be considered.
2. Grants are awarded on a dollar-for-dollar matching basis. The minimum grant application considered is for \$5,000 (50% of a \$10,000 improvement project) up to a maximum grant of \$30,000.
3. Build-outs specific to new tenant recruitment will be given consideration. Preparation items such as electrical, plumbing, mechanical, and shell (white box) improvements and the like related to readying the site for leasing shall not be considered. Highest consideration will be given to those applications that support the goals and objectives of the TIFA Board. Grants will not pay for items that can be picked up and moved; such as furniture, fixtures, inventory, and the like.
4. Applications will be accepted throughout the year on an availability basis. Applicants will be notified within 60 days from the date of a complete submission with an approval or denial. Requests submitted after funding is no longer available for that year will be considered again the following year at the request of the applicant.
5. Plans may include, but are not limited to: trees, shrubs, perennials, site furnishings, signage, façade improvements, and various other items deemed appropriate by the review committee where it is determined that funding will support the goals and objectives of the TIF development plan.
 - No stone, white marble chips, plastic edging or plastic weed block is permitted
 - Estimates must include a two-year guarantee on trees and shrubs
 - All mulch must be double hard wood shredded and no beauty bark (colors)
6. The improvement must be a defined project, not part of something ongoing. No grant will be awarded for work already completed.
7. In-house labor will not be considered as a cost covered by a Site Improvement Grant.
8. All landscape and/or construction plans must be approved/sealed by a registered architect.
9. Grants are generally provided to building owners only. Proof of ownership shall be required. However, funding may be granted as it applies to number three (3) above whereby the tenant is in fact responsible for the costs associated with the build-out.
10. The Board, at its sole discretion, may award more than one grant to the same applicant as long as the property for which the funds are used are separate and distinct. The Board shall award only one grant per property. The only exception is if a building owner has received a grant for their building and a then a qualifying tenant makes application within that same building. Such award shall be at the sole discretion of the Board of Directors.

11. Grant applications are reviewed by the Tax Increment Finance Authority Board of Directors with appropriate staff. Grant applications must include the following materials to be considered by the TIFA Board of Directors:
 - All plans must be well thought out, accurately drawn, and planned for professional installation.
 - Landscape plans shall be scaled to one of the following: 1" = 4', 1" = 8', 1" = 10', 1" = 20'
 - A minimum of three (3) competitive quotes must be submitted by qualified contractors.All materials and quantities must be consistent between bids. The TIFA reserves the right to seek quotes for the work if it deems that it is in its best interest.
 - All grants must be matched dollar for dollar by the applicant/owner.
 - A check for the grant amount will be issued to the Contractor by the TIFA upon completion of the improvement, but in no case shall it exceed 50% of the total project cost, regardless of the amount approved.
 - Permits as required by local and/or other laws are the responsibility of the applicant.
12. The TIFA reserves the right to accept or reject any application based on a review of the value, need and benefit of the project to the TIF District, and to award an amount anywhere between the minimum and maximum grant limits, regardless of the requested amount. One grant will be awarded. Amendments/add-ons will not be considered.
13. All contracts are required to be *by and between* the Contractor(s) and the property owner.
14. Where applicable, contractors shall be appropriately licensed and deemed "in good standing" by the Board of Directors. Verification will be made utilizing the State of Michigan website. It is the responsibility of the applicant to provide the TIFA with three (3) legitimate and verifiable quotes. All quotes shall utilize a similar format so that staff may easily verify that they are comparing equal and/or similar materials and labor for the project.
15. Applicants shall be required to comply with City purchasing rules.
16. Only a TIFA-provided application will be accepted and must be completed in ink or typewritten.
17. No grant will be awarded to a Landlord or Tenant in any case where outstanding and/or delinquent taxes, assessments or utility bills are due to the City or County. If requested, proof of payment will be required.
18. Grants are due fourteen (14) days prior to the date of the TIFA Board meeting for which review is being requested. The TIFA Board does not necessarily meet every month, therefore, be sure to plan ahead. As indicated in 4 above, the staff and Board has up to sixty (60) days to review the application materials and provide a response.

Revised: July 31, 2009

Revised: March 9, 2010

Revised: September 20, 2010

Revised: October 5, 2015

Revised: October 3, 2016

Revised: December 11, 2017



Auburn Hills Police Department Security Assessment for:

**ThyssenKrupp System Engineering, INC.
970 N. Opdyke Rd.,
Auburn Hills, MI 48326**

2022

Completed by Officer Joseph Sears

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Security Assessment Disclaimer

TO: ThyssenKrupp Systems Engineering, INC.

FROM: Auburn Hills Police Department

This security assessment is being conducted by the Auburn Hills Police Department. The security assessment is intended to assist you with the overall level of security that may be needed. It is not intended to imply that existing security measures, or proposed security measures, are absolute or perfect.

The Auburn Hills Police Department (AHPD) will be collecting, analyzing and evaluating data and other sensitive information. We realize that this information may be confidential and private in nature. Information regarding history, records and discussions about this security assessment process will be kept confidential. This assessment may point out security weakness and will not be shared with any entity or person outside of our group. AHPD is committed to upholding the highest level of confidentiality with regard to participation and collected information.

This security assessment is intended to evaluate existing security measures within your defined space including but not limited to:

- Access Control
- Lighting
- Surveillance Systems (CCTV)
- Security Procedures
- Emergency Preparedness

Thank-you for your participation in this important process. Should you need any assistance or clarification with the attached report, please reach out to me.

Sincerely,

Officer Joseph Sears #337
Community Engagement Officer

ThyssenKrupp Systems Engineering, INC



Site Information

Company	ThyssenKrupp Systems Engineering, INC.
Address	901 Doris Rd 970 N Opdyke Rd
Site General Manager	Bill Poland CEO – United States
Offices/Services Offered	Building and construction of assembly lines for Power Train of Vehicles.
Operating Hours	6:30am – 6:00pm (Monday – Friday) Managers have 24/7 Access

Exterior Security

Observed	Improvement	Importance
Building is located on a main road and is visible from the road	Make sure lighting is active all night to deter crime around the building	Intermediate
Entryway is clearly marked but allows for vehicle traffic to easily approach the main entrance	Add bollards either decorative or industrial to all entry ways both in the front and in the rear of the building near the loading dock.	Critical
All visitors check in at the front entryway. All employees should be limited to minimal entry points and piggybacking should be discouraged in practice and policy.	Doors are locked at all times and visitors need to buzz in and employees need to scan into the building. Make sure the visitor and employee log system can be accessed remotely to ensure accountability in an emergency.	Intermediate
A CCTV system is located at the facility.	Add additional cameras inside and outside of the building to cover all entrances and exits, parking lots and common areas in the building.	Intermediate
Windows around the building are clear and people can easily see inside the building.	Add mirror film to all of the windows around the building and to the doors leading to work spaces from the lobby.	Intermediate
No door numbering exists	Number doors starting at 1 and working counter clockwise around the building. Make sure the numbers are high on the door and observable when the door is open or closed. Add these numbers to maps	Intermediate

Risk Assessment

Observed	Improvement	Importance
Work force reductions happened in 2018/2019. There were threats at a customer location within the last 5 years but nothing recently. There is no proprietary information on site.		Low

Management Policies

- Policies provided to AHPD indicate best practice safety and security.

Physical Security

Observed	Improvement	Importance
Doors are not labeled around the whole building	Add all letters and numbers to existing maps	Intermediate
The employee entrance and exit has a small window.	Add a CCTV monitor at the door that allows personnel to see the area immediately outside the door before opening.	Intermediate

Access Control

Observed	Improvement	Importance
Exit only and exterior doors are closed and locked.	Consider removing door handles and adding latch guards to exit only doors.	Minor
State of the art access control system is installed and all personnel are issued prox cards.	Require all employees, visitors and contractors to display identification. Do not allow piggybacking and encourage personnel to scan in and scan out of the building for accountability	Minor
All employee identification badges are the same.	Consider adding a different design or color for the different locations so people from outside buildings can be easily identified as such.	Minor
Temporary badges issued when someone loses or forgets their badge.	Continue audits and deactivate badges for non usage. Perform physical key audits regularly to ensure access control is maintained.	Intermediate
Personnel are issued physical keys to their offices and there are 4 people with physical keys to enter exterior doors to the building.	No key inventory has been performed ever. Consider adding a yearly physical key inventory or audit to increase accountability.	Intermediate
Add Cop Box or Knox Box on the outskirts of the property so emergency responders can gain access		Intermediate

Employee Security

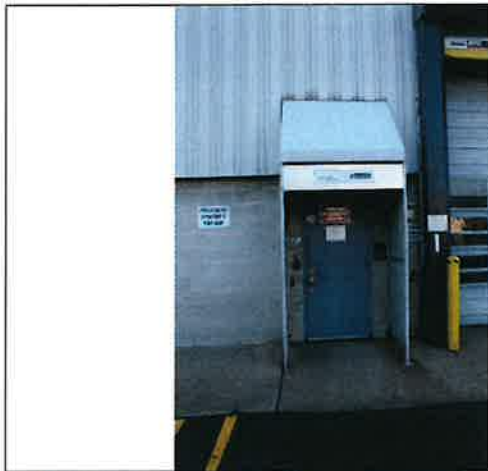
Observed	Improvement	Importance
Employees are required to attend safety and security training when they are hired.	Require all employees to attend active violence training and first aid training	Intermediate
Onboarding and termination procedures are safe and have the best interest of employees and proprietary information in mind.	Advise all company personnel or at least department heads or managers when someone is terminated or resigns and no longer has access to the facility.	Intermediate
Employees park vehicles in lots around the building.	Employees should be required to register all vehicles that they would drive to work with HS&E.	Intermediate

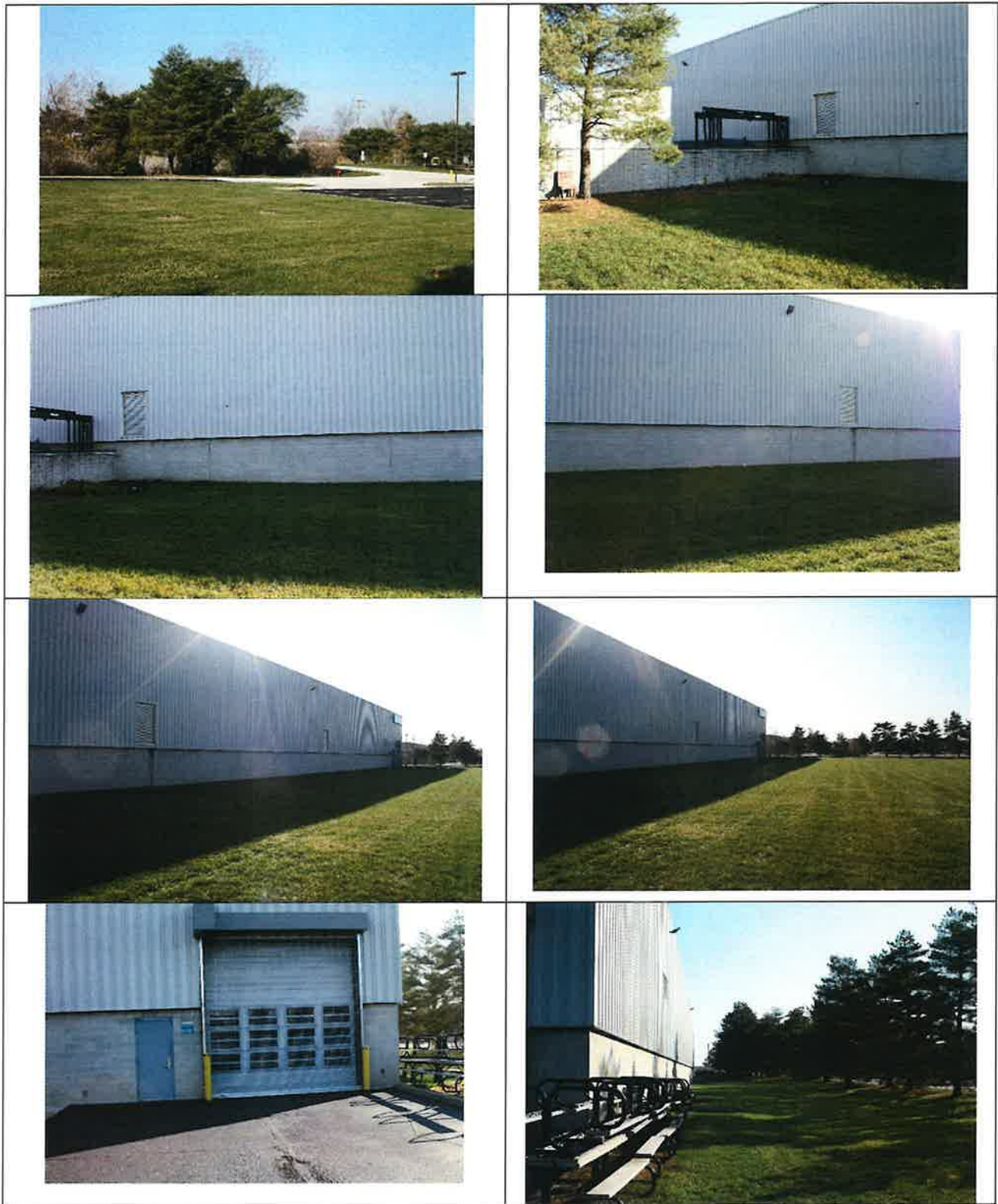
Crisis Communication

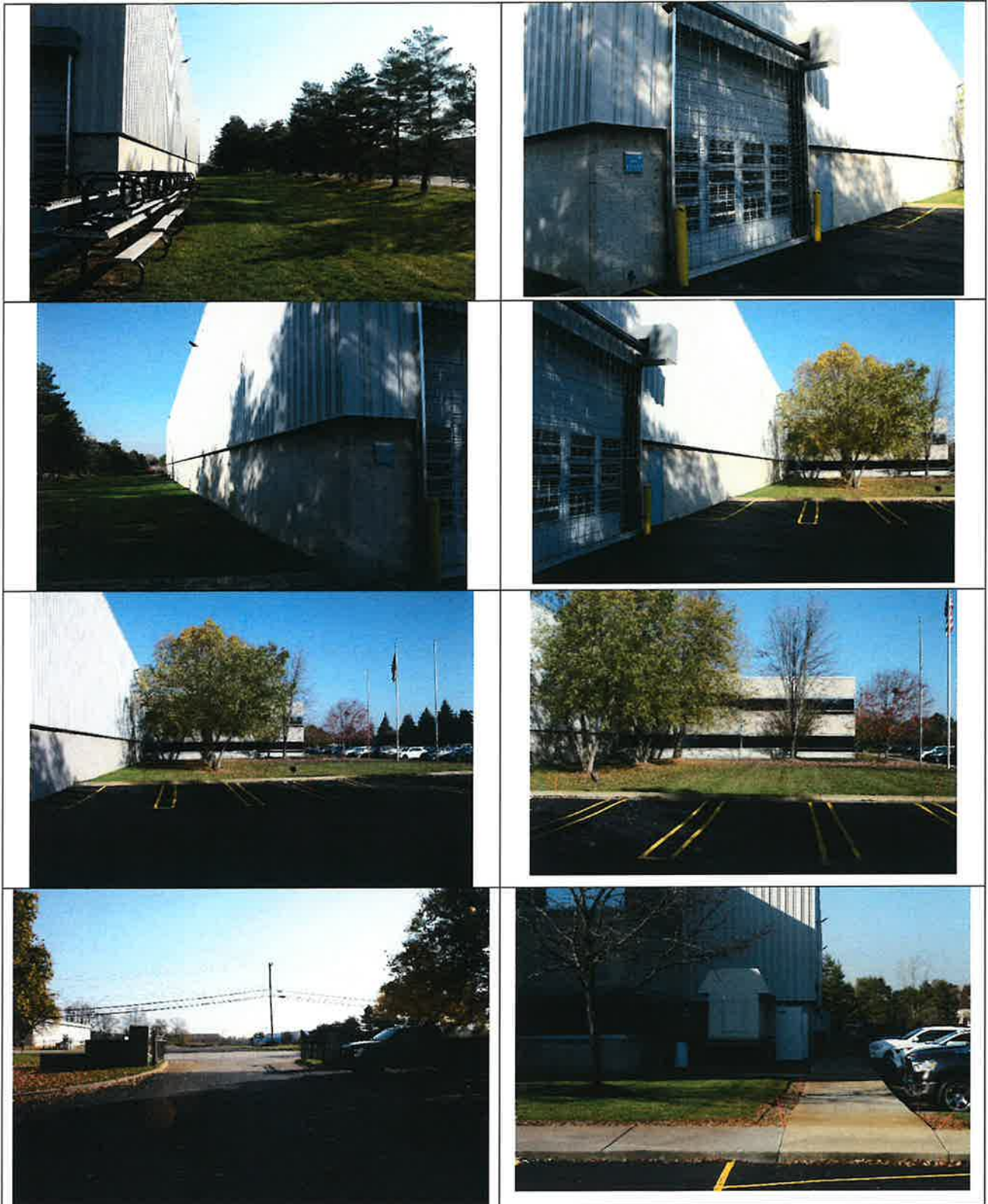
Observed	Improvement	Importance
There is no crisis communication system in place for all personnel	Require all personnel to give a cell phone number as a condition of employment and invest in a crisis communication system	Critical











Decision Sheet

thyssenkrupp System Engineering, Inc
Procurement and Supply Management

RfQ Number (if in use):
Delivery/Service Content: Video Surveillance and Building Access
Cost Unit/Cost Center: Capital Improvement
Buyer: Angelica Daleo
Project: Capital Improvement

				Budgets	GHA Technologies	Detection Systems & Engineering, Inc.	Interstate Security, Inc	Dan the Tech Guy
Currency: USD					2844165 - rev 1 of 1	12665SE	218	No Quoted
Commercial requirements					After Negotiation	After Negotiation	After Negotiation	After Negotiation
Period of Quotation Validity:					n/a	n/a	n/a	
Terms of Payment:					Net 30 days	50% Down / Net 30		
Lead Time:						4-6 Weeks ARO		
Freight (Incoterms):					FedEx Ground -	Delivered		
Packaging:								
Documentation:								
Warranty Duration:					Manufacturer	Manufacturer		
Pos	Delivery/Service Content	Quantity	Unit	Budget	Total Price After Negotiation	Total Price After Negotiation	Total Price After Negotiation	Total Price After Negotiation
1	Security Equipment with 3 year licensing and installation	1	Lot	35,000.00	42,555.81	63,247.00	73,775.00	-
2	Tax	1	Lot		2,553.00	-	-	-
3					-	-	-	-
Freight								
Packaging								
Documentation								
Discount over all (%)								
Discount over all (net)								
Sum I [USD]				35,000.00	45,108.81	63,247.00	73,775.00	-
Technical Risk					-	-	-	-
Technical Risk (%)								
Experiences and References (%)								
Supplier is global or local oriented (%)								
Technical Competence (%)								
Performance (%)								
Technical Support needed (by tk SY)								
Sum II ToCo [USD]				35,000.00	45,108.81	63,247.00	73,775.00	-
Delta against budget/target [USD]					(10,108.81)	(28,247.00)	(38,775.00)	35,000.00
Delta against budget/target [%]					-28.88%	-80.71%	-110.79%	100.00%
Remarks:								

Quotations:

Negotiation Results:	45,108.81	63,247.00	73,775.00	-
(Impact) Saving:	(10,108.81)	(28,247.00)	(38,775.00)	35,000.00
Buyer Success:	(45,108.81)	(63,247.00)	(73,775.00)	-

Restrictions:

Customer pre-selected:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Restrictions Functional Department:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pre-negotiated:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
According Customer Preferred List:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
According TK Preferred List:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Award Decision: ☒ ☐ ☐ ☐

Reasoning:

The selected supplier is the low cost supplier. They can provide the camera system that is preferred by thyssenkrupp along with building access control.

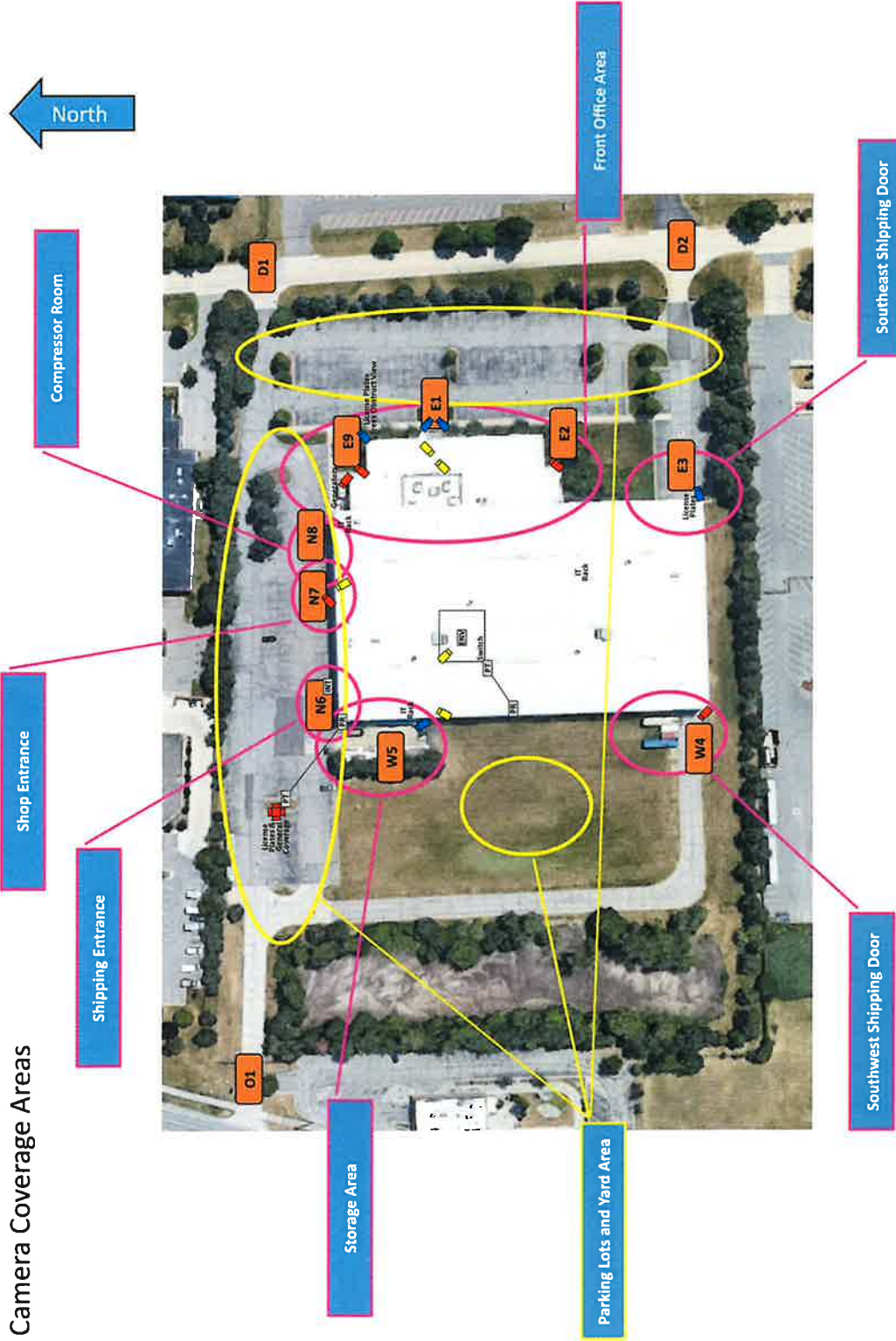
Bid Comparison and Decision Sheet is the basis for the supplier decision.
It is not necessary to sign the decision sheet due to the signature on the purchasing order by the authorized persons according to the valid

Functional Department Approval:

Date:



thysenkrupp

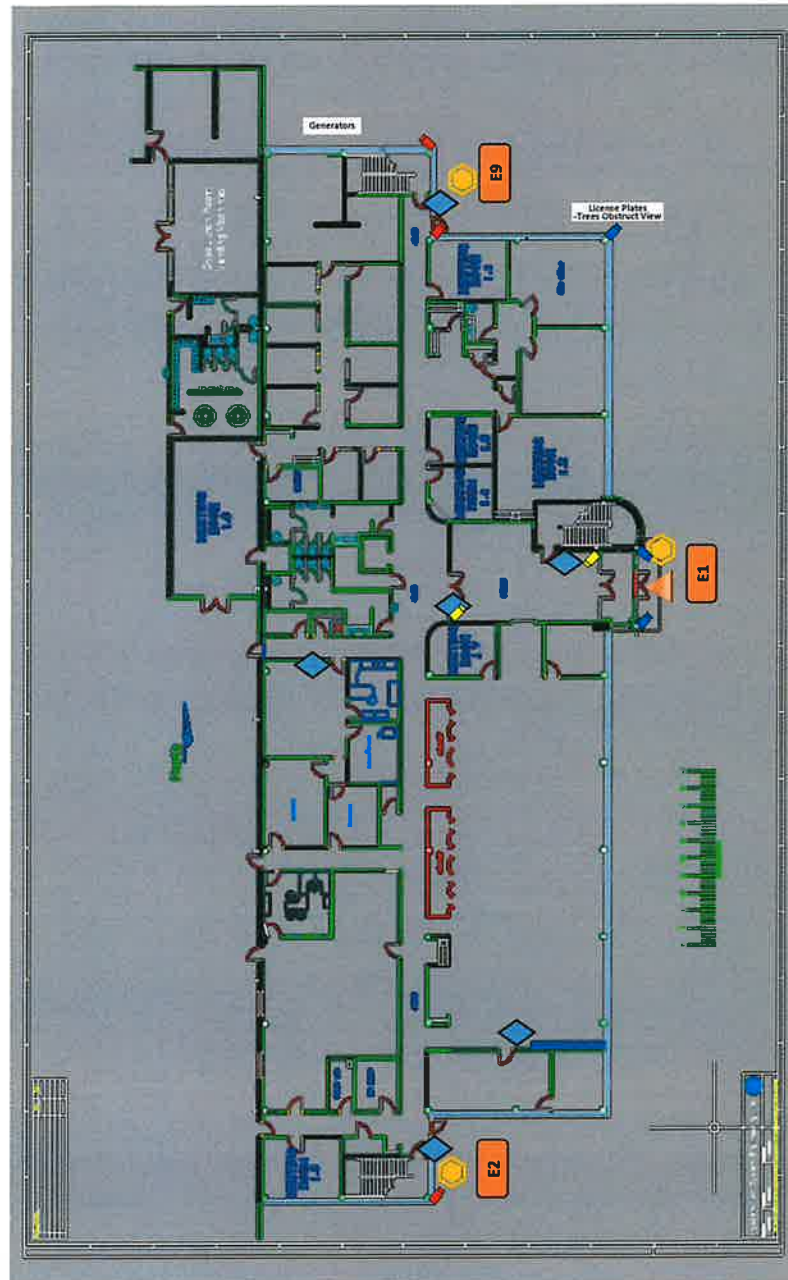


Detection Systems & Engineering
 1450 Temple City Dr. Troy, MI 48064
 Phone: (248) 649-1310

PR	Point To Point Receiver (PoE)	20MP Four Lens MultiSensor Dome Camera
PT	Point To Point Transmitter (PoE)	5MP Outdoor Fixed Lens Dome Camera
ENV	Environmental Sensor (PoE)	8MP(4K) Outdoor Variable Lens Dome Camera
INT	Two-Way IP Intercom W/ 5MP Camera (PoE)	5MP Indoor Fixed Lens Dome Camera



thyssenkrupp



- Prox Readers (6)
- Door Sensor (3)
- Electric Lock Linked to Security System (1)



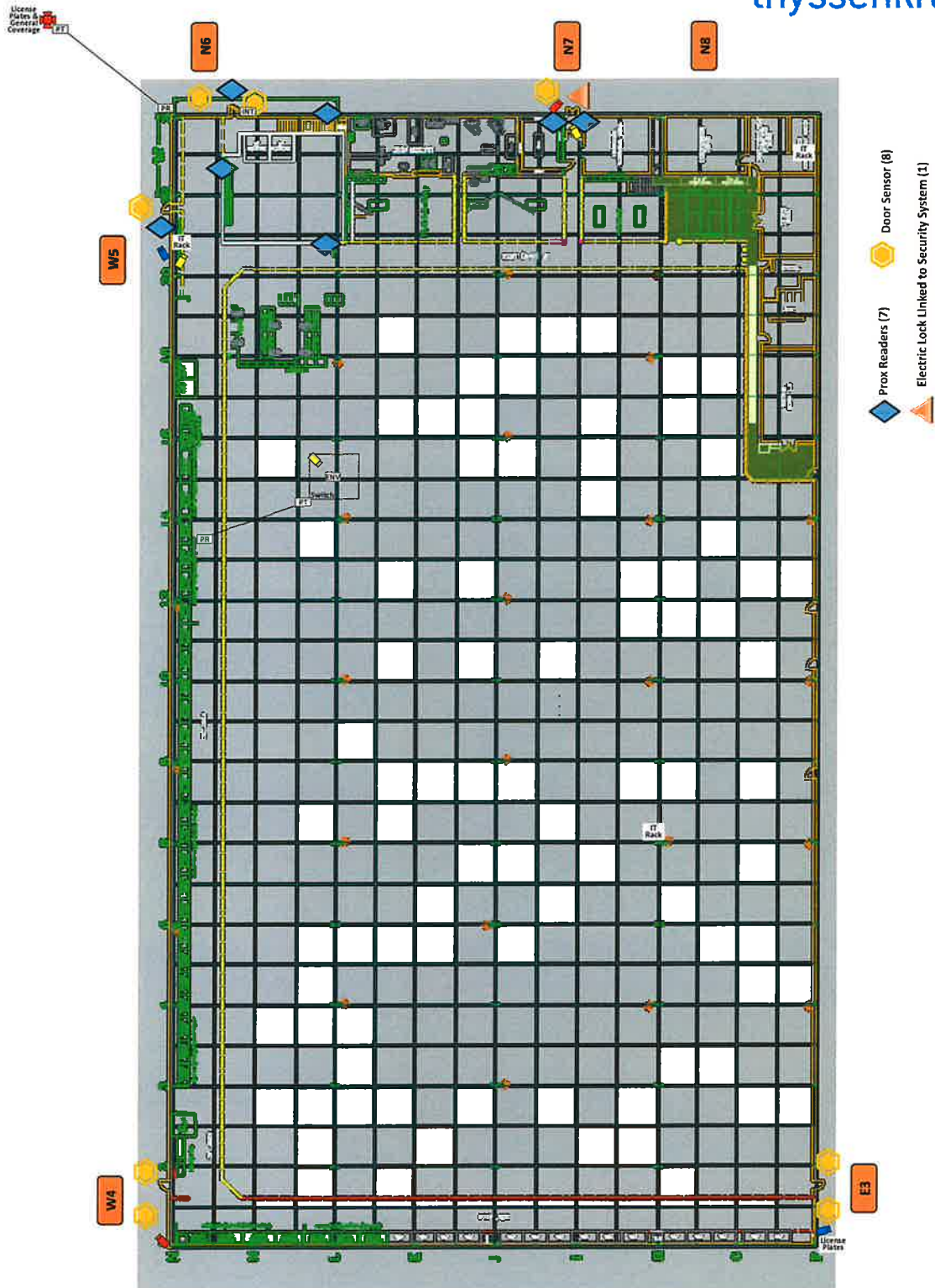
Detection Systems & Engineering
1450 Temple City Dr. Troy, MI 48084
Phone: (248) 649-1310

PR	Point To Point Receiver (PoE)
PT	Point To Point Transmitter (PoE)
ENV	Environmental Sensor (PoE)
INT	Two-Way IP Intercom W/ SMP Camera (PoE)

	20MP Four Lens MultiSensor Dome Camera
	5MP Outdoor Fixed Lens Dome Camera
	8MP(4K) Outdoor Variable Lens Dome Camera
	5MP Indoor Fixed Lens Dome Camera



thyssenkrupp



Detection Systems & Engineering
1450 Temple City Dr. Troy, MI 48084
Phone: (248) 649-1310

PR	Point To Point Receiver (PoE)
PT	Point To Point Transmitter (PoE)
ENV	Environmental Sensor (PoE)
INT	Two-Way IP Intercom W/ SMP Camera (PoE)

	20MP Four Lens MultiSensor Dome Camera
	SMP Outdoor Fixed Lens Dome Camera
	8MP(4K) Outdoor Variable Lens Dome Camera
	SMP Indoor Fixed Lens Dome Camera

**GHA Technologies, Inc.**

Dept. #2090
PO Box 29661
Phoenix, Arizona 85038
United States
<http://www.gha-associates.com>
(P) 480-951-6865
(F) 480-951-6956

Quotation (Open)**Date**

Aug 15, 2024 02:44 PM EDT

Modified Date

Aug 19, 2024 05:19 PM EDT

Quote #

2855165 - rev 1 of 1

Description

Camera, Access Control project

SalesRep

Chamberlin, Brian
(P) 513-808-4116
(F) 480-951-6956

Customer Contact

Briney, Timothy
(P) 2483773445
tim.briney@thyssenkrupp.com

Customer

Thyssenkrupp System Engineering,
Inc (TA146273)
Briney, Timothy
1450 Temple City Drive
Troy, MI 48084
United States

Bill To

Thyssenkrupp System Engineering,
Inc
Briney, Tim
1450 Temple City Drive
Troy, MI 48084
United States

Ship To

Thyssenkrupp System Engineering,
Inc
Briney, Tim
1450 Temple City Drive
Troy, MI 48084
United States

Customer PO:**Terms:**

Undefined

Ship Via:

FedEx Ground

Special Instructions:**Carrier Account #:**

#	Image	Description	Tax	List Price	Qty	Unit Price	Total
1		4 Door Controller	Yes	\$1,299.00	3	\$903.65	\$2,710.95
2		Door Reader BLE NFC and wave sensor	Yes	\$249.00	10	\$173.21	\$1,732.10
3		DR40 5MP Video Intercom 256GB, IR, 2 Way Audio, BLE, NFC	Yes	\$999.00	1	\$694.95	\$694.95
4		Wall plate for the DR20	Yes	\$25.00	1	\$17.39	\$17.39
5		Wall Plate for DR40	Yes	\$25.00	1	\$17.39	\$17.39
6		TP-Link PoE++ Injector, TLPOE170S	Yes	\$129.00	1	\$89.73	\$89.73
7		Pendant Cap for R100 Camera	Yes	\$0.00	3	\$34.08	\$102.24
8		Junction Box for R100 Camera	Yes	\$49.00	3	\$39.19	\$117.57
9		R2- ARM Arm Mount for R2 Camera	Yes	\$79.00	1	\$54.95	\$54.95
10		Pole Bracket for R2 Camera	Yes	\$99.00	1	\$68.86	\$68.86
11		Pendant Cap for R600 Camera	Yes	\$99.00	1	\$68.86	\$68.86
12		R200 5MP Dome Camera - 20 Days	Yes	\$499.00	5	\$399.19	\$1,995.95
13		R200 5MP Dome Camera - 40 Days	Yes	\$599.00	5	\$416.69	\$2,083.45
14		R400 4K Dome Camera - 30 Days	Yes	\$1,299.00	5	\$1,039.19	\$5,195.95
15		Multi Sensor Camera	Yes	\$3,099.00	1	\$2,155.82	\$2,155.82
16		RBS-ACDOOR- 3YR	Yes	\$479.00	11	\$333.21	\$3,665.31
17		3 year license for the E50	Yes	\$479.00	1	\$333.21	\$333.21
18		Multi Sensor Enterprise 3YR License	Yes	\$1,449.00	1	\$1,008.00	\$1,008.00
19		License required.	Yes	\$999.00	1	\$694.95	\$694.95
20		Enterprise Console License - 3 Years	Yes	\$479.00	15	\$383.19	\$5,747.85
21		Installation for 16 CAT6 drops, and materials for 16 cameras, 10 readers, 1 intercom	Yes	\$14,000.00	1	\$14,000.00	\$14,000.00

Note: Install (16) Cat6 Ethernet cable runs for the new cameras to be set up, also, use the existing access control cabling to replace the existing doors with new Rhombus cameras and Access Control.. The installer will work with the onsite contact regarding the installation locations of each cable run. The installer will run each

cable and install all necessary items to ensure cable functionality. The installer will document the completed cable run work and test functionality on all cable runs and verify functionality.

(16) Cabling drops in the warehouse and outside the building, a man Lift will be available, assuming no insulation is blocking cable pathways.
no concrete barriers inside the interior walls that will require drilling for pathway.

CAT6 cabling, ties, Jhooks, sealant included

Subtotal:	\$42,555.48
Tax (6.0000%):	\$2,553.33
Shipping:	\$0.00
Misc:	\$0.00
Total:	\$45,108.81
(List Price:	\$52,454.00)

Sales tax calculation is estimated and subject to change. Terms Definition: Unless agreed upon otherwise; Net 30 terms, cash in the GHA bank 30 days from the date of shipment. Lease payment calculations are estimated and may include sales tax in the payment amount. You can obtain an accurate lease quote from our leasing company. Rates are subject to change without notice.

GHA is an authorized and leading supplier for Microsoft, HP, Apple, Dell, Lenovo, VMWare, IBM and Cisco. GHA does not source any of these products from the gray market. If you have a pending quotation from a competitor that is significantly less in price, that may be a strong indication of gray market involvement. Please immediately bring this to the attention of your sales professional who can verify with the manufacturer for your benefit and protection. Your sales representative can also talk to you about the risks associated with doing business with a gray market supplier.

-The prices quoted may change due to market conditions beyond our control.

-GHA cannot be responsible for manufacturer availability or delays.

-No verbal quotations or promises can be honored unless set forth herein.

-Due to many people working from home, GHA will not be responsible for the boxes if lost or stolen after the delivery has been made, and if they are lost or stolen, you still agree to pay your GHA invoice. Signature will be required on all shipments.

-Handling Fees: Handling fees charged on shipments are in addition to the freight and insurance charges and vary.

-Returns Policy: Cloud Service Provider CSP orders for Microsoft require at least 30 days of cancellation notice from Buyer. Buyer agrees to pay for any cloud subscription usage incurred. For all other CSP s, GHA will pass through and honor the cancellation policy as stated in the original contract whether 30, 60 or 90 days of cancellation notice is required. Custom computers and technology orders are non-cancellable and non-returnable. No return will be accepted after 30 days from the invoice date. Goods accepted for credit upon return will be subject to handling/restocking charge, which shall be not less than 15% of the price of Goods. Custom-made Goods are not subject to cancellation or return under any circumstances. In no case are Goods to be returned without first obtaining Seller's written permission. Goods must be securely packed in the original packaging and delivered to Seller in an undamaged condition with Buyer being solely responsible for paying all return freight expenses and keeping the GHA invoice current within 30 days from the date of shipment regardless of the reason for a return. All returns must be accompanied by an authorized RMA number, which is valid for 15 days after date of issuance. GHA Technologies makes NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE with respect to the goods described hereon. Professional Service Organizations are separate companies from GHA. GHA is not responsible for their workmanship and there is no right to offset payment.

-International shipments/returns: Customer is responsible to pay all VAT, duties, customs charges, freight forwarding services, storage, handling, foreign exchange rates/fees, miscellaneous fees from any country, expedited or return freight expenses. Customer shall be liable; GHA is NOT responsible. GHA is not responsible for any return shipment expenses.

-Supplier represents and warrants that it is an equal-opportunity employer and does not discriminate on the basis of age, race, creed, color, religion, sex, sexual orientation, gender identity, national origin, disability, marital or veteran status, or any other basis that is prohibited by law.

-This document shall be governed by the laws of the State of Arizona.

-You may view all Terms & Conditions at: <https://www.gha-associates.com/terms-and-conditions> - .

-THIS QUOTE HAS BEEN PROVIDED FOR CLIENT AND GHA PURPOSES ONLY**

-CORPORATE OFFICE: (REMIT PAYMENTS TO THE DEPARTMENT NUMBER AND PO BOX LISTED ABOVE; NO PAYMENTS SHOULD BE MAILED TO THE CORPORATE OFFICE) GHA Technologies, Inc. 8998 E. Raintree Drive Scottsdale, AZ 85260



Detection Systems and Engineering Co.
1450 Temple City Drive
Troy, MI 48084
O: 248-649-1310
www.dssecurity.com

June 17, 2024

Proposal 12665SE

Tim Briney
ThyssenKrupp
901 Doris Rd.
Auburn Hills, MI 48326

SUBJECT: Electronic Security Additions & Upgrades

Dear Tim,

Proposal 12665SE is to partner with Thyssen Krupp in regards to multiple areas of electronic security. DSE has presented two options for a new video surveillance systems as well as two options for moving your existing access control system to a web managed platform. DSE has also included an option to keep your access control on the DSX platform while updating the software to the latest version. To do this DSE assumes a new PC server will be provided by the client. Other solutions included are a web-managed video intercom and environmental sensor.

All required cabling and mounting requirements are included. Cameras designated to catch license plates are high resolution cameras design to focus on a specific area to catch rear license plates. Visibility per camera will impact how well each camera can see the target area.

DSE assumes network connectivity and device PoE will be provided by Thyssen Krupp. PoE injectors for specific devices will be provided by DSE. Constant 110 power will need to be provided for any devices mounted on a light pole.

DSE will need approval in the form of a signed copy of this proposal, and any additional paperwork required by the client, along with a 50% deposit of the total project.

We appreciate your interest in our products and services!

Sincerely,

Steve Everts

Steve Everts
Sales Director
Detection Systems and Engineering
Video Surveillance, Access Control, Intrusion Alarms Since 1967

Verkada or Hanwha System Installation Scope of Work & Assumptions

VIDEO SURVEILLANCE SCOPE OF WORK NARRATIVE:

DSE will provide the labor and the listed material for the installation and the commissioning assistance in (16) new cameras, (1) video intercom, (1) environmental sensor, (2) point to point wireless bridges, cabling, and needed misc. hardware as listed within the deliverables section below. The scope is generally the same for each the Verkada and Hanwha solutions. The only difference being the ongoing license subscription required by Verkada versus an on premise video server required by Hanwha. Hanwha has a buy a license (1) time model as future updates are included with the license purchase. A physical camera server has been quoted as an option for the Hanwha solution. This can be provided by the client if they would prefer to handle in-house. DSE can provide the server specs we have quoted. The intercom and environmental sensor included in both options are Verkada as they make the most sense. The licenses for those devices have been broken out under the Hanwha option. The point to point devices are also the same.

DSE will install quoted devices per the provided floor plan dated (6-11-24) with device locations. Appropriately rated Cat6 cabling will be installed by DSE to industry standards from the client provided network to each device. DSE will provide PoE to each point to point wireless device and the quote multi-sensor camera. All switches and other network related hardware and support is to be client provided. Lift(s) are to be client provided. Constant 110 power is to be provided by the client for devices mounted on a pole in the parking area. DSE requests at least two outlets be provided per pole where devices will be installed. Once devices are installed DSE will aim the cameras with the help of a client representative and test all devices. (1) system admin training session will be provided by DSE.

Each Verkada camera comes with an embedded SD card and are estimated to retain video for a minimum of (30) days. The physical server quoted within the Hanwha solution is designed to retain video for a minimum of (60) days recording on motion at 15 frames per second. The extended retention period is to give the client the ability to at least double the amount of cameras on the system and not need to worry about storage limits. Server is 1u and rack-mount. Dimensions can be provided if needed.

Lifts, conduit, and low-voltage permits have not been included. DSE has not included time to decommission the existing camera systems coax cabling.

QUOTATION ASSUMPTIONS:

No class 1 electrical work is included.

Permits, lifts, conduit, and as-built drawings have not been included in this proposal unless referenced in the scope of work narrative above.

As built drawings have not been included.

Full and clear access is to be provided for work tasking, which is to be performed during normal business hours.

All provided items mentioned above to be provided by client should be available prior to project start.

Network VLAN for security systems is recommended. Configuration and management by others.

Adjustments made to the project that impact pricing will be documented and agreed upon in writing prior to DSE executing the requested changes.

IP Addresses To Be Provided By Client If Client Required

Video Option 1 – Verkada Video Surveillance Deliverables & Pricing

<u>Qty.</u>	<u>Description</u>
(5)	Verkada CD42 5MP Indoor Fixed Lens Dome Camera & 30 Day Storage
(5)	Verkada CD42-E 5MP Outdoor Fixed Lens Dome Camera & 30 Day Storage
(5)	Verkada CD62-E 8MP Outdoor Variable Lens Dome Camera & 30 Day Storage
(11)	Verkada Single Lens Outdoor Rated Camera Wall Mount
(11)	Verkada Single Lens Outdoor Rated Camera Pendant Cap Adapter
(1)	Verkada CH52-E 20MP Variable (4) Lens x 5MP Multi-Sensor & 30 Day Storage
(1)	Verkada Multi-Sensor Camera Wall Mount, Pendant Cap Adapter, & Pole Mount Adapter
(1)	Verkada 60W PoE Injector
(1)	Verkada TD52 Web-Managed PoE Intercom W/ 5MP Wide Angle Lens & 30 Day Storage
(1)	Verkada Video Intercom Surface Mount Adapter
(1)	Verkada SV23 Web-Managed PoE Environmental Sensor
(1)	Ubiquiti Point To Point Access Point (Booth)
(1)	Ubiquiti Wide Angle Wall Mount Access Point Receiver (Booth)
(2)	Ubiquiti Outdoor Point To Point Wireless Bridge
(1)	Altelix Fiberglass NEMA Box & Mounting Hardware
(20)	Cat6 Device Cabling Installed To Industry Standards
(20)	Connect Cameras To Client Network
(1)	Use Lift Provided By Client
(lot)	DSE Installation, Labor, Programming, & Project Management

Total Installed Cost - - - \$ 52,842.00*

***Does Not Include Taxes**

Verkada Video Surveillance License Pricing Options

<u>Qty.</u>	<u>Description</u>
(15)	Verkada 1-Year Single Lens Camera License
(1)	Verkada 1-Year Multi-Sensor Lens Camera License
(1)	Verkada 1-Year Video Intercom License
(1)	Verkada 1-Year SV23 Environmental Sensor License

1-Year Cost - - - \$ 3,833.00*

***Does Not Include Taxes**

(15)	Verkada 3-Year Single Lens Camera License
(1)	Verkada 3-Year Multi-Sensor Lens Camera License
(1)	Verkada 3-Year Video Intercom License
(1)	Verkada 3-Year SV23 Environmental Sensor License

3-Year License Cost - - - \$ 10,405.00*

***Does Not Include Taxes**

(15)	Verkada 5-Year Single Lens Camera License
(1)	Verkada 5-Year Multi-Sensor Lens Camera License
(1)	Verkada 5-Year Video Intercom License
(1)	Verkada 5-Year SV23 Environmental Sensor License

5-Year License Cost - - - \$ 17,072.00*

***Does Not Include Taxes**

Video Option 2 – Hanwha Video Surveillance Deliverables & Pricing

<u>Qty.</u>	<u>Description</u>
(16)	Hanwha Wave-Pro Camera Licenses
(5)	Hanwha Q-Series 8MP Indoor Fixed Lens Dome W/ Basic Object Detection Analytics
(5)	Hanwha Q-Series 8MP Outdoor Fixed Lens Dome W/ Basic Object Detection Analytics
(5)	Hanwha Q-Series 8MP Outdoor Variable Lens Dome W/ Basic Object Detection Analytics
(11)	Hanwha Single Lens Outdoor Rated Camera Wall Mount
(11)	Hanwha Single Lens Outdoor Rated Camera Pendant Cap Adapter
(1)	Hanwha P-Series 20MP Variable (4) Lens x 5MP PTRZ Multi-Sensor
(1)	Hanwha Multi-Sensor Camera Wall Mount, Pendant Cap Adapter, & Pole Mount Adapter
(1)	Verkada TD52 Web-Managed PoE Intercom W/ 5MP Wide Angle Lens & 30 Day Storage
(1)	Verkada Video Intercom Surface Mount Adapter
(1)	Verkada SV23 Web-Managed PoE Environmental Sensor
(1)	Ubiquiti Point To Point Access Point (Booth)
(1)	Ubiquiti Wide Angle Wall Mount Access Point Receiver (Booth)
(2)	Ubiquiti Outdoor Point To Point Wireless Bridge
(1)	Altelix Fiberglass NEMA Box & Mounting Hardware
(20)	Cat6 Device Cabling Installed To Industry Standards
(20)	Connect Cameras To Client Network
(1)	Use Lift Provided By Client
(lot)	DSE Installation, Labor, Programming, & Project Management

Total Installed Cost - - - \$ 42,112.00*

***Does Not Include Taxes**

Hanwha Video Server Add Deliverables & Pricing

<u>Qty.</u>	<u>Description</u>
(1)	SuperMicro 48TB 1u Rack-Mount Windows Video Management Server
(1)	Rack Server & Connect To Client Network
(lot)	DSE Installation, Labor, Programming, & Project Management

Total Installed Cost - - - \$ 5,869.00*

***Does Not Include Taxes**

Hanwha Option With Verkada Intercom & Environmental Sensor License Pricing Options

<u>Qty.</u>	<u>Description</u>
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(1)	Verkada 1-Year Video Intercom License
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(1)	Verkada 1-Year SV23 Environmental Sensor License
-----	--

1-Year Cost - - - \$ 468.00*

***Does Not Include Taxes**

(1)	Verkada 3-Year Video Intercom License
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(1)	Verkada 3-Year SV23 Environmental Sensor License
-----	--

3-Year License Cost - - - \$ 1,125.00*

***Does Not Include Taxes**

(1)	Verkada 5-Year Video Intercom License
-----	---------------------------------------

(1)	Verkada 5-Year SV23 Environmental Sensor License
-----	--

5-Year License Cost - - - \$ 1,876.00*

***Does Not Include Taxes**

DSX, Verkada, or PDK Access Control Scope of Work & Assumptions

ACCESS CONTROL SCOPE OF WORK NARRATIVE:

DSE will provide the labor and the listed material for the installation to either upgrade your existing DSX software onto a new PC server or convert the system to Verkada or ProData Key. The scope listed below are per solution.

DSX: To upgrade DSX we will provide the latest version of the WIN-DSX software onto a client provided PC server that meets current DSX requirements. DSE will assist with the export of your current database if needed. All data entry will be the responsibility of the client.

Verkada: To convert your existing access control system to Verkada DSE will install (1) Sixteen door controller while removing all DSX existing hardware. All existing cabling into DSX will be moved to Verkada. Alarm integration will be performed through the use of required relays to unlock certain doors once the alarm system is disarmed. (1) network connection will be needed for the Verkada control panel.

PDK: To convert your existing access control system to PDK DSE will install (1) Cloud Node Controller and (3) 4-door expansion controllers while also removing all DSX existing hardware. All existing cabling into DSX will be moved to PDK. Alarm integration will be performed through the use of required relays to unlock certain doors once the alarm system is disarmed. (1) network connection will be needed for each the PDK control panels.

Verkada & PDK are both cloud managed systems and require an active per door subscription for system operation and management. Pricing listed for each solution is listed below.
(1) system admin training session will be provided by DSE.

Lifts, conduit, and low-voltage permits have not been included. Any services not mentioned above are not included.

QUOTATION ASSUMPTIONS:

No class 1 electrical work is included.

Permits, lifts, conduit, and as-built drawings have not been included in this proposal unless referenced in the scope of work narrative above.

As built drawings have not been included.

Full and clear access is to be provided for work tasking, which is to be performed during normal business hours.

All provided items mentioned above to be provided by client should be available prior to project start.

Network VLAN for security systems is recommended. Configuration and management by others.

Adjustments made to the project that impact pricing will be documented and agreed upon in writing prior to DSE executing the requested changes.

IP Addresses To Be Provided By Client If Client Required

DSX Access Control Software Upgrade Deliverables & Pricing

<u>Qty.</u>	<u>Description</u>
(1)	DSX Windows Software Installed Onto Client Provided Server as Described Within Job Scope
(1)	DSE (1) Day Of DSX Certified Technician Support

Total Installed Cost - - - \$ 1,585.00*

***Does Not Include Taxes**

Access Control Conversion Option 1 – Verkada Access Control Deliverables & Pricing

<u>Qty.</u>	<u>Description</u>
(1)	Verkada Sixteen Door Access Control Panel as Described Within Job Scope
(1)	Verkada 4AH Short Term Back-Up Battery
(1)	Altronix SMP5 Lock Power Supply
(1)	Existing Burglar Alarm & Door Strike Integration As Currently Programmed
(12)	Move Existing Cabling From DSX to Verkada Control Panel
(1)	Remove Existing DSX Branded Access Control Hardware
(lot)	DSE Installation, Labor, Programming, & Project Management

Total Installed Cost - - - \$ 11,213.00*

***Does Not Include Taxes**

Verkada Access Control License Pricing Options

<u>Qty.</u>	<u>Description</u>
(11)	Verkada 1-Year Door License

1-Year Cost - - - \$ 2,692.00*

***Does Not Include Taxes**

(11)	Verkada 3-Year Door License
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3-Year Cost - - - \$ 6,476.00*

***Does Not Include Taxes**

(11)	Verkada 5-Year Door License
------	-----------------------------

5-Year Cost - - - \$ 10,800.00*

***Does Not Include Taxes**

Access Control Conversion Option 2 – PDK Access Control Deliverables & Pricing

<u>Qty.</u>	<u>Description</u>
(1)	PDK Red Series Cloud Node System Controller as Described Within Job Scope
(3)	PDK Red Series 4-Door System Expansion Controller
(1)	Altronix SMP5 Lock Power Supply
(1)	Existing Burglar Alarm & Door Strike Integration As Currently Programmed
(12)	Move Existing Cabling From DSX to Verkada Control Panel
(1)	Remove Existing DSX Branded Access Control Hardware
(lot)	DSE Installation, Labor, Programming, & Project Management

Total Installed Cost - - - \$ 9,939.00*

***Does Not Include Taxes**

PDK Access Control Subscription Pricing

<u>Qty.</u>	<u>Description</u>
(1)	PDK Annual Subscription For (12) Readers Of Access Control

PDK Annual Subscription - - - \$ 1,152.00*

***Does Not Include Taxes & Renews Annually**

Proposal Terms

Unless otherwise noted sales tax, lifts, and permits are not included. **DSE proposals are valid for 15 days from the proposal date.** If there are any recurring annual costs associated with this proposal, a supplemental monitoring, maintenance agreement or cloud based services agreement will also be executed.

Project Lead Time

DSE installations typically schedule 4-6 weeks out, upon receipt of order, but is subject to supply chain fulfillment. All outstanding invoices, if applicable, must be paid up to date before any new work will be scheduled.

Progress Billing

DSE will invoice all projects greater than \$50,000.00 based on the progression of the project.

Purchasing

You may proceed with the installation by issuing a purchase order to DSE referencing the proposal number and the items with totals you wish to purchase. A 50% initial down payment of the total items you wish to purchase must accompany acceptance of proposals greater than \$5,000. The remaining balance of the project, minus any progress billing, will be invoiced and due upon job completion. Purchases made by credit card are subject to a 4% credit card processing fee.

Conditions

DSE shall install the system(s) as described above based on our determination of man power and scheduling. Should the installation be disrupted and/or delayed for any reason outside of DSE's power while work is progressing, the additional time due to loss of productivity shall be billable at \$350 per mobilized man per day. Changes to the hardware device counts and/or installation locations by those other than DSE staff will result in a change order to cover additional costs.

Cancellation Fee

By signing this proposal, you are hereby authorizing Detection Systems and Engineering to provide and install the materials based on the scope of work and agree to payment of the amount shown and the terms and conditions set forth within Proposal **12665SE**. If you, the client decides to cancel this agreement at any time after signing and returning this agreement, you the client will be responsible for a 25% payment of the agreed upon proposal amount due to DSE for incurred costs.

Magnetic Locks and Elevators

Projects which utilize magnetic locks (mag-locks) require a fire (alarm) system connection to release the mag-lock upon fire alarm activation. DSE will provide the necessary equipment at the door or access control system panel location to receive the contact (normally closed preferred) from the building fire system and will connect it to our access control system. It is the responsibility of the customer to engage their fire alarm contractor or others to obtain the necessary fire alarm interface and any fire system permits that may be necessary regarding the mag-locks. DSE has not included fire alarm permits or fire contractor costs in our scope of work. Projects which include the installation of card readers to control elevator cabs or call buttons may require labor and permits from your elevator company are also not included in this proposal.

Internet Access

Certain systems and services may require internet access to function properly. Internet access and associated costs are not included in this proposal and is the responsibility of the client.

Warranty

Hardware and software warranties are as described by the manufacturer(s). Labor warranty is guaranteed for ninety (90) days. Rental replacements, when available, can be provided on approval at current rates. Equipment failures caused by neglect, vandalism, acts of God or other factors beyond DSE's control will be repaired or replaced on customers approval with technician time billed as a service call.

Service Rates

Service calls on DSE provided materials are performed on an as needed basis and carry a one hour minimum. Standard service calls are generally performed the day after the call is placed and are billable at \$145 per hour plus a \$145 service call fee. Emergency service calls are performed on the day of the call and are billable at \$175 per hour plus a \$175 service call fee. Emergency service calls on weekends or holidays are billable at \$275 per hour plus a \$275 service call fee. Service calls outside the Metro Detroit area may be billed for additional travel time. After hours and weekend service policies are available and will be quoted upon request.

System Assurance Program (S.A.P.)

S.A.P. Includes system maintenance (parts & labor), training, technical support, system integration, software upgrade service, & remote service. Initial term is 12 months. Client may cancel anytime after initial term with 30 day written notice to DSE. System assurance is not included in this quote but is available upon acceptance of program terms and cost.

Cannabis Customers

DSE has designed the camera and intrusion alarm systems to meet the Michigan Cannabis Regulatory Agency (CRA) standards we have used successfully in the past. All invoicing for completed work must be paid prior to the CRA security inspection. Additional work will be invoiced and due upon completion.

Approval of Proposal 12665SE

Client Approval:

Printed Name, Title

Signature

Email

Telephone

Purchase Order Number (if applicable)

Date

By signing this proposal, you are hereby authorizing Detection Systems and Engineering to provide and install the materials based on the scope of work and agree to payment of the amount shown and the terms and conditions set forth in within Proposal **12665SE**.



Interstate Security, Inc.
SERVING METROPOLITAN DETROIT SINCE 1963

Interstate Security Inc

51233 Oro
Shelby Twp MI 48315
586-412-1202

Estimate

Estimate No. 218
Date 30th May 2024

Tim Briney
Thyssen Krupp
901 Doris Road
Auburn Hills, MI 48326

Job Contact:
Tim Briney

JOB ADDRESS 901 Doris Road, Auburn Hills, MI 48326

Thank you for the time and courtesy extended in discussing the system for your building. Per that conversation and the information provided we are pleased to quote the following:

JOB DESCRIPTION

Card Access system:

1. Replace existing DSX card access system with Hartmann Controls
2. Connect system to odyssey cloud.
3. Replace all reader with STid ARC readers.
4. Program System and tie into existing alarm as before
5. Install new DW Spectrum server
6. Supply 300 cards for new system
7. Demo and train customer on new card access system

Camera System:

1. Install new DW Spectrum server
2. Install 15 new cameras, covering all requested areas
(Compressor rm, shop entrance, shipping entrance, storage area, yard area, parking lots, SW shipping, SE shipping, Front office, 3 entrances with LPR cameras)
3. Add 11 Camera licenses (4 pre-installed on server)
4. Test and demo system new camera system to customer

Both systems are accessible from anywhere in the world without opening any ports in the firewall with proper credentials. Both systems are PC, MAC, and Mobile friendly

Customer supplied switches w/ PoE ports will be required for all cameras in/on the building. If switch ports can not be provided, additional cost would be added

****Constant 120V power will need to be provided by customer at all 4 light poles. If required power isn't provided, additional cost would be added****

*****Any network wire that exceeds 330' will add an additional cost of 250.00 per wire*****

QTY	DESCRIPTION
6	MEGApix 5MP IR Turret IP Camera, 2.8-12mm Motorized Varifocal Lens
4	MEGApix IVA 20MP multi-sensor vandal dome IP camera
3	MEGApix 5MP LPR bullet IP camera with long range vari-focal lens

We wish to thank you for this opportunity to quote and trust we may have the continued pleasure of serving you.



Interstate Security, Inc.
SERVING METROPOLITAN DETROIT SINCE 1963

Interstate Security Inc

51233 Oro

Shelby Twp MI 48315

586-412-1202

Estimate

Estimate No. 218

Date 30th May 2024

1	MEGApix IVA 9MP fisheye IP camera with fisheye lens and IR
1	MEGApix IVA 8MP IR Bullet IP Camera, 2.3mm Ultra-Wide Fixed Lens
7	Junction Box for Varifocal T9 Turret Cameras
4	Junction Box for B1 and B2 Bullet Cameras
4	Pole mount bracket
4	Wall mount bracket for multi-sensor vari-focal dome cameras
15	Spectrum License
1	Blackjack P-Rack 2U 8-Bay Chassis 80TB
6	airMAX NanoStation 5AC Loco
2	Trendnet TI-GLC50 Switch
2	Yetelebox 11.4"x7.5"x5.5"
2	8 Door Access Control Panel
1	13Dr Cloud License
13	STid Card Reader
300	Smartcard MIFARE® DESFire® EV2 13.56mhz PVC Encoded and Printed

TOTAL INSTALLED COST \$73,775.00

We wish to thank you for this opportunity to quote and trust we may have the continued pleasure of serving you.



TO: Chairman Kneffel and Members of the TIFA Board of Directors

FROM: Brandon Skopek, Assistant City Manager, TIFA Executive Director; Tim Wisser, Manager of Municipal Properties

DATE: October 8, 2024

SUBJECT: River Woods Park Basketball Hoop Replacement

INTRODUCTION AND HISTORY

River Woods Park is home to an 8,800 square foot outdoor basketball court that has served our community for over two decades. In August 2021, our staff identified significant issues with this 22-year-old facility. The concrete footings for all four basketball hoops had failed, causing each hoop to pitch forward off-axis. Additionally, we observed deterioration of the court surface, including faded striping and uplifting cracks triggered by shallow tree roots. At that time, a contractor provided a ballpark estimate of \$70,000 to replace the court. Since then, our staff has been diligently monitoring the court's condition and planning for a comprehensive rehabilitation project.

Given the court's condition and age, the Department of Public Works determined that the time for renovation has arrived. On September 3, 2024, we published an Invitation to Bid for four Bison brand outdoor basketball setups. These setups include 60" white backboards and are designed to stand 10 feet from surface to rim. The manufacturer informed us that the Bison model #BA871 most closely matches our existing equipment. On August 13, 2024, we opened sealed bids in the City Clerk's office lobby, receiving a total of seven bids ranging from \$10,150 to \$15,250.

BIDDER	BISON #BA871	ALTERNATE
Winning Teams	\$10,150	
Play Environments	\$10,848	
Game On Bozeman	\$10,190	
Midstates Recreation	\$11,235	
BSN Sports	\$14,199	
On Deck Sports	\$14,505	\$12,940
Paris Site Furnishings		\$15,250

After careful evaluation of the bid submittals, the Department of Public Works recommends selecting Midstates Recreation as the supplier for this contract, with a bid of \$11,235. While not the lowest bidder, Midstates Recreation offers several advantages that justify their selection. They are a 30-year leader in the playground industry and have a strong track record with our city, having recently completed projects such as the new Hawk Woods playground and the River Woods Park playground replacement. Our staff is confident that Midstates will not only provide the specified products but also offer superior service, support, and warranty coverage. In contrast, the lowest bidder, Winning Teams is located in New Jersey, which could potentially complicate support and service.

River Woods Park Basketball Hoop Replacements

Therefore, it is the recommendation of the Department of Public Works that the Tax Increment Finance Authority approve the procurement of the basketball equipment from Midstates Recreation. This will ensure a balance of cost-effectiveness, reliability, and local support for this important community asset. It's important to note that this project has been budgeted in the 2024 TIF A budget.

STAFF RECOMMENDATION

The Department of Public Works recommends the TIFA Board authorize procuring four (4) Bison brand outdoor basketball hoops with 60" white backboards from Midstates Recreation for \$11,235. The River Woods Park basketball court renovation project is already accounted for in the 2024 budget under account number 251-735-972.000.

An appropriate motion is:

Move to authorize the purchase of four (4) BISON brand basketball hoop setups from Midstates Recreation for the not to exceed cost of \$11,235.



Invitation to Bid

ITB-CAH-09-03-2024-001
Outdoor Basketball Hoop Equipment
September 3, 2024

Summary

The City of Auburn Hills is seeking sealed bids for outdoor basketball hoop equipment

Background Information

The River Woods Park currently has an 8,000 square foot asphalt basketball court with 4 Bison brand outdoor basketball hoops that are 22 years old. The hoops have black posts, white backboards and the top of the rim measures 10 feet from surface.

Product Specifications

Quantity: 4

BISON brand BA871 outdoor basketball hoop setups with 60" white backboards and mounting posts

Substitute Products

The City may consider, at its sole discretion, equivalent products from manufacturers other than Bison. The current Bison basketball setups are 22 years old and have performed well in an outdoor public park environment. Bidders who intend to propose an alternate product must attach sufficient documentation to convince the City that the alternate product will likely perform similarly. Information should include:

- Years in business, years in the business manufacturing basketball hoop equipment
- Location where the equipment is manufactured
- Any professional standards, manufacturing certifications, industry associations
- Size, material and coatings of the mounting post, backboard, and components
- Installation instructions, including requirements for the footings
- Warranty information
- Information on reputation, experience, quality, dependability, durability, and weather resistance

Preparation & Submittal

1. **Sealed bids** must be received by the Auburn Hills City Clerk at 1827 N. Squirrel Road, Auburn Hills MI 48326 by **1:00 pm EST, Tuesday, September 10, 2024**. A public bid opening will take place at this time in the lobby of the City Clerk.
2. **Envelopes** must be sealed and marked on the outside with the bid number and the name of bid
3. **FOB and Risk of Loss:** All items must be FOB Destination and all freight charges must be included in the Bid unless otherwise indicated in this document regardless of FOB point, Seller agrees to bear all risks of loss, injury or destruction of goods and materials ordered herein which occur prior to delivery and acceptance; and such loss, injury or destruction shall not release Seller from any obligation hereunder.
5. **Warranty:** Seller warrants that it has good and merchantable title to the goods sold hereunder and that said goods shall conform to the descriptions and applicable specifications and samples. Such goods shall be of good merchantable quality and fit for the known purposes for which sold and are free and clear of all

liens and encumbrances. Seller and Purchaser agree that this section does not exclude, or in any way limit, other warranties provided for in this agreement or by law.

6. **Excise and Sales Tax:** The prices herein must not include any Federal excise taxes or sales taxes imposed by any State or Municipal Government. Such taxes, if included, must be deducted by the Seller when submitting invoice for payment.

7. **Invoices:** Invoices for goods must be submitted on date of complete shipment. Invoices for services must be submitted within 45 days after completion of Services. Payment will be delayed if the invoice fails to reference PO number, ordering department, unit prices, quantities, totals, and a full description of the order that matches the PO.

8. **PAYMENT:** A Municipal Purchase Order will be submitted once the City makes the decision to purchase the product. Payment will be submitted Net-30 after the goods are received and accepted by the City.

8. **IRS Form W-9:** Seller must have on file with the City of Auburn Hills an IRS Form W-9 before Purchaser will issue any payment to Seller.

9. **Compliance with Laws:** Contractor represents and warrants that the performance of this order and the furnishing of goods or services required herein shall be in accordance with the applicable standards, requirements, provisions, stipulations and all Federal, State or City of Auburn Hills laws, rules, regulations resolutions, and ordinances including but not limited to the Fair Labor Standards Act, the Equal Employment Opportunity rules and regulations, the Transportation Safety Act and the Occupational Safety and Health Acts.

10. **Amendments:** No amendment, modification or supplement to this contract shall be binding unless it is in writing and signed by authorized representatives of all of the parties.

11. **Termination:** The City of Auburn Hills may unilaterally in writing terminate this agreement at any time and for any reason or no reason, whether or not the Contractor is in default of any of its obligations hereunder. Under any such termination, the Contractor agrees to waive any claim for damages, including loss of anticipated profit on account hereof. However, the City of Auburn Hills agrees that the Contractor shall be paid for items and/or services already accepted by the City of Auburn Hills, but in no event shall the City of Auburn Hills be liable for any loss of profits on the order or portion thereof so terminated. Either party may terminate this agreement in writing at any time for the failure of the other to comply with any of its material terms and conditions.

12. **Waiver of Breach:** No waiver by either party of any breach of any of the covenants or conditions herein contained performed by the other party shall be construed as a waiver of any other breach of the same or of any other covenant or condition.

13. **Records and Right to Audit:** Whenever the City enters into any type of contractual arrangement including but not limited to lump sum contracts (i.e. fixed price or stipulated sum contracts), unit price, cost plus or time & material contracts with or without a guaranteed maximum (or not-to-exceed amounts), Contractor's "records" shall upon reasonable notice be open to the City for inspection and subject to audit and/or reproduction at during normal business working hours. The City's representative or an outside representative engaged by City may perform such audits. The City or its designee may conduct such audits or inspections throughout the term of this contract and for a period of three years after final payment or longer if required by law. a. Contractor's "records" as referred to in this contract shall include any and all information, materials and data of every kind and character including without limitation, records, books, papers, documents, subscriptions, recordings, agreements, purchase orders, leases, contracts, commitments, arrangements, notes, daily diaries, superintendent reports, drawings, receipts, vouchers and memoranda, and any and all other agreements, sources of information and matters that may in the City's judgment, have any relevance to, bearing on or pertain to any matters, rights, duties or obligations under or covered by any Contract Document with the City. Such records shall include (hard copy, as well as computer readable data if it can be made available), written policies and procedures; time sheets; payroll registers; cancelled checks; subcontract files (including bids of successful and unsuccessful respondents, bid recaps, etc.); original estimates; estimating work sheets; correspondence; change order files (including documentation covering negotiated settlements); back charge logs and supporting documentation; general ledger entries detailing

cash and trade discounts earned, insurance rebates and dividends; and any other Contractor records which may have a bearing on matters of interest to the City in connection with the Contractor's dealings with the City (all foregoing hereinafter referred to as "records") to the extent necessary to adequately permit evaluation and verification of: a) Contractor compliance with contract requirements; b) compliance with the City's Charter, ordinances, and policies, and c) compliance with provisions for pricing change orders, invoices or claims submitted by the Contractor or its payees.

b. Contractor shall require all payees (examples of payees include subcontractors, insurance agents, material suppliers, etc.) to comply with the provisions of this Section by agreeing to the requirements hereof in a written contract agreement between Contractor and payee. Such requirements to include flow-down right of audit provisions in contracts with payees will also apply to Subcontractors and Sub-Subcontractors, material suppliers, etc. Contractor will cooperate fully and will cancel Related Parties and all of Contractor's subcontractors (including those entering into lump sum subcontracts) for failure to cooperate fully in furnishing or in making available to the City from time to time whenever requested in an expeditious manner any and all such information, materials and data.

c. The City's authorized representative or designee shall have reasonable access to the Contractor's facilities, shall be allowed to interview all current or former employees to discuss matters pertinent to the performance of this contract and shall be provided adequate and appropriate work space, in order to conduct audits in compliance with this Section.

d. If an audit inspection or examination in accordance with this Section, discloses overpricing or over charges (of any nature) by the Contractor to the City in excess of one-half of one percent (.5%) of the total contract billings the reasonable actual cost of the City's audit shall be reimbursed to the City by the Contractor. Any adjustments and/or payments which must be made as a result of any such audit or inspection of the Contractor's invoices and/or records shall be made within a reasonable amount of time (not to exceed 90 days) from presentation of the City's findings to Contractor.

14. **Complete Agreement:** The parties agree that the conditions of purchase and for provision of services stated herein or in attachments hereto set forth their entire agreement between the parties and there are no promises or understandings other than those stated herein, and that any prior negotiations between the Purchaser and Seller or terms or conditions of sales set forth in the Seller's quotation or order or sales acknowledgement shall not constitute a part of the agreement between the Purchaser and Seller concerning this purchase. The term "agreement" as used in this clause shall include any future written amendments, modifications, or supplements made in accordance herewith.

16. **Records:** The City of Auburn Hills reserves the right to inspect all vendor documents relating to this agreement for up to three (3) years after expiration.

18. **Noncompliance:** Failure to deliver the goods and/or services in accordance with specifications will be cause for the City of Auburn Hills to cancel the resulting contract or any part thereof and purchase on the open market, charging any resulting and additional cost to the Contractor, which amounts the Contractor shall pay to the City within 30 days from date of invoice.

20. **Non-Discrimination Clause:** The Contractor agrees not to discriminate against any employee or applicant for employment, to be employed in the performance of such Contract, with respect to hire, tenure, terms, conditions or privileges, or employment, or any matter directly or indirectly related to employment, because of race, color, religion, national origin, age, gender, sexual preference, height, weight, or marital status. Breach of this covenant may be regarded as material breach of the contract as provided for in Act 220 and Act 453 of the Public Acts of 1976, as amended, entitled "Michigan Handicapper's Civil Rights Act" and the "Michigan Elliott Larson Civil Rights Act." The Contractor further agrees to require similar provisions from any subcontractors, or suppliers.

21. **Subcontracting:** The use of a subcontractor is subject to the prior approval of the City of Auburn Hills.

22. **Use of the City Seal:** Contractors are prohibited from using the official Seal of the City of Auburn Hills in this bid or in any other manner.

23. **Legal Proceedings:** Any legal proceedings shall be resolved in Michigan courts.

26. Payments Withheld: The City of Auburn Hills may withhold or, on account of subsequently discovered evidence, nullify the whole or a part of any certificate for progress payment to such extent as may be necessary to protect itself from loss of account of:

- a. Defective work not remedied;
- b. Claims filed or reasonable evidence indicating probable filing of claims;
- c. Failure of the Contractor to make payments properly to subcontractors or for material or labor;
- d. A reasonable doubt that the agreement can be completed for the balance then unpaid;
- e. Damage to another Contractor.

31. The City reserves the right to reject any or all bids or waive any irregularities, formality or deficiency in the bids, it deems in the best interest of the City.

32. The bidding Contractor is responsible for all costs associated with research and preparation of the bidding document.

35. Contract will be awarded to the most “responsible bidder,” provided that bid is in the best interest of the City and the most “responsible bidder” does not necessarily mean the lowest bidder. The City does not, in any way, obligate itself to accept the lowest bid.

Please direct any questions to:

Stan Torres
Parks Supervisor
City of Auburn Hills
1500 Brown Road
Auburn Hills, MI 48326
(248) 364-6751 office / (248) 494-6893 cell
STorres@auburnhills.org

or

Tim Wisser
Manager of Municipal Properties
City of Auburn Hills
1500 Brown Road
Auburn Hills, MI 48326
(248) 391-3777
TWisser@auburnhills.org



Outdoor Basketball Court Hoop Equipment

ITB CAH 09-30-2024-001

PROPOSAL FORM

The undersigned does hereby submit a bid to the City of Auburn Hills to provide all products as described.

OPTION	DESCRIPTION	LEAD TIME	COST	FREIGHT	TOTAL
1	Qty: 4, Bison BA871 basketball setups with 60" white backboard	1 week	\$10,260.00	\$975.00	\$11,235.00
2	Qty: 4, Equivalent Product				



Background Information about the bidder's firm is attached



Manufacturer and product information is attached if an equivalent product is proposed on line 2

Respectfully submitted by,

Company:

Midstates Recreation

Address:

1279 Hazelton Etna Rd SW Pataskala OH 43062

Telephone:

614-855-3790

Email: blakeh@midstatesrecreation.com

John B. Hobson
Authorized Signature

President

Title

John B. Hobson

Printed Name

9-6-24

Date

Approval of Contract

City Representative

Title

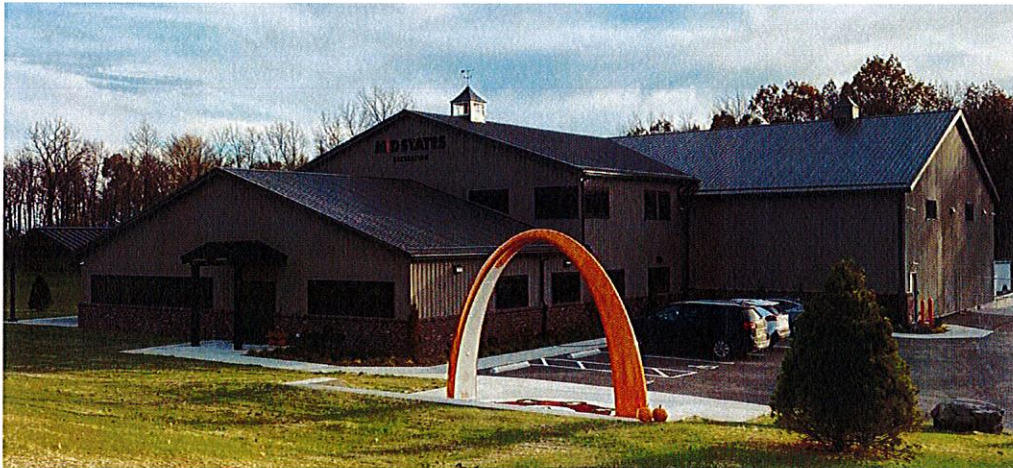


About Us

At Midstates Recreation we design, supply, and build recreational play and site structures for communities, schools, parks, churches, residential developments, childcare facilities and commercial campuses throughout Indiana, Kentucky, Michigan, and Ohio. Midstates Recreation has been the exclusive dealership for Playworld playground products for 16 years. Our goal is to design inclusive play and recreation spaces that bring families and communities together.

We believe that the most valuable thing we can do when creating playgrounds is designing them to accommodate a wide range of needs. That is because inclusion is about more than just accessibility – it is about providing opportunities for people of all ages and capabilities to play together in the same playground environment. Inclusive play equipment is always improving, and with it, so is our understanding of the best way to design with it.

With service that is always local to you, we engage with our customers and listen to their visions. We provide guidance from concept to completion. Along with design consultation, we provide all needed site plans, renderings, specifications, material lists, and technical data that your project requires. Our project team has a combined total of over 81 years of experience in the playground and construction industries. We have managed projects ranging from \$5,000 to \$1.5 million. We have a proven reputation of exceeding customer expectations with our commitment to quality. We are a strong, established company with generations of family members working side-by-side.



Above: Midstates Recreation's new home office. We moved in during the winter of 2019 after a year of construction. It has been a very welcome change from our old office, which we quickly outgrew!

Left: Located just minutes off of 161, 20-30 minutes from Columbus, Ohio.



Executive Summary

Midstates Recreation was formed in 2004 as Michigan Playgrounds Acquisitions LLC. Our President, Blake Hobson, has been in the playground and recreation industry since 1991. We are headquartered in Pataskala, Ohio, which is just twenty minutes east of Columbus. Our company has 33 full-time employees consisting of our sales team, management, designers, construction crew, accounting department, and support staff. We have grown vastly in the last 5 years and now carry many lines of not only playground equipment, but accompanying products like shade, shelters, safety surfacing, and site amenities. Midstates Recreation feels great pride in bringing inclusive play opportunities throughout the Midwest. Play is powerful; it is how children learn, exercise, socialize, and develop physically, socially, and emotionally. We exist to create long-lasting memories of play through building community-enhancing recreation spaces.

Qualification of Firm

We are a design-build firm serving Michigan, Indiana, Ohio, and Kentucky, specializing in playground equipment, site furnishings, safety surfacing, shelters, and installation. Our products meet current ASTM, ADA, and CPSC standards. We have completed thousands of projects in our 20 years of business with project costs in excess of \$40,000,000.00. Our expertise is full-service, turnkey playground solutions.

Qualification of Staff

Many members of our staff are Certified Playground Safety Inspectors. The CPSI certification (through the National Recreation and Park Association) program provides the most comprehensive and up-to-date training on playground safety issues including hazard identification, equipment specifications, surfacing requirements and risk management methods. Even more of our staff hold the title of Certified Inclusive Play Specialist, a course offered by the Let Kids Play organization that aims to educate on design concepts such as inclusive play, levels/types of challenge, routes and maneuverability, and many other key elements to designing inclusive play spaces.

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